



St. John's
Transportation
Commission

April 30

2021

MONTHLY FINANCIAL STATEMENTS

Issued: MAY 20, 2021

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
APRIL, 2021



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,360,970	\$1,360,970	\$0	\$4,792,480	\$4,792,480	\$0
Passenger Revenue	197,892	153,930	43,962	720,020	639,990	80,030
Low Income Pass Revenue	147,546	157,500	(9,954)	649,774	693,000	(43,226)
Mt. Pearl Revenue	88,258	89,370	(1,112)	356,660	360,560	(3,900)
Paradise Revenue	25,689	22,790	2,899	92,572	92,020	552
Charter Revenue	0	700	(700)	0	700	(700)
Transit Advertising Revenue	9,203	17,250	(8,047)	36,374	54,000	(17,626)
Community Bus Revenue	5,345	0	5,345	20,892	0	20,892
Other Income	16,757	10,000	6,757	38,601	40,000	(1,399)
TOTAL REVENUE	\$1,851,660	\$1,812,510	\$39,150	\$6,707,373	\$6,672,750	\$34,623
OPERATIONS						
Operators Salaries	\$520,121	\$518,900	(\$1,221)	\$1,755,078	\$1,820,390	\$65,312
Salaries Operations	128,415	127,950	(465)	417,672	425,070	7,398
Diesel Fuel	138,873	128,460	(10,413)	566,827	582,460	15,633
Company Vehicles	2,947	2,990	43	9,928	11,960	2,032
Licenses	4,900	4,900	0	26,589	26,900	311
Communications Expense	2,086	2,230	144	8,336	8,920	584
Miscellaneous	2,925	950	(1,975)	6,596	3,250	(3,346)
Uniforms & Clothing	6,029	5,720	(309)	23,682	22,880	(802)
Advertising Expense	2,201	2,880	679	14,577	17,120	2,543
Bus Charter Expense	0	460	460	0	560	560
Transit Advertising Expense	7,480	9,010	1,530	27,931	31,600	3,669
Community Bus Expense	9,137	0	(9,137)	35,001	0	(35,001)
Promotions Expense	1,724	5,980	4,256	9,690	23,920	14,230
Registration & Membership	318	1,590	1,272	13,456	15,180	1,724
Schedules & Transfers	1,052	1,250	198	7,463	6,000	(1,463)
TOTAL OPERATIONS	\$828,208	\$813,270	(\$14,938)	\$2,922,826	\$2,996,210	\$73,384
MAINTENANCE						
Garage Salaries	\$220,734	\$226,930	\$6,196	\$736,027	\$749,670	\$13,643
Wash Salaries	41,803	41,420	(383)	141,504	148,080	6,576
Shop Tools & Equipment	738	1,150	412	9,575	6,500	(3,075)
Stock Parts	53,310	45,500	(7,810)	257,500	235,000	(22,500)
Garage Expense	6,377	6,090	(287)	33,090	25,590	(7,500)
Bus Lubricants	3,006	4,470	1,464	37,139	37,880	741
Tire Expense	8,261	8,300	39	31,879	33,200	1,321
Body Shop Supplies	234	800	566	748	3,200	2,452
Bus Wash	94	1,230	1,136	2,251	3,900	1,649
Building & Yards	15,848	9,990	(5,858)	64,022	59,140	(4,882)
Utilities	31,027	38,100	7,073	154,102	186,300	32,198
Maintenance Vehicles	2,683	2,500	(183)	14,675	14,300	(375)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
APRIL, 2021



	APRIL			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,886	3,250	364	7,461	11,150	3,689
Janitorial & Sanitation	3,391	3,550	159	14,808	14,200	(608)
Farebox Repairs	0	1,300	1,300	5,097	5,400	303
Capital Out of Revenue	0	0	0	0	0	0
TOTAL MAINTENANCE	\$390,392	\$394,580	\$4,188	\$1,509,878	\$1,533,510	\$23,632
FINANCE & ADMINISTRATION						
Administration Salaries	\$88,769	\$87,460	(\$1,309)	\$310,418	\$298,690	(\$11,728)
Employer's Payroll Tax	20,365	20,190	(175)	69,286	69,260	(26)
Sick Leave	19,000	19,000	0	76,000	76,000	0
Worker's Compensation	14,869	14,340	(529)	50,536	49,180	(1,356)
Employment Insurance	21,535	22,900	1,365	73,701	78,540	4,839
Group Insurance	45,984	56,280	10,296	201,238	238,740	37,502
Retiring Allowance Expense	3,600	3,600	0	14,400	14,400	0
CPP Expense	49,838	51,030	1,192	169,713	172,730	3,017
Pension Expense	139,248	143,090	3,842	488,637	514,620	25,983
Audit & Legal Fees	6,693	8,200	1,507	16,656	16,200	(456)
Telephone Expense	2,341	2,510	169	9,663	10,340	677
Computer Expense	14,862	15,210	348	63,664	66,250	2,586
Office Supplies Expense	3,435	3,770	335	16,992	20,940	3,948
Travel Expense	0	0	0	0	0	0
Training Expense	271	3,600	3,329	13,321	11,200	(2,121)
Fleet Insurance Expense	33,999	33,370	(629)	135,996	133,480	(2,516)
General Insurance Expense	5,284	6,530	1,246	21,034	26,120	5,086
Miscellaneous Expense	4,238	3,160	(1,078)	16,313	15,540	(773)
Capital Out of Revenue	8,697	8,700	3	8,697	8,700	3
TOTAL FINANCE & ADMIN.	\$483,028	\$502,940	\$18,720	\$1,756,265	\$1,820,930	\$64,665
Total Expenses	\$1,701,628	\$1,710,790	\$9,162	\$6,188,969	\$6,350,650	\$161,681
NET BEFORE DEBT	\$150,032	\$101,720	\$48,312	\$518,404	\$322,100	\$196,304
DEBT CHARGES						
Loan Interest Expense	4,818	5,720	902	\$18,872	\$22,100	\$3,228
Bank Loan Payment	96,000	96,000	0	300,000	300,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$49,214	\$0	\$49,214	\$199,532	\$0	\$199,532

