



St. John's  
Transportation  
Commission

April 30

2020

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MONTHLY FINANCIAL STATEMENTS

Issued: MAY 25, 2020

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
APRIL, 2020



	APRIL			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,273,050	\$1,273,050	\$0	\$4,779,580	\$4,535,770	\$243,810
Passenger Revenue	225,295	487,350	(262,055)	1,481,080	2,034,070	(552,990)
Mt. Pearl Revenue	99,125	83,710	15,415	348,752	343,250	5,502
Paradise Revenue	23,699	22,810	889	88,209	93,010	(4,801)
Charter Revenue	0	700	(700)	0	700	(700)
Transit Advertising Revenue	4,706	17,250	(12,544)	43,309	54,000	(10,691)
Community Bus Revenue	7,832	8,330	(498)	32,212	33,320	(1,108)
Other Income	7,902	10,000	(2,098)	45,810	40,000	5,810
<b>TOTAL REVENUE</b>	<b>\$1,641,609</b>	<b>\$1,903,200</b>	<b>(\$261,591)</b>	<b>\$6,818,952</b>	<b>\$7,134,120</b>	<b>(\$315,168)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$519,516	\$566,770	\$47,254	\$1,909,542	\$1,959,880	\$50,338
Salaries Operations	138,832	131,910	(6,922)	476,693	468,780	(7,913)
Diesel Fuel	88,764	173,880	85,116	522,884	707,850	184,966
Company Vehicles	2,814	3,290	476	11,749	12,840	1,091
Licenses	4,900	4,900	0	26,340	26,850	510
Communications Expense	4,337	2,230	(2,107)	10,877	8,920	(1,957)
Miscellaneous	1,180	670	(510)	4,349	2,970	(1,379)
Uniforms & Clothing	6,164	5,990	(174)	24,410	23,960	(450)
Advertising Expense	7,318	8,030	712	38,758	41,720	2,962
Bus Charter Expense	0	470	470	472	570	98
Transit Advertising Expense	7,209	9,010	1,801	29,239	32,580	3,341
Community Bus Expense	8,352	8,640	288	34,239	33,930	(309)
Promotions Expense	868	5,980	5,112	17,135	19,920	2,785
Registration & Membership	298	1,500	1,202	13,982	14,070	88
Schedules & Transfers	917	1,600	683	3,947	6,400	2,453
<b>TOTAL OPERATIONS</b>	<b>\$791,469</b>	<b>\$924,870</b>	<b>\$133,401</b>	<b>\$3,124,616</b>	<b>\$3,361,240</b>	<b>\$236,624</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$236,097	\$241,180	\$5,083	\$792,357	\$824,610	\$32,253
Wash Salaries	48,919	33,160	(15,759)	138,428	115,370	(23,058)
Shop Tools & Equipment	2,509	1,150	(1,359)	14,872	8,270	(6,602)
Stock Parts	47,427	44,740	(2,687)	203,056	215,030	11,974
Garage Expense	3,840	4,290	450	34,487	27,000	(7,487)
Bus Lubricants	8,578	8,350	(228)	38,215	39,410	1,195
Tire Expense	3,103	3,680	577	33,570	34,230	660
Body Shop Supplies	(31)	1,230	1,261	324	3,910	3,586
Bus Wash	4,438	1,230	(3,208)	15,378	3,900	(11,478)
Building & Yards	1,932	2,590	658	40,712	39,140	(1,572)
Utilities	34,570	40,100	5,530	180,045	187,400	7,355

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
APRIL, 2020



	APRIL			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	1,689	2,950	1,261	16,902	13,800	(3,102)
Bus Stop & Shelters	1,529	2,250	721	7,909	10,700	2,791
Janitorial & Sanitation	3,227	3,550	323	15,372	14,200	(1,172)
Farebox Repairs	147	1,300	1,153	997	5,400	4,403
<b>TOTAL MAINTENANCE</b>	<b>\$397,974</b>	<b>\$391,750</b>	<b>(\$6,224)</b>	<b>\$1,532,624</b>	<b>\$1,542,370</b>	<b>\$9,746</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$87,794	\$87,460	(\$334)	\$317,412	\$315,740	(\$1,672)
Employer's Payroll Tax	20,392	21,340	948	73,176	74,140	964
Sick Leave	19,000	19,000	0	76,000	76,000	0
Worker's Compensation	14,479	15,150	671	51,911	52,650	739
Employment Insurance	22,060	24,240	2,180	79,404	84,230	4,826
Group Insurance	48,648	50,310	1,662	203,507	209,820	6,313
CPP Expense	48,965	52,020	3,055	176,196	178,630	2,434
Pension Expense	124,931	127,960	3,029	459,969	470,590	10,621
Audit & Legal Fees	6,023	6,000	(23)	22,499	22,000	(499)
Telephone Expense	2,429	2,910	481	10,159	11,940	1,781
Computer Expense	17,905	16,290	(1,615)	75,991	68,970	(7,021)
Office Supplies Expense	3,611	6,460	2,849	19,947	27,700	7,753
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	2,627	4,400	1,773
Fleet Insurance Expense	26,828	28,920	2,092	107,436	115,680	8,244
General Insurance Expense	3,105	3,200	95	12,420	12,800	380
Miscellaneous Expense	1,677	3,260	1,583	12,702	15,940	3,238
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$447,847</b>	<b>\$464,520</b>	<b>\$13,618</b>	<b>\$1,701,356</b>	<b>\$1,741,230</b>	<b>\$39,874</b>
Total Expenses	\$1,637,290	\$1,781,140	\$143,850	\$6,358,596	\$6,644,840	\$286,244
<b>NET BEFORE DEBT</b>	<b>\$4,319</b>	<b>\$122,060</b>	<b>(\$117,741)</b>	<b>\$460,356</b>	<b>\$489,280</b>	<b>(\$28,924)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	9,102	14,560	5,458	\$46,790	\$59,280	\$12,490
Bank Loan Payment	97,000	107,500	10,500	388,000	430,000	42,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$101,783)</b>	<b>\$0</b>	<b>(\$101,783)</b>	<b>\$25,566</b>	<b>\$0</b>	<b>\$25,566</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
 APRIL, 2020



