



St. John's
Transportation
Commission

May 31

2021

MONTHLY FINANCIAL STATEMENTS

Issued: JUNE 18, 2021

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

MAY, 2021



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,028,320	\$1,028,320	\$0	\$5,820,800	\$5,820,800	\$0
Passenger Revenue	217,087	240,200	(23,113)	937,107	880,190	56,917
Low Income Pass Revenue	147,499	157,500	(10,001)	797,273	850,500	(53,227)
Mt. Pearl Revenue	83,285	86,080	(2,795)	439,945	446,640	(6,695)
Paradise Revenue	23,504	22,700	804	116,076	114,720	1,356
Charter Revenue	0	7,000	(7,000)	0	7,700	(7,700)
Transit Advertising Revenue	17,337	17,250	87	53,711	71,250	(17,539)
Community Bus Revenue	5,541	0	5,541	26,433	0	26,433
Other Income	10,657	10,000	657	49,258	50,000	(742)
TOTAL REVENUE	\$1,533,230	\$1,569,050	(\$35,820)	\$8,240,603	\$8,241,800	(\$1,197)
OPERATIONS						
Operators Salaries	\$393,251	\$401,100	\$7,849	\$2,148,329	\$2,221,490	\$73,161
Salaries Operations	94,566	99,710	5,144	512,238	524,780	12,542
Diesel Fuel	145,998	128,060	(17,938)	712,825	710,520	(2,305)
Company Vehicles	2,375	3,130	755	12,303	15,090	2,787
Licenses	4,900	4,900	0	31,489	31,800	311
Communications Expense	2,675	2,230	(445)	11,011	11,150	139
Miscellaneous	690	600	(90)	7,286	3,850	(3,436)
Uniforms & Clothing	6,103	6,020	(83)	29,785	28,900	(885)
Advertising Expense	2,118	2,830	712	16,695	19,950	3,255
Bus Charter Expense	0	4,160	4,160	0	4,720	4,720
Transit Advertising Expense	10,909	8,030	(2,879)	38,840	39,630	790
Community Bus Expense	8,589	0	(8,589)	43,590	0	(43,590)
Promotions Expense	2,431	5,980	3,549	12,121	29,900	17,779
Registration & Membership	651	4,530	3,879	14,107	19,710	5,603
Schedules & Transfers	938	1,250	312	8,401	7,250	(1,151)
TOTAL OPERATIONS	\$676,194	\$672,530	(\$3,664)	\$3,599,020	\$3,668,740	\$69,720
MAINTENANCE						
Garage Salaries	\$166,206	\$172,460	\$6,254	\$902,233	\$922,130	\$19,897
Wash Salaries	31,787	31,950	163	173,291	180,030	6,739
Shop Tools & Equipment	1,092	1,150	58	10,667	7,650	(3,017)
Stock Parts	63,751	62,500	(1,251)	321,251	297,500	(23,751)
Garage Expense	3,203	5,140	1,937	36,293	30,730	(5,563)
Bus Lubricants	8,727	9,670	943	45,866	47,550	1,684
Tire Expense	4,949	6,400	1,451	36,828	39,600	2,772
Body Shop Supplies	159	600	441	907	3,800	2,893
Bus Wash	2,700	1,230	(1,470)	4,951	5,130	179
Building & Yards	9,803	9,050	(753)	73,825	68,190	(5,635)
Utilities	25,503	31,200	5,697	179,605	217,500	37,895
Maintenance Vehicles	2,428	2,500	72	17,103	16,800	(303)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MAY, 2021



