



St. John's
Transportation
Commission

May 31

2020

MONTHLY FINANCIAL STATEMENTS

Issued: JUNE 19, 2020

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MAY, 2020



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,044,960	\$1,044,960	\$0	\$5,824,540	\$5,580,730	\$243,810
Passenger Revenue	182,986	445,470	(262,484)	1,664,066	2,479,540	(815,474)
Mt. Pearl Revenue	97,379	83,700	13,679	446,131	426,950	19,181
Paradise Revenue	23,643	22,910	733	111,852	115,920	(4,068)
Charter Revenue	0	7,000	(7,000)	0	7,700	(7,700)
Transit Advertising Revenue	5,286	17,250	(11,964)	48,595	71,250	(22,655)
Community Bus Revenue	7,724	8,330	(606)	39,936	41,650	(1,714)
Other Income	10,519	10,000	519	56,329	50,000	6,329
TOTAL REVENUE	\$1,372,497	\$1,639,620	(\$267,123)	\$8,191,449	\$8,773,740	(\$582,291)
OPERATIONS						
Operators Salaries	\$387,777	\$438,780	\$51,003	\$2,297,319	\$2,398,660	\$101,341
Salaries Operations	108,767	102,870	(5,897)	585,460	571,650	(13,810)
Diesel Fuel	81,974	167,620	85,646	604,858	875,470	270,612
Company Vehicles	3,537	3,030	(507)	15,286	15,870	584
Licenses	4,900	4,900	0	31,240	31,750	510
Communications Expense	1,930	2,230	300	12,807	11,150	(1,657)
Miscellaneous	657	600	(57)	5,006	3,570	(1,436)
Uniforms & Clothing	5,913	6,290	377	30,185	30,250	65
Advertising Expense	8,914	9,980	1,066	47,672	51,700	4,028
Bus Charter Expense	0	4,180	4,180	472	4,750	4,278
Transit Advertising Expense	5,824	8,030	2,206	35,063	40,610	5,547
Community Bus Expense	9,195	7,840	(1,355)	43,434	41,770	(1,664)
Promotions Expense	1,043	5,980	4,937	18,178	25,900	7,722
Registration & Membership	295	4,440	4,145	14,277	18,510	4,233
Schedules & Transfers	900	1,600	700	4,847	8,000	3,153
TOTAL OPERATIONS	\$621,626	\$768,370	\$146,744	\$3,746,104	\$4,129,610	\$383,506
MAINTENANCE						
Garage Salaries	\$177,163	\$183,820	\$6,657	\$969,520	\$1,008,430	\$38,910
Wash Salaries	37,022	25,310	(11,712)	175,450	140,680	(34,770)
Shop Tools & Equipment	94	1,150	1,056	14,966	9,420	(5,546)
Stock Parts	44,372	44,810	438	247,428	259,840	12,412
Garage Expense	11,378	11,500	122	45,865	38,500	(7,365)
Bus Lubricants	2,109	3,560	1,451	40,324	42,970	2,646
Tire Expense	8,452	9,290	838	42,022	43,520	1,498
Body Shop Supplies	(31)	1,090	1,121	293	5,000	4,707
Bus Wash	2,202	1,230	(972)	17,580	5,130	(12,450)
Building & Yards	13,969	15,150	1,181	54,681	54,290	(391)
Utilities	30,386	30,800	414	210,431	218,200	7,769
Maintenance Vehicles	3,024	4,950	1,926	19,926	18,750	(1,176)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MAY, 2020



