



St. John's
Transportation
Commission

February 28

2022

MONTHLY FINANCIAL STATEMENTS

Issued: MARCH 18, 2022

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
FEBRUARY, 2022



	FEBRUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,077,070	\$1,077,070	\$0	\$2,191,620	\$2,191,620	\$0
Passenger Revenue	278,192	298,090	(19,898)	537,717	619,000	(81,283)
Low Income Pass Revenue	163,240	178,500	(15,260)	326,445	357,000	(30,555)
Mt. Pearl Revenue	81,761	79,580	2,181	167,920	160,810	7,110
Paradise Revenue	21,431	21,760	(329)	43,987	44,420	(433)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	6,245	12,250	(6,005)	15,475	24,500	(9,025)
Community Bus Revenue	1,473	0	1,473	2,451	0	2,451
Other Income	17,049	10,000	7,049	28,431	20,000	8,431
TOTAL REVENUE	\$1,646,461	\$1,677,250	(\$30,789)	\$3,314,046	\$3,417,350	(\$103,304)
OPERATIONS						
Operators Salaries	\$432,271	\$429,020	(\$3,251)	\$830,603	\$859,210	\$28,607
Salaries Operations	97,531	100,020	2,489	195,874	200,340	4,466
Diesel Fuel	220,469	182,980	(37,489)	411,525	373,500	(38,025)
Company Vehicles	2,526	3,210	684	4,959	6,420	1,461
Licenses	4,600	4,600	0	9,200	9,200	0
Communications Expense	2,667	2,230	(437)	4,596	4,460	(136)
Miscellaneous	1,148	600	(548)	1,610	1,200	(410)
Uniforms & Clothing	5,437	5,420	(17)	10,799	10,840	41
Advertising Expense	4,587	5,880	1,293	9,544	11,360	1,816
Bus Charter Expense	0	0	0	0	0	0
Transit Advertising Expense	6,467	8,130	1,663	12,667	16,260	3,593
Community Bus Expense	10,119	0	(10,119)	20,356	0	(20,356)
Promotions Expense	3,428	5,980	2,552	5,108	11,960	6,852
Registration & Membership	1,581	1,080	(501)	1,922	1,410	(512)
Schedules & Transfers	1,009	1,250	241	3,222	2,500	(722)
TOTAL OPERATIONS	\$793,840	\$750,400	(\$43,440)	\$1,521,985	\$1,508,660	(\$13,325)
MAINTENANCE						
Garage Salaries	\$169,878	\$175,540	\$5,662	\$336,984	\$351,120	\$14,136
Wash Salaries	26,415	31,260	4,845	53,458	62,520	9,062
Shop Tools & Equipment	4,441	3,450	(991)	6,288	4,900	(1,388)
Stock Parts	47,412	56,000	8,588	115,690	127,000	11,310
Garage Expense	3,788	4,190	402	12,662	11,110	(1,552)
Bus Lubricants	11,720	5,750	(5,970)	25,345	19,940	(5,405)
Tire Expense	8,084	9,000	916	23,213	24,500	1,287
Body Shop Supplies	(17)	800	817	(34)	1,600	1,634
Bus Wash	345	890	545	345	1,780	1,435
Building & Yards	116,238	13,350	(102,888)	147,191	29,100	(118,091)
Utilities	32,801	49,400	16,599	72,931	101,900	28,969
Maintenance Vehicles	5,150	5,600	450	10,629	8,700	(1,929)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
FEBRUARY, 2022



	FEBRUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	7,812	3,000	(4,812)	9,332	7,600	(1,732)
Janitorial & Sanitation	5,531	4,000	(1,531)	8,310	7,500	(810)
Farebox Repairs	143	1,300	1,157	143	2,700	2,557
TOTAL MAINTENANCE	\$439,741	\$363,530	(\$76,211)	\$822,487	\$761,970	(\$60,517)
FINANCE & ADMINISTRATION						
Administration Salaries	\$67,023	\$69,310	\$2,287	\$134,345	\$138,620	\$4,275
Employer's Payroll Tax	16,589	16,200	(389)	32,056	32,440	384
Sick Leave	19,000	19,000	0	38,000	38,000	0
Worker's Compensation	14,453	14,180	(273)	27,987	28,390	403
Employment Insurance	17,273	17,920	647	34,150	35,880	1,730
Group Insurance	3,600	3,600	0	53,233	58,640	5,407
Retiring Allowance Expense	50,114	55,040	4,926	53,714	58,640	4,926
CPP Expense	42,116	42,180	64	83,175	84,450	1,275
Pension Expense	119,264	145,140	25,876	240,057	290,240	50,183
Audit & Legal Fees	4,000	4,000	0	6,000	6,000	0
Telephone Expense	1,926	2,610	684	3,855	5,220	1,365
Computer Expense	27,568	28,080	512	46,015	52,160	6,145
Office Supplies Expense	4,022	5,550	1,528	8,314	11,320	3,006
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Fleet Insurance Expense	39,663	39,500	(163)	79,326	79,000	(326)
General Insurance Expense	5,542	5,700	158	11,084	11,400	316
Miscellaneous Expense	4,288	3,510	(778)	7,618	9,120	1,502
Capital Out of Revenue	0	0	0	33,460	0	(33,460)
TOTAL FINANCE & ADMIN.	\$436,441	\$471,520	\$30,089	\$892,389	\$939,520	\$47,131
Total Expenses	\$1,670,022	\$1,585,450	(\$84,572)	\$3,236,861	\$3,210,150	(\$26,711)
NET BEFORE DEBT	(\$23,561)	\$91,800	(\$115,361)	\$77,185	\$207,200	(\$130,015)
DEBT CHARGES						
Loan Interest Expense	3,419	3,800	381	\$7,098	\$8,200	\$1,102
Bank Loan Payment	50,000	88,000	38,000	100,000	199,000	99,000
TOTAL SURPLUS/(COST) OF SERVICE	(\$76,980)	\$0	(\$76,980)	(\$29,913)	\$0	(\$29,913)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 FEBRUARY, 2022