	APRIL			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$397,460	\$397,460	\$0	\$1,568,420	\$1,557,500	\$10,920
Passenger Revenue	4,798	23,000	(18,202)	54,954	96,000	(41,046)
Mount Pearl Admin	4,775	5,070	(295)	20,015	22,250	(2,235)
Government Grant	7,875	7,900	(25)	31,500	31,600	(100)
<b>TOTAL REVENUE</b>	<b>\$414,908</b>	<b>\$433,430</b>	<b>(\$18,522)</b>	<b>\$1,674,889</b>	<b>\$1,707,350</b>	<b>(\$32,461)</b>
<b>EXPENSES</b>						
MVT Subsidy	\$52,326	\$393,480	\$341,154	\$899,972	\$1,550,280	\$650,308
Administration Salaries	12,116	12,680	564	44,408	45,500	1,092
Employer's Payroll Tax	243	250	7	892	900	8
Worker's Compensation	173	180	7	633	640	7
Employment Insurance	268	290	22	982	1,030	48
Group Insurance	358	250	(108)	1,288	830	(458)
CPP Expense	604	670	66	2,217	2,390	173
Pension Expense	813	760	(53)	2,926	2,730	(196)
Promotions Expense	21	310	289	425	1,240	815
Telephone Expense	289	360	71	1,045	1,440	395
Professional Fees	427	860	433	4,609	5,620	1,011
Computer Expense	2,908	2,300	(608)	13,538	10,400	(3,138)
Office Supplies Expense	121	250	129	1,628	1,000	(628)
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	1,566	3,650	2,084	10,750	14,600	3,850
<b>TOTAL EXPENSE</b>	<b>\$72,233</b>	<b>\$416,290</b>	<b>\$344,057</b>	<b>\$985,313</b>	<b>\$1,638,600</b>	<b>\$653,287</b>
<b>NET BEFORE DEBT</b>	<b>\$342,675</b>	<b>\$17,140</b>	<b>\$325,535</b>	<b>\$689,576</b>	<b>\$68,750</b>	<b>\$620,826</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	827	1,140	313	\$4,360	\$4,750	\$390
Bank Loan Payment	16,000	16,000	0	64,000	64,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$325,848</b>	<b>\$0</b>	<b>\$325,848</b>	<b>\$621,216</b>	<b>\$0</b>	<b>\$621,216</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%		
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%		
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%		
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%		
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%		
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%		
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%		
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	996,516	330.27%	999,302	0.28%	945,983	-5.34%	969,245	2.46%	1,054,136	8.76%	785,375	-25.50%
Total Year	3,002,310	1.27%	2,965,177	-1.24%	2,880,115	-2.87%	2,999,802	4.16%	3,277,811	9.27%	785,375	
Weekdays	82		82		82		82		82		77	
Saturdays	17		18		17		17		17		17	
Sundays	17		17		17		17		17		15	
SOE	0		0		0		0		0		8	
Stats	4		4		4		4		4		4	
	<b>120</b>		<b>121</b>		<b>120</b>		<b>120</b>		<b>120</b>		<b>121</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%		
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%		
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%		
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%		
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%		
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%		
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%		
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>880,393</u>	<u>346.88%</u>	<u>878,593</u>	<u>-0.20%</u>	<u>838,409</u>	<u>-4.57%</u>	<u>847,779</u>	<u>1.12%</u>	<u>914,914</u>	<u>7.92%</u>	<u>700,142</u>	<u>-23.47%</u>
Total Year	<u>2,654,800</u>	<u>2.93%</u>	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>700,142</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
APRIL, 2020



