



St. John's
Transportation
Commission

January 31

2022

MONTHLY FINANCIAL STATEMENTS

Issued: FEBRUARY 18, 2022

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JANUARY, 2022



	JANUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,114,550	\$1,114,550	\$0	\$1,114,550	\$1,114,550	\$0
Passenger Revenue	259,525	320,910	(61,385)	259,525	320,910	(61,385)
Low Income Pass Revenue	163,205	178,500	(15,295)	163,205	178,500	(15,295)
Mt. Pearl Revenue	86,159	81,230	4,929	86,159	81,230	4,929
Paradise Revenue	22,556	22,660	(104)	22,556	22,660	(104)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	9,230	12,250	(3,020)	9,230	12,250	(3,020)
Community Bus Revenue	978	0	978	978	0	978
Other Income	11,382	10,000	1,382	11,382	10,000	1,382
TOTAL REVENUE	\$1,667,585	\$1,740,100	(\$72,515)	\$1,667,585	\$1,740,100	(\$72,515)
	\$2,102,395					
OPERATIONS						
Operators Salaries	\$398,332	\$430,190	\$31,858	\$398,332	\$430,190	\$31,858
Salaries Operations	98,343	100,320	1,977	98,343	100,320	1,977
Diesel Fuel	191,056	190,520	(536)	191,056	190,520	(536)
Company Vehicles	2,433	3,210	777	2,433	3,210	777
Licenses	4,600	4,600	0	4,600	4,600	0
Communications Expense	1,929	2,230	301	1,929	2,230	301
Miscellaneous	462	600	138	462	600	138
Uniforms & Clothing	5,362	5,420	58	5,362	5,420	58
Advertising Expense	4,957	5,480	523	4,957	5,480	523
Bus Charter Expense	0	0	0	0	0	0
Transit Advertising Expense	6,200	8,130	1,930	6,200	8,130	1,930
Community Bus Expense	10,237	0	(10,237)	10,237	0	(10,237)
Promotions Expense	1,680	5,980	4,300	1,680	5,980	4,300
Registration & Membership	341	330	(11)	341	330	(11)
Schedules & Transfers	2,213	1,250	(963)	2,213	1,250	(963)
TOTAL OPERATIONS	\$728,145	\$758,260	\$30,115	\$728,145	\$758,260	\$30,115
MAINTENANCE						
Garage Salaries	\$167,106	\$175,580	\$8,474	\$167,106	\$175,580	\$8,474
Wash Salaries	27,043	31,260	4,217	27,043	31,260	4,217
Shop Tools & Equipment	1,847	1,450	(397)	1,847	1,450	(397)
Stock Parts	68,278	71,000	2,722	68,278	71,000	2,722
Garage Expense	8,874	6,920	(1,954)	8,874	6,920	(1,954)
Bus Lubricants	13,625	14,190	565	13,625	14,190	565
Tire Expense	15,129	15,500	371	15,129	15,500	371
Body Shop Supplies	(17)	800	817	(17)	800	817
Bus Wash	0	890	890	0	890	890
Building & Yards	30,953	15,750	(15,203)	30,953	15,750	(15,203)
Utilities	40,130	52,500	12,370	40,130	52,500	12,370
Maintenance Vehicles	5,479	3,100	(2,379)	5,479	3,100	(2,379)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JANUARY, 2022



	JANUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	1,520	4,600	3,080	1,520	4,600	3,080
Janitorial & Sanitation	2,779	3,500	721	2,779	3,500	721
Farebox Repairs	0	1,400	1,400	0	1,400	1,400
TOTAL MAINTENANCE	\$382,746	\$398,440	\$15,694	\$382,746	\$398,440	\$15,694
FINANCE & ADMINISTRATION						
Administration Salaries	\$67,322	\$69,310	\$1,988	\$67,322	\$69,310	\$1,988
Employer's Payroll Tax	15,467	16,240	773	15,467	16,240	773
Sick Leave	19,000	19,000	0	19,000	19,000	0
Worker's Compensation	13,534	14,210	676	13,534	14,210	676
Employment Insurance	16,877	17,960	1,083	16,877	17,960	1,083
Group Insurance	49,633	55,040	5,407	49,633	55,040	5,407
Retiring Allowance Expense	3,600	3,600	0	3,600	3,600	0
CPP Expense	41,059	42,270	1,211	41,059	42,270	1,211
Pension Expense	120,793	145,100	24,307	120,793	145,100	24,307
Audit & Legal Fees	2,000	2,000	0	2,000	2,000	0
Telephone Expense	1,929	2,610	681	1,929	2,610	681
Computer Expense	18,447	24,080	5,633	18,447	24,080	5,633
Office Supplies Expense	4,292	5,770	1,478	4,292	5,770	1,478
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Fleet Insurance Expense	39,663	39,500	(163)	39,663	39,500	(163)
General Insurance Expense	5,542	5,700	158	5,542	5,700	158
Miscellaneous Expense	3,330	5,610	2,280	3,330	5,610	2,280
Capital Out of Revenue	33,460	0	(33,460)	33,460	0	(33,460)
TOTAL FINANCE & ADMIN.	\$455,948	\$468,000	\$10,841	\$455,948	\$468,000	\$12,052
Total Expenses	\$1,566,839	\$1,624,700	\$57,861	\$1,566,839	\$1,624,700	\$57,861
NET BEFORE DEBT	\$100,746	\$115,400	(\$14,654)	\$100,746	\$115,400	(\$14,654)
DEBT CHARGES						
Loan Interest Expense	3,679	4,400	721	\$3,679	\$4,400	\$721
Bank Loan Payment	50,000	111,000	61,000	50,000	111,000	61,000
TOTAL SURPLUS/(COST) OF SERVICE	\$47,067	\$0	\$47,067	\$47,067	\$0	\$47,067