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$405,570	\$405,570	\$0	\$806,190	\$806,190	\$0
Passenger Revenue	10,434	20,700	(10,266)	19,014	45,000	(25,986)
Low Income Pass Revenue	11,760	0	11,760	23,555	0	23,555
Mount Pearl Admin	8,330	8,010	320	14,270	15,820	(1,550)
Government Grant	7,875	7,900	(25)	15,750	15,800	(50)
TOTAL REVENUE	\$443,969	\$442,180	\$1,789	\$878,779	\$882,810	(\$4,031)
EXPENSES						
MVT Subsidy	\$214,804	\$380,550	\$165,746	\$374,971	\$761,090	\$386,119
Administration Salaries	10,998	10,810	(188)	21,697	21,510	(187)
Employer's Payroll Tax	221	220	(1)	436	430	(6)
Worker's Compensation	193	190	(3)	381	380	(1)
Employment Insurance	243	330	87	480	660	180
Group Insurance	311	180	(131)	622	360	(262)
CPP Expense	599	0	(599)	1,181	610	(571)
Pension Expense	749	1,380	631	1,498	2,130	632
Professional Fees	1,064	7,540	6,476	2,039	15,080	13,041
Telephone Expense	68	360	292	382	720	338
Computer Expense	28,884	17,670	(11,214)	40,639	36,940	(3,699)
Office Supplies Expense	175	250	75	178	500	322
Promotions Expense	101	310	209	480	620	140
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	4,432	3,290	(1,142)	7,621	6,580	(1,041)
TOTAL EXPENSE	\$262,842	\$423,080	\$160,238	\$452,605	\$847,610	\$395,005
NET BEFORE DEBT	\$181,127	\$19,100	\$162,027	\$426,174	\$35,200	\$390,974
DEBT CHARGES						
Loan Interest Expense	96	100	4	\$218	\$200	(\$18)
Bank Loan Payment	16,000	16,000	0	32,000	32,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$165,031	\$3,000	\$162,031	\$393,956	\$3,000	\$390,956

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	4,561	6,770	2,209	8,660	13,520	4,860
TAXI TRIPS *	1,821	4,520	2,699	2,439	9,020	6,581
TOTAL TRIPS	6,382	11,290	4,908	11,099	22,540	11,441

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%			
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%			
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%			
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%			
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%			
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%			
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	458,874	-72.97%	479,835	4.57%	516,160	7.57%	521,689	1.07%	271,142	-48.03%	358,265	32.13%	-30.59%
Total Year	2,880,115	-2.87%	2,999,802	4.16%	3,277,811	9.27%	1,937,805		2,258,870		358,265		
Weekdays	40		42		42		37		40		41		
Saturdays	8		8		8		7		9		8		
Sundays	8		8		8		7		9		9		
No Service	3		1		1		9		1		1		
Stats	0		0		0		0		0		0		
	59		59		59		60		59		59		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%		
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%		
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%		
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%		
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%		
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%		
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%		
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%		
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%		
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%		
Year-to-date	<u>406,156</u>	<u>-72.82%</u>	<u>419,245</u>	<u>3.22%</u>	<u>448,470</u>	<u>6.97%</u>	<u>474,921</u>	<u>5.90%</u>	<u>234,116</u>	<u>-50.70%</u>	<u>306,006</u>	<u>30.71%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>306,006</u>	<u>#DIV/0!</u>