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,305	2,350	45	10,214	13,050	2,836
Janitorial & Sanitation	2,120	3,550	1,430	17,492	17,750	258
Farebox Repairs	0	1,400	1,400	997	6,800	5,803
TOTAL MAINTENANCE	\$334,565	\$339,960	\$5,395	\$1,867,189	\$1,882,330	\$15,141
FINANCE & ADMINISTRATION						
Administration Salaries	\$70,409	\$70,410	\$1	\$387,821	\$386,150	(\$1,671)
Employer's Payroll Tax	16,791	16,550	(241)	89,967	90,690	723
Sick Leave	19,000	19,000	0	95,000	95,000	0
Worker's Compensation	11,713	11,750	37	63,624	64,400	776
Employment Insurance	16,904	18,800	1,896	96,308	103,030	6,722
Group Insurance	43,616	54,600	10,984	247,123	264,420	17,297
CPP Expense	37,406	39,420	2,014	213,602	218,050	4,448
Pension Expense	104,395	107,660	3,265	564,364	578,250	13,886
Audit & Legal Fees	0	0	0	20,630	22,000	1,370
Telephone Expense	2,337	2,910	573	12,496	14,850	2,354
Computer Expense	23,881	17,840	(6,041)	100,065	86,810	(13,255)
Office Supplies Expense	4,093	6,340	2,247	24,040	34,040	10,000
Travel Expense	0	9,380	9,380	0	9,380	9,380
Training Expense	0	0	0	2,627	4,400	1,773
Fleet Insurance Expense	26,828	28,920	2,092	134,264	144,600	10,336
General Insurance Expense	3,105	3,200	95	15,525	16,000	475
Miscellaneous Expense	2,237	3,710	1,473	14,939	19,650	4,711
Capital Out of Revenue	0	0	0	0	0	0
TOTAL FINANCE & ADMIN.	\$382,715	\$410,490	\$25,761	\$2,082,395	\$2,151,720	\$69,325
Total Expenses	\$1,338,906	\$1,518,820	\$179,914	\$7,695,688	\$8,163,660	\$467,972
NET BEFORE DEBT	\$33,591	\$120,800	(\$87,209)	\$495,761	\$610,080	(\$114,319)
DEBT CHARGES						
Loan Interest Expense	6,465	14,300	7,835	\$53,255	\$73,580	\$20,325
Bank Loan Payment	97,000	106,500	9,500	485,000	536,500	51,500
TOTAL SURPLUS/(COST) OF SERVICE	(\$69,874)	\$0	(\$69,874)	(\$42,494)	\$0	(\$42,494)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 MAY, 2020



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$371,620	\$371,620	\$0	\$1,966,040	\$1,955,120	\$10,920
Passenger Revenue	6,589	24,000	(17,411)	61,543	120,000	(58,457)
Mount Pearl Admin	7,855	7,260	595	27,870	29,510	(1,640)
Government Grant	7,875	7,900	(25)	39,375	39,500	(125)
TOTAL REVENUE	\$393,939	\$410,780	(\$16,841)	\$2,094,828	\$2,144,130	(\$49,302)
EXPENSES						
MVT Subsidy	\$66,913	\$367,770	\$300,857	\$966,885	\$1,918,050	\$951,165
Administration Salaries	9,693	10,140	447	54,101	55,640	1,539
Employer's Payroll Tax	195	200	5	1,087	1,100	13
Worker's Compensation	138	140	2	771	780	9
Employment Insurance	214	230	16	1,196	1,260	64
Group Insurance	286	200	(86)	1,574	1,030	(544)
CPP Expense	483	530	47	2,700	2,920	220
Pension Expense	650	610	(40)	3,576	3,340	(236)
Promotions Expense	34	310	276	459	1,550	1,091
Telephone Expense	272	360	88	1,317	1,800	483
Professional Fees	0	0	0	4,609	5,620	1,011
Computer Expense	6,691	6,300	(391)	44,257	42,700	(1,557)
Office Supplies Expense	3	250	247	1,631	1,250	(381)
Travel Expense	0	2,500	2,500	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	1,419	3,650	2,231	12,169	18,250	6,081
TOTAL EXPENSE	\$86,991	\$393,190	\$306,199	\$1,096,332	\$2,057,790	\$961,458
NET BEFORE DEBT	\$306,948	\$17,590	\$289,358	\$998,496	\$86,340	\$912,156
DEBT CHARGES						
Loan Interest Expense	578	1,090	512	\$4,938	\$5,840	\$902
Bank Loan Payment	16,000	16,500	500	80,000	80,500	500
TOTAL SURPLUS/(COST) OF SERVICE	\$290,370	\$0	\$290,370	\$913,558	\$0	\$913,558