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JANUARY, 2022



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$400,620	\$400,620	\$0	\$400,620	\$400,620	\$0
Passenger Revenue	8,580	24,300	(15,720)	8,580	24,300	(15,720)
Low Income Pass Revenue	11,795	0	11,795	11,795	0	11,795
Mount Pearl Admin	5,940	7,810	(1,870)	5,940	7,810	(1,870)
Government Grant	7,875	7,900	(25)	7,875	7,900	(25)
TOTAL REVENUE	\$434,810	\$440,630	(\$5,820)	\$434,810	\$440,630	(\$5,820)
EXPENSES						
MVT Subsidy	\$160,167	\$380,540	\$220,373	\$160,167	\$380,540	\$220,373
Administration Salaries	10,699	10,700	1	10,699	10,700	1
Employer's Payroll Tax	215	210	(5)	215	210	(5)
Worker's Compensation	188	190	2	188	190	2
Employment Insurance	237	330	93	237	330	93
Group Insurance	311	180	(131)	311	180	(131)
CPP Expense	582	610	28	582	610	28
Pension Expense	749	750	1	749	750	1
Professional Fees	975	7,540	6,565	975	7,540	6,565
Telephone Expense	314	360	46	314	360	46
Computer Expense	11,755	19,270	7,515	11,755	19,270	7,515
Office Supplies Expense	3	250	247	3	250	247
Promotions Expense	379	310	(69)	379	310	(69)
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	3,189	3,290	101	3,189	3,290	101
TOTAL EXPENSE	\$189,763	\$424,530	\$234,767	\$189,763	\$424,530	\$234,767
NET BEFORE DEBT	\$245,047	\$16,100	\$228,947	\$245,047	\$16,100	\$228,947
DEBT CHARGES						
Loan Interest Expense	122	100	(22)	\$122	\$100	(\$22)
Bank Loan Payment	16,000	16,000	0	16,000	16,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$228,925	\$0	\$228,925	\$228,925	\$0	\$228,925

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	4,099	6,750	2,651	4,099	6,750	2,651
TAXI TRIPS *	618	4,500	3,882	618	4,500	3,882
TOTAL TRIPS	4,717	11,250	6,533	4,717	11,250	6,533

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%			
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%			
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%			
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%			
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%			
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%			
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%			
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	245,991	-85.51%	252,948	2.83%	271,038	7.15%	228,072	-15.85%	163,498	-28.31%	149,721	-8.43%	-44.76%
Total Year	2,880,115	-2.87%	2,999,802	4.16%	3,277,811	9.27%	1,937,805		2,258,870		149,721		
Weekdays	22		22		22		16		20		21		
Saturdays	4		4		4		3		5		4		
Sundays	4		4		4		3		5		5		
No Service	1		1		1		9		1		1		
Stats	0		0		0		0		0		0		
	31		31		31		31		31		31		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%		
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%		
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%		
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%		
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%		
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%		
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%		
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%		
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%		
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%		
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%		
Year-to-date	<u>218,385</u>	<u>-85.39%</u>	<u>222,408</u>	<u>1.84%</u>	<u>236,644</u>	<u>6.40%</u>	<u>209,658</u>	<u>-11.40%</u>	<u>146,552</u>	<u>-30.10%</u>	<u>129,588</u>	<u>-11.58%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>129,588</u>	<u>#DIV/0!</u>

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JANUARY, 2022



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,105	\$1,037	\$68	\$1,105	\$1,037	\$68
Town of Paradise Billing	22,556	22,660	(104)	22,556	22,660	(104)
Total Revenue	\$23,661	\$23,697	(\$36)	\$23,661	\$23,697	(\$36)
*Less Variable Expenses						
Operating Expenses	\$10,044	\$9,371	(\$673)	\$10,044	\$9,371	(\$673)
Maintenance Expenses	4,306	4,053	(253)	4,306	4,053	(253)
Finance & Admin. Expenses	4,018	4,011	(7)	4,018	4,011	(7)
Total Expenses	\$18,368	\$17,435	(\$933)	\$18,368	\$17,435	(\$933)
Total Overhead Contribution	\$5,293	\$6,262	(\$969)	\$5,293	\$6,262	(\$969)
Paradise Kilometers	3,365.7	3,372.0	(6.3)	3,365.7	3,372.0	(6.3)
Cost per Kilometer	\$7.03	\$7.03		\$7.03	\$7.03	
Riders Per Hour*	4.3					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	4.3					
2016-2022	6.2					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JANUARY, 2022



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$19,666	\$24,618	(\$4,952)	\$19,666	\$24,618	(\$4,952)
City of Mount Pearl Billing	86,159	81,230	4,929	86,159	81,230	4,929
Total Revenue	\$105,825	\$105,848	(\$23)	\$105,825	\$105,848	(\$23)
*Less Variable Expenses						
Operating Expenses	\$44,924	\$41,841	(\$3,083)	\$44,924	\$41,841	(\$3,083)
Maintenance Expenses	19,259	18,097	(1,162)	19,259	18,097	(1,162)
Finance & Admin. Expenses	17,970	17,908	(62)	17,970	17,908	(62)
Total Expenses	\$82,153	\$77,846	(\$4,307)	\$82,153	\$77,846	(\$4,307)
Total Overhead Contribution	\$23,672	\$28,002	(\$4,330)	\$23,672	\$28,002	(\$4,330)
Mount Pearl Kilometers	15,053.4	15,056.5	(3.1)	30,106.8	29,806.3	300.5
Cost per Kilometer	\$7.03	\$7.03		\$3.51	\$3.55	
Riders Per Hour^ - Route 21	13.1					
Riders Per Hour^ - Route 22	10.4					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.5				
2022	13.1	10.4				
2015-2022	18.5	14.8				

