



St. John's  
Transportation  
Commission

April 30

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: MAY 12, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

APRIL, 2022



|                             | APRIL              |                    |                    | YEAR TO DATE       |                    |                    |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                             | ACTUAL             | BUDGET             | VARIANCE           | ACTUAL             | BUDGET             | VARIANCE           |
| <b>REVENUE</b>              |                    |                    |                    |                    |                    |                    |
| SJMC Subsidy                | \$1,143,670        | \$1,143,670        | \$0                | \$4,709,300        | \$4,709,300        | \$0                |
| Passenger Revenue           | 311,638            | 300,470            | 11,168             | 1,181,568          | 1,274,870          | (93,302)           |
| Low Income Pass Revenue     | 150,261            | 157,500            | (7,239)            | 639,911            | 693,000            | (53,089)           |
| Mt. Pearl Revenue           | 89,430             | 81,210             | 8,220              | 350,792            | 328,900            | 21,892             |
| Paradise Revenue            | 23,670             | 22,680             | 990                | 91,816             | 91,200             | 616                |
| Charter Revenue             | 878                | 700                | 178                | 878                | 700                | 178                |
| Transit Advertising Revenue | 19,465             | 17,250             | 2,215              | 47,304             | 54,000             | (6,696)            |
| Community Bus Revenue       | 1,446              | 0                  | 1,446              | 5,648              | 0                  | 5,648              |
| Other Income                | 11,219             | 10,000             | 1,219              | 53,677             | 40,000             | 13,677             |
| <b>TOTAL REVENUE</b>        | <b>\$1,751,677</b> | <b>\$1,733,480</b> | <b>\$18,197</b>    | <b>\$7,080,894</b> | <b>\$7,191,970</b> | <b>(\$111,076)</b> |
| <b>OPERATIONS</b>           |                    |                    |                    |                    |                    |                    |
| Operators Salaries          | \$465,543          | \$475,920          | \$10,377           | \$1,851,091        | \$1,910,540        | \$59,449           |
| Salaries Operations         | 109,946            | 106,890            | (3,056)            | 435,044            | 436,210            | 1,166              |
| Diesel Fuel                 | 281,172            | 178,710            | (102,462)          | 985,741            | 754,200            | (231,541)          |
| Company Vehicles            | 3,275              | 3,210              | (65)               | 11,242             | 12,840             | 1,598              |
| Licenses                    | 4,860              | 4,600              | (260)              | 25,748             | 25,700             | (48)               |
| Communications Expense      | 1,929              | 2,230              | 301                | 8,819              | 8,920              | 101                |
| Miscellaneous               | 1,987              | 670                | (1,317)            | 6,036              | 2,970              | (3,066)            |
| Uniforms & Clothing         | 5,459              | 5,420              | (39)               | 21,598             | 21,680             | 82                 |
| Advertising Expense         | 3,475              | 4,880              | 1,405              | 17,109             | 21,120             | 4,011              |
| Bus Charter Expense         | 754                | 470                | (284)              | 754                | 570                | (184)              |
| Transit Advertising Expense | 7,694              | 8,630              | 936                | 25,769             | 34,000             | 8,231              |
| Community Bus Expense       | 10,666             | 0                  | (10,666)           | 40,914             | 0                  | (40,914)           |
| Promotions Expense          | 4,458              | 5,980              | 1,522              | 14,058             | 23,920             | 9,862              |
| Registration & Membership   | 857                | 3,830              | 2,973              | 3,745              | 5,720              | 1,975              |
| Schedules & Transfers       | 1,012              | 1,250              | 238                | 5,371              | 5,000              | (371)              |
| <b>TOTAL OPERATIONS</b>     | <b>\$903,087</b>   | <b>\$802,690</b>   | <b>(\$100,397)</b> | <b>\$3,453,039</b> | <b>\$3,263,390</b> | <b>(\$189,649)</b> |
| <b>MAINTENANCE</b>          |                    |                    |                    |                    |                    |                    |
| Garage Salaries             | \$184,132          | \$191,870          | \$7,738            | \$753,732          | \$776,840          | \$23,108           |
| Wash Salaries               | 29,441             | 33,500             | 4,059              | 119,837            | 136,700            | 16,863             |
| Shop Tools & Equipment      | 2,626              | 2,350              | (276)              | 12,158             | 9,120              | (3,038)            |
| Stock Parts                 | 73,058             | 54,000             | (19,058)           | 284,731            | 252,000            | (32,731)           |
| Garage Expense              | 3,968              | 4,390              | 422                | 24,660             | 23,890             | (770)              |
| Bus Lubricants              | 698                | 4,470              | 3,772              | 51,021             | 37,280             | (13,741)           |
| Tire Expense                | 26,897             | 8,800              | (18,097)           | 56,156             | 39,700             | (16,456)           |
| Body Shop Supplies          | (17)               | 800                | 817                | 50                 | 4,700              | 4,650              |
| Bus Wash                    | 47                 | 1,230              | 1,183              | 618                | 3,900              | 3,282              |
| Building & Yards            | 5,674              | 7,990              | 2,316              | 199,429            | 49,440             | (149,989)          |
| Utilities                   | 24,042             | 44,300             | 20,258             | 151,412            | 203,600            | 52,188             |
| Maintenance Vehicles        | 7,562              | 5,000              | (2,562)            | 23,063             | 16,800             | (6,263)            |

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
APRIL, 2022



|  | APRIL             |                  |                   | YEAR TO DATE       |                    |                    |
|--|-------------------|------------------|-------------------|--------------------|--------------------|--------------------|
|  | ACTUAL            | BUDGET           | VARIANCE          | ACTUAL             | BUDGET             | VARIANCE           |
| Bus Stop & Shelters                    | 4,069             | 2,250            | (1,819)           | 19,567             | 14,250             | (5,317)            |
| Janitorial & Sanitation                | 3,347             | 3,500            | 153               | 14,897             | 14,000             | (897)              |
| Farebox Repairs                        | 0                 | 1,300            | 1,300             | 1,196              | 5,400              | 4,204              |
| <b>TOTAL MAINTENANCE</b>               | <b>\$365,544</b>  | <b>\$365,750</b> | <b>\$206</b>      | <b>\$1,712,527</b> | <b>\$1,587,620</b> | <b>(\$124,907)</b> |
| <b>FINANCE &amp; ADMINISTRATION</b>    |                   |                  |                   |                    |                    |                    |
| Administration Salaries                | \$69,901          | \$69,310         | (\$591)           | \$288,158          | \$294,040          | \$5,882            |
| Employer's Payroll Tax                 | 16,987            | 17,670           | 683               | 69,635             | 71,540             | 1,905              |
| Sick Leave                             | 19,000            | 19,000           | 0                 | 76,000             | 76,000             | 0                  |
| Worker's Compensation                  | 14,864            | 15,460           | 596               | 60,870             | 62,600             | 1,730              |
| Employment Insurance                   | 18,597            | 19,530           | 933               | 75,244             | 79,110             | 3,866              |
| Retiring Allowance Expense             | 3,600             | 3,600            | 0                 | 14,400             | 14,400             | 0                  |
| Group Insurance                        | 43,273            | 55,040           | 11,767            | 186,902            | 215,950            | 29,048             |
| CPP Expense                            | 45,403            | 46,350           | 947               | 183,602            | 187,860            | 4,258              |
| Pension Expense                        | 118,281           | 145,570          | 27,289            | 501,040            | 611,140            | 110,100            |
| Audit & Legal Fees                     | 2,000             | 2,000            | 0                 | 10,000             | 10,000             | 0                  |
| Telephone Expense                      | 2,412             | 2,610            | 198               | 8,386              | 10,740             | 2,354              |
| Computer Expense                       | 17,670            | 17,970           | 300               | 79,755             | 86,800             | 7,045              |
| Office Supplies Expense                | 5,310             | 6,970            | 1,660             | 18,875             | 24,940             | 6,065              |
| Travel Expense                         | 0                 | 0                | 0                 | 0                  | 0                  | 0                  |
| Training Expense                       | 3,160             | 3,600            | 440               | 7,223              | 8,200              | 977                |
| Fleet Insurance Expense                | 39,663            | 39,500           | (163)             | 158,652            | 158,000            | (652)              |
| General Insurance Expense              | 4,795             | 5,700            | 905               | 21,421             | 22,800             | 1,379              |
| Miscellaneous Expense                  | 3,601             | 3,160            | (441)             | 16,388             | 15,540             | (848)              |
| Capital Out of Revenue                 | 11,369            | 0                | (11,369)          | 44,829             | 0                  | (44,829)           |
| <b>TOTAL FINANCE &amp; ADMIN.</b>      | <b>\$439,886</b>  | <b>\$473,040</b> | <b>\$32,207</b>   | <b>\$1,821,380</b> | <b>\$1,949,660</b> | <b>\$128,280</b>   |
| Total Expenses                         | \$1,708,517       | \$1,641,480      | (\$67,037)        | \$6,986,946        | \$6,800,670        | (\$186,276)        |
| <b>NET BEFORE DEBT</b>                 | <b>\$43,160</b>   | <b>\$92,000</b>  | <b>(\$48,840)</b> | <b>\$93,948</b>    | <b>\$391,300</b>   | <b>(\$297,352)</b> |
| <b>DEBT CHARGES</b>                    |                   |                  |                   |                    |                    |                    |
| Loan Interest Expense                  | 4,507             | 4,000            | (507)             | \$15,790           | \$16,300           | \$510              |
| Bank Loan Payment                      | 50,000            | 88,000           | 38,000            | 200,000            | 375,000            | 175,000            |
| <b>TOTAL SURPLUS/(COST) OF SERVICE</b> | <b>(\$11,347)</b> | <b>\$0</b>       | <b>(\$11,347)</b> | <b>(\$121,842)</b> | <b>\$0</b>         | <b>(\$121,842)</b> |