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%		
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%		
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%		
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%		
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%		
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%		
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	<u>1,239,026</u>	<u>434.98%</u>	<u>1,235,859</u>	<u>-0.26%</u>	<u>1,185,741</u>	<u>-4.06%</u>	<u>1,203,440</u>	<u>1.49%</u>	<u>1,317,088</u>	<u>9.44%</u>	<u>859,034</u>	<u>-34.78%</u>
Total Year	<u>3,002,310</u>	<u>1.27%</u>	<u>2,965,177</u>	<u>-1.24%</u>	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>859,034</u>	
Weekdays	102		103		104		104		104		97	
Saturdays	22		22		21		21		21		22	
Sundays	22		22		21		21		21		20	
SOE	0		0		0		0		0		8	
Stats	5		5		5		5		5		5	
	151		152		151		151		151		152	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%		
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%		
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%		
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%		
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%		
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%		
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>1,093,935</u>	<u>455.28%</u>	<u>1,086,552</u>	<u>-0.67%</u>	<u>1,049,695</u>	<u>-3.39%</u>	<u>1,051,359</u>	<u>0.16%</u>	<u>1,141,205</u>	<u>8.55%</u>	<u>763,381</u>	<u>-33.11%</u>
Total Year	<u>2,654,800</u>	<u>2.93%</u>	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>763,381</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
MAY, 2020



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$7,240	\$20,919	(\$13,679)	\$53,342	\$101,606	(\$48,264)
City of Mount Pearl Billing	97,379	83,700	13,679	446,131	426,950	19,181
Total Revenue	\$104,619	\$104,619	(\$0)	\$499,473	\$528,556	(\$29,083)
*Less Variable Expenses						
Operating Expenses	\$40,069	\$41,607	\$1,538	\$224,709	\$227,039	\$2,330
Maintenance Expenses	19,192	16,187	(3,005)	97,788	89,619	(8,169)
Finance & Admin. Expenses	16,960	15,430	(1,530)	86,875	81,978	(4,897)
Total Expenses	\$76,221	\$73,224	(\$2,997)	\$409,372	\$398,636	(\$10,736)
Total Overhead Contribution	\$28,398	\$31,395	(\$2,997)	\$90,101	\$129,920	(\$39,819)
Mount Pearl Kilometers	14,693.6	14,693.6	0.0	70,150.6	74,232.6	(4,082.0)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	6.9					
Riders Per Hour^ - Route 22	5.0					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	15.4	9.6				
2015-2020	19.5	15.6				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$271	\$1,003	(\$733)	\$2,934	\$5,550	(\$2,616)
Town of Paradise Billing	23,643	22,910	733	111,852	115,920	(4,068)
Total Revenue	\$23,914	\$23,913	\$1	\$114,786	\$121,470	(\$6,684)
*Less Variable Expenses						
Operating Expenses	\$9,159	\$9,510	\$351	\$51,638	\$51,166	(\$472)
Maintenance Expenses	4,387	3,700	(687)	22,448	20,590	(1,858)
Finance & Admin. Expenses	3,877	3,527	(350)	19,960	18,840	(1,120)
Total Expenses	\$17,423	\$16,737	(\$686)	\$94,046	\$90,596	(\$3,450)
Total Overhead Contribution	\$6,491	\$7,176	(\$686)	\$20,740	\$30,874	(\$10,134)
Paradise Kilometers	3,358.6	3,358.4	0.3	16,121.5	17,060.9	(939.4)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	1.2					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.4					
2016-2020	7.0					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$7,000	(\$7,000)	\$0	\$7,700	(\$7,700)
Total Revenue	\$0	\$7,000	(\$7,000)	\$0	\$7,700	(\$7,700)
EXPENSES						
Operators Salary Expense	\$0	\$2,190	\$2,190	\$377	\$2,410	\$2,033
Operation's Salaries Expense	0	200	200	0	300	300
Diesel Fuel Expense	0	350	350	63	390	327
Maintenance Expenses *	0	1,090	1,090	32	1,200	1,168
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	350	350	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$4,180	\$4,180	\$472	\$4,650	\$4,178
PROFIT / (LOSS)	\$0	\$2,820	(\$2,820)	(\$472)	\$3,050	(\$3,522)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 MAY, 2020



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$3,036	\$15,000	(\$11,964)	\$37,345	\$60,000	(\$22,655)
Total Revenues	\$3,036	\$15,000	(\$11,964)	\$37,345	\$60,000	(\$22,655)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$21,520	\$21,510	(\$10)
Sales Commission	416	1,610	1,194	4,296	6,550	2,254
Sign Production	0	580	580	(4)	2,900	2,904
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	2,425	1,850	(575)
Telephone	37	80	43	227	400	173
Advertising	275	300	25	1,980	1,500	(480)
Sign Installations	339	630	291	2,820	3,150	330
Entertainment	0	190	190	0	950	950
Advertising Software	360	360	0	1,800	1,800	0
Total Expenses	\$5,825	\$8,030	\$2,205	\$35,064	\$40,610	\$5,546
PROFIT / (LOSS)	(\$2,789)	\$6,970	(\$9,759)	\$2,281	\$19,390	(\$17,109)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$11,250	\$11,250	\$0
TOTAL PROFIT / (LOSS)	(\$539)	\$9,220	(\$9,759)	\$13,531	\$30,640	(\$17,109)

