



St. John's
Transportation
Commission

March 31

2024

MONTHLY FINANCIAL STATEMENTS

Issued: APRIL 16, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MARCH, 2024



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,172,050	\$1,172,050	\$0	\$3,779,640	\$3,779,640	\$0
Passenger Revenue	535,092	508,100	26,992	1,610,696	1,364,370	246,326
Low Income Pass Revenue	162,540	167,130	(4,590)	487,533	501,390	(13,857)
On Demand Pilot Grant	5,000	0	5,000	15,000	0	15,000
Mt. Pearl Revenue	78,825	89,840	(11,015)	242,889	278,140	(35,251)
Paradise Revenue	31,224	25,900	5,324	87,228	79,020	8,208
Charter Revenue	2,207	0	2,207	2,207	0	2,207
Transit Advertising Revenue	17,645	12,250	5,395	31,880	36,750	(4,870)
Other Income	42,759	12,000	30,759	97,508	36,000	61,508
TOTAL REVENUE	\$2,047,342	\$1,987,270	\$60,072	\$6,354,581	\$6,075,310	\$279,271
OPERATIONS						
Operators Salaries	\$509,743	\$532,730	\$22,987	\$1,596,048	\$1,585,210	(\$10,838)
Salaries Operations	115,917	120,940	5,023	352,859	374,370	21,511
Diesel Fuel	262,040	379,610	117,570	802,356	1,141,490	339,134
Company Vehicles	1,629	3,430	1,801	6,377	10,290	3,913
Licenses	4,860	5,100	240	21,818	22,300	482
Communications Expense	2,242	2,230	(12)	6,241	6,690	449
Miscellaneous	2,824	1,100	(1,724)	4,789	2,300	(2,489)
Uniforms & Clothing	5,195	5,420	225	16,087	16,260	173
Advertising Expense	10,877	10,880	3	21,790	24,240	2,450
Bus Charter Expense	2,383	100	(2,283)	2,383	100	(2,283)
Transit Advertising Expense	6,370	7,570	1,200	19,461	23,520	4,059
Promotions Expense	6,095	7,130	1,035	18,425	21,390	2,965
Registration & Membership	2,900	4,530	1,630	15,588	17,590	2,002
Schedules & Transfers	1,691	1,530	(161)	5,126	4,590	(536)
TOTAL OPERATIONS	\$934,766	\$1,082,300	\$147,534	\$2,889,348	\$3,250,340	\$360,992
MAINTENANCE						
Garage Salaries	\$199,733	\$192,740	(\$6,993)	\$649,064	\$599,790	(\$49,274)
Wash Salaries	26,858	27,060	202	83,643	83,860	217
Shop Tools & Equipment	1,306	2,350	1,044	6,616	8,550	1,934
Stock Parts	115,849	90,450	(25,399)	371,849	297,350	(74,499)
Garage Expense	8,513	6,390	(2,123)	26,059	21,500	(4,559)
Bus Lubricants	7,456	11,270	3,814	40,349	48,540	8,191
Tire Expense	14,035	10,000	(4,035)	36,633	42,900	6,267
Body Shop Supplies	0	2,300	2,300	793	3,900	3,107
Bus Wash	834	100	(734)	1,472	1,500	28
Building & Yards	15,148	15,530	382	43,419	44,490	1,071
Utilities	48,748	47,900	(848)	143,006	135,300	(7,706)
Maintenance Vehicles	5,712	4,100	(1,612)	15,817	15,200	(617)
Bus Stop & Shelters	1,868	4,400	2,532	5,684	12,000	6,316
Janitorial & Sanitation	3,554	3,500	(54)	10,813	10,500	(313)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MARCH, 2024