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
APRIL, 2022



|  | ACTUAL           | APRIL BUDGET     | VARIANCE         | ACTUAL             | YEAR TO DATE BUDGET | VARIANCE         |
|--|------------------|------------------|------------------|--------------------|---------------------|------------------|
| <b>REVENUE</b>                         |                  |                  |                  |                    |                     |                  |
| SJMC Subsidy                           | \$421,160        | \$421,160        | \$0              | \$1,663,940        | \$1,663,940         | \$0              |
| Passenger Revenue                      | 10,961           | 20,700           | (9,739)          | 40,932             | 86,400              | (45,468)         |
| Low Income Pass Revenue                | 10,739           | 0                | 10,739           | 46,089             | 0                   | 46,089           |
| Mount Pearl Admin                      | 7,400            | 7,770            | (370)            | 29,460             | 30,940              | (1,480)          |
| Government Grant                       | 7,875            | 7,900            | (25)             | 31,500             | 31,600              | (100)            |
| <b>TOTAL REVENUE</b>                   | <b>\$458,135</b> | <b>\$457,530</b> | <b>\$605</b>     | <b>\$1,811,921</b> | <b>\$1,812,880</b>  | <b>(\$959)</b>   |
| <b>EXPENSES</b>                        |                  |                  |                  |                    |                     |                  |
| MVT Subsidy                            | \$295,495        | \$400,770        | \$105,275        | \$968,473          | \$1,577,840         | \$609,367        |
| Administration Salaries                | 9,961            | 10,810           | 849              | 45,942             | 45,840              | (102)            |
| Employer's Payroll Tax                 | 200              | 270              | 70               | 922                | 920                 | (2)              |
| Worker's Compensation                  | 175              | 240              | 65               | 807                | 810                 | 3                |
| Employment Insurance                   | 220              | 420              | 200              | 1,016              | 1,410               | 394              |
| Group Insurance                        | 166              | 240              | 74               | 970                | 780                 | (190)            |
| CPP Expense                            | 540              | 0                | (540)            | 2,495              | 1,380               | (1,115)          |
| Pension Expense                        | 603              | 1,380            | 777              | 2,664              | 4,460               | 1,796            |
| Professional Fees                      | 8,953            | 7,540            | (1,413)          | 15,601             | 30,160              | 14,559           |
| Telephone Expense                      | 132              | 360              | 228              | 556                | 1,440               | 884              |
| Computer Expense                       | 13,250           | 15,550           | 2,300            | 66,892             | 68,040              | 1,148            |
| Office Supplies Expense                | 538              | 250              | (288)            | 832                | 1,000               | 168              |
| Promotions Expense                     | 117              | 310              | 193              | 730                | 1,240               | 510              |
| Travel Expense                         | 0                | 0                | 0                | 0                  | 0                   | 0                |
| Training Expense                       | 0                | 0                | 0                | 0                  | 0                   | 0                |
| Miscellaneous Expense                  | 5,881            | 3,290            | (2,591)          | 19,231             | 13,160              | (6,071)          |
| <b>TOTAL EXPENSE</b>                   | <b>\$336,231</b> | <b>\$441,430</b> | <b>\$105,199</b> | <b>\$1,127,131</b> | <b>\$1,748,480</b>  | <b>\$621,349</b> |
| <b>NET BEFORE DEBT</b>                 | <b>\$121,904</b> | <b>\$16,100</b>  | <b>\$105,804</b> | <b>\$684,790</b>   | <b>\$64,400</b>     | <b>\$620,390</b> |
| <b>DEBT CHARGES</b>                    |                  |                  |                  |                    |                     |                  |
| Loan Interest Expense                  | 80               | 100              | 20               | \$394              | \$400               | \$6              |
| Bank Loan Payment                      | 16,000           | 16,000           | 0                | 64,000             | 64,000              | 0                |
| <b>TOTAL SURPLUS/(COST) OF SERVICE</b> | <b>\$105,824</b> | <b>\$0</b>       | <b>\$105,824</b> | <b>\$620,396</b>   | <b>\$0</b>          | <b>\$620,396</b> |

**CONTRACTOR TRIPS INFORMATION**

|                    |              |               |  |               |               |               |
|--------------------|--------------|---------------|--|---------------|---------------|---------------|
| BUS TRIPS          | 5,238        | 7,128         |  | 19,106        | 28,052        | 8,946         |
| TAXI TRIPS *       | 3,616        | 4,752         |  | 9,731         | 18,708        | 8,977         |
| <b>TOTAL TRIPS</b> | <b>8,854</b> | <b>11,880</b> |  | <b>28,837</b> | <b>46,760</b> | <b>17,923</b> |

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



| Month        | 2017             | Percentage change<br>2016/2017 | 2018             | Percentage change<br>2017/2018 | 2019             | Percentage change<br>2018/2019 | 2020             | Percentage change<br>2019/2020 | 2021             | Percentage change<br>2020/2021 | 2022           | Percentage change<br>2021/2022 | Percentage change<br>2019/2022 |
|--------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|------------------|--------------------------------|----------------|--------------------------------|--------------------------------|
| January      | 245,991          | -1.52%                         | 252,948          | 2.83%                          | 271,038          | 7.15%                          | 228,072          | -15.85% **                     | 163,498          | -28.31%                        | 149,721        | -8.43%                         | -44.76%                        |
| February     | 212,883          | -13.72%                        | 226,887          | 6.58%                          | 245,122          | 8.04%                          | 293,617          | 19.78% **                      | 107,644          | -63.34%                        | 208,544        | 93.73%                         | -14.92%                        |
| March        | 269,695          | 1.95%                          | 255,246          | -5.36%                         | 284,308          | 11.39%                         | 200,818          | -29.37%                        | 120,403          | -40.04%                        | 263,211        | 118.61%                        | -7.42%                         |
| April        | 217,414          | -8.74%                         | 234,164          | 7.70%                          | 253,668          | 8.33%                          | 62,868           | -75.22%                        | 153,926          | 144.84%                        | 251,554        | 63.43%                         | -0.83%                         |
| May          | 239,758          | 1.35%                          | 234,195          | -2.32%                         | 262,952          | 12.28%                         | 73,659           | -71.99%                        | 179,561          | 143.77%                        |                |                                |                                |
| June         | 230,028          | -3.26%                         | 231,941          | 0.83%                          | 252,025          | 8.66%                          | 108,719          | -56.86%                        | 190,113          | 74.87%                         |                |                                |                                |
| July         | 217,931          | -2.68%                         | 237,102          | 8.80%                          | 256,666          | 8.25%                          | 141,670          | -44.80%                        | 192,650          | 35.99%                         |                |                                |                                |
| August       | 228,138          | -2.92%                         | 247,044          | 8.29%                          | 265,350          | 7.41%                          | 149,188          | -43.78%                        | 206,098          | 38.15%                         |                |                                |                                |
| September    | 268,151          | -3.01%                         | 281,581          | 5.01%                          | 315,538          | 12.06%                         | 159,966          | -49.30%                        | 244,651          | 52.94%                         |                |                                |                                |
| October      | 275,603          | -0.42%                         | 299,274          | 8.59%                          | 326,677          | 9.16%                          | 180,519          | -44.74%                        | 251,017          | 39.05%                         |                |                                |                                |
| November     | 269,013          | -0.99%                         | 283,236          | 5.29%                          | 301,765          | 6.54%                          | 172,153          | -42.95%                        | 257,773          | 49.73%                         |                |                                |                                |
| December     | 205,510          | -1.04%                         | 216,184          | 5.19%                          | 242,702          | 12.27%                         | 166,556          | -31.37%                        | 191,536          | 15.00%                         |                |                                |                                |
| Year-to-date | <u>945,983</u>   | <u>-44.27%</u>                 | <u>969,245</u>   | <u>2.46%</u>                   | <u>1,054,136</u> | <u>8.76%</u>                   | <u>785,375</u>   | <u>-25.50%</u>                 | <u>545,471</u>   | <u>-30.55%</u>                 | <u>873,030</u> | <u>60.05%</u>                  | <u>-17.18%</u>                 |
| Total Year   | <u>2,880,115</u> | <u>-2.87%</u>                  | <u>2,999,802</u> | <u>4.16%</u>                   | <u>3,277,811</u> | <u>9.27%</u>                   | <u>1,937,805</u> |                                | <u>2,258,870</u> |                                | <u>873,030</u> |                                |                                |
| Weekdays     | 82               |                                | 84               |                                | 84               |                                | 80               |                                | 84               |                                | 84             |                                |                                |
| Saturdays    | 17               |                                | 17               |                                | 17               |                                | 15               |                                | 17               |                                | 17             |                                |                                |
| Sundays      | 17               |                                | 17               |                                | 17               |                                | 16               |                                | 17               |                                | 17             |                                |                                |
| No Service   | 3                |                                | 1                |                                | 1                |                                | 9                |                                | 1                |                                | 1              |                                |                                |
| Stats        | 1                |                                | 1                |                                | 1                |                                | 1                |                                | 1                |                                | 1              |                                |                                |
|              | <b>120</b>       |                                | <b>120</b>       |                                | <b>120</b>       |                                | <b>121</b>       |                                | <b>120</b>       |                                | <b>120</b>     |                                |                                |