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
APRIL, 2021



	APRIL			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$292,870	\$292,870	\$0	\$1,194,830	\$1,194,830	\$0
Passenger Revenue	10,157	16,100	(5,943)	37,202	67,200	(29,998)
Low Income Pass Revenue	9,954	0	9,954	43,227	0	43,227
Mount Pearl Admin	5,600	5,920	(320)	28,291	29,970	(1,679)
Government Grant	7,875	7,900	(25)	31,500	31,600	(100)
TOTAL REVENUE	\$326,456	\$322,790	\$3,666	\$1,335,050	\$1,323,600	\$11,450
EXPENSES						
MVT Subsidy	\$241,928	\$277,270	\$35,342	\$745,655	\$1,092,400	\$346,745
Administration Salaries	13,396	13,370	(26)	44,595	45,350	755
Employer's Payroll Tax	269	270	1	895	900	5
Worker's Compensation	196	190	(6)	654	640	(14)
Employment Insurance	296	300	4	987	1,020	33
Group Insurance	373	240	(133)	1,267	780	(487)
CPP Expense	696	730	34	2,315	2,470	155
Pension Expense	876	800	(76)	2,921	2,710	(211)
Professional Fees	5,496	7,540	2,044	1,375	30,160	28,785
Telephone Expense	293	360	67	1,517	1,440	(77)
Computer Expense	1,856	2,300	444	66,748	67,930	1,182
Office Supplies Expense	4	250	246	1,024	1,000	(24)
Promotions Expense	121	310	189	390	1,240	850
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	3,606	2,550	(1,056)	11,736	10,220	(1,516)
TOTAL EXPENSE	\$269,406	\$306,480	\$37,074	\$882,079	\$1,258,260	\$376,181
NET BEFORE DEBT	\$57,050	\$16,310	\$40,740	\$452,971	\$65,340	\$387,631
DEBT CHARGES						
Loan Interest Expense	288	310	22	\$1,250	\$1,340	\$90
Bank Loan Payment	16,000	16,000	0	64,000	64,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$40,762	\$0	\$40,762	\$387,721	\$0	\$387,721

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2021



Month	Percentage change		Percentage change									
	2016	2015/2016	2017	2016/2017	2018	2017/2018	2019	2018/2019	2020	2019/2020	2021	2020/2021
January	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%
February	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%
March	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%
April	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%
May	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%		
June	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%		
July	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%		
August	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%		
September	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%		
October	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%		
November	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%		
December	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%		
Year-to-date	999,302	-66.72%	945,983	-5.34%	969,245	2.46%	1,054,136	8.76%	785,375	-25.50%	545,471	-30.55%
Total Year	2,965,177	-1.24%	2,880,115	-2.87%	2,999,802	4.16%	3,277,811	9.27%	1,937,805		545,471	
Weekdays	84		84		84		84		74		84	
Saturdays	18		17		17		17		15		17	
Sundays	17		17		17		17		15		17	
No Service	1		1		1		1		16		1	
Stats	1		1		1		1		1		1	
	121		120		120		120		121		120	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2021



Month	Percentage change		Percentage change		Percentage change		Percentage change		Percentage change		Percentage change	
	2016	2015/2016	2017	2016/2017	2018	2017/2018	2019	2018/2019	2020	2019/2020	2021	2020/2021
January	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%
February	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%
March	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%
April	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%
May	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%		
June	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%		
July	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%		
August	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%		
September	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%		
October	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%		
November	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%		
December	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%		
Year-to-date	<u>878,593</u>	<u>-66.91%</u>	<u>838,409</u>	<u>-4.57%</u>	<u>847,779</u>	<u>1.12%</u>	<u>914,914</u>	<u>7.92%</u>	<u>700,142</u>	<u>-23.47%</u>	<u>461,910</u>	<u>-34.03%</u>
Total Year	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>461,910</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
APRIL, 2021