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Farebox Repairs	0	1,400	1,400	1,360	4,100	2,740
TOTAL MAINTENANCE	\$449,614	\$419,490	(\$30,124)	\$1,436,577	\$1,329,480	(\$107,097)
FINANCE & ADMINISTRATION						
Administration Salaries	\$72,286	\$72,820	\$534	\$235,587	\$236,130	\$543
Employer's Payroll Tax	18,308	19,060	752	58,422	58,020	(402)
Sick Leave	19,000	19,000	0	57,000	57,000	0
Worker's Compensation	18,125	18,870	745	57,774	57,440	(334)
Employment Insurance	21,096	22,150	1,054	67,269	67,420	151
Retiring Allowance Expense	4,000	4,000	0	12,000	12,000	0
Group Insurance	59,385	59,170	(215)	172,625	171,600	(1,025)
CPP Expense	52,071	53,700	1,629	165,711	163,610	(2,101)
Pension Expense	102,993	105,350	2,357	337,849	334,890	(2,959)
Audit & Legal Fees	14,130	14,000	(130)	44,860	45,600	740
Telephone Expense	2,247	2,900	653	6,712	8,100	1,388
2 Computer Expense	24,411	27,260	2,849	73,777	82,160	8,383
Office Supplies Expense	4,255	5,450	1,195	16,960	19,170	2,210
Travel Expense	0	0	0	0	0	0
Training Expense	4,262	4,200	(62)	13,421	12,600	(821)
Fleet Insurance Expense	39,978	41,500	1,522	119,934	124,500	4,566
General Insurance Expense	5,828	6,100	272	17,484	18,300	816
Miscellaneous Expense	5,402	4,950	(452)	22,660	19,650	(3,010)
Capital Out of Revenue	16,806	0	(16,806)	25,479	0	(25,479)
TOTAL FINANCE & ADMIN.	\$484,583	\$480,480	(\$4,103)	\$1,505,524	\$1,488,190	(\$17,334)
Total Expenses	\$1,868,963	\$1,982,270	\$113,307	\$5,831,449	\$6,068,010	\$236,561
NET BEFORE DEBT	\$178,379	\$5,000	\$173,379	\$523,132	\$7,300	\$515,832
DEBT CHARGES						
Loan Interest Expense	0	1,000	1,000	\$0	\$1,300	\$1,300
Bank Loan Payment	0	4,000	4,000	0	6,000	6,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$178,379	\$0	\$178,379	\$523,132	\$0	\$523,132
LESS: ICIP Funding received	\$0	\$0	\$0	\$0	\$0	\$0
SURPLUS/(COST) OF SERVICE	\$178,379	\$0	\$178,379	\$523,132	\$0	\$523,132

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
MARCH, 2024



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$412,860	412,860	\$0	\$1,174,360	\$1,174,360	\$0
Passenger Revenue	9,811	12,500	(2,689)	32,049	37,500	(5,451)
Low Income Pass Revenue	12,460	11,370	1,090	37,468	34,110	3,358
Mt Pearl & Eastern Health Charges	6,534	6,960	(426)	20,838	21,270	(432)
Government Grant	7,875	7,900	(25)	23,625	23,700	(75)
TOTAL REVENUE	\$449,540	\$451,590	(\$2,050)	\$1,288,340	\$1,290,940	(\$2,600)
EXPENSES						
Contractor Expense	\$273,318	\$365,850	\$92,532	\$803,604	\$1,032,010	\$228,406
Administration Salaries	12,033	10,620	(1,413)	38,363	33,920	(4,443)
Employer's Payroll Tax	242	210	(32)	771	680	(91)
Worker's Compensation	239	210	(29)	762	670	(92)
Employment Insurance	280	350	70	892	1,100	208
Group Insurance	383	180	(203)	1,244	580	(664)
CPP Expense	687	630	(57)	2,188	2,010	(178)
3 Pension Expense	657	740	83	2,135	2,370	235
Gasoline Expense	30,065	45,900	15,835	88,848	137,700	48,852
Professional Fees	1,596	2,280	684	6,471	6,840	369
Telephone Expense	42	360	318	126	1,080	954
Computer Expense	13,192	15,550	2,358	44,329	49,650	5,321
Office Supplies Expense	49	250	201	347	750	403
Promotions Expense	102	310	208	332	930	598
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,575	6,250	675	16,253	18,750	2,497
TOTAL EXPENSE	\$338,460	\$449,690	\$111,230	\$1,006,665	\$1,289,040	\$282,375
NET BEFORE DEBT	\$111,080	\$1,900	\$109,180	\$281,675	\$1,900	\$279,775
DEBT CHARGES						
Loan Interest Expense	\$0	\$900	\$900	\$0	\$900	\$900
Bank Loan Payment	0	1,000	1,000	0	1,000	1,000
TOTAL SURPLUS/(COST) OF SERVICE	\$111,080	\$0	\$111,080	\$281,675	\$0	\$281,675
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	6,560	9,660	3,100	19,659	27,230	7,571
TAXI TRIPS (incl. taxi no shows) *	4,024	4,140	116	11,197	11,670	473
TOTAL TRIPS	10,584	13,800	3,216	30,856	38,900	8,044

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%		
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%		
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%		
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%		
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%		
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>800,468</u>		<u>722,507</u>	-9.74%	<u>391,545</u>	-45.81%	<u>621,476</u>	58.72%	<u>1,060,760</u>	70.68%	<u>1,208,653</u>	13.94%
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>1,208,653</u>	
Weekdays	63		60		63		64		64		62	
Saturdays	13		11		13		12		12		13	
Sundays	13		11		13		13		12		12	
No Service	1		9		1		1		2		4	
Stats	0		0		0		0		0		0	
	90		91		90		90		90		91	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%		
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%		
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%		
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%		
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%		
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>695,093</u>		<u>646,283</u>	-7.02%	<u>333,204</u>	-48.44%	<u>527,464</u>	58.30%	<u>878,768</u>	66.60%	<u>974,842</u>	10.93%
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>974,842</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
MARCH, 2024