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 FEBRUARY, 2022



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,281	\$990	\$291	\$2,386	\$2,027	\$359
Town of Paradise Billing	21,431	21,760	(329)	43,987	44,420	(433)
Total Revenue	\$22,712	\$22,750	(\$38)	\$46,373	\$46,447	(\$74)
*Less Variable Expenses						
Operating Expenses	\$9,847	\$9,386	(\$461)	\$19,891	\$18,757	(\$1,134)
Maintenance Expenses	3,464	3,685	221	7,770	7,738	(32)
Finance & Admin. Expenses	3,653	4,065	412	7,671	8,076	405
Total Expenses	\$16,964	\$17,136	\$172	\$35,332	\$34,571	(\$761)
Total Overhead Contribution	\$5,748	\$5,614	\$134	\$11,041	\$11,876	(\$835)
Paradise Kilometers	3,230.7	3,236.7	(6.0)	6,596.4	6,608.7	(12.3)
Cost per Kilometer	\$7.03	\$7.03		\$7.03	\$7.03	
Riders Per Hour*	6.1					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.4					
2020	8.1					
2021	3.1					
2022	5.2					
2016-2022	6.2					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
FEBRUARY, 2022



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$18,406	\$20,607	(\$2,201)	\$38,072	\$45,225	(\$7,153)
City of Mount Pearl Billing	81,761	79,580	2,181	167,920	160,810	7,110
Total Revenue	\$100,167	\$100,187	(\$20)	\$205,992	\$206,035	(\$43)
*Less Variable Expenses						
Operating Expenses	\$43,429	\$41,405	(\$2,024)	\$88,353	\$83,246	(\$5,107)
Maintenance Expenses	15,276	16,254	978	34,535	34,351	(184)
Finance & Admin. Expenses	16,254	17,933	1,679	34,224	35,841	1,617
Total Expenses	\$74,959	\$75,592	\$633	\$157,112	\$153,438	(\$3,674)
Total Overhead Contribution	\$25,208	\$24,595	\$613	\$48,880	\$52,597	(\$3,717)
Mount Pearl Kilometers	14,248.5	14,251.3	(2.8)	44,355.3	44,057.5	297.8
Cost per Kilometer	\$7.03	\$7.03		\$4.64	\$4.68	
Riders Per Hour^ - Route 21	16.5					
Riders Per Hour^ - Route 22	13.2					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	22.0	16.5				
2021	12.6	10.2				
2022	4.8	11.8				
2015-2022	18.4	14.7				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 FEBRUARY, 2022



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0
EXPENSES						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	\$0	\$0	\$0	\$0	\$0	\$0

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 FEBRUARY, 2022



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising			\$0	\$6,290	\$10,000	(\$3,710)
Total Revenues	\$0	\$0	\$0	\$6,290	\$10,000	(\$3,710)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$7,826	\$3,910	(\$3,916)
Sales Commission	478	1,110	632	1,254	1,110	(144)
Sign Production	0	580	580	0	580	580
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	970	380	(590)
Telephone	42	80	38	94	80	(14)
Advertising	850	890	40	1,125	890	(235)
Sign Installations	339	630	291	678	630	(48)
Entertainment	0	190	190	0	190	190
Advertising Software	360	360	0	720	360	(360)
Total Expenses	\$6,467	\$8,130	\$1,663	\$12,667	\$8,130	(\$4,537)
PROFIT / (LOSS)	(\$6,467)	-\$8,130	\$1,663	(\$6,377)	\$1,870	(\$8,247)
Contra Transit Advertising Revenue		\$2,250	(\$2,250)	\$2,940	\$2,250	\$690
TOTAL PROFIT / (LOSS)	-\$6,467	-\$5,880	(\$587)	(\$3,437)	\$4,120	(\$7,557)

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ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 FEBRUARY, 2022



KEY PERFORMANCE INDICATORS	2 MTH	2 MTH	2 MTH	2 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	16.30	12.59	26.68	23.21	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	18.73	13.01	14.85	14.23	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.5%	24.4%	28.6%	31.6%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	25.83	25.59	28.69	26.60	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	2.41	2.54	1.67	1.97	2.20	2.16	1.87
OPERATING REVENUE / HOUR	40.03	32.80	45.68	47.00	39.50	34.58	46.40
TOTAL COST PER RIDER	9.33	11.23	6.42	6.86	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 FEBRUARY, 2022



KEY PERFORMANCE INDICATORS	2 MTH		2 MTH		2 MTH		% of		TOTAL		% of		TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips
BUS TRIPS	8,660	74.4%	8,285	64.6%	13,164	60.4%	15,434	58.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	2,439	21.0%	4,002	31.2%	7,562	34.7%	9,606	36.6%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS	11,099		12,287		20,726		25,040		97,224		81,719		156,097	
NO SHOWS	534	4.6%	533	4.2%	1,076	4.9%	1,220	4.6%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS	11,633		12,820		21,802		26,260		101,723		85,235		162,082	
CANCELLATIONS	5,356	46.0%	8,265	64.5%	16,494	75.7%	11,131	42.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	2,878	24.7%	1,987	15.5%	2,041	9.4%	2,572	9.8%	18,254	17.9%	12,618	14.8%	23,976	14.8%

REVENUES

PASSENGER REVENUE		<u>2022</u>	<u>2019</u>	<u>Variance</u>
(\$19,898)	Cash Revenue	\$67,582	\$128,109	(\$60,527)
	10-Ride Passes	\$80,874	\$85,109	(\$4,235)
	Monthly Passes	\$124,595	\$250,502	(\$125,907)
	Other (double-rides, Go-Cards, etc)	\$5,207	\$7,935	(\$2,728)
	M-Card fees	\$2,824	\$4,098	(\$1,274)
	Credits / Discounts / Allocations	(\$1,637)	(\$2,517)	\$880
	Commission Paid	(\$1,253)	(\$2,023)	\$770
	Total Revenue	<u>\$278,192</u>	<u>\$471,213</u>	<u>(\$193,021)</u>

☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue down 47% from 2019 while cash ridership down 41%.