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$17,116	\$13,854	\$3,262	\$64,432	\$51,952	\$12,480
City of Mount Pearl Billing	88,258	89,370	(1,112)	356,660	360,560	(3,900)
Total Revenue	\$105,374	\$103,224	\$2,150	\$421,092	\$412,512	\$8,580
*Less Variable Expenses						
Operating Expenses	\$51,667	\$49,972	(\$1,695)	\$178,368	\$171,024	(\$7,344)
Maintenance Expenses	21,561	21,282	(279)	79,255	73,443	(5,812)
Finance & Admin. Expenses	20,323	20,977	654	72,845	71,958	(887)
Total Expenses	\$93,551	\$92,231	(\$1,320)	\$330,468	\$316,425	(\$14,043)
Total Overhead Contribution	\$11,823	\$10,993	\$830	\$90,624	\$96,087	(\$5,463)
Mount Pearl Kilometers	15,053.4	14,749.7	303.7	60,155.9	58,947.8	1,208.1
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	14.4					
Riders Per Hour^ - Route 22	11.4					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	12.6	10.2				
2015-2021	18.5	14.9				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$707	\$712	(\$5)	\$2,596	\$2,926	(\$330)
Town of Paradise Billing	25,689	22,790	2,899	92,572	92,020	552
Total Revenue	\$26,396	\$23,502	\$2,894	\$95,168	\$94,946	\$222
*Less Variable Expenses						
Operating Expenses	\$12,942	\$11,379	(\$1,563)	\$41,677	\$39,341	(\$2,336)
Maintenance Expenses	5,401	4,846	(555)	18,486	16,896	(1,590)
Finance & Admin. Expenses	5,091	4,776	(315)	17,002	16,554	(448)
Total Expenses	\$23,434	\$21,001	(\$2,433)	\$77,165	\$72,791	(\$4,374)
Total Overhead Contribution	\$2,962	\$2,501	\$461	\$18,003	\$22,155	(\$4,152)
Paradise Kilometers	3,770.7	3,358.5	412.2	13,595.3	13,568.2	27.2
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	3.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	3.2					
2016-2021	6.3					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$700	(\$700)	\$0	\$700	(\$700)
Total Revenue	\$0	\$700	(\$700)	\$0	\$700	(\$700)
EXPENSES						
Operators Salary Expense	\$0	\$220	\$220	\$0	\$220	\$220
Operation's Salaries Expense	0	100	100	0	100	100
Diesel Fuel Expense	0	30	30	0	30	30
Maintenance Expenses *	0	110	110	0	110	110
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$460	\$460	\$0	\$460	\$460
PROFIT / (LOSS)	\$0	\$240	(\$240)	\$0	\$240	(\$240)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 APRIL, 2021



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$6,953	\$15,000	(\$8,047)	\$27,374	\$45,000	(\$17,626)
Total Revenues	\$6,953	\$15,000	(\$8,047)	\$27,374	\$45,000	(\$17,626)
EXPENSES						
Salaries	\$4,890	\$4,890	\$0	\$16,628	\$16,620	(\$8)
Sales Commission	808	1,610	802	3,187	4,940	1,753
Sign Production	(268)	580	848	(238)	2,320	2,558
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	1,940	1,480	(460)
Telephone	42	80	38	168	320	152
Advertising	824	300	(524)	2,265	1,200	(1,065)
Sign Installations	339	630	291	2,541	2,520	(21)
Entertainment	0	190	190	0	760	760
Advertising Software	360	360	0	1,440	1,440	0
Total Expenses	\$7,480	\$9,010	\$1,530	\$27,931	\$31,600	\$3,669
PROFIT / (LOSS)	(\$527)	\$5,990	(\$6,517)	(\$557)	\$13,400	(\$13,957)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$9,000	\$9,000	\$0
TOTAL PROFIT / (LOSS)	\$1,723	\$8,240	(\$6,517)	\$8,443	\$22,400	(\$13,957)

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ST. JOHN'S TRANSPORTATION COMMISSION
 COMMUNITY BUS FINANCIAL STATEMENT
 APRIL, 2021



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,145	\$0	\$1,145	\$4,092	\$0	\$4,092
Government Grant	4,200	0	4,200	16,800	0	16,800
Total Revenues	\$5,345	\$0	\$5,345	\$20,892	\$0	\$20,892
EXPENSES						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$22,086	\$0	(\$22,086)
Operations Salaries	0	0	0	0	0	0
Benefits	637	0	(637)	2,459	0	(2,459)
Diesel / Gas	1,649	0	(1,649)	5,991	0	(5,991)
Maintenance Expenses	1,135	0	(1,135)	4,439	0	(4,439)
Other	0	0	0	26	0	(26)
Total Expenses	\$9,137	\$0	(\$9,137)	\$35,001	\$0	(\$35,001)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$3,792)	\$0	(\$3,792)	(\$14,109)	\$0	(\$14,109)
West # 1 (Mon) X 4	139			608		
East # 1 (Tue) X 4	83			256		
West # 2 (Wed) X 4	110			386		
East # 2 (Thu) X 5	116			365		
Bidgoods (Fri) X 4	125			408		
	573			2,023		

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Riders Per Hour*

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	3.3
2014-2021	4.9

^ Other costs consist of non-regular maintenance expenses & promo items

Magnet Latch	26
Total Other	26

ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 APRIL, 2021



KEY PERFORMANCE INDICATORS	4 MTH	4 MTH	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2020	2019	2018	2017	2016
PASSENGERS PER HOUR	12.77	19.18	15.51	24.21	22.08	21.47	22.12
ENERGY EFFIC. (Diesel / Rev Hours)	13.27	12.77	11.14	14.36	14.49	12.12	11.07
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	22.8%	24.0%	22.8%	32.7%	31.2%	33%	30%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.04	30.66	30.43	26.68	25.59	25.06	25.88
AVERAGE FARE (Low Income Pass incl.)	2.51	1.89	2.20	1.87	1.92	1.95	1.76
OPERATING REVENUE / HOUR	32.93	37.22	34.86	46.40	43.80	43.47	40.87
TOTAL COST PER RIDER	11.93	8.65	10.59	6.44	6.97	6.99	6.95