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,282	2,350	68	9,743	13,500	3,757
Janitorial & Sanitation	3,352	3,550	198	18,160	17,750	(410)
Farebox Repairs	1,481	1,400	(81)	6,578	6,800	222
Capital Out of Revenue	0	0	0	0	0	0
TOTAL MAINTENANCE	\$327,423	\$341,150	\$13,727	\$1,837,301	\$1,874,660	\$37,359
FINANCE & ADMINISTRATION						
Administration Salaries	\$69,610	\$70,410	\$800	\$380,028	\$369,100	(\$10,928)
Employer's Payroll Tax	16,804	15,620	(1,184)	86,090	84,880	(1,210)
Sick Leave	19,000	19,000	0	95,000	95,000	0
Worker's Compensation	12,103	11,090	(1,013)	62,639	60,270	(2,369)
Employment Insurance	16,549	17,710	1,161	90,250	96,250	6,000
Group Insurance	49,158	60,820	11,662	250,396	299,560	49,164
Retiring Allowance Expense	3,600	3,600	0	18,000	18,000	0
CPP Expense	38,123	38,550	427	207,836	211,280	3,444
Pension Expense	114,861	119,750	4,889	603,498	634,370	30,872
Audit & Legal Fees	2,000	2,000	0	18,656	18,200	(456)
Telephone Expense	2,718	2,510	(208)	12,381	12,850	469
Computer Expense	21,545	21,760	215	85,209	88,010	2,801
Office Supplies Expense	4,177	4,650	473	21,169	25,590	4,421
Travel Expense	0	9,380	9,380	0	9,380	9,380
Training Expense	4,421	5,200	779	17,742	16,400	(1,342)
Fleet Insurance Expense	33,999	33,370	(629)	169,995	166,850	(3,145)
General Insurance Expense	5,284	6,530	1,246	26,318	32,650	6,332
Miscellaneous Expense	2,638	3,610	972	18,951	19,150	199
Capital Out of Revenue	0	0	0	8,697	8,700	3
TOTAL FINANCE & ADMIN.	\$416,590	\$445,560	\$28,543	\$2,172,855	\$2,266,490	\$93,635
Total Expenses	\$1,420,207	\$1,459,240	\$39,033	\$7,609,176	\$7,809,890	\$200,714
NET BEFORE DEBT	\$113,023	\$109,810	\$3,213	\$631,427	\$431,910	\$199,517
DEBT CHARGES						
Loan Interest Expense	4,910	5,610	700	\$23,782	\$27,710	\$3,928
Bank Loan Payment	100,000	104,200	4,200	400,000	404,200	4,200
TOTAL SURPLUS/(COST) OF SERVICE	\$8,113	\$0	\$8,113	\$207,645	\$0	\$207,645

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
MAY, 2021



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$273,850	\$273,850	\$0	\$1,468,680	\$1,468,680	\$0
Passenger Revenue	10,825	16,800	(5,975)	48,027	84,000	(35,973)
Low Income Pass Revenue	10,001	0	10,001	53,228	0	53,228
Mount Pearl Admin	5,650	5,890	(240)	33,941	35,860	(1,919)
Government Grant	7,875	7,900	(25)	39,375	39,500	(125)
TOTAL REVENUE	\$308,201	\$304,440	\$3,761	\$1,643,251	\$1,628,040	\$15,211
EXPENSES						
MVT Subsidy	\$256,333	\$259,130	\$2,797	\$1,001,988	\$1,351,530	\$349,542
Administration Salaries	11,455	10,700	(755)	56,050	56,050	0
Employer's Payroll Tax	230	210	(20)	1,125	1,110	(15)
Worker's Compensation	168	150	(18)	822	790	(32)
Employment Insurance	253	240	(13)	1,240	1,260	20
Group Insurance	298	190	(108)	1,565	970	(595)
CPP Expense	597	580	(17)	2,912	3,050	138
Pension Expense	701	640	(61)	3,622	3,350	(272)
Professional Fees	6,020	7,540	1,520	7,395	37,700	30,305
Telephone Expense	293	360	67	1,810	1,800	(10)
Computer Expense	1,714	2,300	586	68,462	70,230	1,768
Office Supplies Expense	944	250	(694)	1,968	1,250	(718)
Promotions Expense	165	310	145	555	1,550	995
Travel Expense	0	2,500	2,500	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	4,365	2,560	(1,805)	16,101	12,780	(3,321)
TOTAL EXPENSE	\$283,536	\$287,660	\$4,124	\$1,165,615	\$1,545,920	\$380,305
NET BEFORE DEBT	\$24,665	\$16,780	\$7,885	\$477,636	\$82,120	\$395,516
DEBT CHARGES						
Loan Interest Expense	281	280	(1)	\$1,531	\$1,620	\$89
Bank Loan Payment	16,000	16,500	500	80,000	80,500	500
TOTAL SURPLUS/(COST) OF SERVICE	\$8,384	\$0	\$8,384	\$396,105	\$0	\$396,105

