



St. John's  
Transportation  
Commission

March 31

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: APRIL 14, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

MARCH, 2022



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,374,010	\$1,374,010	\$0	\$3,565,630	\$3,565,630	\$0
Passenger Revenue	332,213	355,400	(23,187)	869,930	974,400	(104,470)
Low Income Pass Revenue	163,205	178,500	(15,295)	489,650	535,500	(45,850)
Mt. Pearl Revenue	93,442	86,880	6,562	261,362	247,690	13,672
Paradise Revenue	24,159	24,100	59	68,146	68,520	(374)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	12,364	12,250	114	27,839	36,750	(8,911)
Community Bus Revenue	1,751	0	1,751	4,202	0	4,202
Other Income	14,027	10,000	4,027	42,458	30,000	12,458
<b>TOTAL REVENUE</b>	<b>\$2,015,171</b>	<b>\$2,041,140</b>	<b>(\$25,969)</b>	<b>\$5,329,217</b>	<b>\$5,458,490</b>	<b>(\$129,273)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$554,945	\$575,410	\$20,465	\$1,385,548	\$1,434,620	\$49,072
Salaries Operations	126,680	128,980	2,300	322,554	329,320	6,766
Diesel Fuel	293,044	201,990	(91,054)	704,569	575,490	(129,079)
Company Vehicles	3,008	3,210	202	7,967	9,630	1,663
Licenses	11,688	11,900	212	20,888	21,100	212
Communications Expense	2,294	2,230	(64)	6,890	6,690	(200)
Miscellaneous	2,439	1,100	(1,339)	4,049	2,300	(1,749)
Uniforms & Clothing	5,340	5,420	80	16,139	16,260	121
Advertising Expense	4,090	4,880	790	13,634	16,240	2,606
Bus Charter Expense	0	100	100	0	100	100
Transit Advertising Expense	7,952	9,110	1,158	20,619	25,370	4,751
Community Bus Expense	9,892	0	(9,892)	30,248	0	(30,248)
Promotions Expense	4,492	5,980	1,488	9,600	17,940	8,340
Registration & Membership	966	480	(486)	2,888	1,890	(998)
Schedules & Transfers	1,137	1,250	113	4,359	3,750	(609)
<b>TOTAL OPERATIONS</b>	<b>\$1,027,967</b>	<b>\$952,040</b>	<b>(\$75,927)</b>	<b>\$2,549,952</b>	<b>\$2,460,700</b>	<b>(\$89,252)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$232,616	\$233,850	\$1,234	\$569,600	\$584,970	\$15,370
Wash Salaries	36,938	40,680	3,742	90,396	103,200	12,804
Shop Tools & Equipment	3,244	1,870	(1,374)	9,532	6,770	(2,762)
Stock Parts	95,983	71,000	(24,983)	211,673	198,000	(13,673)
Garage Expense	8,030	8,390	360	20,692	19,500	(1,192)
Bus Lubricants	24,978	12,870	(12,108)	50,323	32,810	(17,513)
Tire Expense	6,046	6,400	354	29,259	30,900	1,641
Body Shop Supplies	101	2,300	2,199	67	3,900	3,833
Bus Wash	226	890	664	571	2,670	2,099
Building & Yards	46,564	12,350	(34,214)	193,755	41,450	(152,305)
Utilities	54,439	57,400	2,961	127,370	159,300	31,930
Maintenance Vehicles	4,872	3,100	(1,772)	15,501	11,800	(3,701)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

MARCH, 2022



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Bus Stop & Shelters	6,166	4,400	(1,766)	15,498	12,000	(3,498)
Janitorial & Sanitation	3,240	3,000	(240)	11,550	10,500	(1,050)
Farebox Repairs	1,053	1,400	347	1,196	4,100	2,904
<b>TOTAL MAINTENANCE</b>	<b>\$524,496</b>	<b>\$459,900</b>	<b>(\$64,596)</b>	<b>\$1,346,983</b>	<b>\$1,221,870</b>	<b>(\$125,113)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$83,912	\$86,110	\$2,198	\$218,257	\$224,730	\$6,473
Employer's Payroll Tax	20,592	21,430	838	52,648	53,870	1,222
Sick Leave	19,000	19,000	0	57,000	57,000	0
Worker's Compensation	18,019	18,750	731	46,006	47,140	1,134
Employment Insurance	22,497	23,700	1,203	56,647	59,580	2,933
Retiring Allowance Expense	3,600	3,600	0	10,800	10,800	0
Group Insurance	43,882	50,830	6,948	143,629	160,910	17,281
CPP Expense	55,024	57,060	2,036	138,199	141,510	3,311
Pension Expense	142,702	175,330	32,628	382,759	465,570	82,811
Audit & Legal Fees	2,000	2,000	0	8,000	8,000	0
Telephone Expense	2,119	2,910	791	5,974	8,130	2,156
Computer Expense	16,070	16,670	600	62,085	68,830	6,745
Office Supplies Expense	5,251	6,650	1,399	13,565	17,970	4,405
Travel Expense	0	0	0	0	0	0
Training Expense	4,063	4,600	537	4,063	4,600	537
Fleet Insurance Expense	39,663	39,500	(163)	118,989	118,500	(489)
General Insurance Expense	5,542	5,700	158	16,626	17,100	474
Miscellaneous Expense	5,169	3,260	(1,909)	12,787	12,380	(407)
Capital Out of Revenue	0	0	0	33,460	0	(33,460)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$489,105</b>	<b>\$537,100</b>	<b>\$45,959</b>	<b>\$1,381,494</b>	<b>\$1,476,620</b>	<b>\$95,126</b>
Total Expenses	\$2,041,568	\$1,949,040	(\$92,528)	\$5,278,429	\$5,159,190	(\$119,239)
<b>NET BEFORE DEBT</b>	<b>(\$26,397)</b>	<b>\$92,100</b>	<b>(\$118,497)</b>	<b>\$50,788</b>	<b>\$299,300</b>	<b>(\$248,512)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	50,000	88,000	38,000	\$57,098	\$96,200	\$39,102
Bank Loan Payment	4,185	4,100	(85)	104,185	203,100	98,915
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$80,582)</b>	<b>\$0</b>	<b>(\$80,582)</b>	<b>(\$110,495)</b>	<b>\$0</b>	<b>(\$110,495)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
MARCH, 2022