☆☆ 10-Ride pass revenue was down 5% from 2019. 10-Ride riders were down 5% & sales were down 5%.

☆☆ Monthly pass revenue was down 50% from 2019. Monthly riders were down 46% & sales were down 51%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data.

☆☆ Ridership of 208,544 was 15% lower than 2019 (245,122) and 5% lower than budget (220,610).

NOTE: There were 20 week days in 2022, 2021 and in 2019.

☆☆ Avg fare (Incl. LIFT) of \$2.12 compared to \$1.92 in 2019 and \$2.16 budget.

☆☆ Rides per pass ratio was 19.2 (LIFT passes incl.) compared to 13.6 in 2021, 31.4 in 2020, and 42.9 in 2019.

☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.7%	18.2%	36.3%	27.8%
2021	17.8%	15.9%	32.3%	34.0%
2020	38.9%	14.2%	46.9%	0.0%
2019	24.0%	16.9%	59.0%	0.0%
2018	25.8%	16.9%	57.3%	0.0%
2017	29.1%	16.9%	53.9%	0.0%
2016	31.0%	15.6%	53.4%	0.0%

LOW INCOME PASS REVENUE (\$15,260) ☆☆☆ 5,423 active cards at end of month - 56,690 rides this month (27% of total rides).
 ☆☆☆ Most of variance is due to % of revenue being allocated to GoBus service for their active %.
 ☆☆☆ A small amount \$3,500 is due to how \$2,100,000 annual is budgeted (slightly higher Q1 and Q4) vs what government paid for Q1 2022.

MOUNT PEARL REVENUE \$2,181 ☆☆☆ Ridership revenues lower than budget, thus higher subsidy required.
 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE (\$6,005) ☆☆☆ Sales booked for the month were lower than budget.
 (See Transit Advertising statement for more information).

OTHER REVENUE \$7,049 ☆☆☆ Receipts for non-preventable accident bus repairs during the month.

OPERATIONS DEPT

OPERATORS SALARIES (\$3,251)	☆☆ More operator hours at lower pay scale than budgeted.	\$4,225
	☆☆ Weekly overshift higher than budget (44 hrs vs 11 hrs per wk)	(\$3,916)
	☆☆ OT / stat / temp pay / floater days (net of docked time) higher than budget.	(\$4,721)
		<u>(\$4,412)</u>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

FEBRUARY, 2022



DIESEL FUEL EXPENSE (\$37,489)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 153,121 litres @ \$1.1950 /L ☆ Actual Usage: 149,989 litres @ \$1.4699 /L 	<p>\$182,980 (\$220,468) (\$37,489)</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (153,121 - 149,989) @ \$1.1950 /L ☆ Price Variance: 149,989 @ (\$1.1950 - \$1.4699) 	<p>\$3,743 (\$41,232) (\$37,489)</p>
	<ul style="list-style-type: none"> ☆ Actual burn was 60.8 L / 100KM vs budget of 61.5 L / 100KM. ☆ Actual total KM was 249,781 vs budget of 248,980. 	
COMMUNITY BUS EXPENSE (\$10,119)	<ul style="list-style-type: none"> ☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information). 	

PROMOTIONS EXPENSE \$2,552 ☆ Air miles awarded less than budget.

MAINTENANCE DEPT

GARAGE SALARIES \$5,662	<ul style="list-style-type: none"> ☆ Two employees back to school for last two weeks of month. ☆ Overtime higher than budget. ☆ New mechanic position empty for month. 	<p>\$10,547 (\$10,550) \$6,205 \$6,202</p>
WASH SALARIES \$4,845	<ul style="list-style-type: none"> ☆ One wash utility employee on unpaid leave. ☆ One employee off for 1 week unpaid. 	<p>\$3,770 \$890 \$4,660</p>
STOCK PARTS EXPENSE \$8,588	<ul style="list-style-type: none"> ☆ Parts used in the month less than forecasted. 	
BUILDING & YARDS (\$102,888)	<ul style="list-style-type: none"> ☆ Heater rentals & diesel for the heaters for the month while glycol work continu ☆ Glycol purchase & AirTite labour costs. 	<p>(\$6,758) (\$98,840) (\$105,598)</p>
UTILITIES EXPENSE \$16,599	<ul style="list-style-type: none"> ☆ Messenger Drive electricity BUDGET ☆ Messenger Drive electricity ACTUAL 	<p>\$49,400 (\$32,801) \$16,599</p>
	<ul style="list-style-type: none"> ☆ Current billing had 277,200 kWh & 967 kVA & while last year had 381,300 kWh & 872 kVA ☆ Budget is a 3 yr rolling average - February consisting of 2019-2020-2021. 	
BUS STOPS & SHELTERS (\$4,812)	<ul style="list-style-type: none"> ☆ Glass used in February higher than budget. 	