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



| Month        | 2017      |                             | 2018      |                             | 2019      |                             | 2020      |                             | 2021      |                             | 2022    |                             |
|--------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|---------|-----------------------------|
|              | 2017      | Percentage change 2016/2017 | 2018      | Percentage change 2017/2018 | 2019      | Percentage change 2018/2019 | 2020      | Percentage change 2019/2020 | 2021      | Percentage change 2020/2021 | 2022    | Percentage change 2021/2022 |
| January      | 218,385   | -1.00%                      | 222,408   | 1.84%                       | 236,644   | 6.40%                       | 209,658   | -11.40%                     | 146,552   | -30.10%                     | 129,588 | -11.58%                     |
| February     | 187,771   | -13.22%                     | 196,837   | 4.83%                       | 211,826   | 7.61%                       | 265,263   | 25.23%                      | 87,564    | -66.99%                     | 176,418 | 101.47%                     |
| March        | 239,814   | 3.11%                       | 222,806   | -7.09%                      | 246,623   | 10.69%                      | 171,362   | -30.52%                     | 99,088    | -42.18%                     | 221,458 | 123.50%                     |
| April        | 192,439   | -7.94%                      | 205,728   | 6.91%                       | 219,821   | 6.85%                       | 53,859    | -75.50%                     | 128,706   | 138.97%                     | 212,487 | 65.09%                      |
| May          | 211,286   | 1.60%                       | 203,580   | -3.65%                      | 226,291   | 11.16%                      | 63,239    | -72.05%                     | 149,872   | 136.99%                     |         |                             |
| June         | 204,044   | -2.52%                      | 202,872   | -0.57%                      | 218,751   | 7.83%                       | 95,352    | -56.41%                     | 158,106   | 65.81%                      |         |                             |
| July         | 193,925   | -2.24%                      | 209,506   | 8.03%                       | 223,562   | 6.71%                       | 124,516   | -44.30%                     | 160,945   | 29.26%                      |         |                             |
| August       | 204,278   | -2.78%                      | 219,859   | 7.63%                       | 233,520   | 6.21%                       | 130,537   | -44.10%                     | 173,395   | 32.83%                      |         |                             |
| September    | 237,683   | -3.16%                      | 248,466   | 4.54%                       | 275,090   | 10.72%                      | 138,690   | -49.58%                     | 207,853   | 49.87%                      |         |                             |
| October      | 241,775   | -1.08%                      | 261,538   | 8.17%                       | 282,342   | 7.95%                       | 152,972   | -45.82%                     | 212,409   | 38.85%                      |         |                             |
| November     | 236,279   | -1.19%                      | 247,460   | 4.73%                       | 260,755   | 5.37%                       | 144,602   | -44.54%                     | 219,831   | 52.02%                      |         |                             |
| December     | 181,057   | -2.22%                      | 189,948   | 4.91%                       | 210,393   | 10.76%                      | 140,066   | -33.43%                     | 167,506   | 19.59%                      |         |                             |
| Year-to-date | 838,409   | -43.89%                     | 847,779   | 1.12%                       | 914,914   | 7.92%                       | 700,142   | -23.47%                     | 461,910   | -34.03%                     | 739,951 | 60.19%                      |
| Total Year   | 2,548,736 | -2.66%                      | 2,631,008 | 3.23%                       | 2,845,618 | 8.16%                       | 1,690,116 |                             | 1,911,827 |                             | 739,951 |                             |

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 APRIL, 2022



|                                    | ACTUAL          | APRIL<br>BUDGET | VARIANCE         | ACTUAL          | YTD<br>BUDGET   | VARIANCE         |
|------------------------------------|-----------------|-----------------|------------------|-----------------|-----------------|------------------|
| <b>REVENUES</b>                    |                 |                 |                  |                 |                 |                  |
| Passenger Revenue                  | \$1,416         | \$1,007         | \$409            | \$5,202         | \$4,542         | \$660            |
| Town of Paradise Billing           | 23,670          | 22,680          | 990              | 91,816          | 91,200          | 616              |
| <b>Total Revenue</b>               | <b>\$25,086</b> | <b>\$23,687</b> | <b>\$1,399</b>   | <b>\$97,018</b> | <b>\$95,742</b> | <b>\$1,276</b>   |
| <b>*Less Variable Expenses</b>     |                 |                 |                  |                 |                 |                  |
| Operating Expenses                 | \$11,329        | \$10,011        | (\$1,318)        | \$44,027        | \$40,786        | (\$3,241)        |
| Maintenance Expenses               | 4,158           | 3,881           | (277)            | 17,162          | 16,533          | (629)            |
| Finance & Admin. Expenses          | 3,658           | 4,174           | 516              | 15,525          | 17,070          | 1,545            |
| <b>Total Expenses</b>              | <b>\$19,145</b> | <b>\$18,066</b> | <b>(\$1,079)</b> | <b>\$76,714</b> | <b>\$74,389</b> | <b>(\$2,325)</b> |
| <b>Total Overhead Contribution</b> | <b>\$5,941</b>  | <b>\$5,621</b>  | <b>\$320</b>     | <b>\$20,304</b> | <b>\$21,353</b> | <b>(\$1,049)</b> |
| Paradise Kilometers                | 3,436.4         | 3,369.2         | 67.2             | 13,668.6        | 13,620.6        | 48.0             |
| Cost per Kilometer                 | \$7.30          | \$7.03          |                  | \$7.10          | \$7.03          |                  |
| Riders Per Hour*                   | 8.1             |                 |                  |                 |                 |                  |
| * Riders per hour average:         |                 |                 |                  |                 |                 |                  |
| 2016 (Jun-Dec)                     | 7.2             |                 |                  |                 |                 |                  |
| 2017                               | 7.7             |                 |                  |                 |                 |                  |
| 2018                               | 7.2             |                 |                  |                 |                 |                  |
| 2019                               | 6.4             |                 |                  |                 |                 |                  |
| 2020                               | 8.1             |                 |                  |                 |                 |                  |
| 2021                               | 3.1             |                 |                  |                 |                 |                  |
| 2022                               | 6.4             |                 |                  |                 |                 |                  |
| <b>2016-2022</b>                   | <b>6.2</b>      |                 |                  |                 |                 |                  |

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
APRIL, 2022



|                                    | ACTUAL           | APRIL<br>BUDGET  | VARIANCE         | ACTUAL           | YTD<br>BUDGET    | VARIANCE         |
|------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>REVENUES</b>                    |                  |                  |                  |                  |                  |                  |
| Passenger Revenue                  | \$18,592         | \$22,844         | (\$4,252)        | \$76,100         | \$94,081         | (\$17,981)       |
| City of Mount Pearl Billing        | 89,430           | 81,210           | 8,220            | 350,792          | 328,900          | 21,892           |
| <b>Total Revenue</b>               | <b>\$108,022</b> | <b>\$104,054</b> | <b>\$3,968</b>   | <b>\$426,891</b> | <b>\$422,981</b> | <b>\$3,910</b>   |
| <b>*Less Variable Expenses</b>     |                  |                  |                  |                  |                  |                  |
| Operating Expenses                 | \$48,786         | \$43,980         | (\$4,806)        | \$193,697        | \$180,210        | (\$13,487)       |
| Maintenance Expenses               | 17,903           | 17,048           | (855)            | 75,552           | 73,063           | (2,489)          |
| Finance & Admin. Expenses          | 15,752           | 18,338           | 2,586            | 68,508           | 75,430           | 6,922            |
| <b>Total Expenses</b>              | <b>\$82,441</b>  | <b>\$79,366</b>  | <b>(\$3,075)</b> | <b>\$337,757</b> | <b>\$328,703</b> | <b>(\$9,054)</b> |
| <b>Total Overhead Contribution</b> | <b>\$25,581</b>  | <b>\$24,688</b>  | <b>\$893</b>     | <b>\$89,134</b>  | <b>\$94,278</b>  | <b>(\$5,144)</b> |
| Mount Pearl Kilometers             | 14,797.6         | 14,801.1         | (3.4)            | 60,155.9         | 60,168.0         | (12.0)           |
| Cost per Kilometer                 | \$7.30           | \$7.03           |                  | \$7.10           | \$7.03           |                  |
| Riders Per Hour^ - Route 21        | 18.8             |                  |                  |                  |                  |                  |
| Riders Per Hour^ - Route 22        | 16.0             |                  |                  |                  |                  |                  |
| ^ Riders per hour average:         |                  |                  |                  |                  |                  |                  |
|                                    | <b>Route 21</b>  | <b>Route 22</b>  |                  |                  |                  |                  |
| 2015                               | 20.5             | 17.5             |                  |                  |                  |                  |
| 2016                               | 20.6             | 16.6             |                  |                  |                  |                  |
| 2017                               | 19.6             | 15.7             |                  |                  |                  |                  |
| 2018                               | 18.7             | 15.1             |                  |                  |                  |                  |
| 2019                               | 20.1             | 17.6             |                  |                  |                  |                  |
| 2020                               | 22.0             | 16.5             |                  |                  |                  |                  |
| 2021                               | 12.6             | 10.2             |                  |                  |                  |                  |
| 2022                               | 16.6             | 13.7             |                  |                  |                  |                  |
| <b>2015-2022</b>                   | <b>18.4</b>      | <b>14.8</b>      |                  |                  |                  |                  |