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$26,640	\$21,363	\$5,277	\$80,151	\$61,226	\$18,925
City of Mount Pearl Billing	78,825	89,840	(11,015)	242,888	278,140	(35,252)
Total Revenue	\$105,465	\$111,203	(\$5,738)	\$323,039	\$339,366	(\$16,327)
*Less Variable Expenses						
Operating Expenses	\$49,545	\$55,883	\$6,338	\$157,330	\$170,556	\$13,226
Maintenance Expenses	20,562	18,145	(2,417)	68,181	59,675	(8,506)
Finance & Admin. Expenses	16,249	16,107	(142)	52,295	50,018	(2,277)
Total Expenses	\$86,356	\$90,135	\$3,779	\$277,806	\$280,249	\$2,443
6 Total Overhead Contribution	\$19,109	\$21,068	(\$1,959)	\$45,233	\$59,117	(\$13,884)
Mount Pearl Kilometers	13,714.6	14,451.9	(737.3)	42,007.7	44,118.9	(2,111.2)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	32.9					
Riders Per Hour^ - Route 22	27.2					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	31.8	27.0				
2016-2024	20.3	16.6				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 MARCH, 2024



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,046	\$1,981	\$1,065	\$8,993	\$5,754	\$3,239
Town of Paradise Billing	31,224	25,900	5,324	87,228	79,020	8,208
Total Revenue	\$34,270	\$27,881	\$6,389	\$96,221	\$84,774	\$11,447
*Less Variable Expenses						
Operating Expenses	\$16,099	\$14,011	(\$2,088)	\$47,346	\$42,599	(\$4,747)
Maintenance Expenses	6,681	4,549	(2,132)	20,490	14,902	(5,588)
Finance & Admin. Expenses	5,280	4,038	(1,242)	15,697	12,492	(3,205)
Total Expenses	\$28,060	\$22,598	(\$5,462)	\$83,533	\$69,993	(\$13,540)
Total Overhead Contribution	\$6,210	\$5,283	\$927	\$12,688	\$14,781	(\$2,093)
7 Paradise Kilometers	4,456.4	3,623.4	833.0	12,512.4	11,019.1	1,493.3
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	13.5					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	14.5					
2016-2024	8.1					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$2,207	\$0	\$2,207	\$2,207	\$0	\$2,207
Total Revenue	\$2,207	\$0	\$2,207	\$2,207	\$0	\$2,207
EXPENSES						
Operators Salary Expense	\$2,070	\$0	(\$2,070)	\$2,070	\$0	(\$2,070)
Operation's Salaries Expense	100	0	(100)	100	0	(100)
Diesel Fuel Expense	213	0	(213)	213	0	(213)
Maintenance Expenses *	0	0	0	0	0	0
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$2,383	\$0	(\$2,383)	\$2,383	\$0	(\$2,383)
PROFIT / (LOSS)	(\$176)	\$0	(\$176)	(\$176)	\$0	(\$176)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 MARCH, 2024



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$15,395	\$10,000	\$5,395	\$25,130	\$30,000	(\$4,870)
Total Revenues	\$15,395	\$10,000	\$5,395	\$25,130	\$30,000	(\$4,870)
EXPENSES						
Salaries	\$3,257	\$3,260	\$3	\$10,583	\$10,590	\$7
Sales Commission	1,652	1,110	(542)	2,851	3,330	479
Sign Production	(65)	580	645	845	1,740	895
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	1,455	1,470	15
Telephone	42	60	18	126	180	54
Advertising	300	890	590	900	2,670	1,770
Sign Installations	339	630	291	1,621	1,890	269
9 Entertainment	0	190	190	0	570	570
Advertising Software	360	360	0	1,080	1,080	0
Total Expenses	\$6,370	\$7,570	\$1,200	\$19,461	\$23,520	\$4,059
PROFIT / (LOSS)	\$9,025	\$2,430	\$6,595	\$5,669	\$6,480	(\$811)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$6,750	\$6,750	\$0
TOTAL PROFIT / (LOSS)	\$11,275	\$4,680	\$6,595	\$12,419	\$13,230	(\$811)

KEY PERFORMANCE INDICATORS

	3 MTH 2024	3 MTH 2023	3 MTH 2022	3 MTH 2021	3 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	33.25	29.67	17.84	12.15	23.03	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	22.07	24.48	20.23	13.28	13.83	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.8%	35.2%	26.6%	23.4%	27.6%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	33.28	31.08	27.92	28.13	28.79	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.74	1.82	2.19	2.62	1.75	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	58.60	54.71	39.84	32.66	41.57	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.82	5.57	8.75	12.02	6.99	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	439.4	467.2	468.9	459.2	416.6	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	2,844	2,865	2,012	1,450	1,734	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.47	6.13	4.29	3.16	4.16	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	-	21,250	-	-	50,000	85,000
PASSENGER REVENUE	5,366	5,794	4,202	2,947	3,130	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	12.21	12.40	8.96	6.42	58.52	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	859.8	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	4,509	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.24	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	15,000	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	7,016	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	25.61	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