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$5,893	\$21,315	(\$15,422)	\$46,102	\$80,687	(\$34,585)
City of Mount Pearl Billing	99,125	83,710	15,415	348,752	343,250	5,502
<b>Total Revenue</b>	<b>\$105,018</b>	<b>\$105,025</b>	<b>(\$7)</b>	<b>\$394,854</b>	<b>\$423,937</b>	<b>(\$29,083)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$53,550	\$51,143	(\$2,407)	\$184,640	\$185,432	\$792
Maintenance Expenses	24,870	19,528	(5,342)	78,596	73,432	(5,164)
Finance & Admin. Expenses	21,056	17,915	(3,141)	69,915	66,548	(3,367)
<b>Total Expenses</b>	<b>\$99,476</b>	<b>\$88,586</b>	<b>(\$10,890)</b>	<b>\$333,151</b>	<b>\$325,412</b>	<b>(\$7,739)</b>
<b>Total Overhead Contribution</b>	<b>\$5,542</b>	<b>\$16,439</b>	<b>(\$10,897)</b>	<b>\$61,703</b>	<b>\$98,525</b>	<b>(\$36,822)</b>
Mount Pearl Kilometers	14,749.7	14,749.7	(0.0)	55,457.0	59,539.0	(4,082.0)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	5.5					
Riders Per Hour^ - Route 22	4.5					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	15.4	12				
<b>2015-2020</b>	<b>19.6</b>	<b>15.8</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$215	\$1,096	(\$881)	\$2,663	\$4,547	(\$1,884)
Town of Paradise Billing	23,699	22,810	889	88,209	93,010	(4,801)
<b>Total Revenue</b>	<b>\$23,914</b>	<b>\$23,906</b>	<b>\$8</b>	<b>\$90,872</b>	<b>\$97,557</b>	<b>(\$6,685)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$12,194	\$11,645	(\$549)	\$42,479	\$41,656	(\$823)
Maintenance Expenses	5,663	4,446	(1,217)	18,061	16,890	(1,171)
Finance & Admin. Expenses	4,795	4,079	(716)	16,083	15,313	(770)
<b>Total Expenses</b>	<b>\$22,652</b>	<b>\$20,170</b>	<b>(\$2,482)</b>	<b>\$76,623</b>	<b>\$73,859</b>	<b>(\$2,764)</b>
<b>Total Overhead Contribution</b>	<b>\$1,262</b>	<b>\$3,736</b>	<b>(\$2,474)</b>	<b>\$14,249</b>	<b>\$23,698</b>	<b>(\$9,449)</b>
Paradise Kilometers	3,358.7	3,358.5	0.2	12,762.9	13,702.5	(939.6)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	1.0					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.4					
2020	5.3					
<b>2016-2020</b>	<b>7.1</b>					

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 CHARTER FINANCIAL STATEMENTS  
 APRIL, 2020



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$0	\$700	(\$700)	\$0	\$700	(\$700)
<b>Total Revenue</b>	<b>\$0</b>	<b>\$700</b>	<b>(\$700)</b>	<b>\$0</b>	<b>\$700</b>	<b>(\$700)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$0	\$220	\$220	\$377	\$220	(\$157)
Operation's Salaries Expense	0	100	100	0	100	100
Diesel Fuel Expense	0	40	40	63	40	(23)
Maintenance Expenses *	0	110	110	32	110	78
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$0</b>	<b>\$470</b>	<b>\$470</b>	<b>\$472</b>	<b>\$470</b>	<b>(\$2)</b>
<b>PROFIT / (LOSS)</b>	<b>\$0</b>	<b>\$230</b>	<b>(\$230)</b>	<b>(\$472)</b>	<b>\$230</b>	<b>(\$702)</b>

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\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 APRIL, 2020



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$2,456	\$15,000	(\$12,544)	\$34,309	\$45,000	(\$10,691)
<b>Total Revenues</b>	<b>\$2,456</b>	<b>\$15,000</b>	<b>(\$12,544)</b>	<b>\$34,309</b>	<b>\$45,000</b>	<b>(\$10,691)</b>
<b>EXPENSES</b>						
Salaries	\$4,890	\$4,890	\$0	\$17,607	\$17,600	(\$7)
Sales Commission	358	1,610	1,252	3,880	4,940	1,060
Sign Production	0	580	580	(4)	2,320	2,324
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	1,940	1,480	(460)
Telephone	37	80	43	190	320	130
Advertising	275	300	25	1,705	1,200	(505)
Sign Installations	804	630	(174)	2,481	2,520	39
Entertainment	0	190	190	0	760	760
Advertising Software	360	360	0	1,440	1,440	0
<b>Total Expenses</b>	<b>\$7,209</b>	<b>\$9,010</b>	<b>\$1,801</b>	<b>\$29,239</b>	<b>\$32,580</b>	<b>\$3,341</b>
<b>PROFIT / (LOSS)</b>	<b>(\$4,753)</b>	<b>\$5,990</b>	<b>(\$10,743)</b>	<b>\$5,070</b>	<b>\$12,420</b>	<b>(\$7,350)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$9,000	\$9,000	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>(\$2,503)</b>	<b>\$8,240</b>	<b>(\$10,743)</b>	<b>\$14,070</b>	<b>\$21,420</b>	<b>(\$7,350)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
COMMUNITY BUS FINANCIAL STATEMENT  
APRIL, 2020