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$439,590	\$439,590	\$0	\$1,242,780	\$1,242,780	\$0
Passenger Revenue	10,957	20,700	(9,743)	29,971	65,700	(35,729)
Low Income Pass Revenue	11,795	0	11,795	35,350	0	35,350
Mount Pearl Admin	7,790	7,350	440	22,060	23,170	(1,110)
Government Grant	7,875	7,900	(25)	23,625	23,700	(75)
<b>TOTAL REVENUE</b>	<b>\$478,007</b>	<b>\$475,540</b>	<b>\$2,467</b>	<b>\$1,353,786</b>	<b>\$1,355,350</b>	<b>(\$1,564)</b>
<b>EXPENSES</b>						
MVT Subsidy	\$298,007	\$415,980	\$117,973	\$672,978	\$1,177,070	\$504,092
Administration Salaries	14,284	13,520	(764)	35,981	35,030	(951)
Employer's Payroll Tax	286	220	(66)	722	650	(72)
Worker's Compensation	251	190	(61)	632	570	(62)
Employment Insurance	316	330	14	796	990	194
Group Insurance	182	180	(2)	804	540	(264)
CPP Expense	774	770	(4)	1,955	1,380	(575)
Pension Expense	563	950	387	2,061	3,080	1,019
Professional Fees	4,609	7,540	2,931	6,648	22,620	15,972
Telephone Expense	42	360	318	424	1,080	656
Computer Expense	13,003	15,550	2,547	53,642	52,490	(1,152)
Office Supplies Expense	116	250	134	294	750	456
Promotions Expense	133	310	177	613	930	317
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,729	3,290	(2,439)	13,350	9,870	(3,480)
<b>TOTAL EXPENSE</b>	<b>\$338,295</b>	<b>\$459,440</b>	<b>\$121,145</b>	<b>\$790,900</b>	<b>\$1,307,050</b>	<b>\$516,150</b>
<b>NET BEFORE DEBT</b>	<b>\$139,712</b>	<b>\$16,100</b>	<b>\$123,612</b>	<b>\$562,886</b>	<b>\$48,300</b>	<b>\$514,586</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	96	100	4	\$314	\$300	(\$14)
Bank Loan Payment	16,000	16,000	0	48,000	48,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$123,616</b>	<b>\$0</b>	<b>\$123,616</b>	<b>\$514,572</b>	<b>\$0</b>	<b>\$514,572</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	5,208	7,404	2,196	13,868	20,924	7,056
TAXI TRIPS *	3,676	4,936	1,260	6,115	13,956	7,841
<b>TOTAL TRIPS</b>	<b>8,884</b>	<b>12,340</b>	<b>3,456</b>	<b>19,983</b>	<b>34,880</b>	<b>14,897</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%		
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%		
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%		
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%		
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%		
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%		
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%		
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%		
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%		
Year-to-date	<u>728,569</u>	<u>-57.08%</u>	<u>735,081</u>	<u>0.89%</u>	<u>800,468</u>	<u>8.90%</u>	<u>722,507</u>	<u>-9.74%</u>	<u>391,545</u>	<u>-45.81%</u>	<u>621,476</u>	<u>58.72%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>621,476</u>	
Weekdays	63		63		63		59		63		64	
Saturdays	12		13		13		11		13		12	
Sundays	12		12		13		12		13		13	
No Service	3		1		1		9		1		1	
Stats	0		1		0		0		0		0	
	<b>90</b>		<b>90</b>		<b>90</b>		<b>91</b>		<b>90</b>		<b>90</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	-45.24%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	-16.72%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	-10.20%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%			
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%			
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%			
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%			
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%			
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%			
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%			
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%			
Year-to-date	<u>645,970</u>	<u>-56.77%</u>	<u>642,051</u>	<u>-0.61%</u>	<u>695,093</u>	<u>8.26%</u>	<u>646,283</u>	<u>-7.02%</u>	<u>333,204</u>	<u>-48.44%</u>	<u>527,464</u>	<u>58.30%</u>	<u>#DIV/0!</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>527,464</u>		

	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,401	\$1,508	(\$107)	\$3,787	\$3,535	\$252
Town of Paradise Billing	24,159	24,100	59	68,146	68,520	(374)
<b>Total Revenue</b>	<b>\$25,560</b>	<b>\$25,608</b>	<b>(\$48)</b>	<b>\$71,933</b>	<b>\$72,055</b>	<b>(\$122)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$12,807	\$12,018	(\$789)	\$32,698	\$30,775	(\$1,923)
Maintenance Expenses	5,234	4,914	(320)	13,004	12,652	(352)
Finance & Admin. Expenses	4,196	4,820	624	11,867	12,896	1,029
<b>Total Expenses</b>	<b>\$22,237</b>	<b>\$21,752</b>	<b>(\$485)</b>	<b>\$57,569</b>	<b>\$56,323</b>	<b>(\$1,246)</b>
<b>Total Overhead Contribution</b>	<b>\$3,323</b>	<b>\$3,856</b>	<b>(\$533)</b>	<b>\$14,364</b>	<b>\$15,732</b>	<b>(\$1,368)</b>
Paradise Kilometers	3,635.8	3,642.7	(6.9)	10,232.2	10,251.4	(19.2)
Cost per Kilometer	\$7.03	\$7.03		\$7.03	\$7.03	
Riders Per Hour*	7.1					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.4					
2020	8.1					
2021	3.1					
2022	5.9					
<b>2016-2022</b>	<b>6.2</b>					