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0
EXPENSES						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	\$0	\$0	\$0	\$0	\$0	\$0

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JANUARY, 2022



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$6,290	\$10,000	(\$3,710)	\$6,290	\$10,000	(\$3,710)
Total Revenues	\$6,290	\$10,000	(\$3,710)	\$6,290	\$10,000	(\$3,710)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$3,913	\$3,910	(\$3)
Sales Commission	776	1,110	334	776	1,110	334
Sign Production	0	580	580	0	580	580
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	485	380	(105)
Telephone	52	80	28	52	80	28
Advertising	275	890	615	275	890	615
Sign Installations	339	630	291	339	630	291
Entertainment	0	190	190	0	190	190
Advertising Software	360	360	0	360	360	0
Total Expenses	\$6,200	\$8,130	\$1,930	\$6,200	\$8,130	\$1,930
PROFIT / (LOSS)	\$90	\$1,870	(\$1,780)	\$90	\$1,870	(\$1,780)
Contra Transit Advertising Revenue	\$2,940	\$2,250	\$690	\$2,940	\$2,250	\$690
TOTAL PROFIT / (LOSS)	\$3,030	\$4,120	(\$1,090)	\$3,030	\$4,120	(\$1,090)

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ST. JOHN'S TRANSPORTATION COMMISSION
COMMUNITY BUS FINANCIAL STATEMENT
JANUARY, 2022



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	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$978	\$0	\$978	\$978	\$0	\$978
Government Grant	0	0	0	0	0	0
Total Revenues	\$978	\$0	\$978	\$978	\$0	\$978
EXPENSES						
Operators Salaries	\$5,457	\$0	(\$5,457)	\$5,457	\$0	(\$5,457)
Operations Salaries	0	0	0	0	0	0
Benefits	639	0	(639)	639	0	(639)
Diesel / Gas	1,918	0	(1,918)	1,918	0	(1,918)
Maintenance Expenses	1,035	0	(1,035)	1,035	0	(1,035)
Other*	1,188	0	(1,188)	1,188	0	(1,188)
Total Expenses	\$10,237	\$0	(\$10,237)	\$10,237	\$0	(\$10,237)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$9,259)	\$0	(\$9,259)	(\$9,259)	\$0	(\$9,259)
West # 1 (Mon) X 5	131			131		
East # 1 (Tue) X 4	87			87		
West # 2 (Wed) X 4	84			84		
East # 2 (Thu) X 4	85			85		
Bidgoods (Fri) X 4	58			58		
	445			445		

Riders Per Hour*	2.9
* Riders per hour average:	
2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	3.9
2022	2.9
2014-2022	4.7

* Other expenses consist of:	
Front wheel bearings & shocks	554
Sensors, transmission line, connectors	634
	1,188

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JANUARY, 2022



KEY PERFORMANCE INDICATORS	1 MTH	1 MTH	1 MTH	1 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	14.21	14.60	27.09	23.73	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	18.13	12.73	15.48	14.30	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	28.2%	27.0%	25.2%	31.1%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.47	25.27	36.07	29.43	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	2.82	2.39	1.77	2.02	2.20	2.16	1.87
OPERATING REVENUE / HOUR	40.99	35.48	49.82	49.05	39.50	34.58	46.40
TOTAL COST PER RIDER	10.82	9.46	7.77	7.09	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JANUARY, 2022



KEY PERFORMANCE INDICATORS	1 MTH		1 MTH		1 MTH	% of	1 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	4,099	82.5%	5,293	62.0%	5,746	62.0%	7,809	59.3%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	618	12.4%	2,914	34.1%	3,093	33.4%	4,687	35.6%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS	4,717		8,207		8,839		12,496		97,224		81,719		156,097	
NO SHOWS	250	5.0%	326	3.8%	428	4.6%	683	5.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS	4,967		8,533		9,267		13,179		101,723		85,235		162,082	
CANCELLATIONS	2,848	57.3%	3,660	42.9%	8,326	89.8%	6,244	47.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	1,177	23.7%	1,269	14.9%	1,061	11.4%	1,284	9.7%	18,254	17.9%	12,618	14.8%	23,976	14.8%

REVENUES

PASSENGER REVENUE		<u>2022</u>	<u>2019</u>	<u>Variance</u>
(\$61,385)	Cash Revenue	\$61,893	\$152,976	(\$91,083)
	10-Ride Passes	\$66,690	\$112,928	(\$46,238)
	Monthly Passes	\$127,640	\$277,890	(\$150,250)
	Other (double-rides, Go-Cards, etc)	\$3,901	\$5,200	(\$1,299)
	M-Card fees	\$2,876	\$6,377	(\$3,501)
	Credits / Discounts / Allocations	(\$1,575)	(\$3,397)	\$1,822
	Commission Paid	(\$1,900)	(\$3,780)	\$1,881
	Total Revenue	<u>\$259,525</u>	<u>\$548,194</u>	<u>(\$288,669)</u>

☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue down 59% from 2019 while cash ridership down 56%.