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KEY PERFORMANCE INDICATORS

	3 MTH 2024	% of Paid Trips	3 MTH 2023	% of Paid Trips	3 MTH 2022	% of Paid Trips	3 MTH 2021	% of Paid Trips	3 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	19,659	60.8%	17,300	52.4%	13,868	66.2%	11,881	68.4%	17,963	60.7%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	11,197	34.6%	13,761	41.6%	6,115	29.2%	4,775	27.5%	10,127	34.2%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	30,856		31,061		19,983		16,656		28,090		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	1,463	4.5%	1,980	6.0%	950	4.5%	707	4.1%	1,522	5.1%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	32,319		33,041		20,933		17,363		29,612		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	22,275	68.9%	21,619	65.4%	8,833	42.2%	12,439	71.6%	25,722	86.9%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	6,319	19.6%	6,254	18.9%	5,100	24.4%	2,976	17.1%	3,230	10.9%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	28.93		28.60		36.44		33.32		31.17		30.79		35.29		31.60		31.91	

REVENUES

		2024	2023	Variance
PASSENGER REVENUE				
\$26,992	Cash Revenue	\$82,350	\$93,346	(\$10,996)
	10-Ride Passes	\$135,273	\$131,450	\$3,823
	Monthly Passes	\$309,709	\$271,655	\$38,054
	Other (double-rides, Go-Cards, etc)	\$8,031	\$11,883	(\$3,852)
	M-Card fees	\$3,603	\$3,454	\$149
	Credits / Discounts / Allocations	(\$2,495)	(\$2,499)	\$4
	Commission Paid	(\$1,379)	(\$1,526)	\$148
	Total Revenue	\$535,092	\$507,762	\$27,330

- ☆ Cash revenue down 11% from 2023 and cash ridership was down 8%. (U12 Child rides up 28% - 6,273 vs 4,899).
- ☆ 10-Ride pass revenue was up 3% from last year. 10-Ride riders were down 1% & sales were up 3%.
- ☆ Monthly pass revenue was up 14% from last year. Monthly riders were up 31% & sales were up 14%.
- ☆ LIF riders were up 0.1% from 2023.
- ☆ Ridership of 413,639 was 4% higher than 2023 (396,109) and 2% higher than budget (406,650).
- NOTE: There were 19 week days in 2024 vs 23 in 2023 as there were 2 no service days this year due to storms.
- ☆ Avg fare (Incl. LIFT) of \$1.69 compared to \$1.67 last year and \$1.66 budget.
- ☆ Rides per pass ratio was 27.2 (LIFT passes incl.) compared to 28.1 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	10.4%	13.7%	53.0%	23.0%
2023	12.1%	14.7%	48.7%	24.4%
2022	16.7%	18.1%	37.5%	27.7%
2021	17.7%	16.0%	33.9%	32.4%
2020	33.7%	14.9%	51.4%	0.0%
2019	23.8%	16.8%	59.3%	0.0%
2018	25.6%	16.9%	57.5%	0.0%

LOW INCOME PASS REVENUE ☆ 7,303 active cards at end of month - 96,370 rides this month (23% of total rides).
 (\$4,590)

ON DEMAND PILOT GRANT ☆ Seventh month recognizing \$5,000 for 8 months - funds received from Memorial University.
 \$5,000

MOUNT PEARL REVENUE ☆ Ridership revenues higher than budget (particularly LIF), resulting in lower direct billing.
 (\$11,015) ☆ Fewer KM Billed than budget due to storm days.
 (See Mount Pearl statement for more information).

PARADISE REVENUE ☆ Ridership revenues higher than budget , resulting in lower direct billing.
 \$5,324 ☆ Higher KM Billed than budget due increase in service hours as requested from the town.
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were higher than budget.
 \$5,395 (See Transit Advertising statement for more information).

OTHER INCOME	☆ Interest earned on bank balance higher than budget.	\$15,616
\$30,759	☆ Reimbursement of damages from two not-at-fault accidents.	\$14,685
		\$30,301

OPERATIONS DEPT

OPERATORS SALARIES	☆	More operator hours at lower pay scale than budgeted.	\$9,270
\$22,987	☆	Operators on RTW in call centre.	(\$7,284)
	☆	Weekly overshift higher than budget.	(\$4,456)
	☆	Vacation weeks less than budget (13 vs 18).	\$6,758
	☆	Overtime, stat pay, floater pay, temp pay (net of docked time) less than budget.	\$18,260
			\$22,548

OPERATIONS SALARIES	☆	Additional Supervisor position not yet filled.	\$5,650
\$5,023			

FUEL EXPENSE	☆	Budgeted Usage: 166,080 litres @ \$2.2500 /L	\$373,680
\$117,570	☆	Actual Usage: 159,829 litres @ \$1.6138 /L	(\$257,932)
		sub-total	\$115,748
	☆	On Demand Bus Gasoline @ Depot less than budget.	\$1,822
		Total Variance	\$117,570

	☆	Volume Variance: (166,080 - 159,829) @ \$2.2500 /L	\$14,065
	☆	Price Variance: 159,829 @ (\$2.2500 - \$1.6138)	\$101,683
		sub-total	\$115,748
	☆	On Demand Bus Gasoline @ Depot less than budget.	\$1,822
		Total Variance	\$117,570

☆ Actual burn was 66.0 L / 100KM vs budget of 63.0 L / 100KM.
 ☆ Actual total KM was 248,975 vs budget of 270,335.