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
MARCH, 2022



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$19,435	\$26,012	(\$6,577)	\$57,507	\$71,237	(\$13,730)
City of Mount Pearl Billing	93,442	86,880	6,562	261,362	247,690	13,672
<b>Total Revenue</b>	<b>\$112,876</b>	<b>\$112,892</b>	<b>(\$16)</b>	<b>\$318,869</b>	<b>\$318,927</b>	<b>(\$58)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$56,558	\$52,984	(\$3,574)	\$144,911	\$136,230	(\$8,681)
Maintenance Expenses	23,114	21,664	(1,450)	57,649	56,015	(1,634)
Finance & Admin. Expenses	18,532	21,251	2,719	52,756	57,092	4,336
<b>Total Expenses</b>	<b>\$98,204</b>	<b>\$95,899</b>	<b>(\$2,305)</b>	<b>\$255,316</b>	<b>\$249,337</b>	<b>(\$5,979)</b>
<b>Total Overhead Contribution</b>	<b>\$14,672</b>	<b>\$16,993</b>	<b>(\$2,321)</b>	<b>\$63,553</b>	<b>\$69,590</b>	<b>(\$6,037)</b>
Mount Pearl Kilometers	16,056.4	16,059.1	(2.7)	60,411.7	60,116.6	295.1
Cost per Kilometer	\$7.03	\$7.03		\$5.28	\$5.31	
Riders Per Hour^ - Route 21	17.8					
Riders Per Hour^ - Route 22	15.0					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	22.0	16.5				
2021	12.6	10.2				
2022	15.8	12.9				
<b>2015-2022</b>	<b>18.4</b>	<b>14.8</b>				

\*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$0	\$0	\$0	\$0	\$0	\$0
Operation's Salaries Expense	0		0	0	0	0
Diesel Fuel Expense	0	0	0	0	0	0
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>PROFIT / (LOSS)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 MARCH, 2022



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$9,424	\$10,000	(\$576)	\$21,959	\$32,250	(\$10,291)
<b>Total Revenues</b>	<b>\$9,424</b>	<b>\$10,000</b>	<b>(\$576)</b>	<b>\$21,959</b>	<b>\$32,250</b>	<b>(\$10,291)</b>
<b>EXPENSES</b>						
Salaries	\$4,891	\$4,890	(\$1)	\$12,717	\$12,710	(\$7)
Sales Commission	1,089	1,110	21	2,343	3,330	987
Sign Production	(469)	580	1,049	(469)	1,740	2,209
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	1,455	1,140	(315)
Telephone	42	80	38	136	240	104
Advertising	1,214	890	(324)	2,339	2,670	331
Sign Installations	340	630	290	1,018	1,890	872
Entertainment	0	190	190	0	570	570
Advertising Software	360	360	0	1,080	1,080	0
<b>Total Expenses</b>	<b>\$7,952</b>	<b>\$9,110</b>	<b>\$1,158</b>	<b>\$20,619</b>	<b>\$25,370</b>	<b>\$4,751</b>
<b>PROFIT / (LOSS)</b>	<b>\$1,472</b>	<b>\$890</b>	<b>\$582</b>	<b>\$1,340</b>	<b>\$6,880</b>	<b>(\$5,540)</b>
Contra Transit Advertising Revenue	\$2,940	\$2,250	\$690	\$8,820	\$6,750	\$2,070
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$4,412</b>	<b>\$3,140</b>	<b>\$1,272</b>	<b>\$10,160</b>	<b>\$13,630</b>	<b>(\$3,470)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
 COMMUNITY BUS FINANCIAL STATEMENT  
 MARCH, 2022



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	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,751	\$0	\$1,751	\$4,202	\$0	\$4,202
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$1,751</b>	<b>\$0</b>	<b>\$1,751</b>	<b>\$4,202</b>	<b>\$0</b>	<b>\$4,202</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,976	\$0	(\$5,976)	\$16,630	\$0	(\$16,630)
Operations Salaries	0	0	0	0	0	0
Benefits	700	0	(700)	1,937	0	(1,937)
Diesel / Gas	1,940	0	(1,940)	5,417	0	(5,417)
Maintenance Expenses	1,138	0	(1,138)	3,177	0	(3,177)
Other*	138	0	(138)	3,087	0	(3,087)
<b>Total Expenses</b>	<b>\$9,892</b>	<b>\$0</b>	<b>(\$9,892)</b>	<b>\$30,248</b>	<b>\$0</b>	<b>(\$30,248)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$8,141)</b>	<b>\$0</b>	<b>(\$8,141)</b>	<b>(\$26,046)</b>	<b>\$0</b>	<b>(\$26,046)</b>
West # 1 (Mon) X 4	111			357		
East # 1 (Tue) X 5	152			353		
West # 2 (Wed) X 5	181			423		
East # 2 (Thu) X 5	196			433		
Bidgoods (Fri) X 4	209			446		
	<b>849</b>			<b>2,012</b>		

Riders Per Hour\* 5.0

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.9
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	4.3
<b>2014-2022</b>	<b>4.7</b>

\* Other expenses consist of:

Front wheel bearings & shocks	554
Sensors, transmission line, connectors	634
Backing plates	225
Brake calipers / tie rod ends	798
Power start batteries	389
Other	487
	<b>3,087</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2022



KEY PERFORMANCE INDICATORS	3 MTH	3 MTH	3 MTH	3 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	17.84	12.15	23.03	23.56	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	20.23	13.28	13.83	14.62	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	26.6%	23.4%	27.6%	31.9%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	27.92	28.13	28.79	26.02	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	2.19	2.62	1.75	1.92	2.20	2.16	1.87
OPERATING REVENUE / HOUR	39.84	32.66	41.57	46.09	39.50	34.58	46.40
TOTAL COST PER RIDER	8.75	12.02	6.99	6.59	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2022