\*Based on actual/budget kilometers and cost per kilometer

|                                | ACTUAL       | APRIL<br>BUDGET | VARIANCE       | ACTUAL       | YEAR TO DATE<br>BUDGET | VARIANCE       |
|--------------------------------|--------------|-----------------|----------------|--------------|------------------------|----------------|
| <b>REVENUES</b>                |              |                 |                |              |                        |                |
| Charter Revenue                | \$878        | \$700           | \$178          | \$878        | \$700                  | \$178          |
| <b>Total Revenue</b>           | <b>\$878</b> | <b>\$700</b>    | <b>\$178</b>   | <b>\$878</b> | <b>\$700</b>           | <b>\$178</b>   |
| <b>EXPENSES</b>                |              |                 |                |              |                        |                |
| Operators Salary Expense       | \$362        | \$220           | (\$142)        | \$362        | \$220                  | (\$142)        |
| Operation's Salaries Expense   | 100          | 100             | 0              | 100          | 100                    | 0              |
| Diesel Fuel Expense            | 167          | 40              | (127)          | 167          | 40                     | (127)          |
| Maintenance Expenses *         | 125          | 110             | (15)           | 125          | 110                    | (15)           |
| Meals & Miscellaneous Expenses | 0            | 0               | 0              | 0            | 0                      | 0              |
| Marketing Expense              | 0            | 0               | 0              | 0            | 0                      | 0              |
| Administration Expense         | 0            | 0               | 0              | 0            | 0                      | 0              |
| <b>Total Expenses</b>          | <b>\$754</b> | <b>\$470</b>    | <b>(\$284)</b> | <b>\$754</b> | <b>\$470</b>           | <b>(\$284)</b> |
| <b>PROFIT / (LOSS)</b>         | <b>\$124</b> | <b>\$230</b>    | <b>(\$106)</b> | <b>\$124</b> | <b>\$230</b>           | <b>(\$106)</b> |

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 APRIL, 2022



|                                    | ACTUAL          | APRIL<br>BUDGET | VARIANCE       | ACTUAL          | YEAR TO DATE<br>BUDGET | VARIANCE        |
|------------------------------------|-----------------|-----------------|----------------|-----------------|------------------------|-----------------|
| <b>REVENUES</b>                    |                 |                 |                |                 |                        |                 |
| Metrobus Transit Advertising       | \$16,525        | \$15,000        | \$1,525        | \$38,484        | \$32,250               | \$6,234         |
| <b>Total Revenues</b>              | <b>\$16,525</b> | <b>\$15,000</b> | <b>\$1,525</b> | <b>\$38,484</b> | <b>\$32,250</b>        | <b>\$6,234</b>  |
| <b>EXPENSES</b>                    |                 |                 |                |                 |                        |                 |
| Salaries                           | \$3,130         | \$3,910         | \$780          | \$13,303        | \$16,620               | \$3,317         |
| Sales Commission                   | 1,800           | 1,610           | (190)          | 4,143           | \$4,940                | 797             |
| Sign Production                    | 348             | 580             | 232            | (121)           | \$2,320                | 2,441           |
| Promotion                          | 0               | 0               | 0              | 0               | \$0                    | 0               |
| Vehicle                            | 485             | 380             | (105)          | 1,940           | \$1,520                | (420)           |
| Telephone                          | 42              | 80              | 38             | 178             | \$320                  | 142             |
| Advertising                        | 275             | 890             | 615            | 2,614           | \$3,560                | 946             |
| Sign Installations                 | 1,254           | 630             | (624)          | 2,272           | \$2,520                | 248             |
| Entertainment                      | 0               | 190             | 190            | 0               | \$760                  | 760             |
| Advertising Software               | 360             | 360             | 0              | 1,440           | \$1,440                | 0               |
| <b>Total Expenses</b>              | <b>\$7,694</b>  | <b>\$8,630</b>  | <b>\$936</b>   | <b>\$25,769</b> | <b>\$34,000</b>        | <b>\$8,231</b>  |
| <b>PROFIT / (LOSS)</b>             | <b>\$8,831</b>  | <b>\$6,370</b>  | <b>\$2,461</b> | <b>\$12,715</b> | <b>(\$1,750)</b>       | <b>\$14,465</b> |
| Contra Transit Advertising Revenue | \$2,940         | \$2,250         | \$690          | \$11,760        | \$6,750                | \$5,010         |
| <b>TOTAL PROFIT / (LOSS)</b>       | <b>\$11,771</b> | <b>\$8,620</b>  | <b>\$3,151</b> | <b>\$24,475</b> | <b>\$5,000</b>         | <b>\$19,475</b> |

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|                        | ACTUAL           | APRIL BUDGET | VARIANCE          | ACTUAL            | YEAR TO DATE BUDGET | VARIANCE          |
|------------------------|------------------|--------------|-------------------|-------------------|---------------------|-------------------|
| <b>Community Bus</b>   |                  |              |                   |                   |                     |                   |
| Fares                  | \$1,446          | \$0          | \$1,446           | \$5,648           | \$0                 | \$5,648           |
| Government Grant       | 0                | 0            | 0                 | 0                 | 0                   | 0                 |
| <b>Total Revenues</b>  | <b>\$1,446</b>   | <b>\$0</b>   | <b>\$1,446</b>    | <b>\$5,648</b>    | <b>\$0</b>          | <b>\$5,648</b>    |
| <b>EXPENSES</b>        |                  |              |                   |                   |                     |                   |
| Operators Salaries     | \$5,457          | \$0          | (\$5,457)         | \$22,087          | \$0                 | (\$22,087)        |
| Operations Salaries    | 0                | 0            | 0                 | 0                 | 0                   | 0                 |
| Benefits               | 640              | 0            | (640)             | 2,577             | 0                   | (2,577)           |
| Diesel / Gas           | 1,726            | 0            | (1,726)           | 7,143             | 0                   | (7,143)           |
| Maintenance Expenses   | 993              | 0            | (993)             | 4,170             | 0                   | (4,170)           |
| Other*                 | 1,850            | 0            | (1,850)           | 4,937             | 0                   | (4,937)           |
| <b>Total Expenses</b>  | <b>\$10,666</b>  | <b>\$0</b>   | <b>(\$10,666)</b> | <b>\$40,914</b>   | <b>\$0</b>          | <b>(\$40,914)</b> |
| Capital Debt Payment   | \$0              | \$0          | \$0               | \$0               | \$0                 | \$0               |
| <b>PROFIT / (LOSS)</b> | <b>(\$9,220)</b> | <b>\$0</b>   | <b>(\$9,220)</b>  | <b>(\$35,266)</b> | <b>\$0</b>          | <b>(\$35,266)</b> |
| West # 1 (Mon) X 4     | 127              |              |                   | 484               |                     |                   |
| East # 1 (Tue) X 4     | 111              |              |                   | 464               |                     |                   |
| West # 2 (Wed) X 4     | 155              |              |                   | 578               |                     |                   |
| East # 2 (Thu) X 4     | 125              |              |                   | 558               |                     |                   |
| Bidgoods (Fri) X 4     | 197              |              |                   | 643               |                     |                   |
|                        | <b>715</b>       |              |                   | <b>2,727</b>      |                     |                   |

|                            |            |
|----------------------------|------------|
| Riders Per Hour*           | 4.9        |
| * Riders per hour average: |            |
| 2014                       | 2.3        |
| 2015                       | 4.2        |
| 2016                       | 5.9        |
| 2017                       | 5.9        |
| 2018                       | 5.7        |
| 2019                       | 5.5        |
| 2020                       | 3.9        |
| 2021                       | 4.0        |
| 2022                       | 4.4        |
| <b>2014-2022</b>           | <b>4.7</b> |

|  |              |
|--|--------------|
| * Other expenses consist of:             |              |
| Front wheel bearings & shocks            | 554          |
| Sensors, transmission line, connectors   | 634          |
| Backing plates                           | 225          |
| Brake calipers / brake pads front & rear | 2,648        |
| Power start batteries                    | 389          |
| Other                                    | 487          |
|  | <b>4,937</b> |