☆☆ 10-Ride pass revenue was down 41% from 2019. 10-Ride riders were down 42% & sales were down 41%.

☆☆ Monthly pass revenue was down 54% from 2019. Monthly riders were down 68% & sales were down 55%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data.

☆☆ Ridership of 149,721 was 45% lower than 2019 (271,039) and 37% lower than budget (237,500).

NOTE: There were 21 week days in 2021 and 22 in 2019.

☆☆ Avg fare (Incl. LIFT) of \$2.82 compared to \$2.02 in 2019 and \$2.10 budget.

☆☆ Rides per pass ratio was 13.3 (LIFT passes incl.) compared to 17.8 in 2021, 23.3 in 2020, and 41.2 in 2019.

☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	19.8%	17.7%	33.7%	28.7%
2021	18.8%	16.8%	31.7%	32.7%
2020	24.1%	17.6%	58.2%	0.0%
2019	24.9%	17.1%	57.9%	0.0%
2018	26.8%	17.1%	56.0%	0.0%
2017	29.7%	17.0%	53.3%	0.0%
2016	31.6%	15.8%	52.7%	0.0%

LOW INCOME PASS REVENUE (\$15,295) ☆☆☆ 5,309 active cards at end of month - 43,000 rides this month (28% of total rides).
 ☆☆☆ Most of variance is due to % of revenue being allocated to GoBus service for their active %.
 ☆☆☆ A small amount \$3,500 is due to how \$2,100,000 annual is budgeted (slightly higher Q1 and Q4) vs what government paid for Q1 2022.

MOUNT PEARL REVENUE \$4,929 ☆☆☆ Ridership revenues lower than budget, thus higher subsidy required.
 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE (\$3,020) ☆☆☆ Sales booked for the month were lower than budget.
 (See Transit Advertising statement for more information).

OPERATIONS DEPT

OPERATORS SALARIES	☆☆☆ More operator hours at lower pay scale than budgeted.	\$4,307
\$31,858	☆☆☆ Less shifts than budget due to COVID reduced schedule (66 vs 76).	\$51,968
	☆☆☆ Vacation weeks higher than budget (12 vs 7).	(\$6,496)
	☆☆☆ Overtime, stat & temp pay (net of docked time) higher than budget.	(\$18,427)
		<u>\$31,352</u>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JANUARY, 2022



DIESEL FUEL EXPENSE (\$536)	☆ Budgeted Usage: 159,430 litres @ \$1.1950 /L ☆ Actual Usage: 138,818 litres @ \$1.3763 /L	\$190,520 (\$191,055) <hr/> (\$536)
	☆ Volume Variance: (159,430 - 138,818) @ \$1.1950 /L ☆ Price Variance: 138,818 @ (\$1.1950 - \$1.3763)	\$24,631 (\$25,168) <hr/> (\$536)

☆ Actual burn was 59.8 L / 100KM vs budget of 60.5 L / 100KM.
 ☆ Actual total KM was 234,527 vs budget of 263,518.

COMMUNITY BUS EXPENSE (\$10,237) ☆ Community bus route not budgeted as status was unavailable at budget time.
 (See Community Bus statement for more information).

PROMOTIONS EXPENSE \$4,300 ☆ Air miles awarded less than budget.

MAINTENANCE DEPT

GARAGE SALARIES \$8,474	☆ Two employees back to school for last two weeks of month. ☆ Overtime higher than budget. ☆ New Mechanic position empty for month.	\$5,274 (\$2,930) \$6,205 <hr/> \$8,548
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WASH SALARIES \$4,217	☆ One wash utility employee on unpaid leave. ☆ Overtime less than budget.	\$3,770 \$340 <hr/> \$4,110
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STOCK PARTS EXPENSE \$2,722 ☆ Parts used in the month less than forecasted.

BUILDING & YARDS (\$15,203) ☆ Heater rentals & diesel for the heaters for the month while glycol work continu (\$15,295)

UTILITIES EXPENSE \$12,370	☆ Messenger Drive electricity ☆ Messenger Drive electricity	BUDGET \$52,500 ACTUAL (\$40,130) <hr/> \$12,370
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☆ Current billing had 345,600 kWh & 785 kVA & while last year had 329,400 kWh & 852 kVA
 ☆ Budget is a 3 yr rolling average - January consisting of 2019-2020-2021.

MAINTENANCE VEHICLES (\$2,379) ☆ Repairs to loader were higher than miscellaneous repairs budget. (Elbows, lines, and pump).