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MAY, 2020



KEY PERFORMANCE INDICATORS	5 MTHS	5 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2020	2019	2019	2018	2017	2016	2015
PASSENGERS PER HOUR	16.97	23.03	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	11.95	14.66	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	22.3%	30.9%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.38	26.92	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	1.94	1.90	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	33.82	44.74	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	9.59	6.75	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MAY, 2020



KEY PERFORMANCE INDICATORS	5 MTHS	% of	5 MTHS	% of	TOTAL	% of								
	2020	Paid Trips	2019	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips	2015	Paid Trips
BUS TRIPS	19,996	59.2%	40,546	59.2%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	12,142	35.9%	25,108	36.6%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	32,138		65,654		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	1,654	4.9%	2,875	4.2%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	33,792		68,529		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	39,726	117.6%	28,410	41.5%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	4,075	12.1%	8,411	12.3%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

REVENUES

PASSENGER REVENUE		2020	2019	Variance
(\$262,484)	Cash Revenue	\$47,638	\$160,151	(\$112,513)
	10-Ride Passes	\$32,355	\$99,468	(\$67,113)
	Monthly Passes	\$101,915	\$206,323	(\$104,408)
	Other (double-rides, Go-Cards, etc)	\$1,923	\$7,172	(\$5,249)
	M-Card fees	\$989	\$4,431	(\$3,442)
	Credits / Discounts / Allocations	(\$1,167)	(\$2,644)	\$1,477
	Commission Paid	(\$666)	(\$2,757)	\$2,091
	Total Revenue	\$182,986	\$472,143	(\$289,157)

☆☆ **Government of NL declared a pulic health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue down 70.2% from 2019 and cash ridership down 70.0%.

☆☆ 10-Ride pass revenue was down 67.5% from 2019. 10-Ride riders were down 69% while sales were down 67.6%.

☆☆ Monthly pass revenue was down 50.6% from 2019. Monthly riders were down 74% while sales were down 52.2%.

☆☆ Ridership of 73,659 was 72% lower than 2019 (262,952) and 70.9% lower than budget (253,109).

NOTE: There were 20 week days in 2020 while 22 last year.

☆☆ Avg fare of \$2.48 compared to \$1.80 in 2019 and \$1.77 budget.

☆☆ **Rides per pass ratio was 28.7 compared to 52.5 in 2019.**

☆☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth
2020	32.8%	15.6%	51.6%
2019	24.9%	17.1%	58.0%
2018	27.4%	16.9%	55.7%
2017	29.6%	17.3%	53.1%
2016	31.6%	16.1%	52.3%

MOUNT PEARL REVENUE ☆☆☆ Actual ridership revenues less than budget due to COVID-19, thus higher subsidy required.
 \$13,679 (See Mount Pearl statement for more information).

CHARTER REVENUE ☆☆☆ No charters in the month.
 (\$7,000) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆☆☆ Sales bookings for May were much lower than budgeted.
 (\$11,964) (See Transit Advertising statement for more information).

OPERATIONS DEPT

OPERATORS SALARIES	☆☆ Lower pay scale paid time less than budget.	\$9,610
\$51,003	☆☆ Vacation weeks less than budget (10 vs 15).	\$6,496
	☆☆ Paid shifts were 71 actual vs 75 budget.	\$20,787
	☆☆ No weekly overshift vs 21 weekly hours budgeted.	\$2,730
	☆☆ Temp time, overtime, stat pay, (net of docked time) lower than budget.	\$9,255
		\$48,878

OPERATIONS SALARIES	☆☆ Temporary supervisor not budgeted.	(\$5,430)
(\$5,897)	☆☆ Overtime& stat pay less than budget.	(\$875)
		(\$6,305)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MAY, 2020



DIESEL FUEL EXPENSE \$85,646	<ul style="list-style-type: none"> ☆ Budgeted Usage: 144,500 litres @ \$1.1600 /L ☆ Actual Usage: 116,722 litres @ \$0.7023 /L 	<p>\$167,620 (\$81,974)</p> <hr/> <p>\$85,646</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (144,5500 - 116,722) @ \$1.16 /L ☆ Price Variance: 116,722 @ (\$1.16 - \$0.7023) 	<p>\$32,222 \$53,424</p> <hr/> <p>\$85,646</p>
	<ul style="list-style-type: none"> ☆ Actual burn was 54.6 L / 100KM vs budget of 57.0 L / 100KM. ☆ Actual total KM was 216,440 vs budget of 254,998. 	