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ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 APRIL, 2021



KEY PERFORMANCE INDICATORS	4 MTH	% of	4 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of
	2021	Paid Trips	2020	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips
BUS TRIPS	17,591	68.4%	18,660	59.3%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%
TAXI TRIPS	7,026	27.3%	11,206	35.6%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%
TOTAL TRIPS	24,617		29,866		81,719		156,097		141,840		121,878		108,411	
NO SHOWS	1,087	4.2%	1,583	5.0%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%
TOTAL PAID TRIPS	25,704		31,449		85,235		162,082		148,672		129,352		116,816	
CANCELLATIONS	15,775	61.4%	32,100	102.1%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%
GOBUS rides on METROBUS	4,337	16.9%	3,552	11.3%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%

REVENUES

		<u>2021</u>	<u>2020</u>	<u>Variance</u>
PASSENGER REVENUE				
\$43,962	Cash Revenue	\$59,320	\$41,153	\$18,167
	10-Ride Passes	\$57,740	\$23,625	\$34,115
	Monthly Passes	\$76,848	\$157,896	(\$81,048)
	Other (double-rides, Go-Cards, etc)	\$4,748	\$1,995	\$2,753
	M-Card fees	\$1,802	\$2,014	(\$212)
	Credits / Discounts / Allocations	(\$1,550)	(\$778)	(\$772)
	Commission Paid	(\$1,016)	(\$611)	(\$405)
	Total Revenue	\$197,892	\$225,295	(\$27,402)

☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue up 44.1% from 2020 and cash ridership up 61.8%.

☆☆ 10-Ride pass revenue was up 144% from 2020. 10-Ride riders were up 143% & sales were up 145%.

☆☆ Monthly pass revenue was down 51.3% from 2020. Monthly riders were up 29.2% & sales were down 49.2%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data for 2020.

☆☆ Ridership of 153,926 was 145% higher than 2020 (62,868) but 6.6% lower than budget (164,885).

NOTE: There were 21 week days in 2021 and 21 last year.

☆☆ Avg fare (incl. LIFT) of \$2.24 compared to \$3.58 in 2020 and \$1.89 budget.

☆☆ Rides per pass ratio was 16.1 (LIFT passes incl.) compared to 15.5 in 2020, and 42.5 in 2019.

☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.0%	16.4%	32.4%	33.2%
2020	33.2%	15.1%	51.6%	0.0%
2019	24.4%	16.9%	58.6%	0.0%
2018	26.8%	16.8%	56.3%	0.0%
2017	29.0%	17.2%	53.8%	0.0%
2016	31.1%	15.9%	53.0%	0.0%

LOW INCOME PASS REVENUE ☆☆ Month 8 of program - 5,006 active cards at end of month - 54,430 rides this month.

(\$9,954) ☆☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

PARADISE REVENUE ☆☆ KM adjustment needed for March resulting in higher KM billed in April.

\$2,899 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE ☆☆ Sales bookings were lower than budgeted.

(\$8,047) (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE ☆☆ Service not budgeted due to lack of committed Government funding. Funding was received in

\$5,345 April - \$50,000 for the full year.
 (See Community Bus statement for more information).

OTHER INCOME ☆☆ Payment for damages caused to a bus in 2018 by a third party.

\$5,910 \$5,091

OPERATIONS DEPT

DIESEL FUEL EXPENSE (\$10,413)	☆ Budgeted Usage:	132,433 litres @ \$0.9700 /L	\$128,460
	☆ Actual Usage:	134,723 litres @ \$1.0308 /L	(\$138,873)
			(\$10,413)

☆ Volume Variance:	(132,433 - 134,723) @ \$0.97 /L	(\$2,221)
☆ Price Variance:	134,723 @ (\$0.97 - \$1.0308)	(\$8,192)
		(\$10,413)

☆ Actual burn was 58.5 L / 100KM vs budget of 57.0 L / 100KM.

☆ Actual total KM was 232,906 vs budget of 232,340.

COMMUNITY BUS EXPENSE (\$9,137)	☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).	
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PROMOTIONS EXPENSE \$4,256	☆ Air Miles earned in the month much lower than budgeted.	
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MAINTENANCE DEPT

GARAGE SALARIES \$6,196	☆ Utility worker short for first 4 weeks of month.	\$5,130
	☆ Stat & OT less than budget.	\$1,207
		\$6,337

STOCK PARTS EXPENSE (\$7,810)	☆ Several higher cost items during the month:	
	☆ DOC for 0859	\$2,250
	☆ Drive shaft repairs 0858	\$2,241
	☆ Hub Carrier 1419	\$2,501
		\$6,992

BUILDING & YARDS (\$5,858)	☆ Repairs to Glycol pipe in builing system unbudgeted.	(\$7,251)
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UTILITIES EXPENSE \$7,073	☆ Messenger Drive electricity	BUDGET	\$38,100
	☆ Messenger Drive electricity	ACTUAL	(\$31,027)
	☆ Messenger Drive water	BUDGET	\$0
	☆ Messenger Drive water	ACTUAL	\$0
			\$7,073

☆ Current billing had 327,000 kWh & 896 kVA & while last year had 369,600 kWh & 886 kVA

☆ Budget is a 3 yr rolling average - April consisting of 2018-2019-2020.