KEY PERFORMANCE INDICATORS	3 MTH		3 MTH		3 MTH		% of		3 MTH		% of		TOTAL	% of	TOTAL	% of	TOTAL
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019
BUS TRIPS	13,868	66.2%	11,881	68.4%	17,963	60.7%	23,722	58.4%	65,456	64.3%	52,523	61.6%	98,012	60.5%			
TAXI TRIPS	6,115	29.2%	4,775	27.5%	10,127	34.2%	15,030	37.0%	31,768	31.2%	29,196	34.3%	58,085	35.8%			
<b>TOTAL TRIPS</b>	<b>19,983</b>		<b>16,656</b>		<b>28,090</b>		<b>38,752</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>				
NO SHOWS	950	4.5%	707	4.1%	1,522	5.1%	1,862	4.6%	4,499	4.4%	3,516	4.1%	5,985	3.7%			
<b>TOTAL PAID TRIPS</b>	<b>20,933</b>		<b>17,363</b>		<b>29,612</b>		<b>40,614</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>				
CANCELLATIONS	8,833	42.2%	12,439	71.6%	25,722	86.9%	16,461	40.5%	48,379	47.6%	71,522	83.9%	70,239	43.3%			
GOBUS rides on METROBUS	5,100	24.4%	2,976	17.1%	3,230	10.9%	4,282	10.5%	18,254	17.9%	12,618	14.8%	23,976	14.8%			

**REVENUES**

PASSENGER REVENUE		<u>2022</u>	<u>2019</u>	<u>Variance</u>
(\$23,187)	Cash Revenue	\$78,685	\$150,880	(\$72,196)
	10-Ride Passes	\$105,773	\$100,737	\$5,036
	Monthly Passes	\$140,315	\$257,350	(\$117,035)
	Other (double-rides, Go-Cards, etc)	\$7,395	\$8,894	(\$1,499)
	M-Card fees	\$3,205	\$4,696	(\$1,491)
	Credits / Discounts / Allocations	(\$1,801)	(\$3,900)	\$2,099
	Commission Paid	(\$1,359)	(\$2,133)	\$774
	<b>Total Revenue</b>	<b><u>\$332,213</u></b>	<b><u>\$516,524</u></b>	<b><u>(\$184,311)</u></b>

☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆ Cash revenue down 47% from 2019 while cash ridership down 39%.

☆ 10-Ride pass revenue was up 5% from 2019. 10-Ride riders were down 0.2% & sales were up 4.4%.

☆ Monthly pass revenue was down 46% from 2019. Monthly riders were down 40% & sales were down 46%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data.

☆ Ridership of 263,211 was 7% lower than 2019 (284,308) and 1% lower than budget (266,575).

NOTE: There were 23 week days in 2022 and 2021 but 21 in 2019.

☆ Avg fare (incl. LIFT) of \$1.88 compared to \$1.82 in 2019 and \$2.00 budget.

☆ Rides per pass ratio was 23.7 (LIFT passes incl.) compared to 13.8 in 2021, 41.7 in 2020, and 48.9 in 2019.

☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	16.7%	18.1%	37.5%	27.7%
2021	17.7%	16.0%	33.9%	32.4%
2020	33.7%	14.9%	51.4%	0.0%
2019	23.8%	16.8%	59.3%	0.0%
2018	25.6%	16.9%	57.5%	0.0%
2017	28.4%	17.0%	54.6%	0.0%
2016	30.7%	15.7%	53.6%	0.0%

LOW INCOME PASS REVENUE (\$15,295) ☆ 5,509 active cards at end of month - 72,614 rides this month (27% of total rides).  
 ☆ Most of variance is due to % of revenue being allocated to GoBus service for their active %.  
 ☆ A small amount \$3,500 is due to how \$2,100,000 annual is budgeted (slightly higher Q1 and Q4) vs what government paid for Q1 2022.

MOUNT PEARL REVENUE \$6,562 ☆ Ridership revenues lower than budget as actual average fare lower than 2021 as ridership increases, thus higher subsidy required.  
 (See Mount Pearl statement for more information).

OTHER REVENUE \$4,027 ☆ Reimbursement of damages re: February 2022 non-preventable accident. \$4,726

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$6,293
\$20,465	☆ Weekly overshift higher than budget (44 hrs vs 11 hrs per wk)	(\$4,979)
	☆ OT / stat / temp pay / floater days (net of docked time) less than budget.	\$521
	☆ Vacation weeks less than budget (4 vs 18).	\$18,189
		<b><u>\$20,024</u></b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

MARCH, 2022



OPERATIONS SALARIES \$2,300	<ul style="list-style-type: none"> <li>☆ Overtime &amp; Stat pay less than budget.</li> <li>☆ Three positions (Ops Mgr, Senior Supervisor, Supervisor) all filled currently at lower rates than budget due to salary scale.</li> </ul>	<p>\$1,634</p> <hr/> <p>\$820</p> <hr/> <p><b>\$2,454</b></p>
DIESEL FUEL EXPENSE (\$91,054)	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 169,030 litres @ \$1.1950 /L</li> <li>☆ Actual Usage: 172,095 litres @ \$1.7028 /L</li> </ul>	<p>\$201,990</p> <p>(\$293,044)</p> <hr/> <p><b>(\$91,054)</b></p>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (169,030 - 172,095) @ \$1.1950 /L</li> <li>☆ Price Variance: 172,095 @ (\$1.1950 - \$1.7028)</li> </ul>	<p>(\$3,663)</p> <p>(\$87,391)</p> <hr/> <p><b>(\$91,054)</b></p>
	<ul style="list-style-type: none"> <li>☆ Actual burn was 61.5 L / 100KM vs budget of 60.5 L / 100KM.</li> <li>☆ Actual total KM was 281,859 vs budget of 279,380.</li> </ul>	

COMMUNITY BUS EXPENSE (\$9,892)	<ul style="list-style-type: none"> <li>☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).</li> </ul>	
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**MAINTENANCE DEPT**