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$682	\$0	\$682	\$3,812	\$0	\$3,812
Government Grant	7,150	8,330	(1,180)	28,400	33,320	(4,920)
<b>Total Revenues</b>	<b>\$7,832</b>	<b>\$8,330</b>	<b>(\$498)</b>	<b>\$32,212</b>	<b>\$33,320</b>	<b>(\$1,108)</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,716	\$5,720	\$4	\$22,605	\$22,360	(\$245)
Operations Salaries	0	0	0	0	0	0
Benefits	625	580	(45)	2,471	2,260	(211)
Diesel / Gas	1,023	1,110	87	3,864	4,490	626
Maintenance Expenses	987	1,130	143	2,977	4,420	1,443
Other	0	100	100	2,321	400	(1,921)
<b>Total Expenses</b>	<b>\$8,352</b>	<b>\$8,640</b>	<b>\$288</b>	<b>\$34,239</b>	<b>\$33,930</b>	<b>(\$309)</b>
Capital Debt Payment	\$1,800	\$1,800	\$0	\$7,200	\$7,200	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$2,320)</b>	<b>(\$2,110)</b>	<b>(\$210)</b>	<b>(\$9,227)</b>	<b>(\$7,810)</b>	<b>(\$1,417)</b>
West # 1 (Mon) X 4	120			530		
East # 1 (Tue) X 4	27			247		
West # 2 (Wed) X 5	91			436		
East # 2 (Thu) X 5	49			451		
Bidgoods (Fri) X 3	21			378		
	<b>308</b>			<b>2,042</b>		
Riders Per Hour*	2.0					
* Riders per hour average:						
2014	2.3					
2015	4.2					
2016	5.5					
2017	5.9					
2018	5.7					
2019	5.5					
2020	3.6					
<b>2014-2020</b>	<b>5.1</b>					
				<b>Total Other</b>	<b>\$2,321</b>	

^ Other costs consist of non-regular maintenance expenses & promo items

Check engine codes service @ Hickmans	192
Tires	369
DEF resevoir	342
Module kit	468
Sensor	322
Element	170
Filters	256
Other	202

ST. JOHN'S TRANSPORTATION COMMISSION  
 KEY PERFORMANCE INDICATORS  
 APRIL, 2020



KEY PERFORMANCE INDICATORS	4 MTHS	4 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2020	2019	2019	2018	2017	2016	2015
PASSENGERS PER HOUR	19.18	23.22	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	12.77	14.62	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	24.0%	32.1%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.66	27.01	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	1.89	1.93	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	37.22	45.75	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	8.65	6.64	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION  
 KEY PERFORMANCE INDICATORS  
 APRIL, 2020



KEY PERFORMANCE INDICATORS	4 MTHS	% of	4 MTHS	% of	TOTAL	% of								
	2020	Paid Trips	2019	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips	2015	Paid Trips
BUS TRIPS	18,660	59.3%	32,198	59.2%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	11,206	35.6%	19,758	36.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
<b>TOTAL TRIPS</b>	<b>29,866</b>		<b>51,956</b>		<b>156,097</b>		<b>141,840</b>		<b>121,878</b>		<b>108,411</b>		<b>98,282</b>	
NO SHOWS	1,583	5.0%	2,457	4.5%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
<b>TOTAL PAID TRIPS</b>	<b>31,449</b>		<b>54,413</b>		<b>162,082</b>		<b>148,672</b>		<b>129,352</b>		<b>116,816</b>		<b>105,340</b>	
CANCELLATIONS	32,100	102.1%	22,839	42.0%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	3,552	11.3%	6,169	11.3%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

**REVENUES**

PASSENGER REVENUE		<u>2020</u>	<u>2019</u>	<u>Variance</u>
(\$262,055)	Cash Revenue	\$41,153	\$150,493	(\$109,340)
	10-Ride Passes	\$23,625	\$93,339	(\$69,714)
	Monthly Passes	\$157,896	\$245,570	(\$87,674)
	Other (double-rides, Go-Cards, etc)	\$1,995	\$7,923	(\$5,928)
	M-Card fees	\$2,014	\$4,161	(\$2,147)
	Credits / Discounts / Allocations	(\$778)	(\$2,729)	\$1,952
	Commission Paid	(\$611)	(\$2,411)	\$1,800
	<b>Total Revenue</b>	<b><u>\$225,295</u></b>	<b><u>\$496,345</u></b>	<b><u>(\$271,051)</u></b>

- ☆ **Government of NL declared a pulic health emergency related to COVID-19 on March 18, 2020.**
- ☆ Cash revenue down 72.6% from 2019 and cash ridership down 73%.
- ☆ 10-Ride pass revenue was down 74.7% from 2019. 10-Ride riders were down 75.1% while sales were down 74.8%
- ☆ Monthly pass revenue was down 35.7% from 2019. Monthly riders were down 76.3% while sales were down 35.1%
- ☆ Ridership of 62,868 was 75.2% lower than 2019 (253,668) and 75.2% lower than budget (253,668).  
NOTE: There were 22 week days in 2020 while 21 last year.
- ☆ Avg fare of \$3.58 compared to \$1.96 in 2019 and \$1.92 budget.
- ☆ **Rides per pass ratio was 15.5 compared to 42.5 in 2019.**
- ☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth
2020	33.2%	15.1%	51.6%
2019	24.4%	16.9%	58.6%
2018	26.8%	16.8%	56.3%
2017	29.0%	17.2%	53.8%
2016	31.1%	15.9%	53.0%

MOUNT PEARL REVENUE \$15,415 ☆ Actual ridership revenues less than budget due to COVID-19, thus higher subsidy required. (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE (\$12,544) ☆ Sales bookings for April were much lower than budgeted. (See Transit Advertising statement for more information).