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE \$10,296	☆ December 2020 renewal was finalized with smaller increases than originally anticipated.
	☆ Premiums invoiced monthly but employee deductions taken weekly - April had 5 paydays.

**ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)**



APRIL, 2021

PENSION EXPENSE ☆ More DC union members than budgeted.
\$3,842

TRAINING EXPENSE ☆ Budget not fully used in the month.
\$3,329

GOBUS

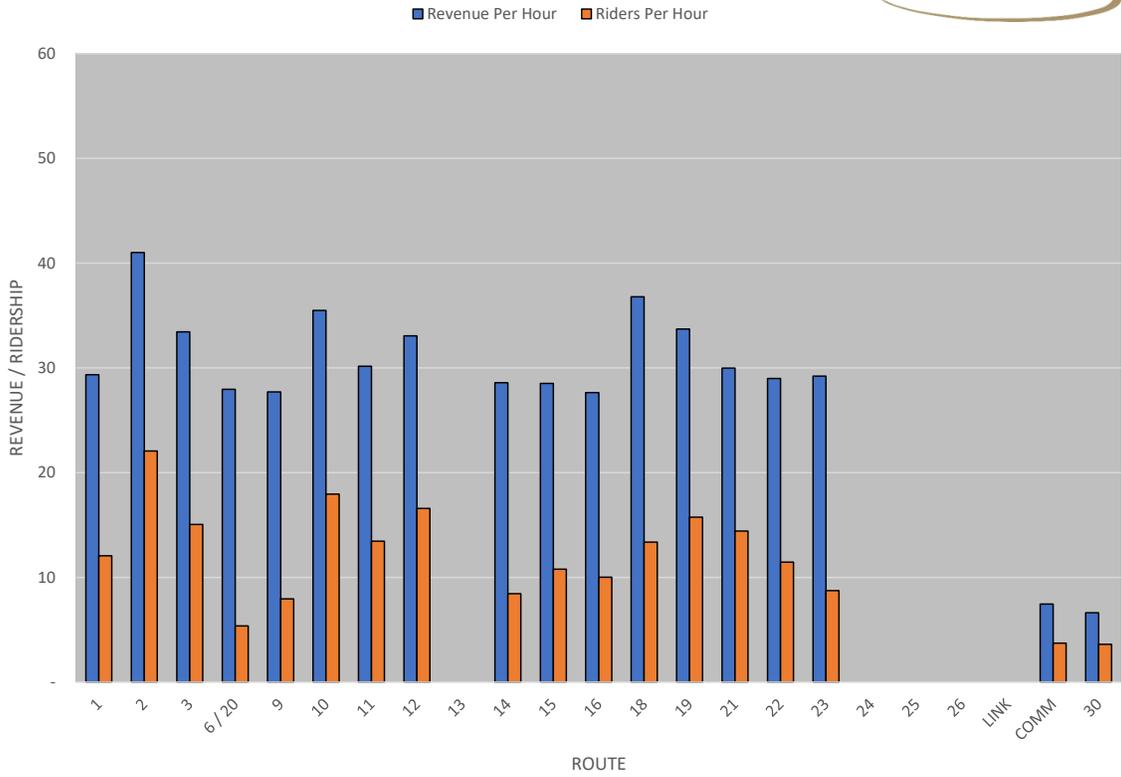
PASSENGER REVENUE -
ACCESSIBLE SERVICES ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.
(\$5,943)

LOW INCOME PASS REVENUE ☆ Month 8 - 338 active Go-Cards at the end of the month representing 6.3% of all active LIFT cards.
\$9,954