WASH SALARIES \$3,742	<ul style="list-style-type: none"> <li>☆ One wash utility position empty for first 3 weeks.</li> <li>☆ One covid cleaning position empty for last week of April.</li> </ul>	<p>\$2,826</p> <p>\$890</p> <hr/> <p><b>\$3,716</b></p>
STOCK PARTS EXPENSE (\$24,983)	<ul style="list-style-type: none"> <li>☆ Parts used in the month higher than forecasted.</li> <li>☆ Parts for bus #1831 - insurance (hit by City plow). Will get expenses back.</li> </ul>	<p>\$6,985</p>
BUS LUBRICANTS (\$12,108)	<ul style="list-style-type: none"> <li>☆ Bought extra bulk lubricants before new higher contract rates begin.</li> </ul>	
BODY SHOP SUPPLIES \$2,199	<ul style="list-style-type: none"> <li>☆ Expenses less than forecasted.</li> </ul>	
BUILDING & YARDS (\$34,214)	<ul style="list-style-type: none"> <li>☆ Unbudgeted chiller repairs in penthouse.</li> <li>☆ AirTite labour costs for glycol system work.</li> <li>☆ Water treatment program (ChemAqua).</li> <li>☆ Repairs to basement pump.</li> </ul>	<p>(\$4,885)</p> <p>(\$22,542)</p> <p>(\$2,440)</p> <p>(\$2,476)</p> <hr/> <p><b>(\$32,343)</b></p>
UTILITIES EXPENSE \$2,961	<ul style="list-style-type: none"> <li>☆ Messenger Drive electricity</li> <li>☆ Messenger Drive electricity</li> <li>Messenger Drive water</li> <li>Messenger Drive water</li> </ul>	<p>BUDGET \$55,900</p> <p>ACTUAL (\$52,929)</p> <p>BUDGET \$1,500</p> <p>ACTUAL (\$1,510)</p> <hr/> <p><b>\$2,961</b></p>
	<ul style="list-style-type: none"> <li>☆ Current billing had 410,100 kWh &amp; 897 kVA &amp; while last year had 378,600 kWh &amp; 938 kVA</li> <li>☆ Budget is a 3 yr rolling average - March consisting of 2019-2020-2021.</li> </ul>	

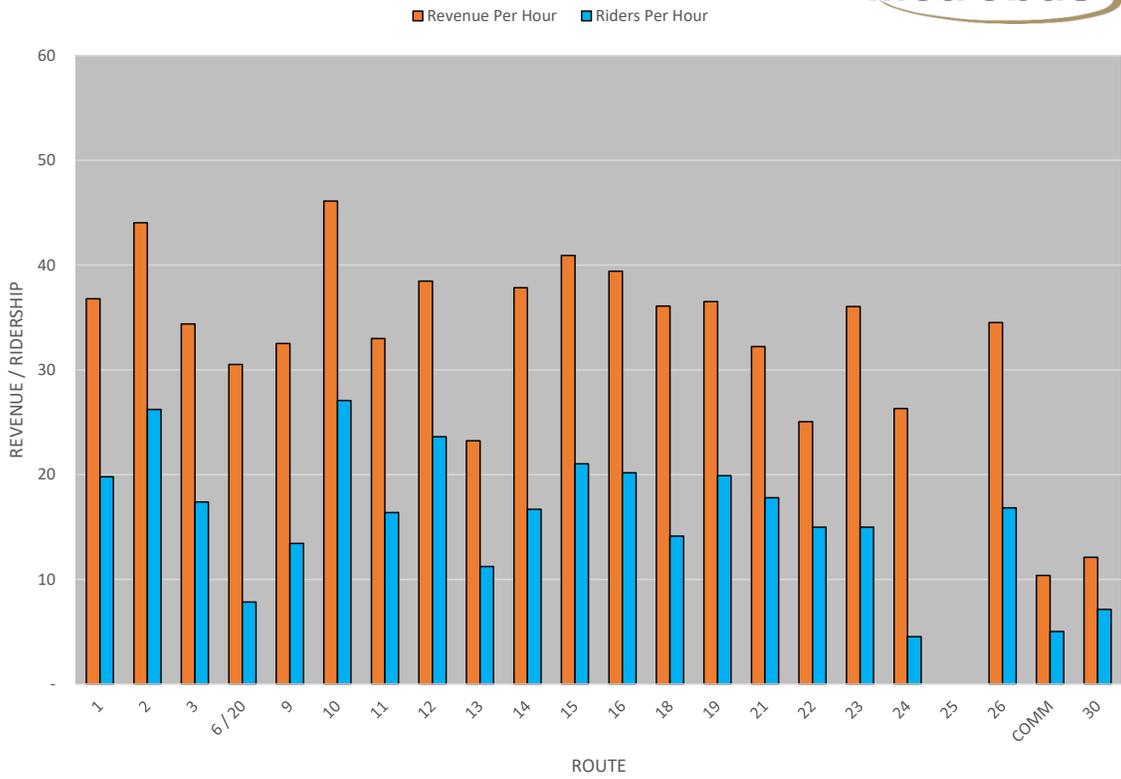
**FINANCE & HUMAN RESOURCES**

ADMINISTRATION SALARIES \$2,198	☆ Administrative Assistant position empty for first 2 weeks (retirement).	\$2,336
GROUP INSURANCE EXPENSE \$6,948	☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.	
PENSION EXPENSE \$32,628	☆ Wages lower than budget. ☆ More members in DC plan than budgeted.	
BANK LOAN PAYMENT \$38,000	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.	