OTHER INCOME (\$2,098) ☆ Miscellaneous receipts and revnues lower than budget.

**OPERATIONS DEPT**

OPERATORS SALARIES \$47,254	☆ Temp hours at lower pay scales higher than budget (2135 hrs vs 2400).	\$7,434
	☆ Vacation weeks less than budget (18 vs 15).	(\$3,898)
	☆ Paid shifts were 71 actual vs 75 budget.	\$25,984
	☆ No weekly overshift vs 21 weekly hours budgeted.	\$3,410
	☆ Temp time, OT, sick pay, stat pay, (net of docked time) lower than budget.	\$14,977
		<b><u>\$47,907</u></b>

OPERATIONS SALARIES (\$6,922)	☆ Temporary supervisors not budgeted.	(\$6,786)
	☆ Overtime& stat pay less than budget.	\$1,867
	☆ Retro paid to two supervisors.	(\$966)
	☆ Part time ISR pay hours than budget.	(\$925)
		<b><u>(\$6,810)</u></b>

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

APRIL, 2020



DIESEL FUEL EXPENSE	☆ Budgeted Usage:	149,895 litres @ \$1.1600 /L	\$173,880
\$85,116	☆ Actual Usage:	113,133 litres @ \$0.7846 /L	(\$88,764)
			<b>\$85,116</b>
	☆ Volume Variance:	(149,895 - 113,133) @ \$1.16 /L	\$42,646
	☆ Price Variance:	113,133 @ (\$1.16 - \$0.7846)	\$42,470
			<b>\$85,116</b>
	☆	<i>Actual burn was 54.7 L / 100KM vs budget of 59.1 L / 100KM.</i>	
	☆	<i>Actual total KM was 209,083 vs budget of 255,249.</i>	

COMMUNICATIONS EQUIPMENT	☆ Trouble call for repeater issue at Shea Heights tower - radios.	(\$1,061)
(\$2,107)	☆ Remove radio equipment from returned van and install in new Sienna.	(\$775)
		<b>(\$1,836)</b>

PROMOTIONS EXPENSE	☆ Air Miles awarded much lower than budget.	
\$5,112		

**MAINTENANCE DEPT**

GARAGE SALARIES	☆ Positional overlap used 5 weeks for Planning supervisor overlap.	\$1,410
\$5,083	☆ Mechanic position filled by 4th year apprentice at lower rate.	\$776
	☆ Mechanic short for month - moved to Planning Supervisor.	\$7,756
	☆ Apprentice at 70% wage rate.	\$2,331
	☆ OT & stat pay higher than budget.	(\$7,407)
		<b>\$4,866</b>

WASH SALARIES	☆ Three hires to increase bus cleanings - COVID-19.	(\$14,234)
(\$15,759)	☆ Overtime & stat pay higher than budget.	(\$1,603)
		<b>(\$15,837)</b>

STOCK PARTS EXPENSE	☆ Material and supplies related to driver partitions not budgeted.	(\$6,197)
(\$2,687)	☆ Other parts usage less than budget.	\$3,510
		<b>(\$2,687)</b>

BUS WASH EXPENSE	☆ COVID-19 items not budgeted - disposable coveralls, spray bottles, respirator filters, N95 masks.	(\$3,757)
(\$3,208)		

UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$40,100
\$5,530	☆ Messenger Drive electricity	ACCRUAL Mar 17-31	\$20,636
	☆ Messenger Drive electricity	ACTUAL to Apr 16	(\$37,650)
	☆ Messenger Drive electricity	ACCRUAL Apr 17-30	(\$17,556)
			<b>\$5,530</b>

☆ *April billing had 369,600 kWh & 886 kVA & while last year had 402,300 kWh & 1384 kVA.*

**FINANCE & HUMAN RESOURCES**

EMPLOYMENT INSURANCE	☆ Lower payroll expenses for the month led to decreased EI contributions.	
\$2,180		