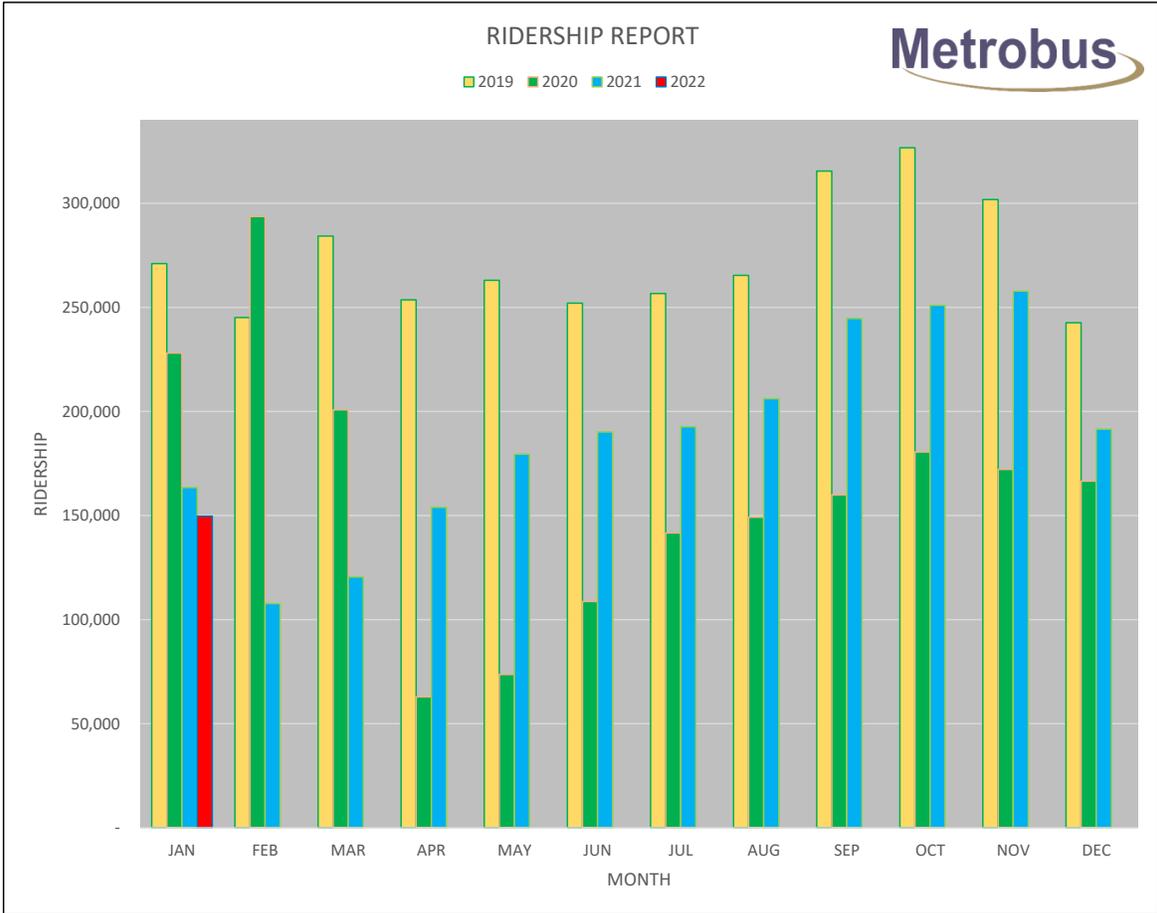
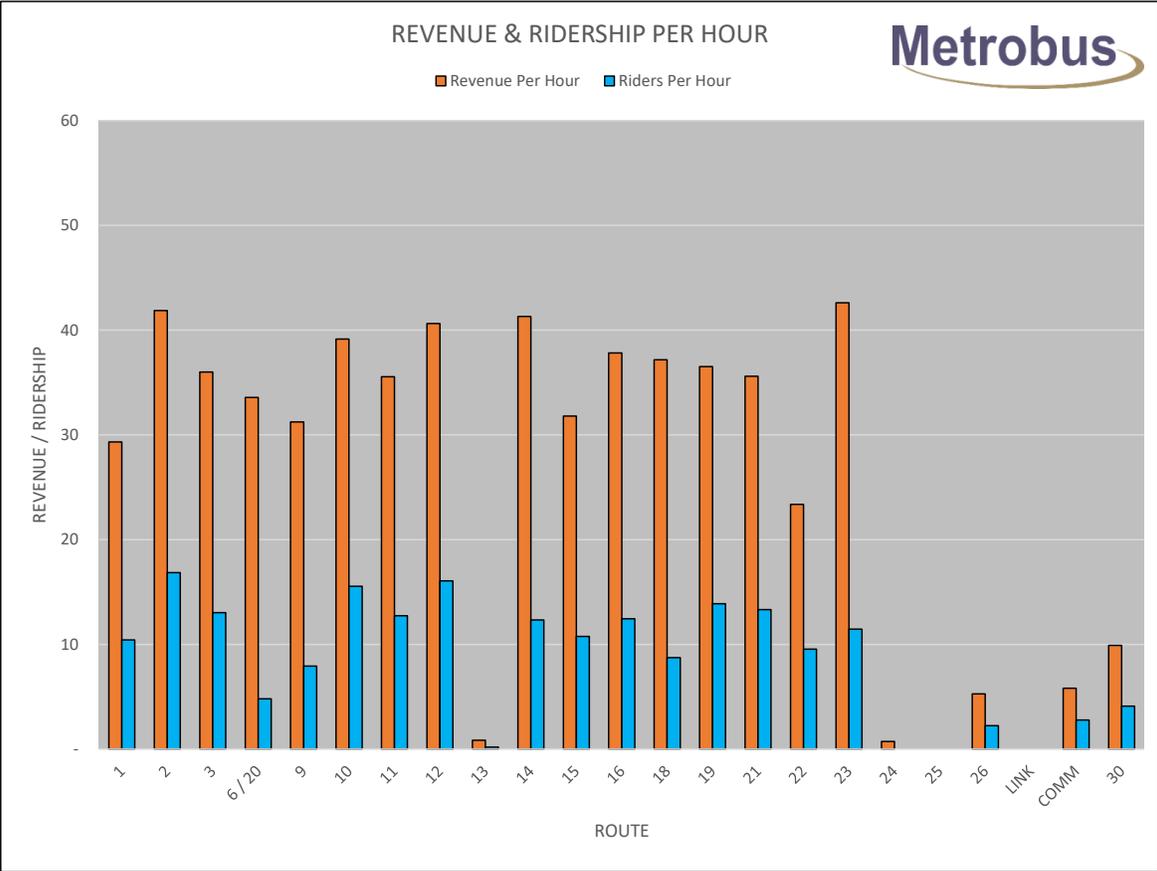
BUS STOPS & SHELTERS \$3,080 ☆ Glass budget not used during January.