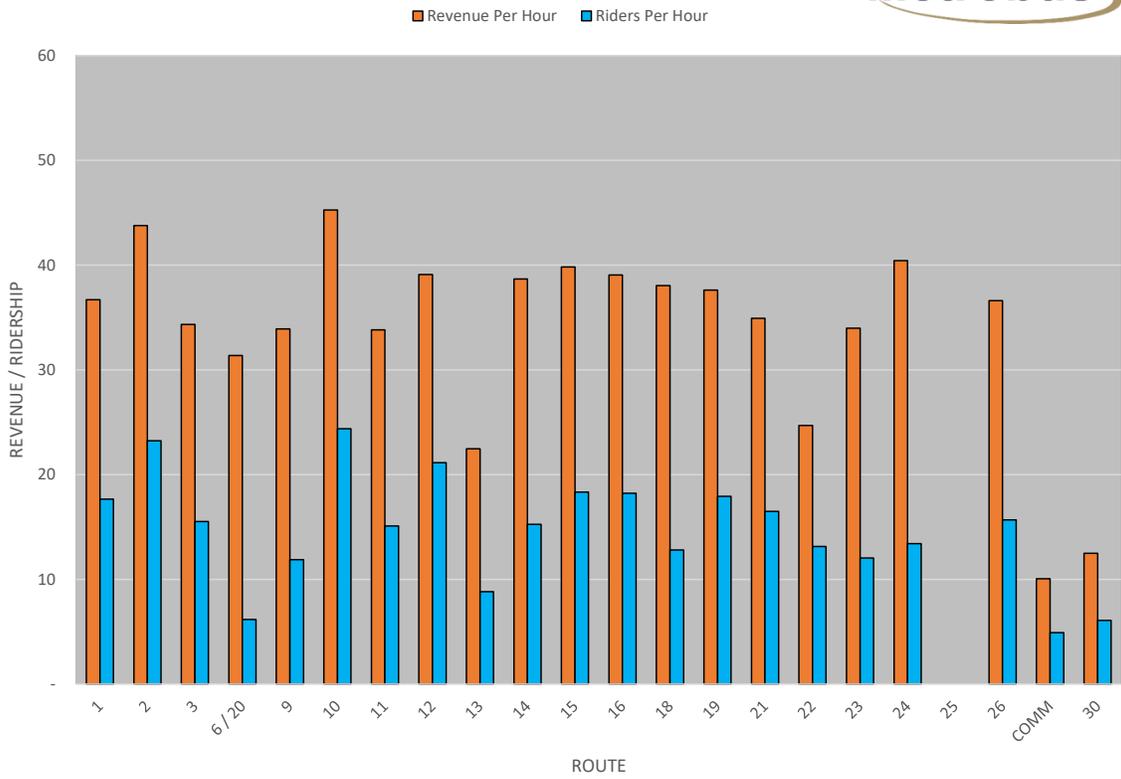
FINANCE & HUMAN RESOURCES

ADMINISTRATION SALARIES \$2,287	☆ Administrative Assistant position empty for last 2.6 weeks (retirement).
GROUP INSURANCE EXPENSE \$4,926	☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.
PENSION EXPENSE \$25,876	☆ Wages slightly lower than budget. ☆ More members in DC plan than budgeted.
BANK LOAN PAYMENT \$38,000	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for February were paid in advance.