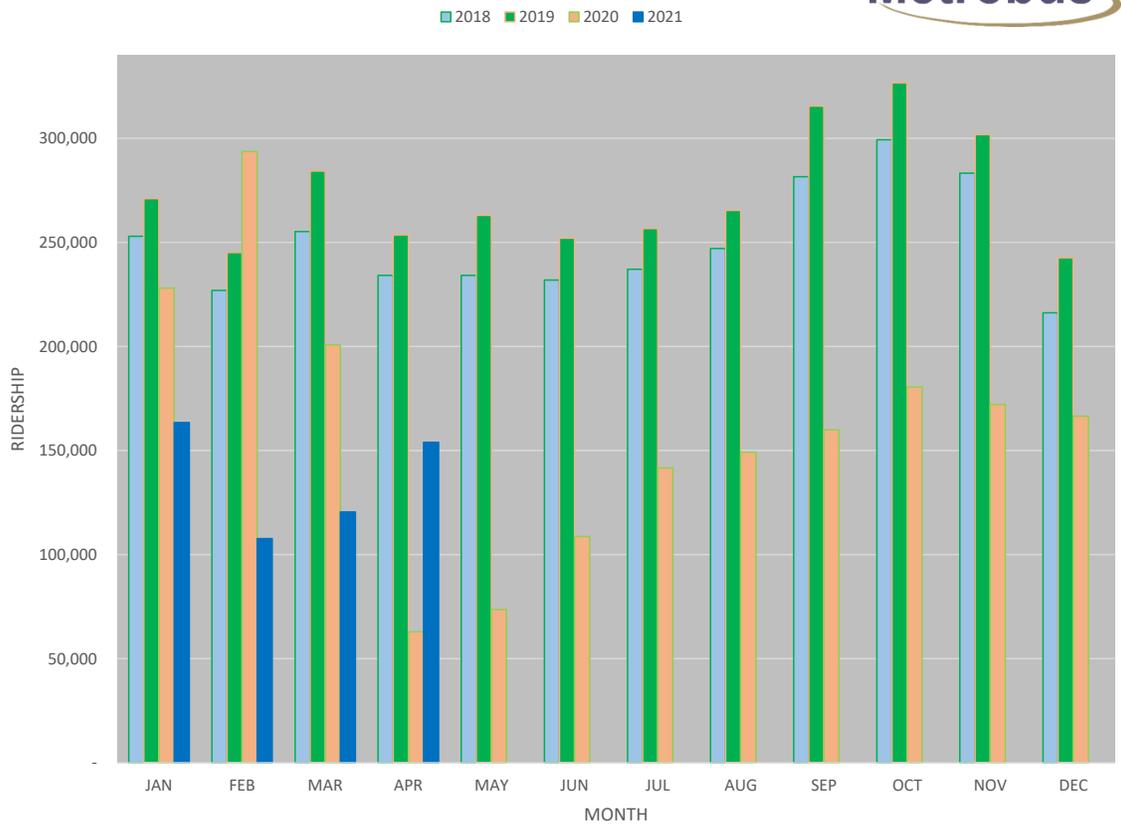
MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT for GO-Card usage:	8,750 rides @ \$2.50	\$21,875
\$35,342	☆ BUDGET - Ridership Subsidy:	9,240 rides @ \$27.26	\$251,890
	☆ BUDGET - No Show Subsidy:	280 rides @ \$12.51	\$3,505
			<u>\$277,270</u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	7,530 rides @ \$2.50	(\$19,632)
	☆ ACTUAL - Ridership Subsidy:	7,961 rides @ \$27.26	(\$217,543)
	☆ ACTUAL - No Show Subsidy:	380 rides @ \$12.51	(\$4,754)
			<u>(\$241,928)</u>
			<u><u>\$35,342</u></u>

PROFESSIONAL FEES ☆ Third party assessments variance April - (62 actual vs 85 budget).
\$2,044