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE \$5,407	☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.				
PENSION EXPENSE \$24,307	☆ Union wages lower than budget in January.				
COMPUTER EXPENSE \$5,627	☆ Overall expenses for the month for computer replacements, software purchases, toner and technical upgrading were less than budget.				
MISCELLANEOUS EXPENSE \$2,280	☆ Bank fees less than budget. ☆ Other miscellaneous expenses less than budget.	<table border="0"> <tr><td>\$1,180</td></tr> <tr><td>\$1,100</td></tr> <tr><td>\$2,280</td></tr> </table>	\$1,180	\$1,100	\$2,280
\$1,180					
\$1,100					
\$2,280					
CAPITAL OUT OF REVENUE (\$33,460)	☆ Remainder of LED lighting upgrade project costs. ☆ NL Power will provide a rebate estimated by NL power in September 2021 to be \$22,000. This will be processed after NL Power confirms installation, which is expected by spring 2022.	\$33,460			
BANK LOAN PAYMENT \$61,000	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for January were paid in advance - December 2021.				

GOBUS

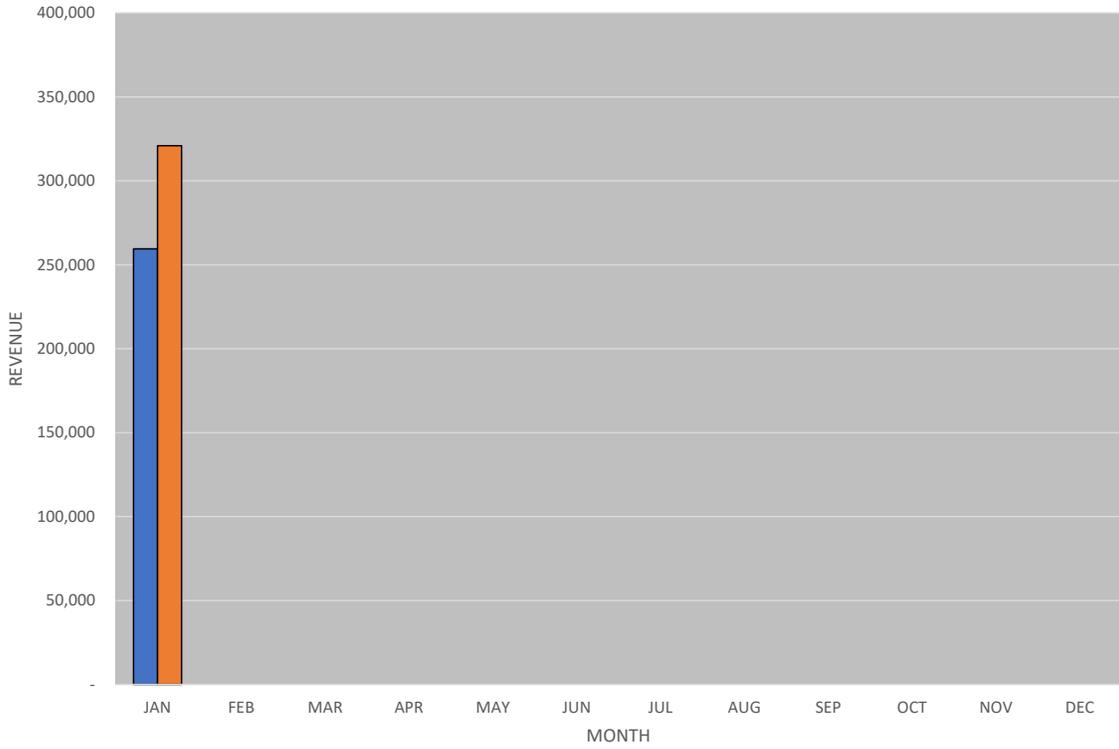
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$15,720)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.																												
LOW INCOME PASS REVENUE \$11,795	☆ 384 active Go-Cards at the end of the month representing 6.7% of all active LIFT cards.																												
MVT SUBSIDY EXPENSE \$220,373	<table border="0"> <tr> <td>☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td>10,820 rides @ \$2.50</td> <td>\$27,050</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>11,250 rides @ \$30.74</td> <td>\$345,859</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>610 rides @ \$12.51</td> <td>\$7,631</td> </tr> <tr> <td></td> <td></td> <td>\$380,540</td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>4,611 rides @ \$2.50</td> <td>(\$12,022)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>4,717 rides @ \$30.74</td> <td>(\$145,019)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>250 rides @ \$12.51</td> <td>(\$3,128)</td> </tr> <tr> <td></td> <td></td> <td>(\$160,168)</td> </tr> <tr> <td></td> <td></td> <td>\$220,373</td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	10,820 rides @ \$2.50	\$27,050	☆ BUDGET - Ridership Subsidy:	11,250 rides @ \$30.74	\$345,859	☆ BUDGET - No Show Subsidy:	610 rides @ \$12.51	\$7,631			\$380,540	☆ ACTUAL - Credit to MVT for GO-Card usage:	4,611 rides @ \$2.50	(\$12,022)	☆ ACTUAL - Ridership Subsidy:	4,717 rides @ \$30.74	(\$145,019)	☆ ACTUAL - No Show Subsidy:	250 rides @ \$12.51	(\$3,128)			(\$160,168)			\$220,373	
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		\$220,373																											
PROFESSIONAL FEES \$6,565	☆ Budget was 85 assessments - actual estimate was 11 completed. NOTE: Due to billing delay, actual figure not available as of financial statement date.																												
COMPUTER EXPENSE \$7,545	☆ VIA January invoice less than budget.	\$7,094																											