MAINTENANCE DEPT

GARAGE SALARIES	☆	One mechanic position empty for month.	\$6,460
(\$6,993)	☆	One utility position for last 3.5 weeks of month.	\$4,800
	☆	Several positions at lower scale.	\$3,331
	☆	Overtime, net of docked time, higher than budget.	(\$21,603)
			(\$7,012)

STOCK PARTS EXPENSE	☆	Expenses continue to be much higher than budget.	
(\$25,399)		Higher costed expenses include:	
		Turbo Bus 0152	(\$6,208)
		SCR exhaust Bus 1520	(\$6,861)
		Turbo Bus 1208	(\$6,208)
			(\$19,277)

FINANCE & HUMAN RESOURCES

CAPITAL OUT OF REVENUE	☆	Balance due on sofa & chair for admin kitchen.	(\$2,830)
(\$16,806)	☆	New schedule folding machine for operations.	(\$13,976)
			(\$16,806)

ST. JOHN'S TRANSPORTATION COMMISSION

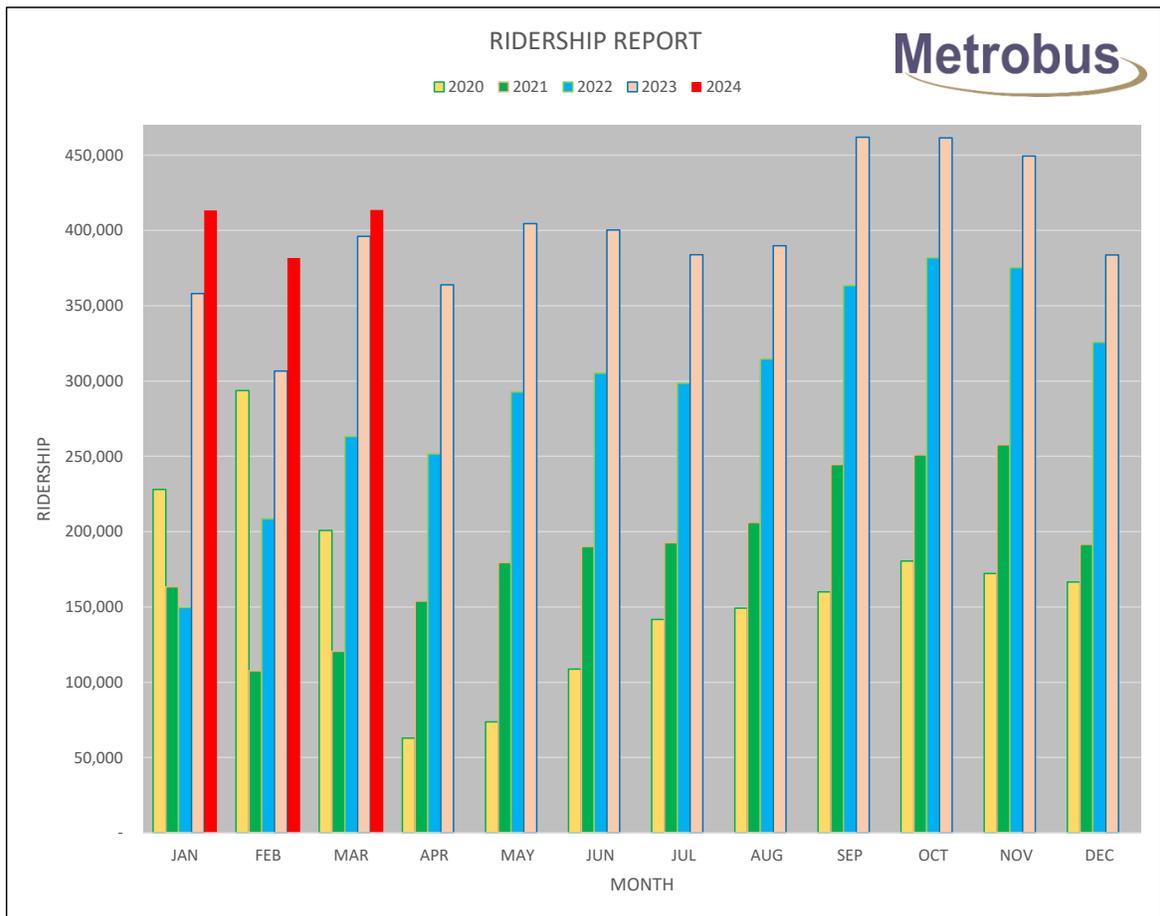
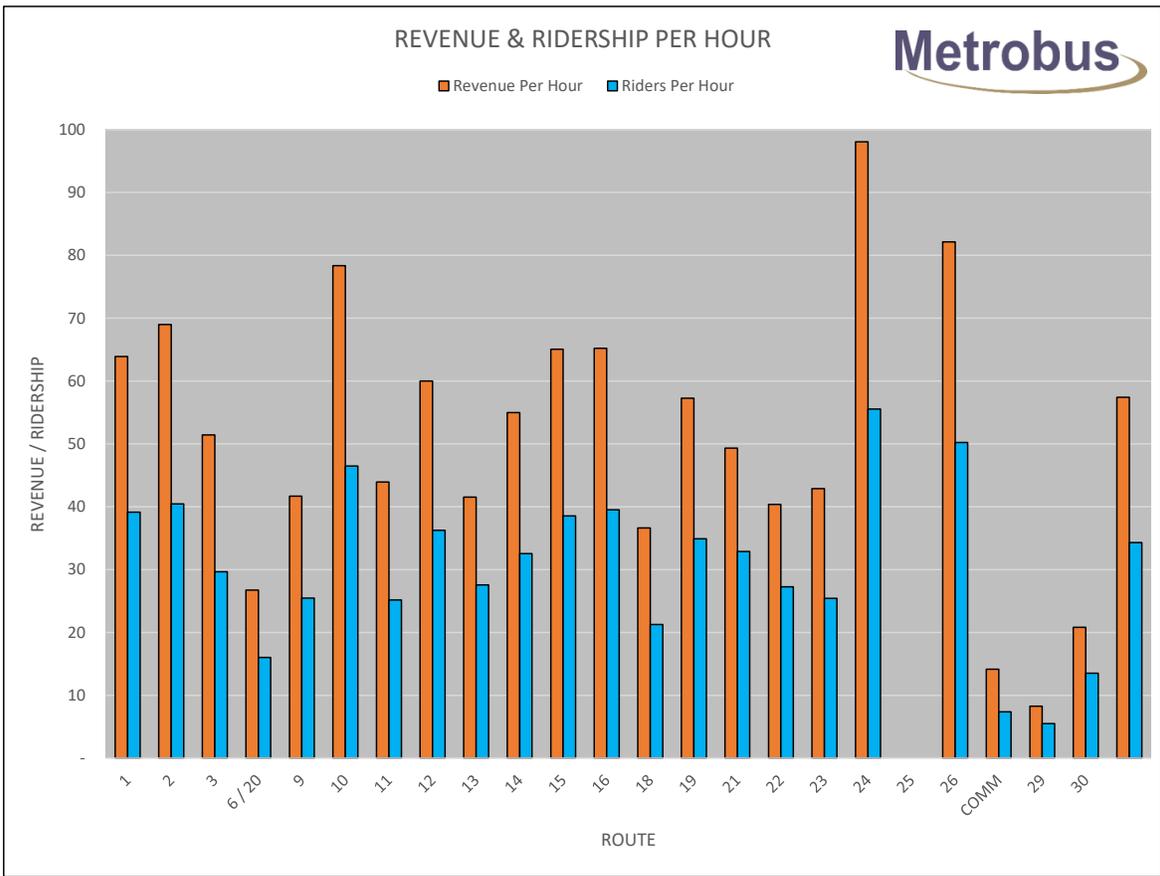
BUDGET VARIANCES (CONTINUED...)