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,881	5,180	(701)	23,472	27,040	3,568
TAXI TRIPS *	2,567	3,450	883	9,593	18,010	8,417
TOTAL TRIPS	8,448	8,630	182	33,065	45,050	11,985

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2021



Month	2016		2017		2018		2019		2020		2021	
	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021
January	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%
February	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%
March	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%
April	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%
May	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%
June	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%		
July	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%		
August	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%		
September	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%		
October	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%		
November	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%		
December	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%		
Year-to-date	<u>1,235,859</u>	<u>-58.84%</u>	<u>1,185,741</u>	<u>-4.06%</u>	<u>1,203,440</u>	<u>1.49%</u>	<u>1,317,088</u>	<u>9.44%</u>	<u>859,034</u>	<u>-34.78%</u>	<u>725,032</u>	<u>-15.60%</u>
Total Year	<u>2,965,177</u>	<u>-1.24%</u>	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>725,032</u>	
Weekdays	105		106		106		106		94		104	
Saturdays	22		21		21		21		20		22	
Sundays	22		21		21		21		20		22	
No Service	1		1		1		1		16		1	
Stats	2		2		2		2		2		2	
	152		151		151		151		152		151	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2021



Month	2016		2017		2018		2019		2020		2021	
	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021
January	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%
February	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%
March	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%
April	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%
May	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%
June	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%		
July	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%		
August	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%		
September	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%		
October	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%		
November	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%		
December	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%		
Year-to-date	<u>1,086,552</u>	<u>-59.07%</u>	<u>1,049,695</u>	<u>-3.39%</u>	<u>1,051,359</u>	<u>0.16%</u>	<u>1,141,205</u>	<u>8.55%</u>	<u>763,381</u>	<u>-33.11%</u>	<u>611,782</u>	<u>-19.86%</u>
Total Year	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>611,782</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
MAY, 2021



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$21,714	\$16,736	\$4,978	\$86,146	\$68,688	\$17,458
City of Mount Pearl Billing	83,285	86,080	(2,795)	439,945	446,640	(6,695)
Total Revenue	\$104,999	\$102,816	\$2,183	\$526,091	\$515,328	\$10,763
*Less Variable Expenses						
Operating Expenses	\$41,198	\$40,311	(\$887)	\$219,566	\$211,335	(\$8,231)
Maintenance Expenses	17,985	18,284	299	97,240	91,727	(5,513)
Finance & Admin. Expenses	17,238	17,994	756	90,083	89,952	(131)
Total Expenses	\$76,421	\$76,589	\$168	\$406,889	\$393,014	(\$13,875)
Total Overhead Contribution	\$28,578	\$26,227	\$2,351	\$119,202	\$122,314	(\$3,112)
Mount Pearl Kilometers	14,999.9	14,693.6	306.3	75,155.8	73,641.4	1,514.4
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	17.5					
Riders Per Hour^ - Route 22	13.1					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	15.4	9.6				
2021	13.6	10.8				
2015-2021	18.5	14.9				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 MAY, 2021



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$2,091	\$803	\$1,288	\$4,687	\$3,729	\$958
Town of Paradise Billing	22,478	22,700	(222)	115,050	114,720	330
Total Revenue	\$24,569	\$23,503	\$1,066	\$119,737	\$118,449	\$1,288
*Less Variable Expenses						
Operating Expenses	\$9,640	\$9,214	(\$426)	\$51,317	\$48,555	(\$2,762)
Maintenance Expenses	4,208	4,179	(29)	22,694	21,075	(1,619)
Finance & Admin. Expenses	4,034	4,113	79	21,036	20,667	(369)
Total Expenses	\$17,882	\$17,506	(\$376)	\$95,047	\$90,297	(\$4,750)
Total Overhead Contribution	\$6,687	\$5,997	\$690	\$24,690	\$28,152	(\$3,462)
Paradise Kilometers	3,509.8	3,358.4	151.4	17,105.1	16,926.6	178.5
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	5.5					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	3.6					
2016-2021	6.3					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$7,000	(\$7,000)	\$0	\$7,700	(\$7,700)
Total Revenue	\$0	\$7,000	(\$7,000)	\$0	\$7,700	(\$7,700)
EXPENSES						
Operators Salary Expense	\$0	\$2,190	\$2,190	\$0	\$2,410	\$2,410
Operation's Salaries Expense	0	200	200	0	300	300
Diesel Fuel Expense	0	290	290	0	320	320
Maintenance Expenses *	0	1,130	1,130	0	1,240	1,240
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	350	350	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$4,160	\$4,160	\$0	\$4,620	\$4,620
PROFIT / (LOSS)	\$0	\$2,840	(\$2,840)	\$0	\$3,080	(\$3,080)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 MAY, 2021