REVENUE REPORT



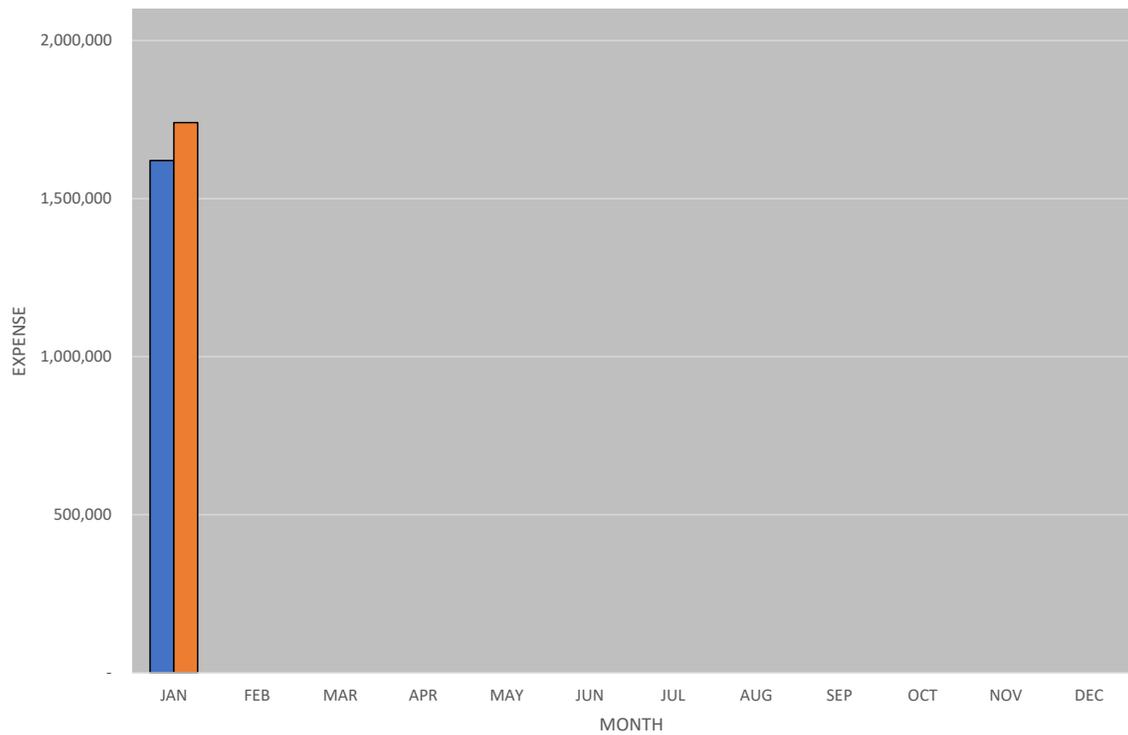
■ ACTUAL ■ BUDGET



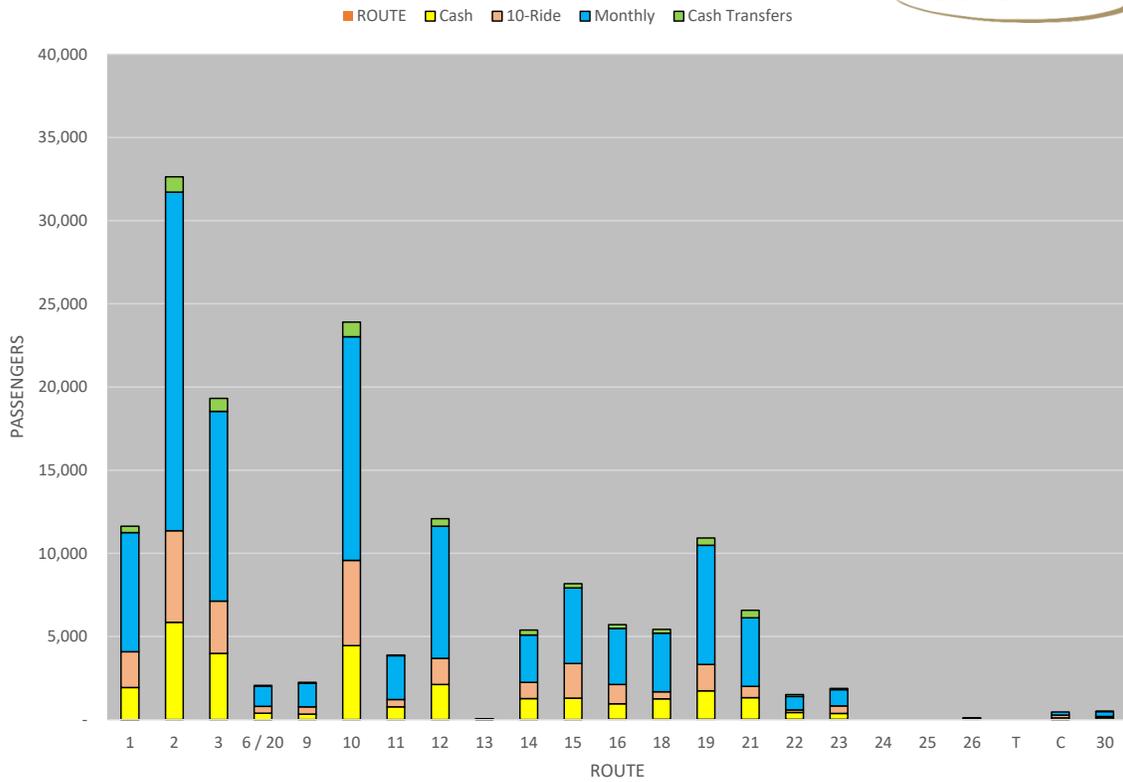
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