BUS CHARTER EXPENSE \$4,180 ☆ No charters in the month.
(See Charter statement for more information).

TRANSIT ADVERTISING EXPENSE \$2,206 ☆ Lower sales meant lower commissions on sales.
(See Transit Advertising statement for more information).

PROMOTIONS EXPENSE \$4,937 ☆ Air Miles awarded much lower than budget.

REGISTRATIONS & MEMBERSHIPS \$4,145 ☆ CUTA Conference did not occur.

MAINTENANCE DEPT

GARAGE SALARIES \$6,657	<ul style="list-style-type: none"> ☆ Mechanic short for month - moved to Planning Supervisor. ☆ Apprentice at 70% wage rate. ☆ OT & stat pay higher than budget. 	<p>\$6,205 \$3,417 (\$2,720)</p> <hr/> <p>\$6,901</p>
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WASH SALARIES (\$11,712)	<ul style="list-style-type: none"> ☆ Three hires to increase bus cleanings - COVID-19. ☆ Overtime & stat pay higher than budget. 	<p>(\$10,675) (\$855)</p> <hr/> <p>(\$11,530)</p>
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FINANCE & HUMAN RESOURCES

GROUP INSURANCE \$10,984 ☆ Desjardins gave dental premium credits for April & May for 70% of total paid. \$9,335

CPP EXPENSE \$2,014 ☆ Lower payroll expenses for the month led to decreased CPP contributions.

PENSION EXPENSE \$3,265 ☆ DC contributions higher than budget; more than offset by DB contributions being lower than budget.