REVENUE & RIDERSHIP PER HOUR



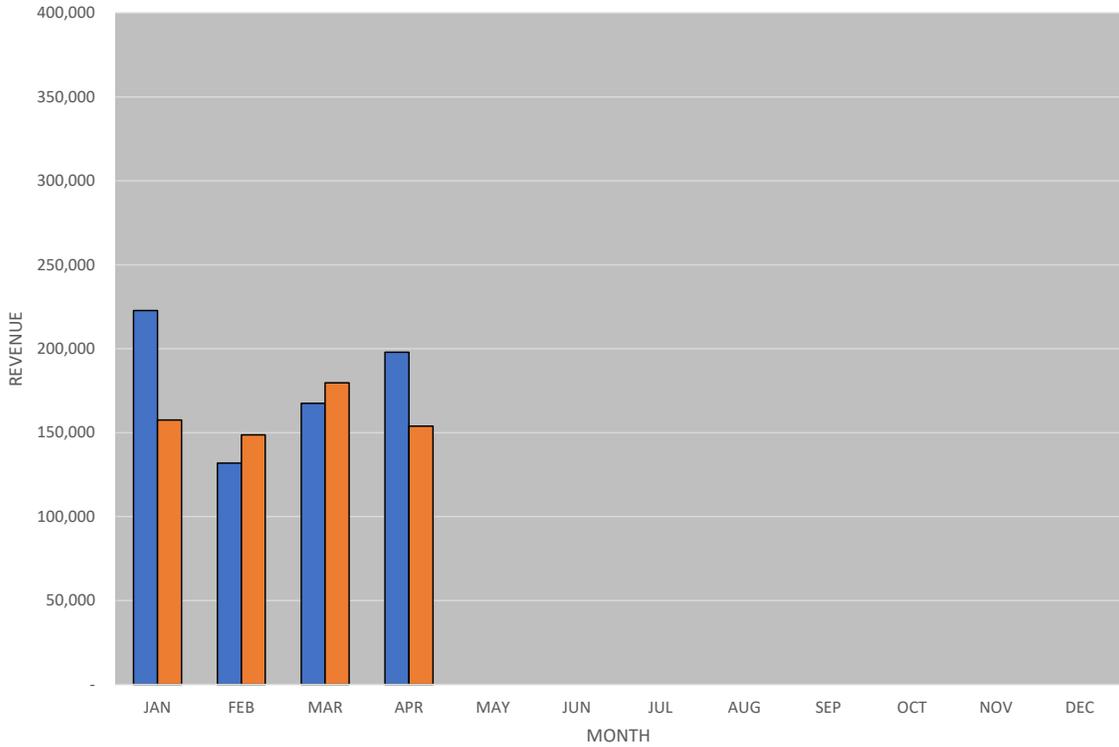
RIDERSHIP REPORT



REVENUE REPORT



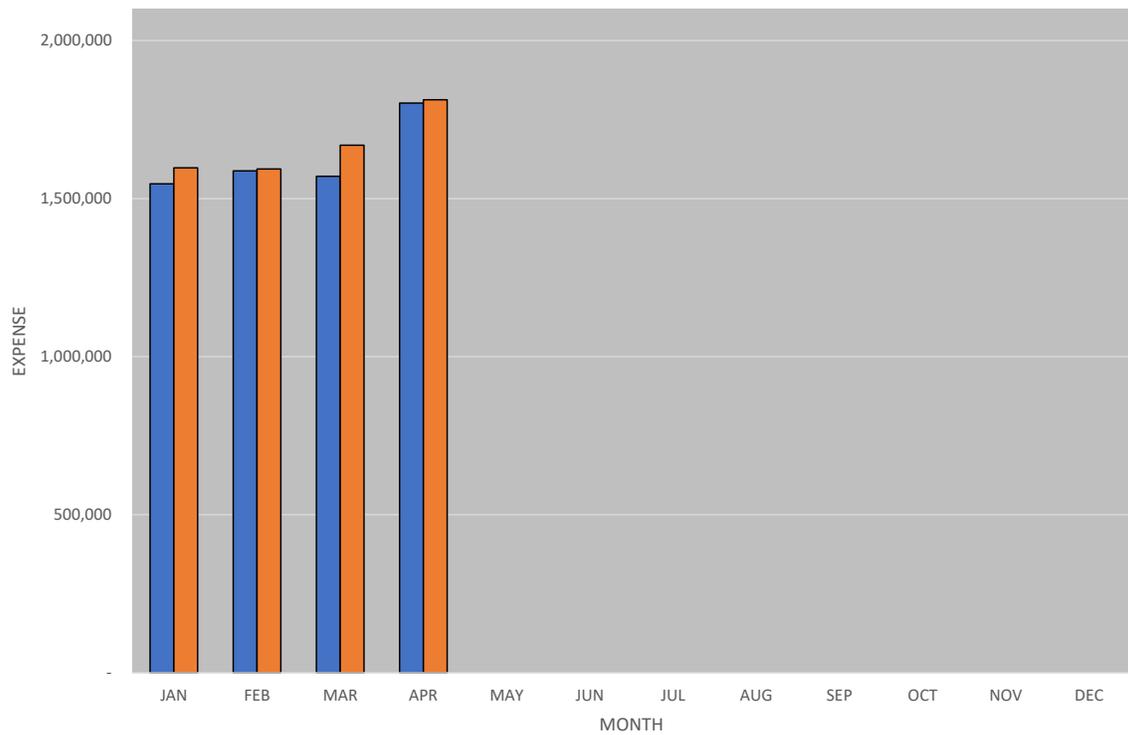
■ ACTUAL ■ BUDGET



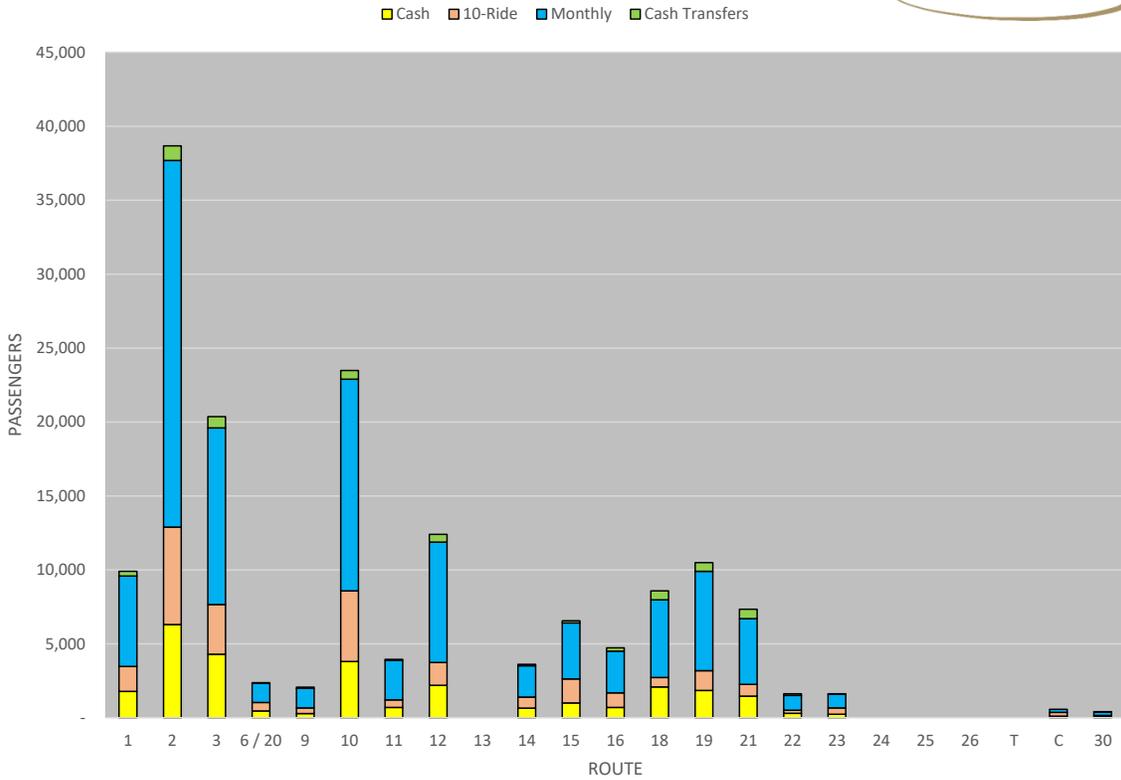
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