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
APRIL, 2022



| KEY PERFORMANCE INDICATORS                 | 4 MTH | 4 MTH | 4 MTH | 4 MTH | TOTAL | TOTAL | TOTAL |
|--|-------|-------|-------|-------|-------|-------|-------|
|  | 2022  | 2021  | 2020  | 2019  | 2021  | 2020  | 2019  |
| PASSENGERS PER HOUR                        | 18.67 | 12.77 | 19.18 | 23.22 | 17.17 | 15.61 | 24.21 |
| ENERGY EFFIC. (Diesel / Rev Hours)         | 21.08 | 13.27 | 12.77 | 14.62 | 14.72 | 11.13 | 14.36 |
| FINANCIAL PERFORMANCE (Op Rev / Op Cost)   | 26.9% | 22.8% | 24.0% | 32.1% | 26.9% | 23.0% | 32.7% |
| MAINTENANCE EFFIC. (Bus Maint / Rev Hours) | 27.61 | 29.04 | 30.66 | 27.01 | 29.39 | 30.50 | 26.68 |
| AVERAGE FARE (Low Income Pass incl.)       | 2.09  | 2.51  | 1.89  | 1.93  | 2.20  | 2.16  | 1.87  |
| OPERATING REVENUE / HOUR                   | 39.97 | 32.93 | 37.22 | 45.75 | 39.50 | 34.58 | 46.40 |
| TOTAL COST PER RIDER                       | 8.25  | 11.93 | 8.65  | 6.64  | 9.23  | 10.29 | 6.44  |

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
APRIL, 2022



| KEY PERFORMANCE INDICATORS | 4 MTH         | % of       | TOTAL          | % of       | TOTAL         | % of       | TOTAL          |       |
|----------------------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|----------------|------------|---------------|------------|----------------|-------|
|                            | 2022          | Paid Trips | 2021          | Paid Trips | 2020          | Paid Trips | 2019          | Paid Trips | 2021           | Paid Trips | 2020          | Paid Trips | 2019           |       |
| BUS TRIPS                  | 19,106        | 63.2%      | 17,591        | 68.4%      | 18,660        | 59.3%      | 32,198        | 59.2%      | 65,456         | 64.3%      | 52,523        | 61.6%      | 98,012         | 60.5% |
| TAXI TRIPS                 | 9,731         | 32.2%      | 7,026         | 27.3%      | 11,206        | 35.6%      | 19,758        | 36.3%      | 31,768         | 31.2%      | 29,196        | 34.3%      | 58,085         | 35.8% |
| <b>TOTAL TRIPS</b>         | <b>28,837</b> |            | <b>24,617</b> |            | <b>29,866</b> |            | <b>51,956</b> |            | <b>97,224</b>  |            | <b>81,719</b> |            | <b>156,097</b> |       |
| NO SHOWS                   | 1,415         | 4.7%       | 1,087         | 4.2%       | 1,583         | 5.0%       | 2,457         | 4.5%       | 4,499          | 4.4%       | 3,516         | 4.1%       | 5,985          | 3.7%  |
| <b>TOTAL PAID TRIPS</b>    | <b>30,252</b> |            | <b>25,704</b> |            | <b>31,449</b> |            | <b>54,413</b> |            | <b>101,723</b> |            | <b>85,235</b> |            | <b>162,082</b> |       |
| CANCELLATIONS              | 13,436        | 44.4%      | 15,775        | 61.4%      | 32,100        | 102.1%     | 22,839        | 42.0%      | 48,379         | 47.6%      | 71,522        | 83.9%      | 70,239         | 43.3% |
| GOBUS rides on METROBUS    | 7,281         | 24.1%      | 4,337         | 16.9%      | 3,552         | 11.3%      | 6,169         | 11.3%      | 18,254         | 17.9%      | 12,618        | 14.8%      | 23,976         | 14.8% |

**REVENUES**

| PASSENGER REVENUE |                                     | 2022             | 2019             | Variance           |
|-------------------|-------------------------------------|------------------|------------------|--------------------|
| \$11,168          | Cash Revenue                        | \$81,188         | \$150,493        | (\$69,305)         |
|                   | 10-Ride Passes                      | \$94,500         | \$93,339         | \$1,161            |
|                   | Monthly Passes                      | \$130,954        | \$245,570        | (\$114,616)        |
|                   | Other (double-rides, Go-Cards, etc) | \$5,808          | \$7,923          | (\$2,115)          |
|                   | M-Card fees                         | \$2,327          | \$4,161          | (\$1,834)          |
|                   | Credits / Discounts / Allocations   | (\$1,767)        | (\$2,729)        | \$962              |
|                   | Commission Paid                     | (\$1,371)        | (\$2,411)        | \$1,040            |
|                   | <b>Total Revenue</b>                | <b>\$311,638</b> | <b>\$496,345</b> | <b>(\$184,707)</b> |

- ☆ Cash revenue down 46% from 2019 while cash ridership down 33%.
- ☆ 10-Ride pass revenue was up 1% from 2019. 10-Ride riders were up 3.0% & sales were up 1%.
- ☆ Monthly pass revenue was down 46% from 2019. Monthly riders were down 37% & sales were down 47%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 251,554 was 1% lower than 2019 (253,668) but 11% higher than budget (225,377).  
*NOTE: There were 20 week days in 2022 while 21 in 2021 and 2019.*
- ☆ Avg fare (Incl. LIFT) of \$1.86 compared to \$1.96 in 2019 and \$2.03 budget.
- ☆ Rides per pass ratio was 21.9 (LIFT passes incl.) compared to 16.1 in 2021, 15.5 in 2020, and 42.5 in 2019.
- ☆ Revenue source percentages with historical comparison:

|      | Cash  | 10R   | Mth   | LIFT  |
|------|-------|-------|-------|-------|
| 2022 | 17.0% | 18.1% | 37.1% | 27.9% |
| 2021 | 18.0% | 16.4% | 32.4% | 33.2% |
| 2020 | 33.2% | 15.1% | 51.6% | 0.0%  |
| 2019 | 24.4% | 16.9% | 58.6% | 0.0%  |
| 2018 | 26.8% | 16.8% | 56.3% | 0.0%  |
| 2017 | 29.0% | 17.2% | 53.8% | 0.0%  |
| 2016 | 31.1% | 15.9% | 53.0% | 0.0%  |

- LOW INCOME PASS REVENUE (\$7,239)
- ☆ 5,625 active cards at end of month - 71,029 rides this month (28% of total rides).
  - ☆ Most of variance is due to % of revenue being allocated to GoBus service for their active %.

- MOUNT PEARL REVENUE \$8,220
- ☆ Ridership revenues lower than budget as actual average fare lower than 2021 as ridership increases, thus higher subsidy required.
  - ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
*(See Mount Pearl statement for more information).*

- TRANSIT ADVERTISING REVENUE \$2,215
- ☆ Sales booked for the month were higher than budget.  
*(See Transit Advertising statement for more information).*

**OPERATIONS DEPT**

- OPERATORS SALARIES \$10,377
- ☆ More operator hours at lower pay scale than budgeted. \$7,592
  - ☆ Weekly overshift higher than budget (44 hrs vs 11 hrs per wk) (\$4,036)
  - ☆ OT / stat / temp pay / floaters (net of docked time) higher than budget. (\$1,077)
  - ☆ Vacation weeks less than budget (9 vs 15). \$7,795
- \$10,274**

- OPERATIONS SALARIES (\$3,056)
- ☆ Three positions all now at proper salary scale step matching budget, but over in April due to retro paid in month. (\$2,182)
  - ☆ Allocation of 20% of TA Manager salary for operations work. (\$782)
- (\$2,964)**

**ST. JOHN'S TRANSPORTATION COMMISSION  
BUDGET VARIANCES (CONTINUED...)**



APRIL, 2022

|                                     |  |   |
|-------------------------------------|--|---|
| DIESEL FUEL EXPENSE<br>(\$102,462)  | <ul style="list-style-type: none"> <li>☆ Budgeted Usage: 149,548 litres @ \$1.1950 /L</li> <li>☆ Actual Usage: 156,025 litres @ \$1.8021 /L</li> </ul>                                 | <p>\$178,710<br/>(\$281,172)<br/><b>(\$102,462)</b></p> |
|                                     | <ul style="list-style-type: none"> <li>☆ Volume Variance: (149,548 - 156,025) @ \$1.1950 /L</li> <li>☆ Price Variance: 156,025 @ (\$1.1950 - \$1.7028)</li> </ul>                      | <p>(\$7,740)<br/>(\$94,722)<br/><b>(\$102,462)</b></p>  |
|                                     | <ul style="list-style-type: none"> <li>☆ Actual burn was 59.7 L / 100KM vs budget of 57.5 L / 100KM.</li> <li>☆ Actual total KM was 263,040 vs budget of 260,077.</li> </ul>           |   |
| COMMUNITY BUS EXPENSE<br>(\$10,666) | <ul style="list-style-type: none"> <li>☆ Community bus route not budgeted as status was unavailable at budget time.<br/>(See Community Bus statement for more information).</li> </ul> |   |

REGISTRATIONS & MEMBERSHIPS ☆ CUTA conference registrations less than budget.  
\$2,973