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
MAY, 2020

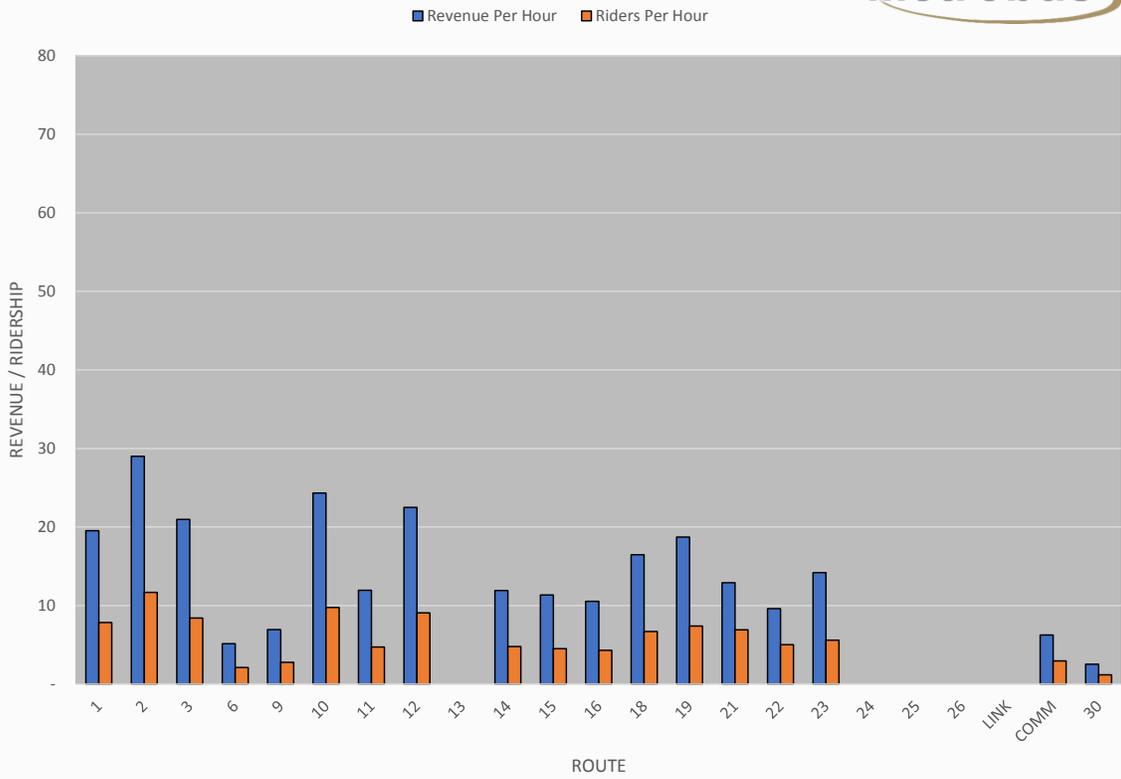


COMPUTER EXPENSE (\$6,041)	☆ Remote access licenses not budgeted.	(\$5,289)
OFFICE SUPPLIES EXPENSE \$2,247	☆ Supplies purchased / used in the month (including cashroom supplies) lower than budget.	
TRAVEL EXPENSE \$9,380	☆ CUTA Conference travel did not occur.	
FLEET INSURANCE \$2,092	☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020.	
LOAN INTEREST EXPENSE \$7,835	☆ Lower total debt balance & lower interest rate than budget (1.53% vs 3.10%).	
BANK LOAN PAYMENT \$9,500	☆ New debt payments for transit signal priority and PTIF2 projects not started. Also no debt payments needed on camera system or 2014 loader as these debts were paid off in December 2019.	

GOBUS

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$17,411)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.	
MVT SUBSIDY EXPENSE \$300,857	☆ BUDGET - Credit to MVT for GO-Card usage: 11,630 rides @ \$2.50	\$29,116
	☆ BUDGET - Ridership Subsidy: 12,330 rides @ \$27.06	\$333,650
	☆ BUDGET - No Show Subsidy: 400 rides @ \$12.51	\$5,004
		\$367,770
	☆ ACTUAL - Credit to MVT for GO-Card usage: 1,746 rides @ \$2.50	(\$4,552)
	☆ ACTUAL - Ridership Subsidy: 2,272 rides @ \$27.06	(\$61,485)
	☆ ACTUAL - No Show Subsidy: 70 rides @ \$12.51	(\$876)
		(\$66,913)
		\$300,857
TRAVEL EXPENSE \$2,500	☆ CUTA Conference travel did not occur.	
MISCELLANEOUS \$2,231	☆ Go-Card rides on Metrobus much lower than budget.	