**ST. JOHN'S TRANSPORTATION COMMISSION  
BUDGET VARIANCES (CONTINUED...)**

APRIL, 2020

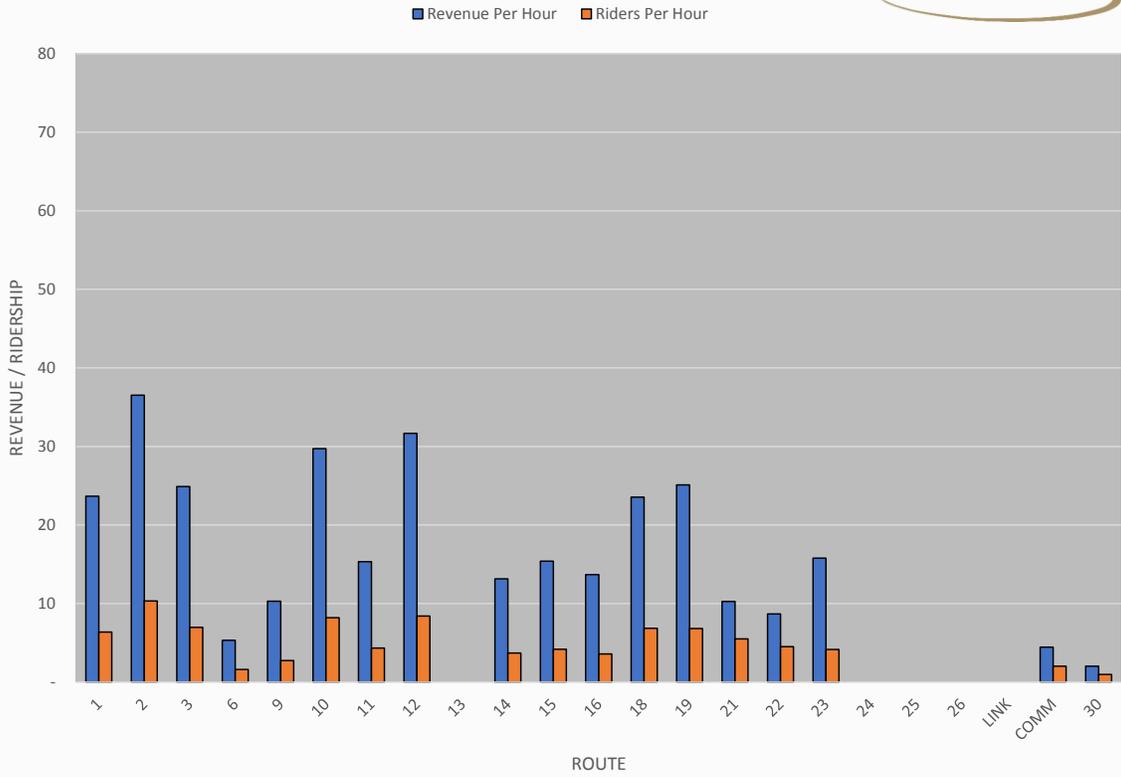


CPP EXPENSE \$3,055	☆ Lower payroll expenses for the month led to decreased EI contributions.
PENSION EXPENSE \$3,029	☆ DC contributions higher than budget; more than offset by DB contributions being lower than budget.
OFFICE SUPPLIES EXPENSE \$2,849	☆ Supplies purchased / used in the month (including cashroom supplies) lower than budget.
FLEET INSURANCE \$2,092	☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020.
LOAN INTEREST EXPENSE \$5,458	☆ Lower total debt balance & lower interest rate than budget (1.59% vs 3.10%).
BANK LOAN PAYMENT \$10,500	☆ New debt payments for transit signal priority and PTIF2 projects not started. Also no debt payments needed on camera system or 2014 loader as these debts were paid off in December 2019.

**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$18,202)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.																											
MVT SUBSIDY EXPENSE \$341,154	<table border="0" style="width: 100%;"> <tr> <td style="width: 20%;">☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td style="width: 40%;">12,500 rides @ \$2.50</td> <td style="width: 40%; text-align: right;">\$31,284</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>13,200 rides @ \$27.06</td> <td style="text-align: right;">\$357,192</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>400 rides @ \$12.51</td> <td style="text-align: right;">\$5,004</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;"><b>\$393,480</b></td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>1,400 rides @ \$2.50</td> <td style="text-align: right;">(\$3,650)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>1,776 rides @ \$27.06</td> <td style="text-align: right;">(\$47,913)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>61 rides @ \$12.51</td> <td style="text-align: right;">(\$763)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;"><b>(\$52,326)</b></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 3px double black;"><b>\$341,154</b></td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	12,500 rides @ \$2.50	\$31,284	☆ BUDGET - Ridership Subsidy:	13,200 rides @ \$27.06	\$357,192	☆ BUDGET - No Show Subsidy:	400 rides @ \$12.51	\$5,004			<b>\$393,480</b>	☆ ACTUAL - Credit to MVT for GO-Card usage:	1,400 rides @ \$2.50	(\$3,650)	☆ ACTUAL - Ridership Subsidy:	1,776 rides @ \$27.06	(\$47,913)	☆ ACTUAL - No Show Subsidy:	61 rides @ \$12.51	(\$763)			<b>(\$52,326)</b>			<b>\$341,154</b>
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		<b>\$341,154</b>																										
MISCELLANEOUS \$2,084	☆ Go-Card rides on Metrobus much lower than budget.																											