**MAINTENANCE DEPT**

|                                   |   |  |
|-----------------------------------|---|--|
| GARAGE SALARIES<br>\$7,738        | <ul style="list-style-type: none"> <li>☆ New mechanic position empty for month.</li> <li>☆ Mechanic position empty for last week due to resination.</li> </ul>  | <p>\$6,205<br/>\$1,551<br/><b>\$7,756</b></p>                    |
| WASH SALARIES<br>\$4,059          | <ul style="list-style-type: none"> <li>☆ One covid cleaning position less than budget.</li> <li>☆ OT and stat pay less than budget.</li> </ul>  | <p>\$3,560<br/>\$633<br/><b>\$4,193</b></p>                      |
| STOCK PARTS EXPENSE<br>(\$19,058) | <ul style="list-style-type: none"> <li>☆ Parts used in the month higher than forecasted.</li> <li>☆ Unscheduled overhaul of engine in bus 1066.</li> </ul>  | <p>(\$15,189)</p>  |
| BUS LUBRICANTS<br>\$3,772         | <ul style="list-style-type: none"> <li>☆ Bought extra bulk lubricants last month before new higher contract rates begin.</li> </ul>   |  |
| TIRE EXPENSE<br>(\$18,097)        | <ul style="list-style-type: none"> <li>☆ Tire supply has been an issue so bought some bulk tires while available.</li> </ul>  |  |
| BUILDING & YARDS<br>\$2,316       | <ul style="list-style-type: none"> <li>☆ Overall expenses for the month less than budget.</li> </ul>  |  |
| UTILITIES EXPENSE<br>\$20,258     | <ul style="list-style-type: none"> <li>☆ Messenger Drive electricity</li> <li>☆ Messenger Drive electricity</li> </ul>  | <p>BUDGET \$44,300<br/>ACTUAL (\$24,042)<br/><b>\$20,258</b></p> |
|                                   | <ul style="list-style-type: none"> <li>☆ Current billing had 331,800 kWh &amp; 760 kVA &amp; while last year had 327,000 kWh &amp; 896kVA<br/>Budget is a 3 yr rolling average - April consisting of 2019-2020-2021.</li> </ul> |  |
| MAINTENANCE VEHICLES<br>(\$2,562) | <ul style="list-style-type: none"> <li>☆ Front &amp; rear brakes, rotors, bearings - Shelter van.</li> <li>☆ Other items less than budget.</li> </ul>   | <p>(\$4,197)</p>   |

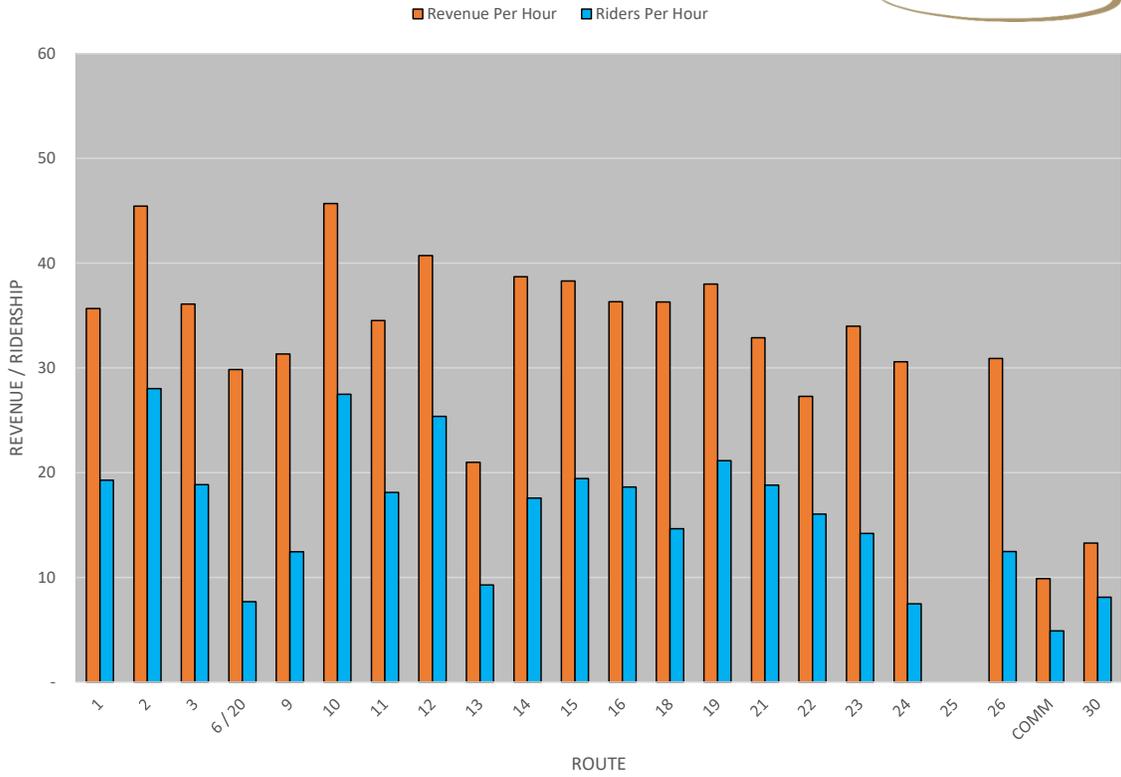
**FINANCE & HUMAN RESOURCES**

|                                      |   |
|--------------------------------------|---|
| GROUP INSURANCE EXPENSE<br>\$11,767  | ☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized. |
| PENSION EXPENSE<br>\$27,289          | ☆ Wages lower than budget.<br>☆ More members in DC plan than budgeted.  |
| CAPITAL OUT OF REVENUE<br>(\$11,369) | ☆ 2 additional SmartTAB units (1 for 5th taxi and 1 spare unit).  |
| BANK LOAN PAYMENT<br>\$38,000        | ☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.  |