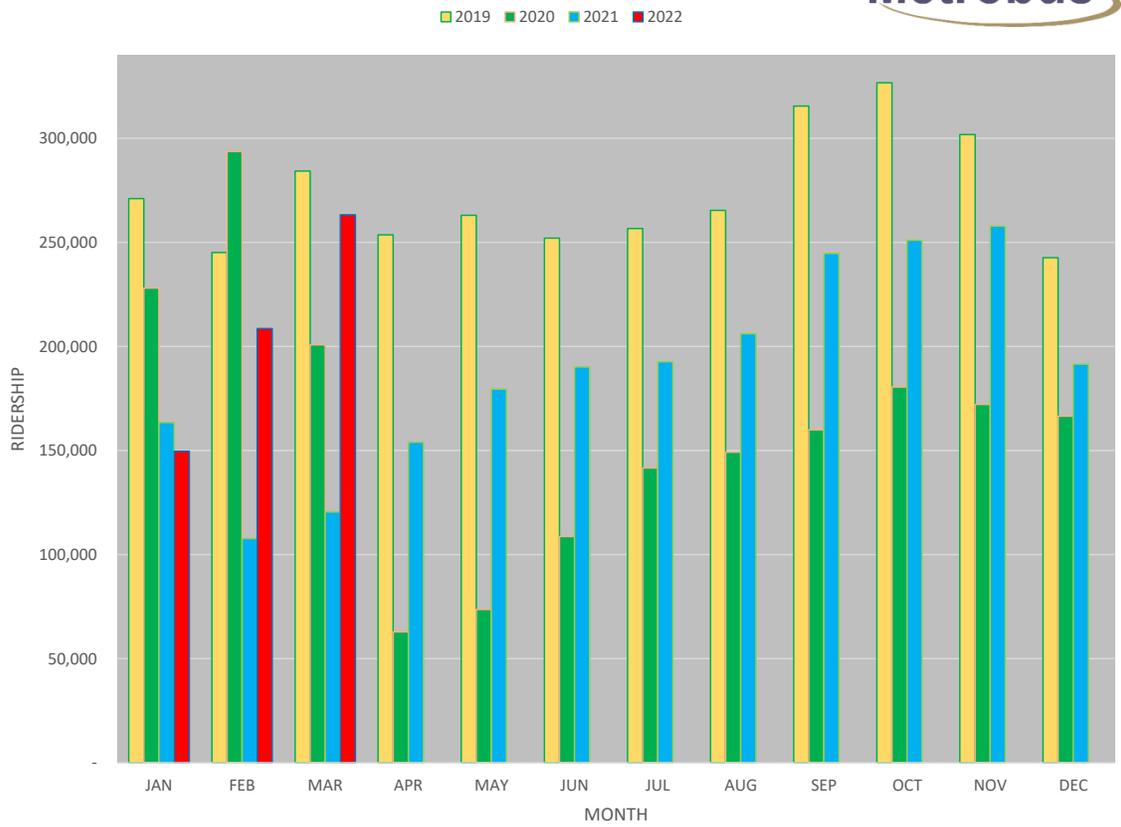
**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$9,742)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.																												
LOW INCOME PASS REVENUE \$11,795	☆ 398 active Go-Cards at the end of the month representing 6.74% of all active LIFT cards.																												
MVT SUBSIDY EXPENSE \$117,973	<table border="0" style="width: 100%;"> <tr> <td style="width: 5%;">☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td style="width: 65%;">11,790 rides @ \$2.50</td> <td style="width: 30%; text-align: right;">\$29,475</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>12,340 rides @ \$30.74</td> <td style="text-align: right;">\$379,375</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>570 rides @ \$12.51</td> <td style="text-align: right;">\$7,131</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;"><b>\$415,980</b></td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>7,428 rides @ \$2.50</td> <td style="text-align: right;">(\$19,366)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>8,884 rides @ \$30.74</td> <td style="text-align: right;">(\$273,437)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>416 rides @ \$12.51</td> <td style="text-align: right;">(\$5,204)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;"><b>(\$298,007)</b></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 3px double black;"><b>\$117,974</b></td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	11,790 rides @ \$2.50	\$29,475	☆ BUDGET - Ridership Subsidy:	12,340 rides @ \$30.74	\$379,375	☆ BUDGET - No Show Subsidy:	570 rides @ \$12.51	\$7,131			<b>\$415,980</b>	☆ ACTUAL - Credit to MVT for GO-Card usage:	7,428 rides @ \$2.50	(\$19,366)	☆ ACTUAL - Ridership Subsidy:	8,884 rides @ \$30.74	(\$273,437)	☆ ACTUAL - No Show Subsidy:	416 rides @ \$12.51	(\$5,204)			<b>(\$298,007)</b>			<b>\$117,974</b>	
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		<b>(\$298,007)</b>																											
		<b>\$117,974</b>																											
PROFESSIONAL FEES \$2,931	☆ Budget was 85 assessments - actual estimate was 54 completed.																												
COMPUTER EXPENSE \$2,547	☆ VIA invoice less than budget.	\$3,325																											
MISCELLANEOUS EXPENSE (\$2,439)	☆ Ride allocation for GO-CARD on Metrobus higher than budget.	(\$2,240)																											