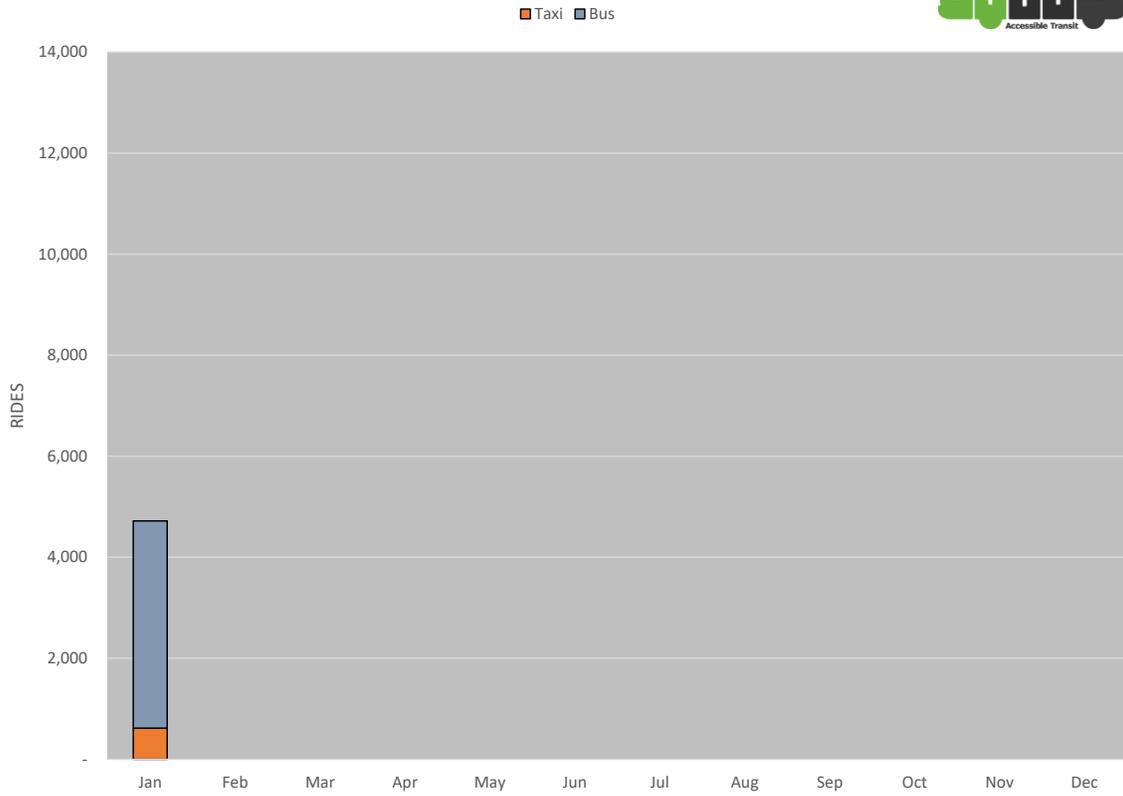
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	810.93		\$31,616.31	\$122,668.57	0.26	0.26
2	1,698.00		\$78,809.21	\$256,854.76	0.31	0.31
3	1,310.59		\$51,240.96	\$198,251.64	0.26	0.26
6	433.50		\$14,158.99	\$65,575.11	0.22	0.22
9	250.32		\$8,563.61	\$37,865.66	0.23	0.23
10	1,290.82		\$57,925.26	\$195,261.05	0.30	0.30
11	288.32		\$10,689.68	\$43,613.88	0.25	0.25
12	715.97		\$29,382.84	\$108,304.07	0.27	0.27
13	1.75		\$41.94	\$264.72	0.16	0.16
14	416.00		\$17,014.68	\$62,927.90	0.27	0.27
15	601.63		\$23,396.32	\$91,007.97	0.26	0.26
16	449.42		\$16,614.82	\$67,983.31	0.24	0.24
18	595.97		\$22,090.60	\$90,151.79	0.25	0.25
19	634.99		\$27,520.24	\$96,054.30	0.29	0.29
21	464.18	\$62,798.72	\$16,305.65	\$70,216.04	0.23	0.23
22	131.25	\$23,360.63	\$3,360.41	\$19,854.06	0.17	0.17
23	181.00		\$6,646.58	\$27,379.69	0.24	0.24
24	0.25		\$5.58	\$37.82	0.15	0.15
26	1.33		\$181.56	\$201.19	0.90	0.90
28	153.86	\$0.00	\$978.15	\$10,237.00	0.10	0.10
30	106.93	\$22,555.97	\$1,104.91	\$16,175.19	0.07	0.07
	10,537.01	\$108,715.32	\$417,648.30	\$1,580,885.72	0.26	0.26

Cost / revenue hour (includes regular debt payments & special pension):

\$151.27

Total Expenses	\$1,566,845
Debt Interest	\$3,679
Debt Payment	\$50,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