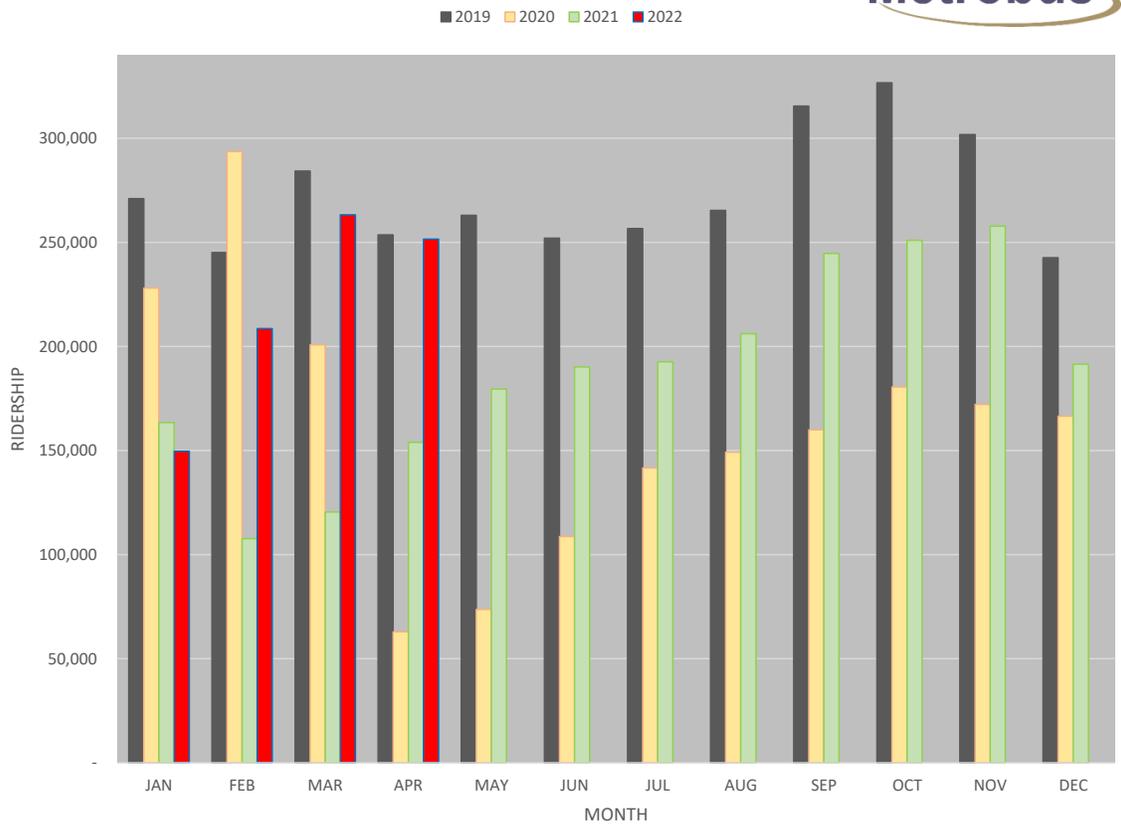
**GOBUS**

|   |   |   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
|---|---|---|-----------------------|----------|-------------------------------|------------------------|-----------|-----------------------------|---------------------|---------|--|--|------------------|---|----------------------|------------|-------------------------------|-----------------------|-------------|-----------------------------|---------------------|-----------|--|--|--------------------|--|--|------------------|
| PASSENGER REVENUE -<br>ACCESSIBLE SERVICES<br>(\$9,739) | ☆ Pass sales lower than budget as ridership remains down.   |   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| LOW INCOME PASS REVENUE<br>\$10,739                     | ☆ 402 active Go-Cards at the end of the month representing 6.67% of all active LIFT cards.  |   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| MVT SUBSIDY EXPENSE<br>\$105,275                        | <table border="0" style="width: 100%;"> <tr> <td style="width: 5%;">☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td style="width: 45%;">11,510 rides @ \$2.50</td> <td style="width: 50%; text-align: right;">\$28,775</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>11,880 rides @ \$30.74</td> <td style="text-align: right;">\$365,239</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>540 rides @ \$12.51</td> <td style="text-align: right;">\$6,755</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;"><b>\$400,770</b></td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>6,821 rides @ \$2.50</td> <td style="text-align: right;">(\$17,783)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>8,854 rides @ \$30.74</td> <td style="text-align: right;">(\$271,895)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>465 rides @ \$12.51</td> <td style="text-align: right;">(\$5,817)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;"><b>(\$295,495)</b></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 3px double black;"><b>\$105,275</b></td> </tr> </table> | ☆ BUDGET - Credit to MVT for GO-Card usage: | 11,510 rides @ \$2.50 | \$28,775 | ☆ BUDGET - Ridership Subsidy: | 11,880 rides @ \$30.74 | \$365,239 | ☆ BUDGET - No Show Subsidy: | 540 rides @ \$12.51 | \$6,755 |  |  | <b>\$400,770</b> | ☆ ACTUAL - Credit to MVT for GO-Card usage: | 6,821 rides @ \$2.50 | (\$17,783) | ☆ ACTUAL - Ridership Subsidy: | 8,854 rides @ \$30.74 | (\$271,895) | ☆ ACTUAL - No Show Subsidy: | 465 rides @ \$12.51 | (\$5,817) |  |  | <b>(\$295,495)</b> |  |  | <b>\$105,275</b> |
| ☆ BUDGET - Credit to MVT for GO-Card usage:             | 11,510 rides @ \$2.50   | \$28,775                                    |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| ☆ BUDGET - Ridership Subsidy:                           | 11,880 rides @ \$30.74  | \$365,239                                   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| ☆ BUDGET - No Show Subsidy:                             | 540 rides @ \$12.51   | \$6,755                                     |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
|   |   | <b>\$400,770</b>                            |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| ☆ ACTUAL - Credit to MVT for GO-Card usage:             | 6,821 rides @ \$2.50  | (\$17,783)                                  |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| ☆ ACTUAL - Ridership Subsidy:                           | 8,854 rides @ \$30.74   | (\$271,895)                                 |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| ☆ ACTUAL - No Show Subsidy:                             | 465 rides @ \$12.51   | (\$5,817)                                   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
|   |   | <b>(\$295,495)</b>                          |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
|   |   | <b>\$105,275</b>                            |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| PROFESSIONAL FEES<br>(\$1,413)                          | ☆ Budget was 85 assessments - actual estimate was 101 completed.  |   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| COMPUTER EXPENSE<br>\$2,300                             | ☆ VIA invoice less than budget. <span style="float: right;">\$3,362</span>  |   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |
| MISCELLANEOUS EXPENSE<br>(\$2,591)                      | ☆ Ride allocation for GO-CARD on Metrobus higher than budget. <span style="float: right;">(\$2,147)</span>  |   |                       |          |                               |                        |           |                             |                     |         |  |  |                  |   |                      |            |                               |                       |             |                             |                     |           |  |  |                    |  |  |                  |