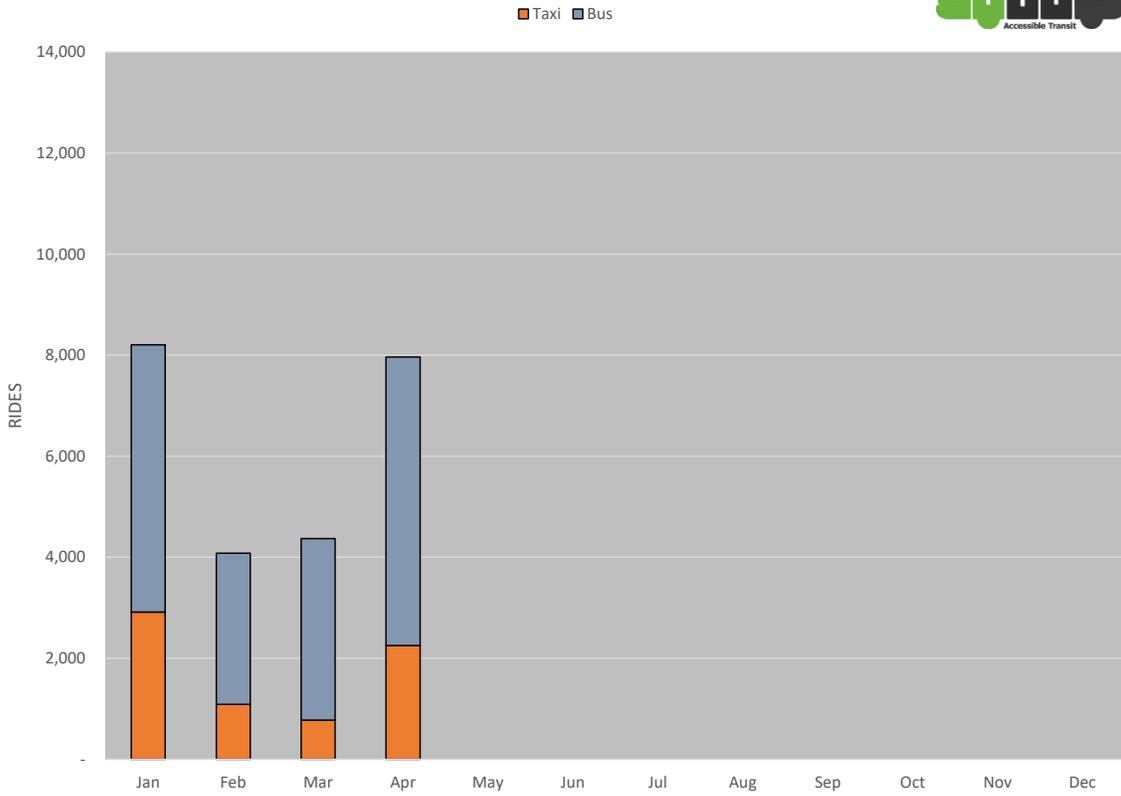
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	794.26		\$23,312.95	\$137,230.65	0.17	0.19
2	1,708.35		\$70,053.41	\$295,165.30	0.24	0.25
3	1,300.75		\$43,494.27	\$224,740.98	0.19	0.22
6	433.50		\$12,121.10	\$74,899.26	0.16	0.19
9	250.32		\$6,938.09	\$43,249.79	0.16	0.18
10	1,275.57		\$45,260.46	\$220,390.43	0.21	0.22
11	288.32		\$8,691.75	\$49,815.35	0.17	0.19
12	715.97		\$23,674.84	\$123,703.86	0.19	0.21
14	416.00		\$11,889.87	\$71,875.65	0.17	0.19
15	595.22		\$16,967.90	\$102,840.92	0.16	0.18
16	449.42		\$12,425.15	\$77,649.89	0.16	0.18
18	595.97		\$21,926.98	\$102,970.50	0.21	0.24
19	629.15		\$21,212.64	\$108,703.28	0.20	0.21
21	464.18	\$64,854.00	\$13,912.67	\$80,200.09	0.17	0.19
22	131.25	\$23,404.00	\$3,803.34	\$22,677.11	0.17	0.15
23	181.00		\$5,287.81	\$31,272.82	0.17	0.20
28	153.53	\$4,200.00	\$1,144.55	\$9,137.00	0.13	0.11
30	106.93	\$25,689.00	\$706.91	\$18,475.15	0.04	0.04
10,489.69	\$118,147.00	\$342,824.67	\$1,794,998.05	0.19	0.21	

Cost / revenue hour (includes regular debt payments & special pension):

\$172.77

Total Expenses	\$1,701,628
Debt Interest	\$4,818
Debt Payment	\$96,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