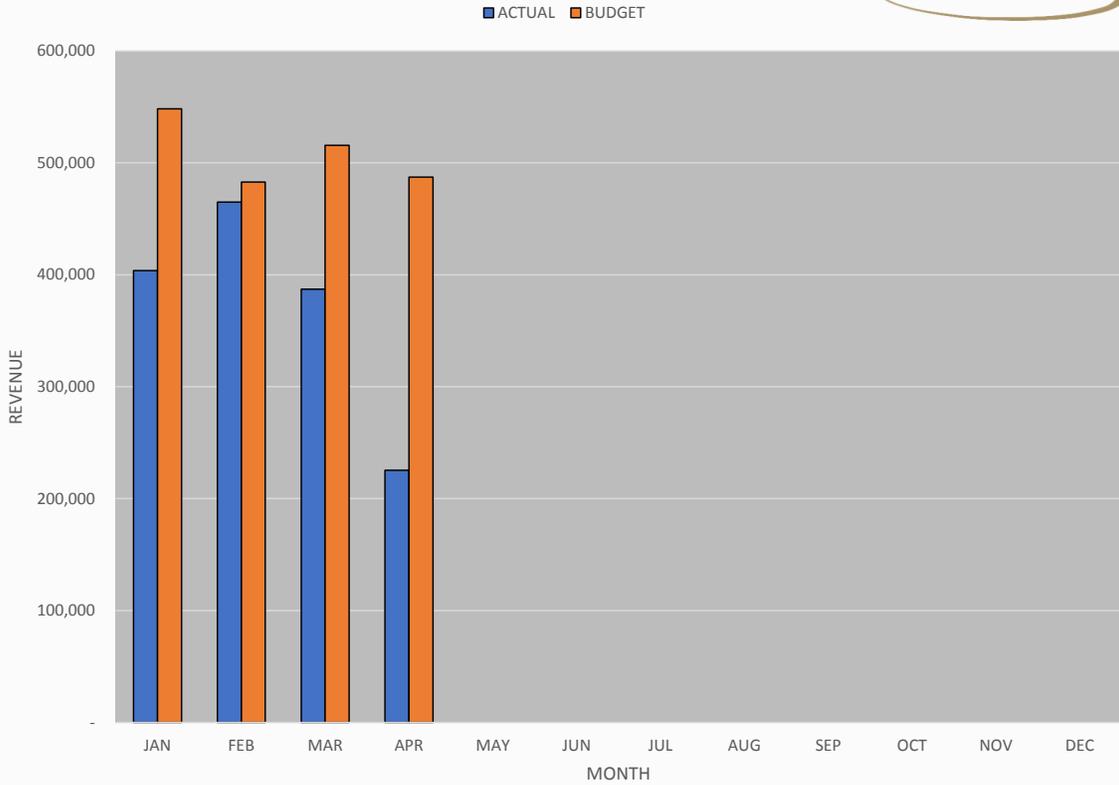
### REVENUE & RIDERSHIP PER HOUR



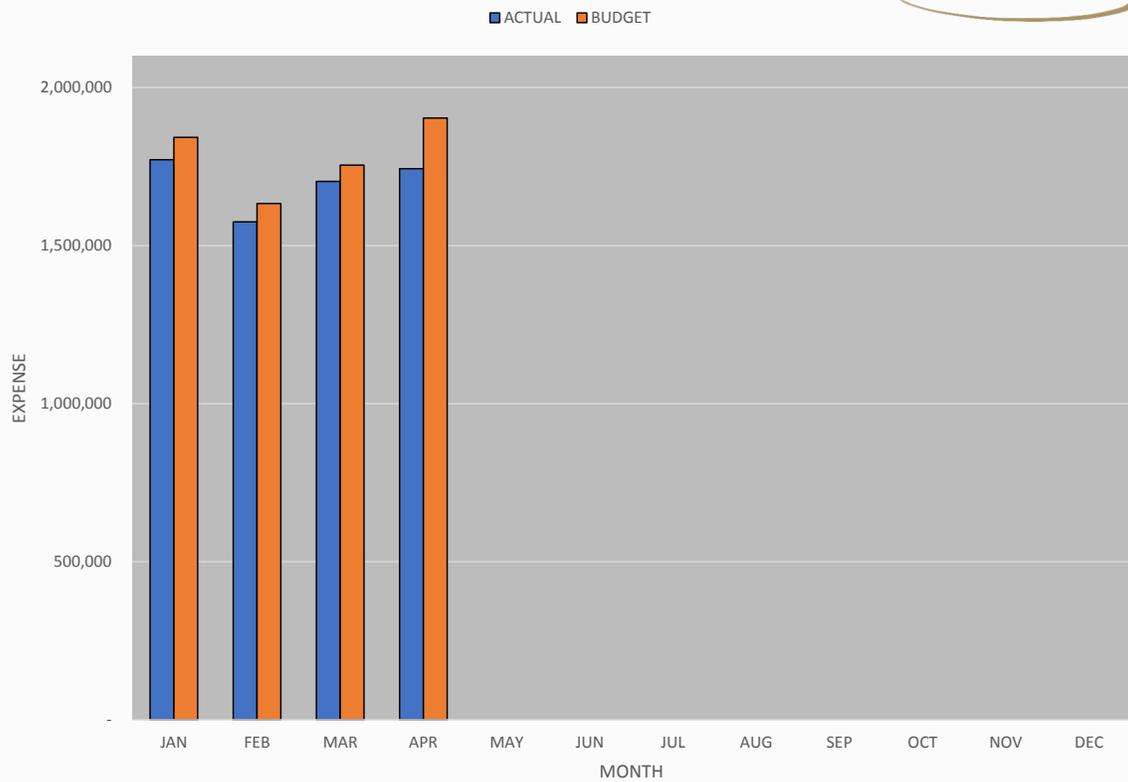
### RIDERSHIP REPORT



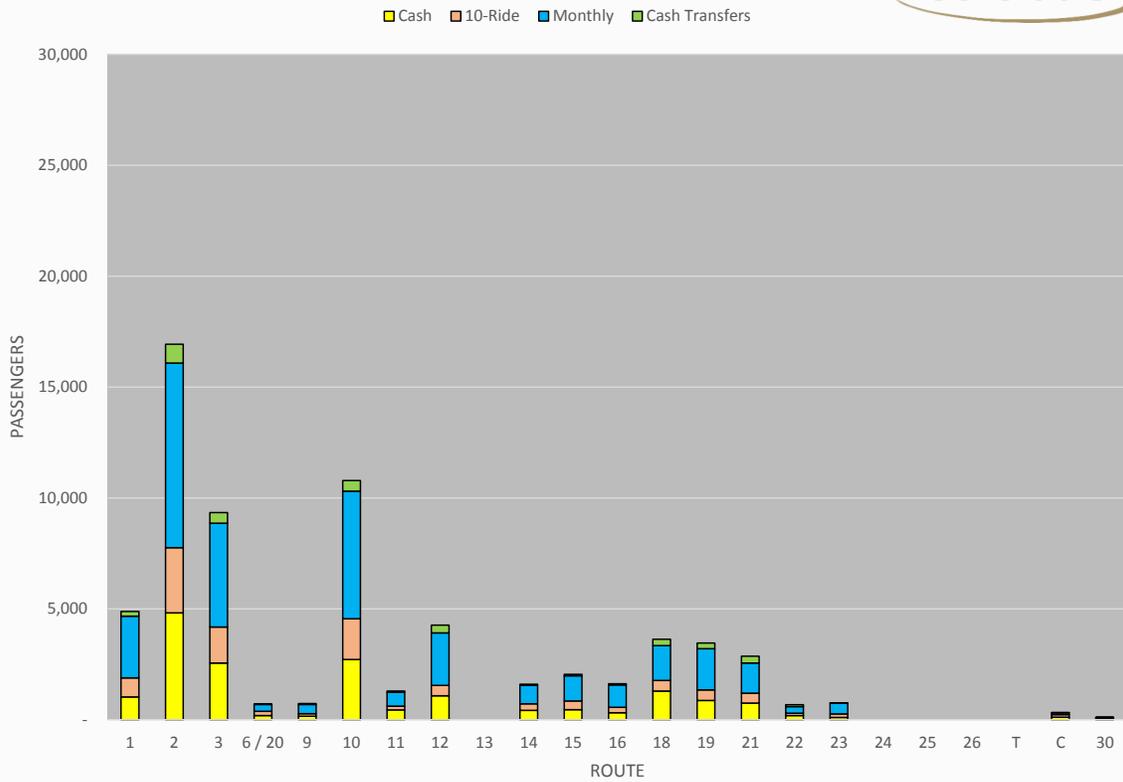
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	733.15		\$17,345.54	\$134,321.14	0.13	0.27
2	1,556.99		\$56,864.37	\$285,257.69	0.20	0.27
3	1,269.10		\$31,607.04	\$232,513.08	0.14	0.19
6	431.50		\$2,295.06	\$79,055.55	0.03	0.09
9	250.32		\$2,577.59	\$45,861.38	0.06	0.13
10	1,257.12		\$37,361.18	\$230,318.21	0.16	0.31
11	286.43		\$4,388.31	\$52,477.13	0.08	0.13
12	465.65		\$14,747.09	\$85,312.20	0.17	0.24
13	0.00		\$0.00	\$0.00		0.22
14	416.85		\$5,483.08	\$76,371.51	0.07	0.16
15	476.15		\$7,334.83	\$87,235.92	0.08	0.23
16	438.92		\$6,006.42	\$80,414.97	0.07	0.18
18	487.65		\$11,480.04	\$89,342.84	0.13	0.17
19	469.33		\$11,787.44	\$85,986.42	0.14	0.20
21	464.18	\$73,343.62	\$4,769.90	\$85,042.88	0.06	0.13
22	129.57	\$25,781.38	\$1,122.96	\$23,738.65	0.05	0.11
23	181.00		\$2,858.51	\$33,161.19	0.09	0.14
24	0.00		\$0.00	\$0.00		0.16
25	0.00		\$0.00	\$0.00		0.13
26	0.00		\$0.00	\$0.00		0.31
27	0.00	\$0.00	\$0.00	\$0.00		
28	152.76	\$7,150.00	\$681.70	\$10,152.00	0.07	0.09
30	106.93	\$23,698.74	\$215.20	\$19,590.75	0.01	0.04
	<b>9,573.60</b>	<b>\$129,973.74</b>	<b>\$218,926.27</b>	<b>\$1,736,153.52</b>	<b>0.13</b>	<b>0.22</b>

Cost / revenue hour (includes regular debt payments & special pension): \$183.21

Total Expenses	\$1,637,290
Debt Interest	\$9,102
Debt Payment	\$97,000