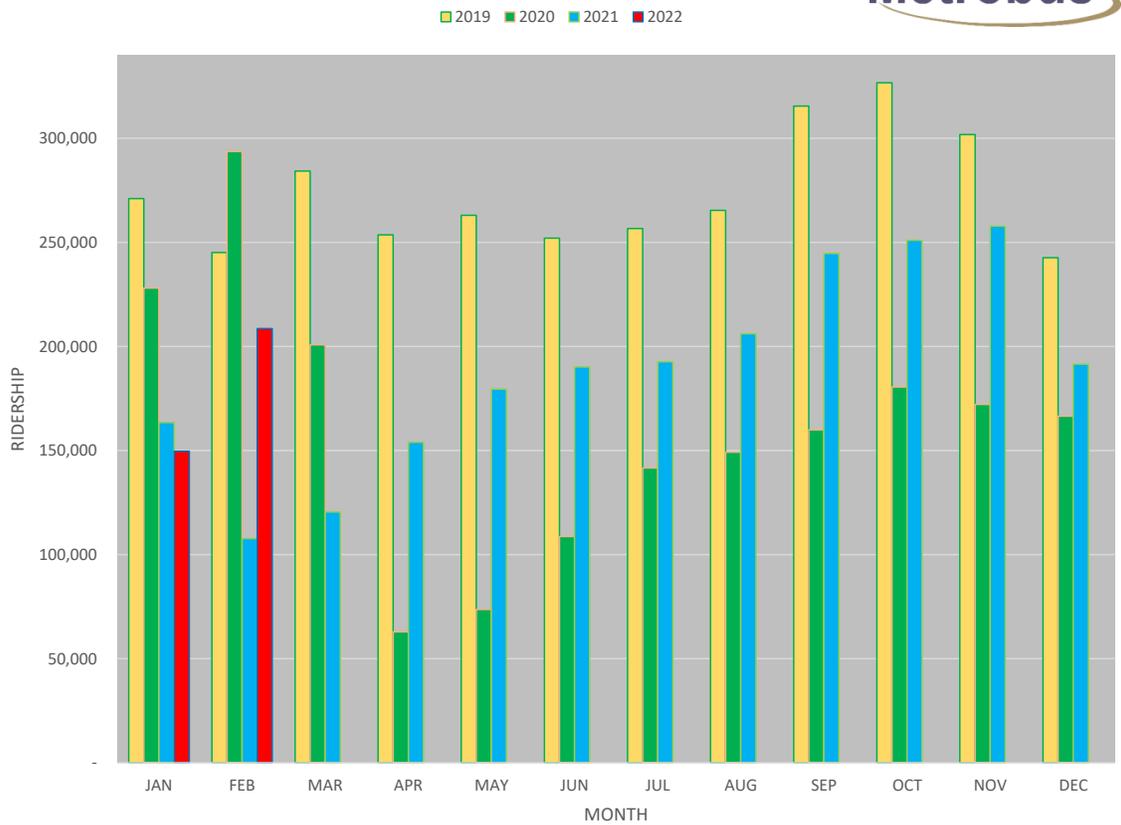
GOBUS

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$10,266)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.																											
LOW INCOME PASS REVENUE \$11,760	☆ 391 active Go-Cards at the end of the month representing 6.7% of all active LIFT cards.																											
MVT SUBSIDY EXPENSE \$165,746	<table border="0" style="width: 100%;"> <tr> <td style="width: 5%;">☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td style="width: 60%;">10,930 rides @ \$2.50</td> <td style="width: 35%; text-align: right;">\$27,325</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>11,290 rides @ \$30.74</td> <td style="text-align: right;">\$347,095</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>490 rides @ \$12.51</td> <td style="text-align: right;">\$6,130</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">\$380,550</td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>5,759 rides @ \$2.50</td> <td style="text-align: right;">(\$15,015)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>6,382 rides @ \$30.74</td> <td style="text-align: right;">(\$196,237)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>284 rides @ \$12.51</td> <td style="text-align: right;">(\$3,553)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">(\$214,804)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 3px double black;">\$165,746</td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	10,930 rides @ \$2.50	\$27,325	☆ BUDGET - Ridership Subsidy:	11,290 rides @ \$30.74	\$347,095	☆ BUDGET - No Show Subsidy:	490 rides @ \$12.51	\$6,130			\$380,550	☆ ACTUAL - Credit to MVT for GO-Card usage:	5,759 rides @ \$2.50	(\$15,015)	☆ ACTUAL - Ridership Subsidy:	6,382 rides @ \$30.74	(\$196,237)	☆ ACTUAL - No Show Subsidy:	284 rides @ \$12.51	(\$3,553)			(\$214,804)			\$165,746
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PROFESSIONAL FEES \$6,476	☆ Budget was 85 assessments - actual estimate was 12 completed.																											
COMPUTER EXPENSE (\$11,214)	<table border="0" style="width: 100%;"> <tr> <td style="width: 5%;">☆ VIA invoice less than budget.</td> <td style="width: 60%;"></td> <td style="width: 35%; text-align: right;">\$6,145</td> </tr> <tr> <td>☆ TripSpark modules kept until May 31, 2022.</td> <td></td> <td style="text-align: right;">(\$16,446)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">(\$10,301)</td> </tr> </table>	☆ VIA invoice less than budget.		\$6,145	☆ TripSpark modules kept until May 31, 2022.		(\$16,446)			(\$10,301)																		
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REVENUE & RIDERSHIP PER HOUR