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$15,087	\$15,000	\$87	\$42,461	\$60,000	(\$17,539)
Total Revenues	\$15,087	\$15,000	\$87	\$42,461	\$60,000	(\$17,539)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$20,541	\$20,530	(\$11)
Sales Commission	1,621	1,610	(11)	4,808	6,550	1,742
Sign Production	3,241	580	(2,661)	3,003	2,900	(103)
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	2,425	1,850	(575)
Telephone	52	80	28	220	400	180
Advertising	898	300	(598)	3,163	1,500	(1,663)
Sign Installations	339	630	291	2,880	3,150	270
Entertainment	0	190	190	0	950	950
Advertising Software	360	360	0	1,800	1,800	0
Total Expenses	\$10,909	\$8,030	(\$2,879)	\$38,840	\$39,630	\$790
PROFIT / (LOSS)	\$4,178	\$6,970	(\$2,792)	\$3,621	\$20,370	(\$16,749)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$11,250	\$11,250	\$0
TOTAL PROFIT / (LOSS)	\$6,428	\$9,220	(\$2,792)	\$14,871	\$31,620	(\$16,749)

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ST. JOHN'S TRANSPORTATION COMMISSION
 COMMUNITY BUS FINANCIAL STATEMENT
 MAY, 2021



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	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,341	\$0	\$1,341	\$5,433	\$0	\$5,433
Government Grant	4,200	0	4,200	21,000	0	21,000
Total Revenues	\$5,541	\$0	\$5,541	\$26,433	\$0	\$26,433
EXPENSES						
Operators Salaries	\$5,457	\$0	(\$5,457)	\$27,543	\$0	(\$27,543)
Operations Salaries	0	0	0	0	0	0
Benefits	608	0	(608)	3,067	0	(3,067)
Diesel / Gas	1,441	0	(1,441)	7,432	0	(7,432)
Maintenance Expenses	1,083	0	(1,083)	5,522	0	(5,522)
Other	0	0	0	26	0	(26)
Total Expenses	\$8,589	\$0	(\$8,589)	\$43,590	\$0	(\$43,590)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$3,048)	\$0	(\$3,048)	(\$17,157)	\$0	(\$17,157)
West # 1 (Mon) X 4	152			760		
East # 1 (Tue) X 4	74			330		
West # 2 (Wed) X 4	159			545		
East # 2 (Thu) X 4	90			455		
Bidgoods (Fri) X 4	198			606		
	673			2,696		
Riders Per Hour*	4.6					
* Riders per hour average:						
2014	2.3					
2015	4.2					
2016	5.5					
2017	5.9					
2018	5.7					
2019	5.5					
2020	3.9					
2021	3.6					
2014-2021	4.9					
^ Other costs consist of non-regular maintenance expenses & promo items						
				Magnet Latch		26
				Total Other		26

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MAY, 2021



KEY PERFORMANCE INDICATORS	5 MTH	5 MTH	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2020	2019	2018	2017	2016
PASSENGERS PER HOUR	13.61	16.97	15.51	24.21	22.08	21.47	22.12
ENERGY EFFIC. (Diesel / Rev Hours)	13.38	11.95	11.14	14.36	14.49	12.12	11.07
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	23.5%	22.3%	22.8%	32.7%	31.2%	33%	30%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.56	30.38	30.43	26.68	25.59	25.06	25.88
AVERAGE FARE (Low Income Pass incl.)	2.39	1.94	2.20	1.87	1.92	1.95	1.76
OPERATING REVENUE / HOUR	33.56	33.82	34.86	46.40	43.80	43.47	40.87
TOTAL COST PER RIDER	11.08	9.59	10.59	6.44	6.97	6.99	6.95