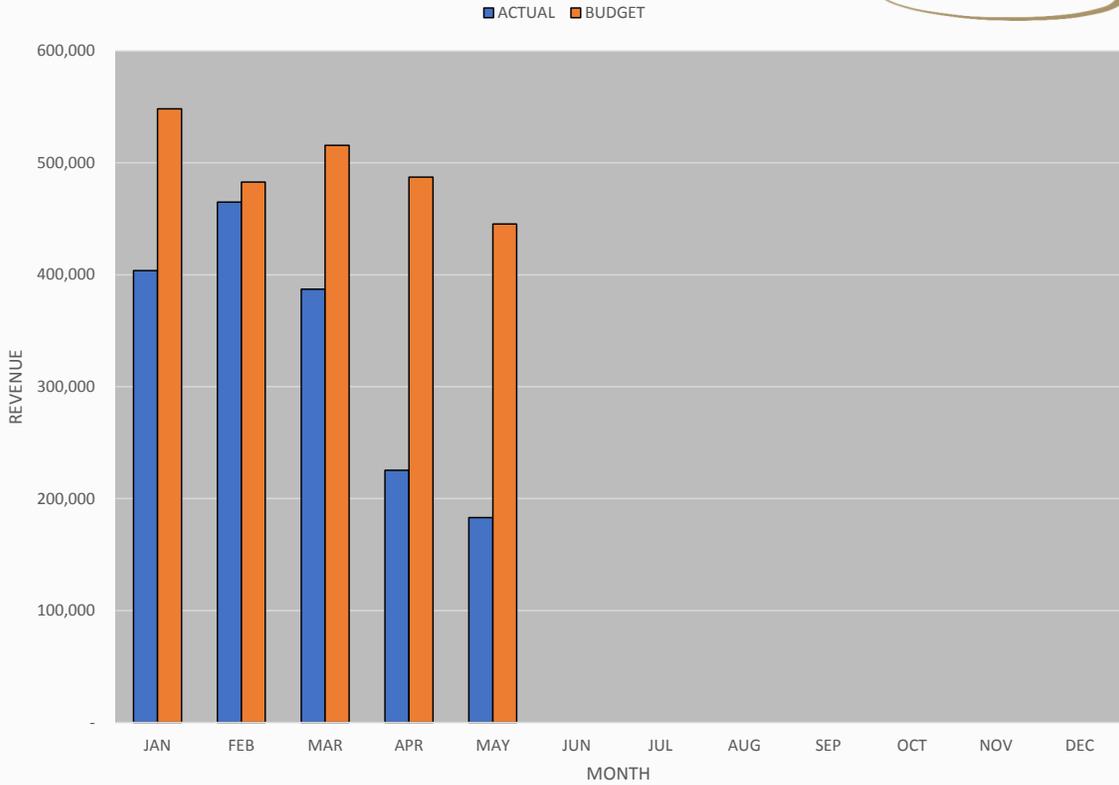
REVENUE & RIDERSHIP PER HOUR



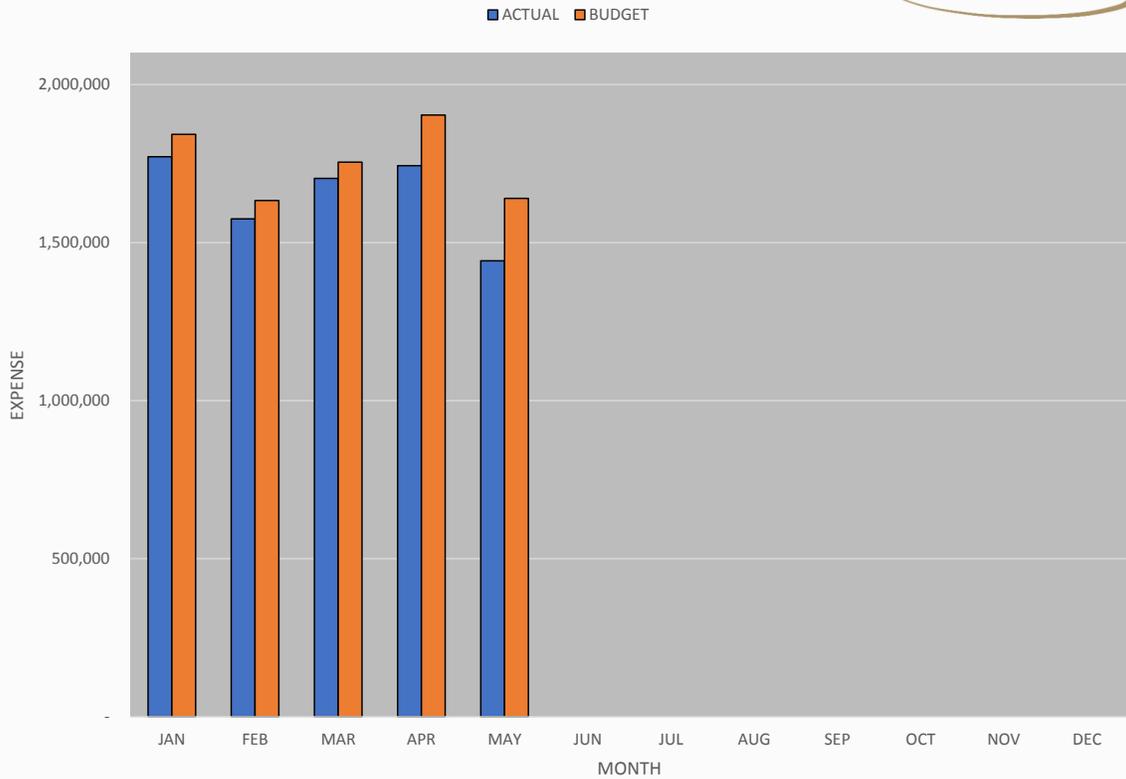
RIDERSHIP REPORT



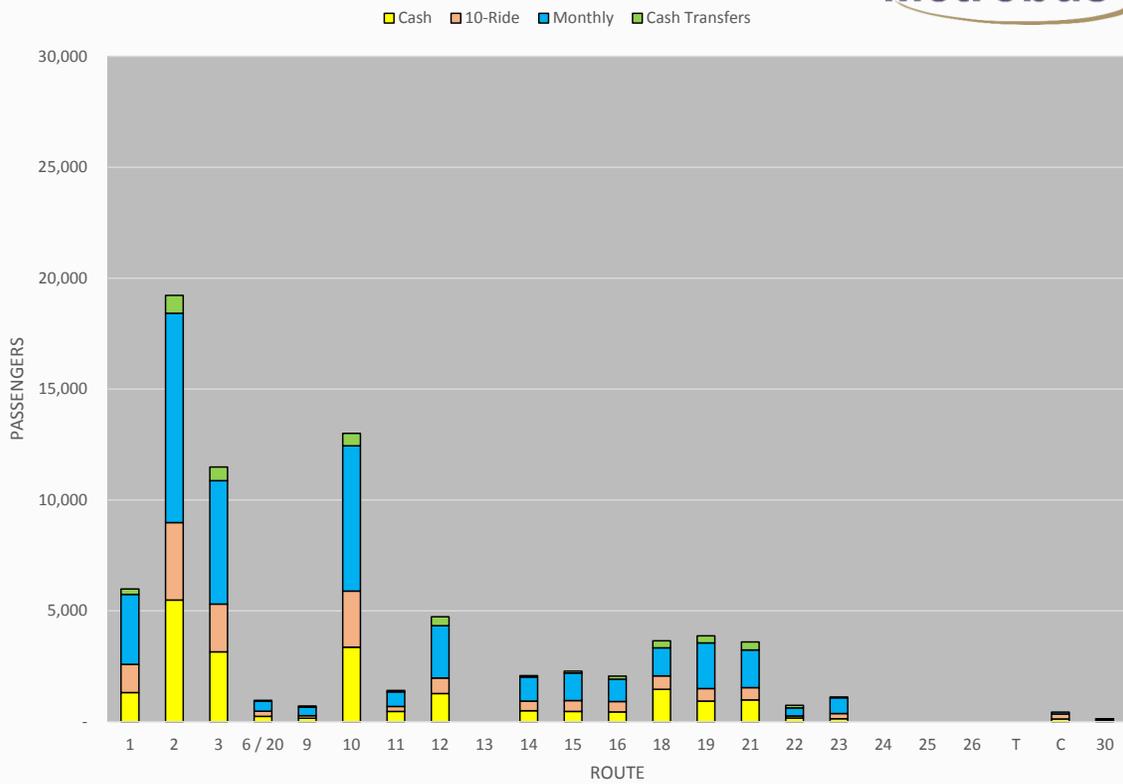
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	731.73		\$14,291.43	\$109,386.32	0.13	0.25
2	1,579.32		\$45,808.29	\$236,092.55	0.19	0.25
3	1,290.27		\$27,058.70	\$192,882.46	0.14	0.18
6	440.00		\$2,264.62	\$65,775.60	0.03	0.08
9	238.40		\$1,654.40	\$35,638.42	0.05	0.11
10	1,274.38		\$31,010.52	\$190,507.07	0.16	0.28
11	284.10		\$3,389.97	\$42,470.11	0.08	0.12
12	475.98		\$10,710.75	\$71,154.25	0.15	0.22
13						0.22
14	419.02		\$4,992.86	\$62,639.30	0.08	0.14
15	485.98		\$5,511.63	\$72,649.15	0.08	0.21
16	446.92		\$4,714.19	\$66,810.07	0.07	0.16
18	497.23		\$8,183.65	\$74,330.91	0.11	0.16
19	480.58		\$8,991.29	\$71,841.90	0.13	0.19
21	468.85	\$72,941.18	\$6,053.80	\$70,088.39	0.09	0.12
22	123.40	\$24,437.56	\$1,185.90	\$18,447.07	0.06	0.10
23	193.00		\$2,737.91	\$28,851.57	0.09	0.13
24						0.16
25						0.13
26						0.31
27						
28	144.02	\$6,825.00	\$898.66	\$10,995.00	0.08	0.09
30	106.60	\$23,643.00	\$270.50	\$15,935.63	0.02	0.03
	9,679.78	\$127,846.74	\$179,729.06	\$1,436,495.76	0.13	0.20

Cost / revenue hour (includes regular debt payments & special pension): \$149.49

Total Expenses	\$1,338,906
Debt Interest	\$6,465
Debt Payment	\$97,000