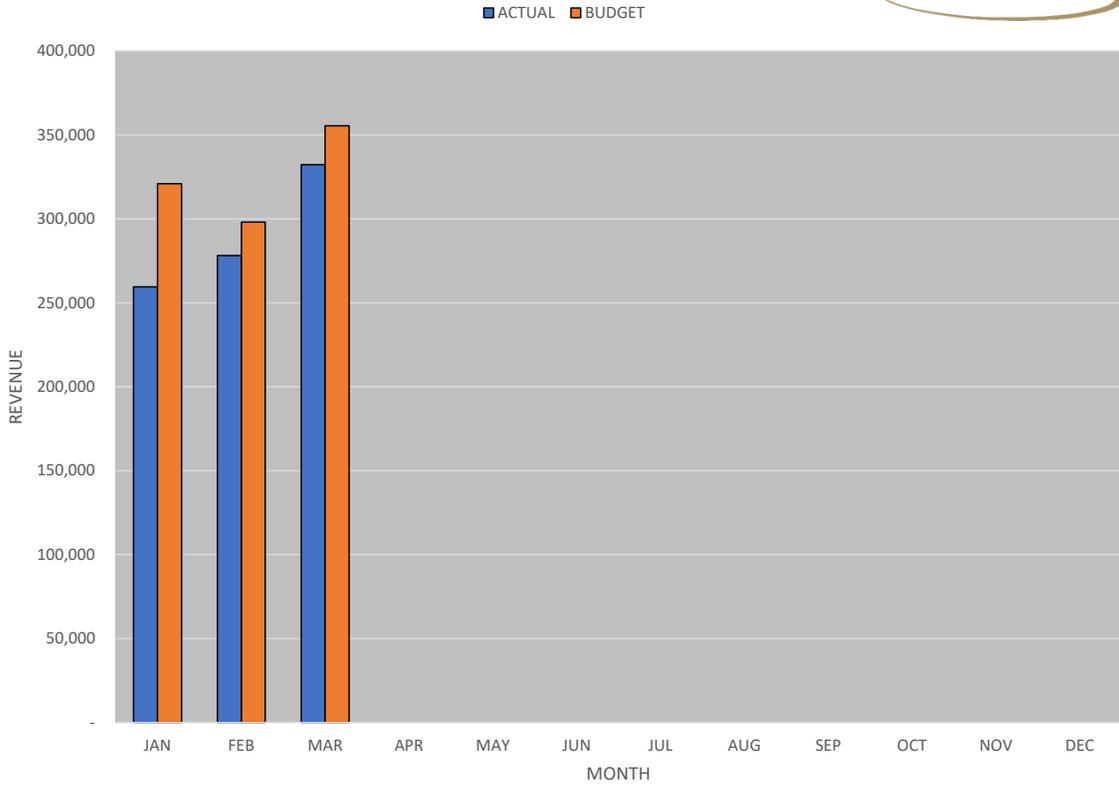
### REVENUE & RIDERSHIP PER HOUR



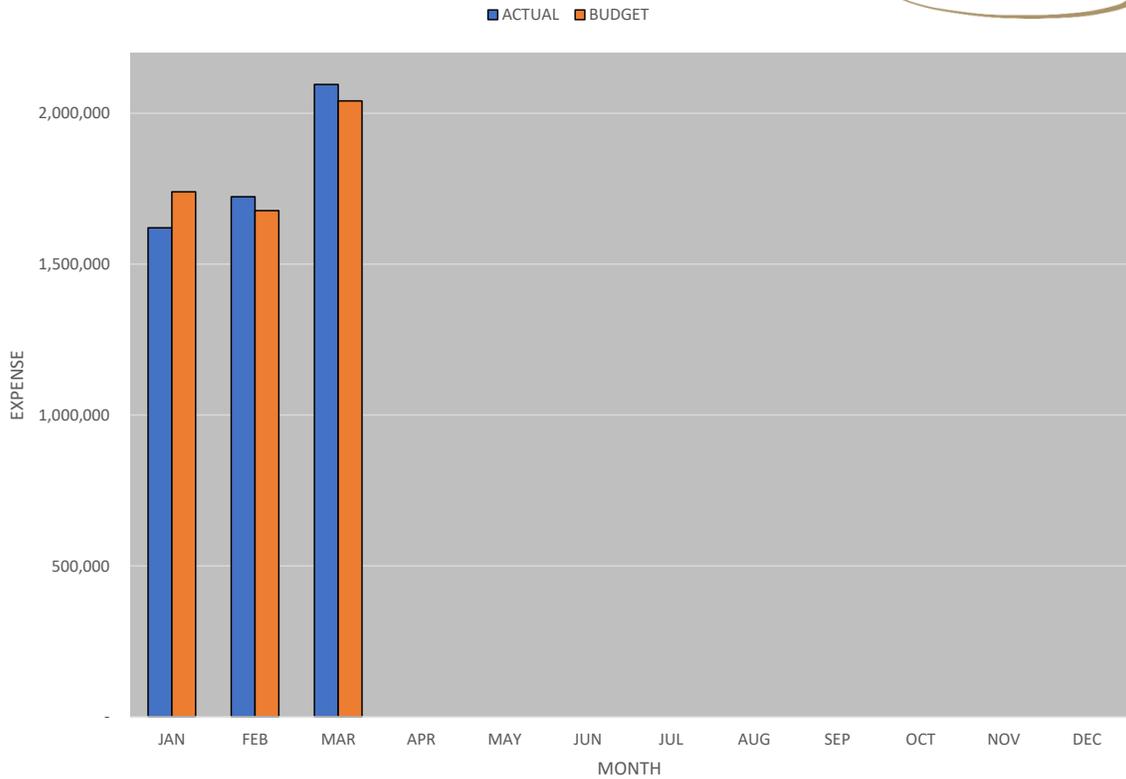
### RIDERSHIP REPORT



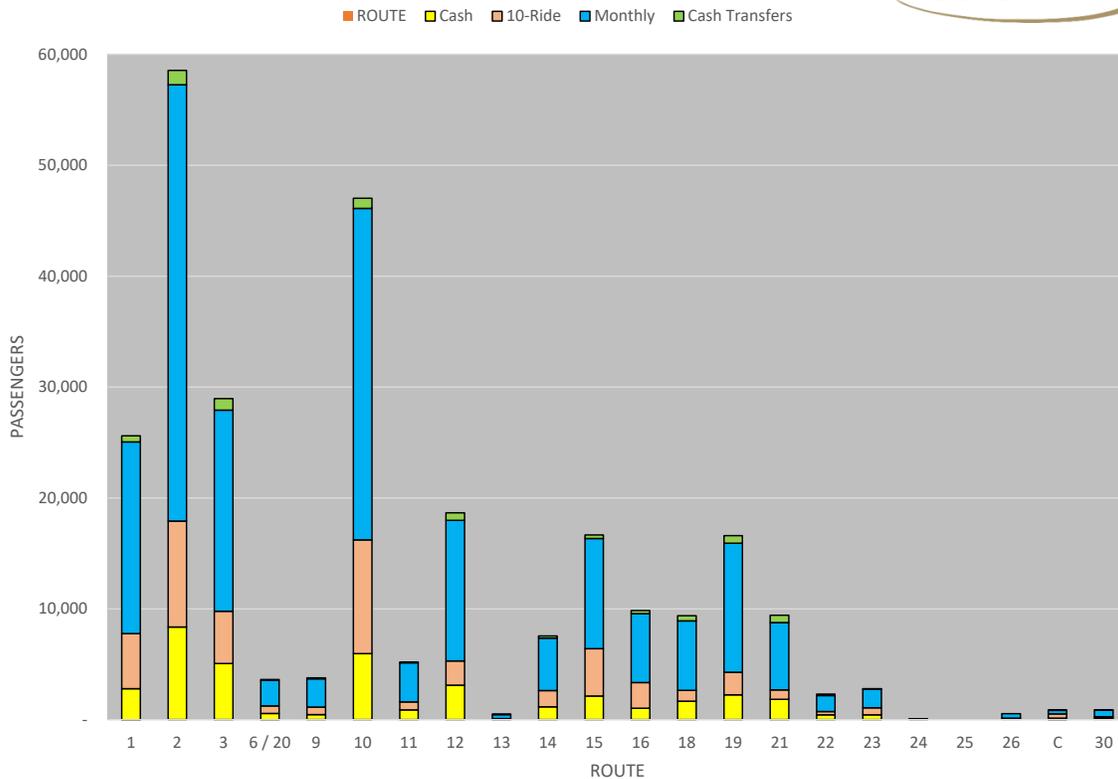
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