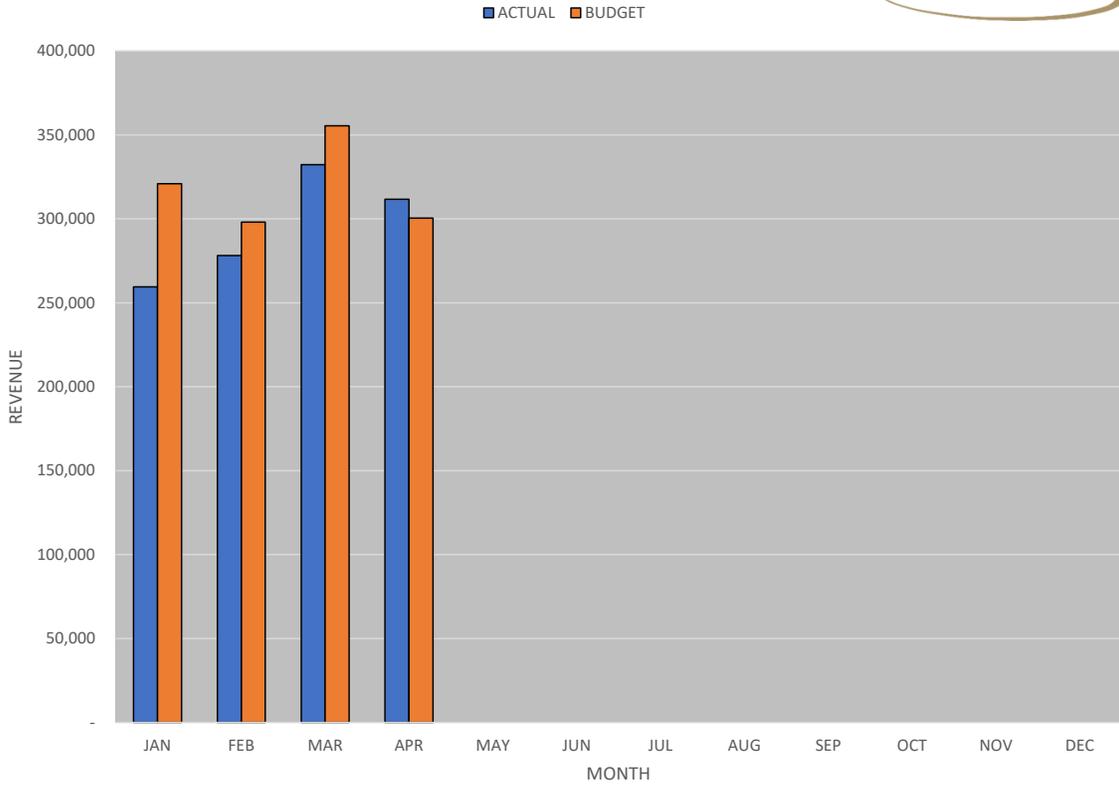
### REVENUE & RIDERSHIP PER HOUR



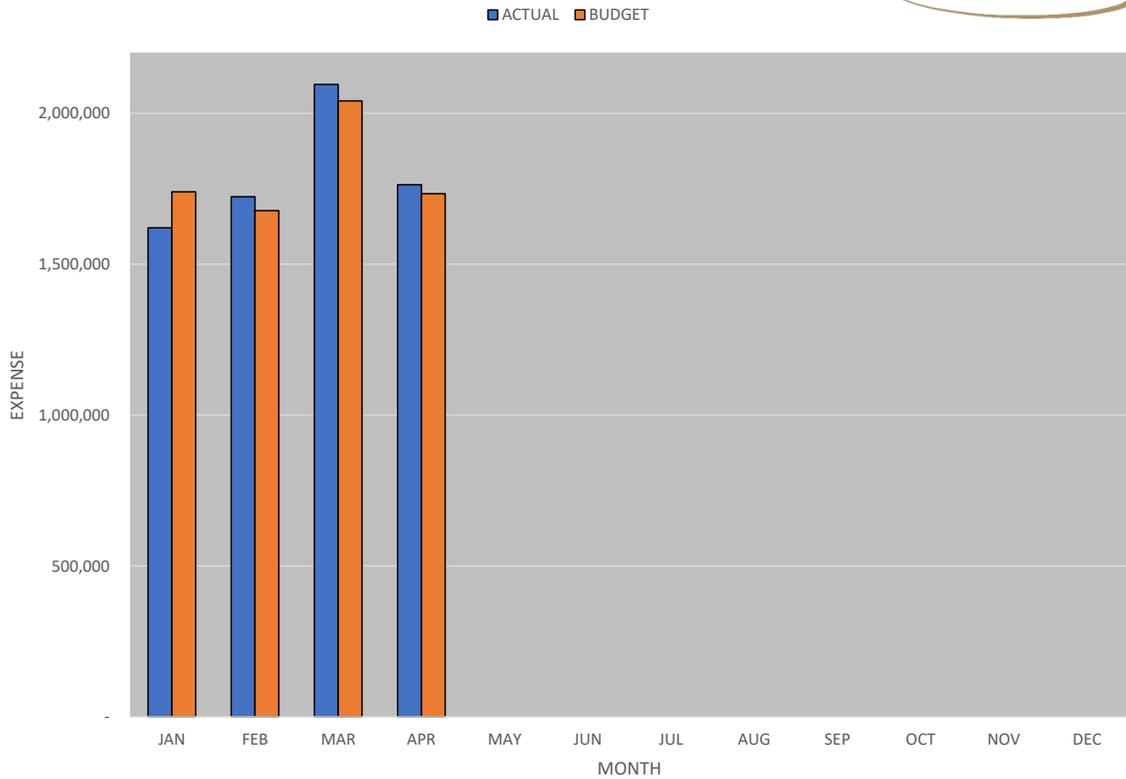
### RIDERSHIP REPORT



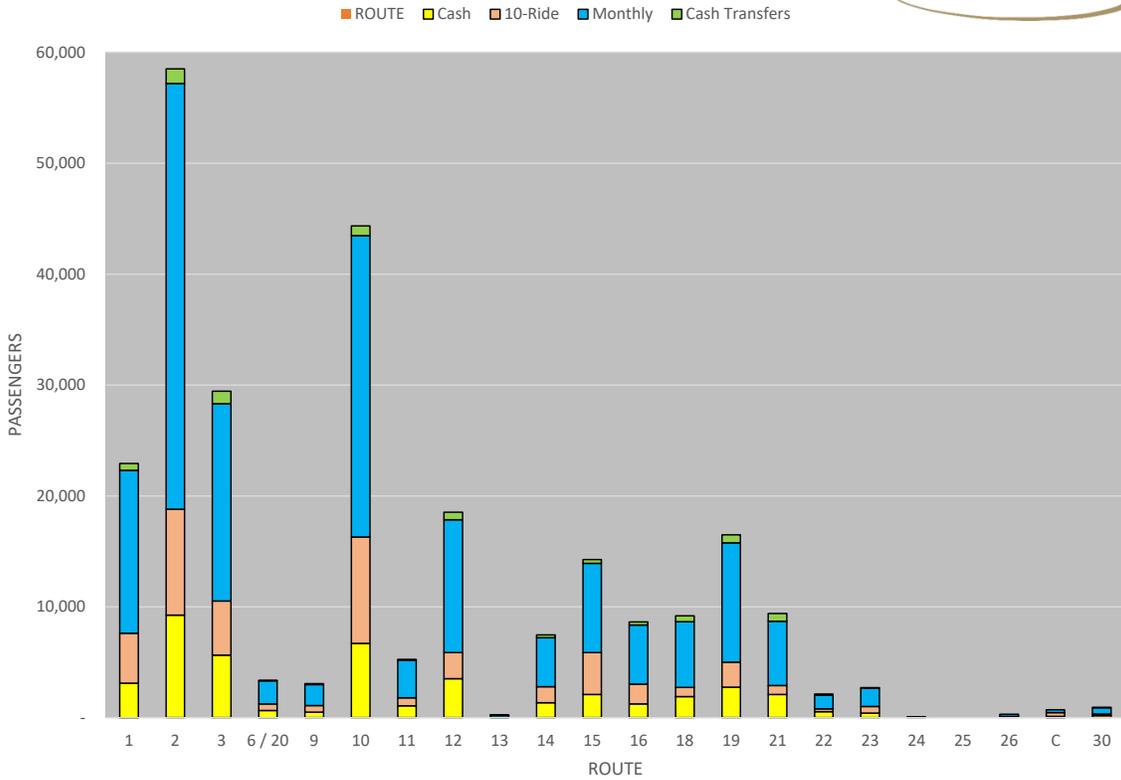
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



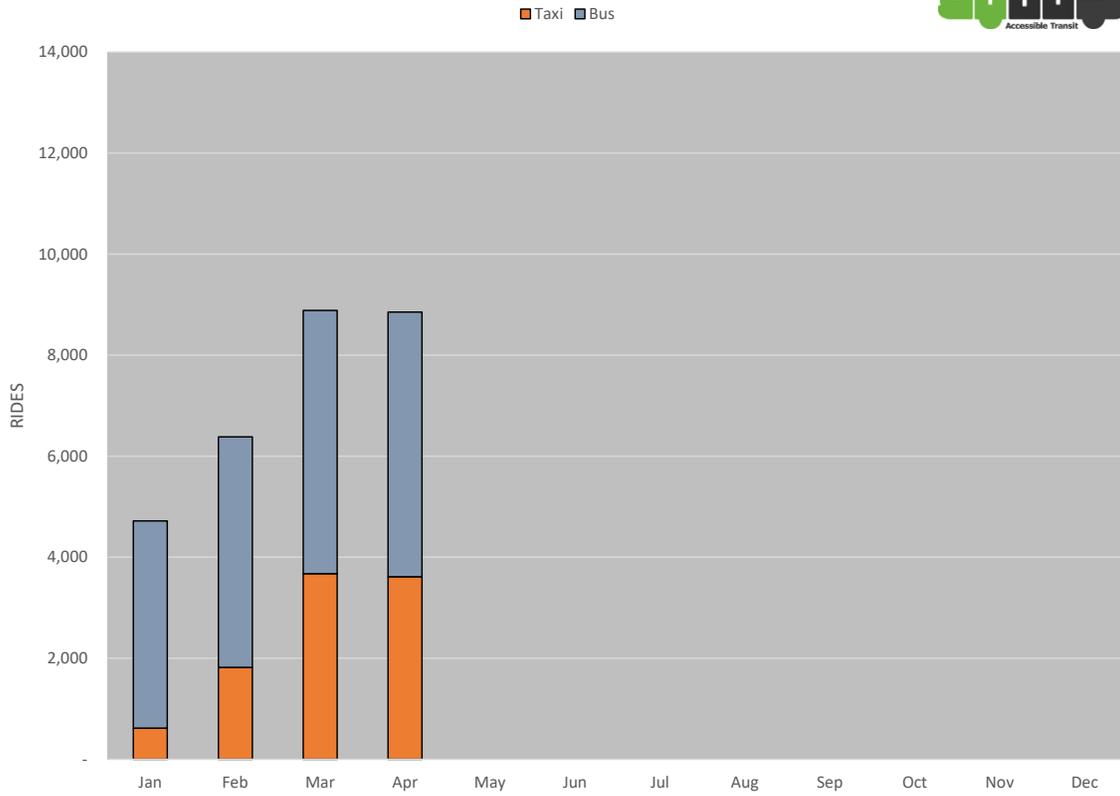
| ROUTE | REVENUE HOURS    | DIRECT BILLING      | REVENUE             | COST                  | RC RATIOS   |             |
|-------|------------------|---------------------|---------------------|-----------------------|-------------|-------------|
|       |                  |                     |                     |                       | MONTHLY     | YTD         |
| 1     | 1,157.50         |                     | \$41,291.50         | \$170,335.39          | 0.24        | 0.24        |
| 2     | 2,040.50         |                     | \$92,716.82         | \$300,275.90          | 0.31        | 0.29        |
| 3     | 1,501.20         |                     | \$54,185.96         | \$220,913.59          | 0.25        | 0.23        |
| 6     | 432.50           |                     | \$12,905.83         | \$63,645.84           | 0.20        | 0.20        |
| 9     | 238.40           |                     | \$7,465.65          | \$35,082.47           | 0.21        | 0.21        |
| 10    | 1,581.30         |                     | \$72,248.96         | \$232,700.95          | 0.31        | 0.30        |
| 11    | 285.90           |                     | \$9,870.13          | \$42,072.47           | 0.23        | 0.23        |
| 12    | 702.55           |                     | \$28,605.30         | \$103,385.85          | 0.28        | 0.26        |
| 13    | 26.25            |                     | \$550.67            | \$3,862.90            | 0.14        | 0.14        |
| 14    | 410.00           |                     | \$15,869.63         | \$60,334.78           | 0.26        | 0.25        |
| 15    | 715.75           |                     | \$27,413.38         | \$105,328.34          | 0.26        | 0.26        |
| 16    | 448.00           |                     | \$16,265.86         | \$65,926.78           | 0.25        | 0.25        |
| 18    | 589.55           |                     | \$21,392.83         | \$86,757.00           | 0.25        | 0.24        |
| 19    | 744.20           |                     | \$28,281.16         | \$109,514.98          | 0.26        | 0.25        |
| 21    | 460.85           | \$66,437.88         | \$15,156.10         | \$67,817.76           | 0.22        | 0.22        |
| 22    | 125.00           | \$22,992.22         | \$3,410.78          | \$18,394.75           | 0.19        | 0.17        |
| 23    | 185.00           |                     | \$6,286.94          | \$27,224.23           | 0.23        | 0.23        |
| 24    | 3.75             |                     | \$114.68            | \$551.84              | 0.21        | 0.21        |
| 26    | 22.05            |                     | \$681.37            | \$3,244.83            | 0.21        | 0.23        |
| 28    | 146.36           | \$0.00              | \$1,446.10          | \$10,666.00           | 0.14        | 0.14        |
| 30    | 106.60           | \$23,670.10         | \$1,415.62          | \$15,687.04           | 0.09        | 0.08        |
|       | <b>11,923.21</b> | <b>\$113,100.20</b> | <b>\$457,575.26</b> | <b>\$1,743,723.69</b> | <b>0.26</b> | <b>0.25</b> |

Cost / revenue hour (includes regular debt payments & special pension):

\$147.16

|                |             |
|----------------|-------------|
| Total Expenses | \$1,708,517 |
| Debt Interest  | \$4,507     |
| Debt Payment   | \$50,000    |

### BUS RIDES / TAXI RIDES



### GOBUS RIDERS USING METROBUS