MARCH, 2024



GOBUS

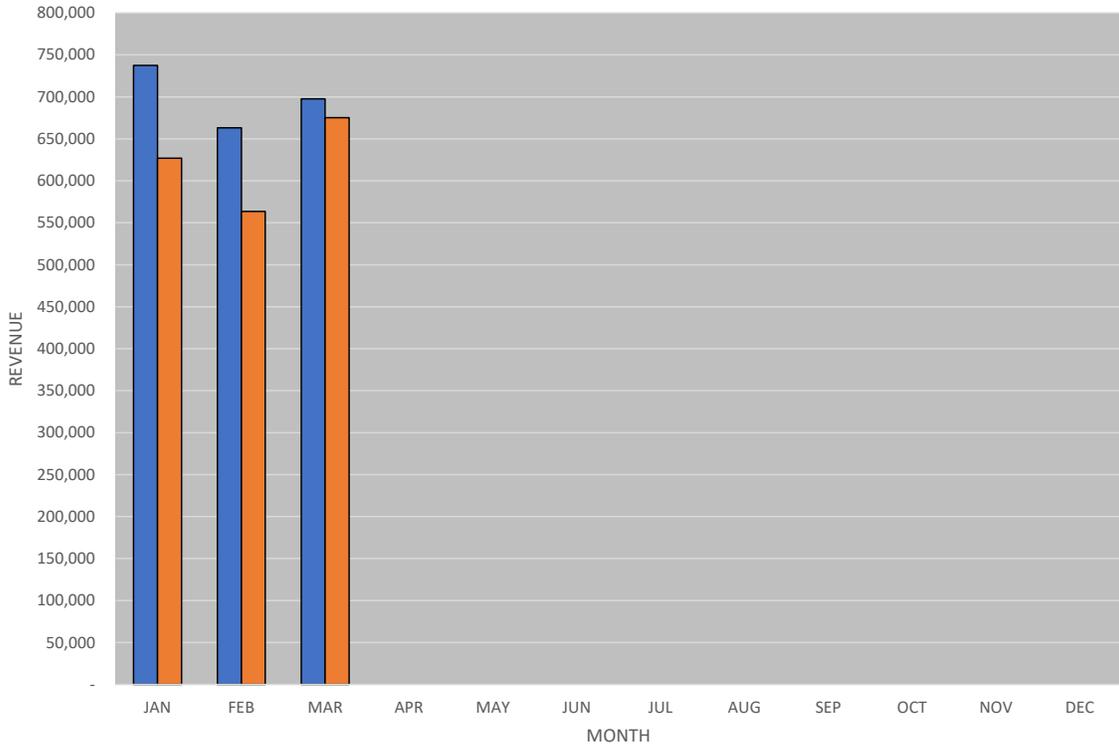
CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	9,660 rides @ \$26.71	\$258,019
\$92,532	☆ BUDGET - Ridership Taxi:	4,140 rides @ \$23.99	\$99,288
	☆ BUDGET - No Shows:	640 rides @ \$13.35	\$8,544
			<u>\$365,850</u>
	☆ ACTUAL - Ridership Bus:	6,560 rides @ \$26.71	(\$175,218)
	☆ ACTUAL - Ridership Taxi: incl. taxi no shows.	4,024 rides @ \$22.99	(\$92,548)
	☆ ACTUAL - No Shows:	416 rides @ \$13.35	(\$5,554)
			<u>(\$273,319)</u>
			<u>\$92,532</u>
GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
\$15,835	☆ Actual Usage:	20,979 litres @ \$1.4331 / L	(\$30,065)
			<u>\$15,835</u>
	☆ Volume Variance:	(27,000 - 20,979) @ \$1.7000 / L	\$10,236
	☆ Price Variance:	20,979 @ (\$1.7000 - \$1.4331) / L	\$5,599
			<u>\$15,835</u>