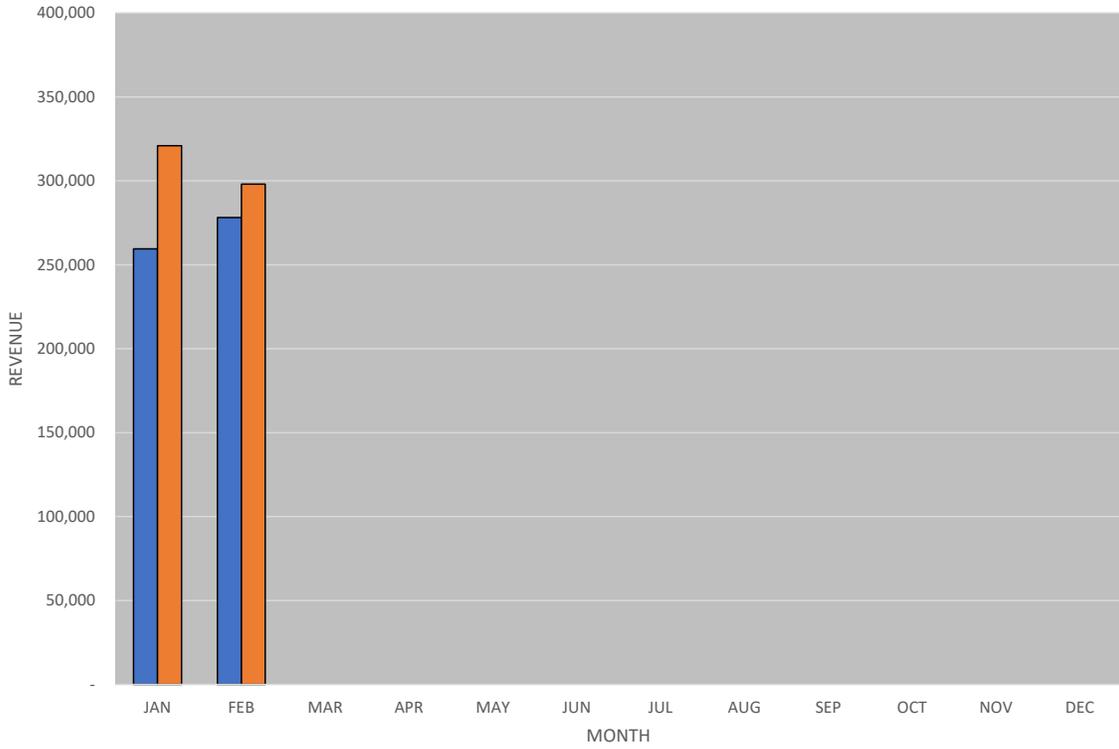
RIDERSHIP REPORT



REVENUE REPORT



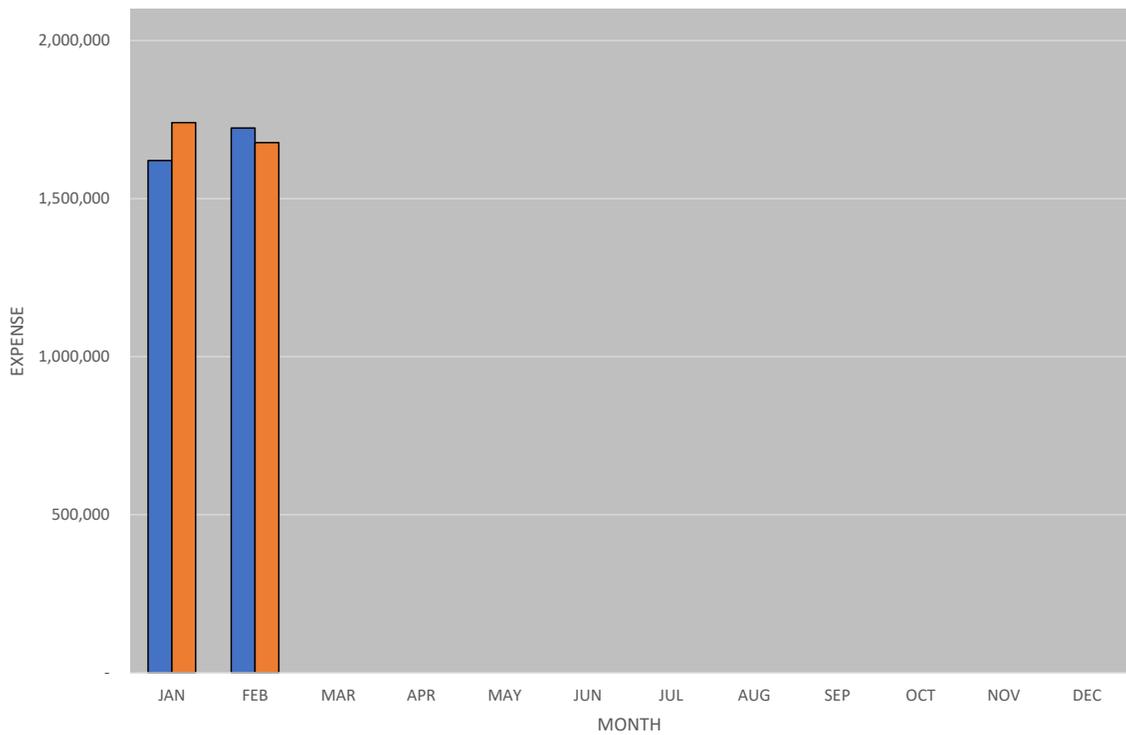
■ ACTUAL ■ BUDGET



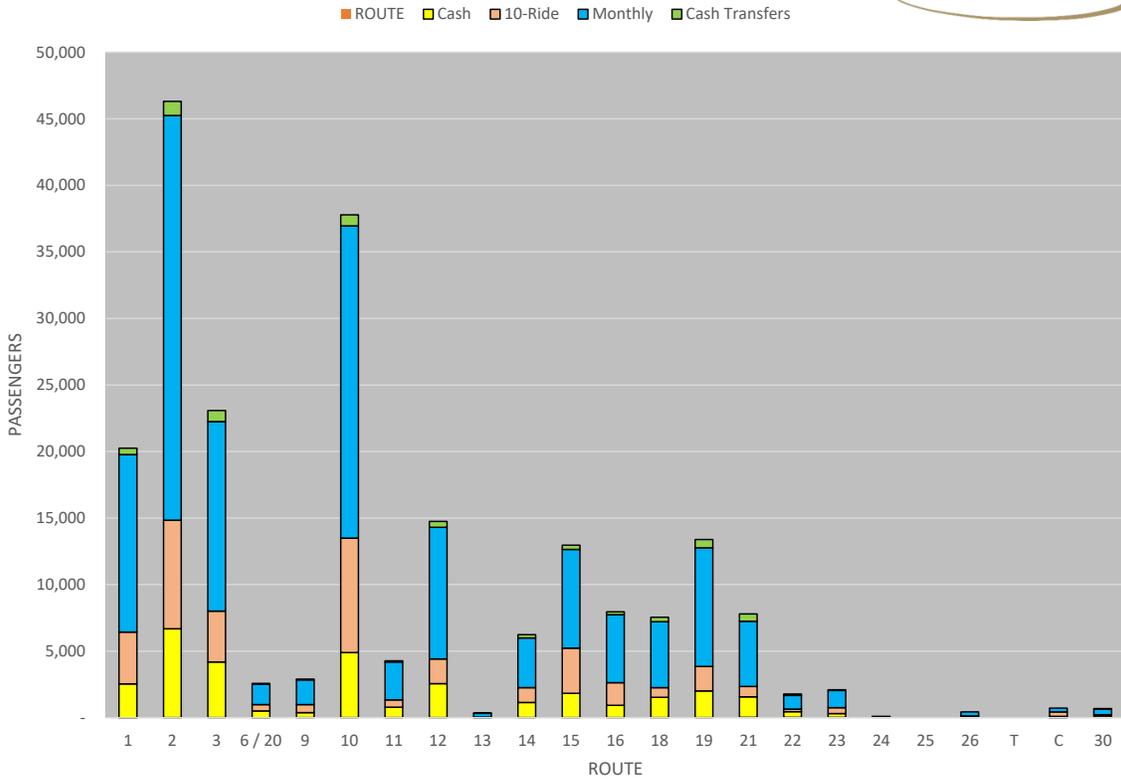
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,120.00		\$41,088.80	\$169,303.68	0.24	0.25
2	1,947.40		\$85,242.94	\$294,376.77	0.29	0.30
3	1,432.28		\$49,189.86	\$216,509.17	0.23	0.24
6	408.00		\$12,799.52	\$61,674.91	0.21	0.21
9	238.40		\$8,083.03	\$36,037.50	0.22	0.23
10	1,514.72		\$68,545.83	\$228,971.13	0.30	0.30
11	276.40		\$9,345.61	\$41,781.73	0.22	0.23
12	675.72		\$26,419.01	\$102,144.54	0.26	0.27
13	35.00		\$786.36	\$5,290.74	0.15	0.15
14	392.00		\$15,157.93	\$59,256.29	0.26	0.26
15	688.92		\$27,441.27	\$104,139.90	0.26	0.26
16	424.08		\$16,559.48	\$64,105.63	0.26	0.25
18	561.64		\$21,370.54	\$84,899.75	0.25	0.25
19	711.04		\$26,756.57	\$107,483.65	0.25	0.27
21	438.68	\$59,398.51	\$15,319.85	\$66,312.62	0.23	0.23
22	125.00	\$22,362.11	\$3,086.49	\$18,895.50	0.16	0.17
23	168.00		\$5,709.19	\$25,395.55	0.22	0.23
24	5.00		\$202.14	\$755.82	0.27	0.26
26	26.60		\$973.56	\$4,020.96	0.24	0.27
28	146.36	\$0.00	\$1,473.45	\$10,119.00	0.15	0.12
30	102.60	\$21,430.69	\$1,281.13	\$15,509.43	0.08	0.08
	11,437.84	\$103,191.31	\$436,832.53	\$1,716,984.28	0.25	0.26

Cost / revenue hour (includes regular debt payments & special pension):

\$151.16

Total Expenses	\$1,670,022
Debt Interest (Incl. GoBus)	\$3,515
Debt Payment (Incl. GoBus)	\$66,000