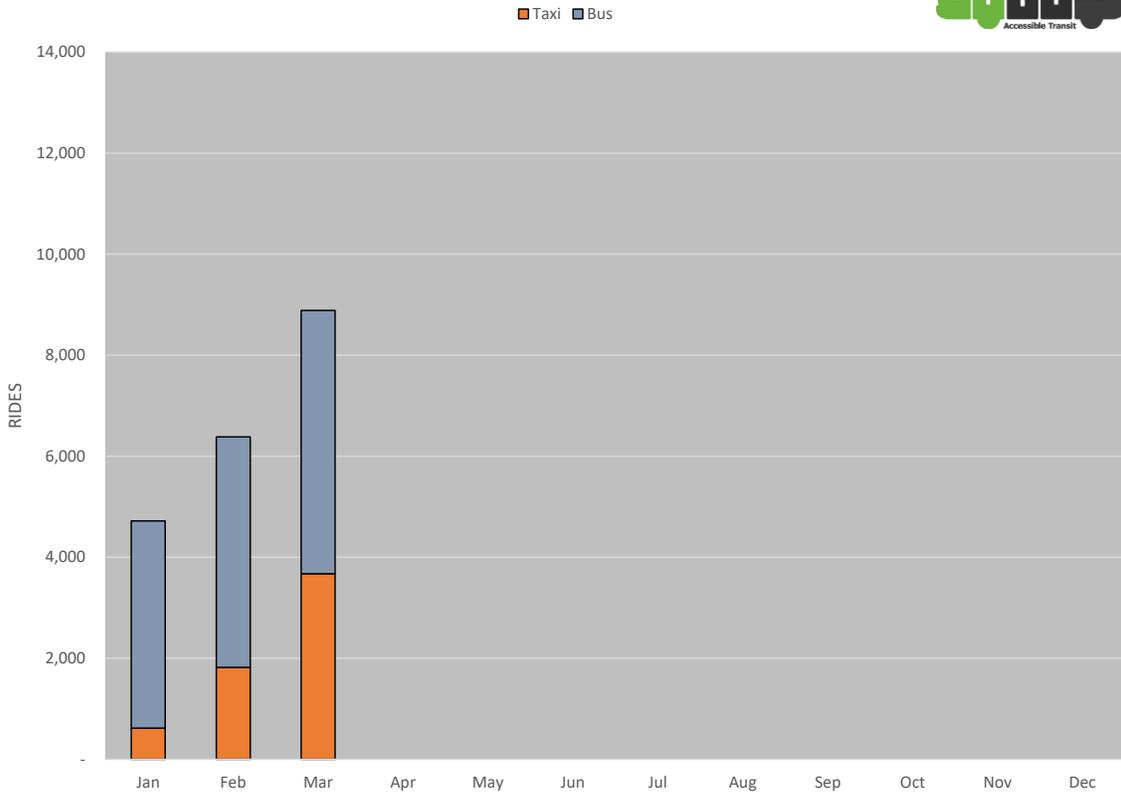
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,265.50		\$46,547.76	\$207,299.02	0.22	0.24
2	2,183.65		\$96,192.97	\$357,699.34	0.27	0.29
3	1,605.77		\$55,208.18	\$263,037.97	0.21	0.23
6	454.50		\$13,870.74	\$74,450.74	0.19	0.20
9	274.16		\$8,913.85	\$44,909.60	0.20	0.22
10	1,701.98		\$78,478.24	\$278,797.94	0.28	0.29
11	312.16		\$10,298.52	\$51,134.31	0.20	0.22
12	760.98		\$29,282.20	\$124,654.61	0.23	0.25
13	40.25		\$934.83	\$6,593.27	0.14	0.15
14	440.00		\$16,649.20	\$72,075.52	0.23	0.25
15	776.16		\$31,762.81	\$127,141.22	0.25	0.26
16	473.34		\$18,659.72	\$77,536.88	0.24	0.25
18	629.14		\$22,710.16	\$103,058.17	0.22	0.24
19	797.80		\$29,135.89	\$130,686.02	0.22	0.25
21	491.18	\$67,784.34	\$15,826.26	\$80,459.21	0.20	0.22
22	143.75	\$25,657.16	\$3,599.98	\$23,547.40	0.15	0.16
23	183.00		\$6,596.52	\$29,976.86	0.22	0.23
24	5.75		\$151.29	\$941.90	0.16	0.21
26	30.59		\$1,055.94	\$5,010.89	0.21	0.24
28	168.62	\$0.00	\$1,750.91	\$9,892.00	0.18	0.14
30	115.59	\$24,158.96	\$1,400.71	\$18,934.57	0.07	0.07
	<b>12,853.87</b>	<b>\$117,600.46</b>	<b>\$489,026.68</b>	<b>\$2,087,837.43</b>	<b>0.23</b>	<b>0.25</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$163.81

Total Expenses	\$2,041,568
Debt Interest	\$4,185
Debt Payment	\$50,000

### BUS RIDES / TAXI RIDES



### GOBUS RIDERS USING METROBUS