REVENUE REPORT



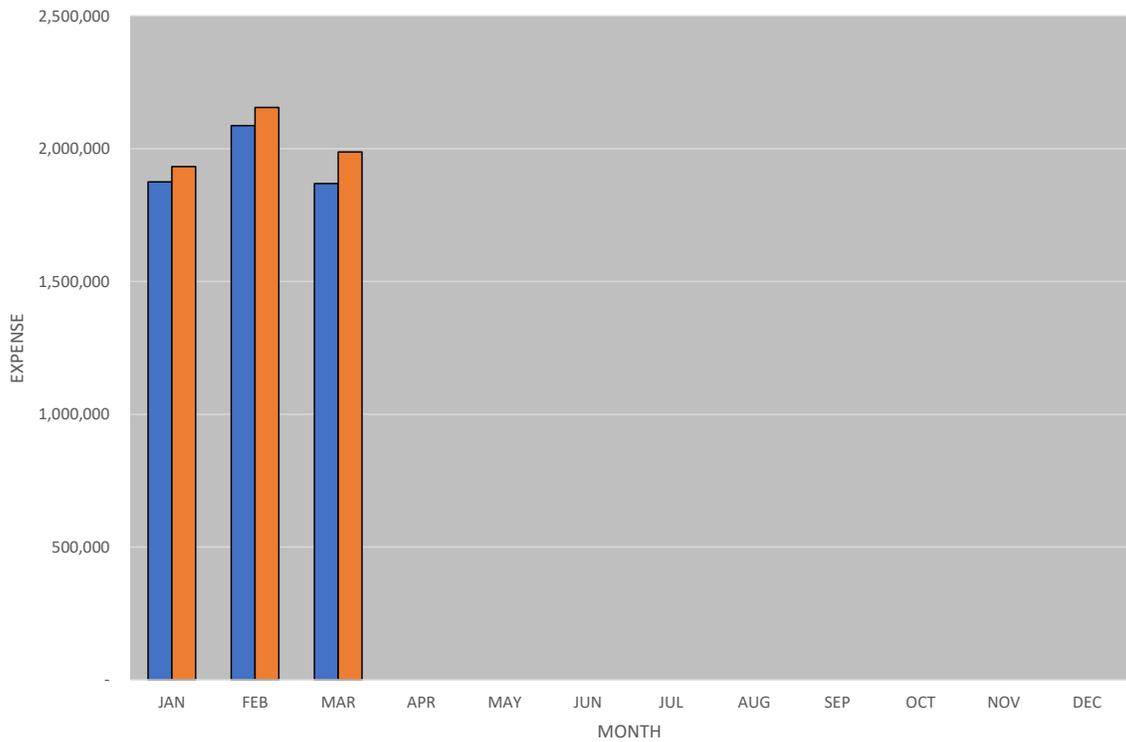
■ ACTUAL ■ BUDGET



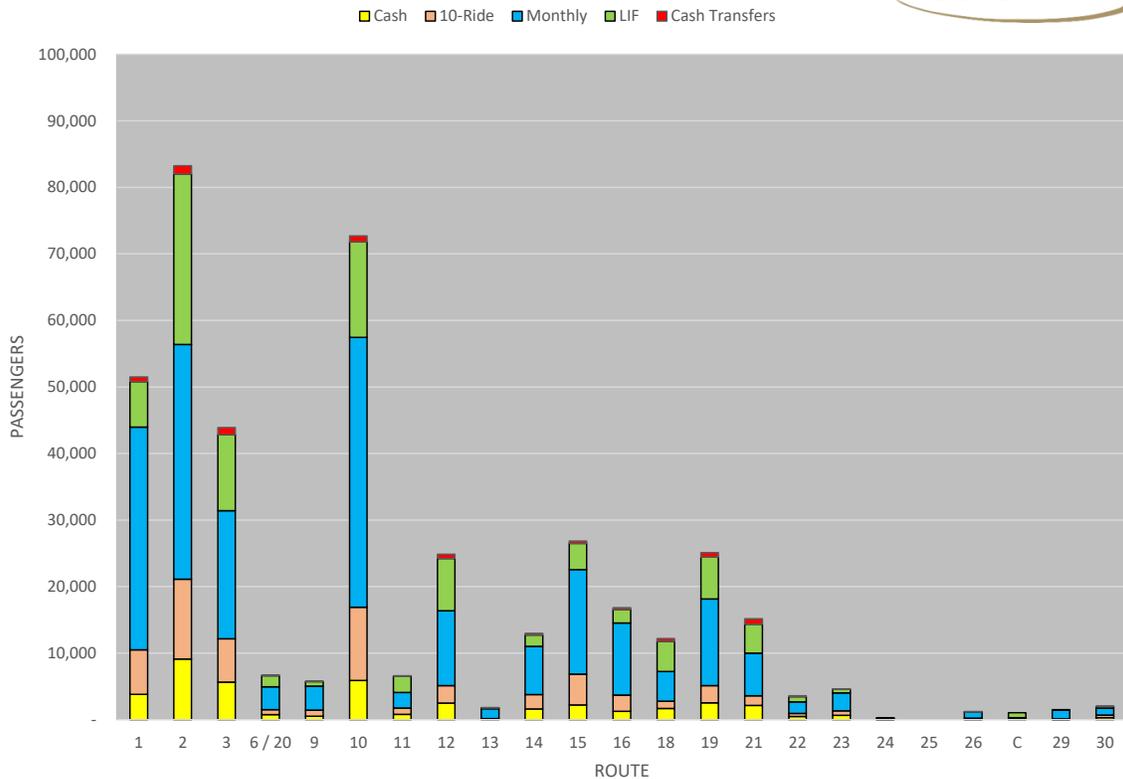
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,298.41		\$82,975.64	\$199,047.55	0.42	0.40
2	2,026.25		\$139,791.93	\$310,626.15	0.45	0.43
3	1,443.84		\$74,232.34	\$221,342.12	0.34	0.31
6	413.20		\$11,056.86	\$63,343.97	0.17	0.17
9	224.77		\$9,374.30	\$34,457.47	0.27	0.28
10	1,544.23		\$121,001.19	\$236,732.00	0.51	0.49
11	260.62		\$11,448.51	\$39,953.31	0.29	0.26
12	668.57		\$40,119.95	\$102,492.45	0.39	0.38
13	64.98		\$2,699.83	\$9,961.50	0.27	0.27
14	390.80		\$21,483.72	\$59,910.03	0.36	0.35
15	687.57		\$44,745.14	\$105,405.17	0.42	0.41
16	418.22		\$27,273.01	\$64,113.54	0.43	0.41
18	553.57		\$20,275.45	\$84,862.83	0.24	0.23
19	700.23		\$40,094.04	\$107,345.96	0.37	0.35
21	436.20	\$55,785.85	\$21,524.03	\$66,869.90	0.32	0.31
22	126.73	\$23,038.97	\$5,116.43	\$19,427.84	0.26	0.25
23	179.91		\$7,713.45	\$27,580.38	0.28	0.27
24	4.75		\$465.86	\$728.18	0.64	0.74
26	23.75		\$1,950.80	\$3,640.90	0.54	0.54
28	139.53		\$1,973.19	\$21,390.09	0.09	0.08
29	272.27	\$5,000.00	\$2,255.30	\$41,739.26	0.05	0.05
30	146.32	\$31,223.61	\$3,046.11	\$22,431.00	0.14	0.14
	12,024.72	\$115,048.43	\$690,617.06	\$1,843,401.60	0.37	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$153.30

Total Expenses	\$1,868,964
Debt Interest	\$0
Debt Payment	\$0