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MAY, 2021



KEY PERFORMANCE INDICATORS	5 MTH		5 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of
	2021	Paid Trips	2020	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips
BUS TRIPS	23,472	68.1%	19,996	59.2%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%
TAXI TRIPS	9,593	27.8%	12,142	35.9%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%
TOTAL TRIPS	33,065		32,138		81,719		156,097		141,840		121,878		108,411	
NO SHOWS	1,418	4.1%	1,654	4.9%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%
TOTAL PAID TRIPS	34,483		33,792		85,235		162,082		148,672		129,352		116,816	
CANCELLATIONS	18,984	55.1%	39,726	117.6%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%
GOBUS rides on METROBUS	5,989	17.4%	4,075	12.1%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%

REVENUES

		<u>2021</u>	<u>2020</u>	<u>Variance</u>
PASSENGER REVENUE (\$23,113)	Cash Revenue	\$66,793	\$47,638	\$19,155
	10-Ride Passes	\$66,006	\$32,355	\$33,651
	Monthly Passes	\$81,830	\$101,915	(\$20,085)
	Other (double-rides, Go-Cards, etc)	\$4,530	\$1,923	\$2,607
	M-Card fees	\$1,690	\$989	\$701
	Credits / Discounts / Allocations	(\$2,491)	(\$1,167)	(\$1,324)
	Commission Paid	(\$1,271)	(\$666)	(\$605)
	Total Revenue	<u>\$217,087</u>	<u>\$182,987</u>	<u>\$34,100</u>

☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue up 40.2% from 2020 and cash ridership up 57.7%.

☆☆ 10-Ride pass revenue was up 104% from 2020. 10-Ride riders were up 111% & sales were up 105%.

☆☆ Monthly pass revenue was down 19.7% from 2020. Monthly riders were up 38.8% & sales were down 17.0%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data for 2020.

☆☆ Ridership of 179,561 was 144% higher than 2020 (73,659) but 11.3% lower than budget (202,487).

NOTE: There were 20 week days in 2021 and 20 last year.

☆☆ Avg fare (Incl. LIFT) of \$2.03 compared to \$2.48 in 2020 and \$1.96 budget.

☆☆ Rides per pass ratio was 19.2 (LIFT passes incl.) compared to 28.7 in 2020, and 52.5 in 2019.

☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.1%	16.5%	31.6%	33.7%
2020	32.8%	15.6%	51.6%	0.0%
2019	24.9%	17.1%	58.0%	0.0%
2018	27.4%	16.9%	55.7%	0.0%
2017	29.6%	17.3%	53.1%	0.0%
2016	31.6%	16.1%	52.3%	0.0%

LOW INCOME PASS REVENUE ☆☆ Month 9 of program - 4,922 active cards at end of month - 62,878 rides this month.

(\$10,001) ☆☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE ☆☆ Actual ridership revenues higher than budget due to COVID-19, thus lower subsidy required.
 (\$2,795) (See Mount Pearl statement for more information).

CHARTER REVENUE ☆☆ No charters during the month.
 (\$7,000) (See Charter statement for more information).

COMMUNITY BUS REVENUE ☆☆ Service not budgeted due to lack of committed Government funding. Funding was received in
 \$5,541 April - \$50,000 for the full year.
 (See Community Bus statement for more information).

OPERATIONS DEPT

OPERATORS SALARIES	☆☆ More operator hours at lower pay scale than budgeted.	\$4,081
\$7,849	☆☆ Employee working call centre on RTW.	(\$1,699)
	☆☆ Vacation weeks less than budget (10 vs 15).	\$6,496
		<u>\$8,878</u>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MAY, 2021



OPERATIONS SALARIES	☆ Part-time ISR position not filled for month.	\$2,100
\$5,144	☆ Three positions (Ops Mgr, Senior Supervisor, Supervisor) all filled currently at lower rates than budget due to salary scale.	\$3,159
		\$5,259

DIESEL FUEL EXPENSE	☆ Budgeted Usage: 132,021 litres @ \$0.9700 /L	\$128,060
(\$17,938)	☆ Actual Usage: 137,294 litres @ \$1.0634 /L	(\$145,998)
		(\$17,938)
	☆ Volume Variance: (132,021-137294) @ \$0.97 /L	(\$5,115)
	☆ Price Variance: 137,294 @ (\$0.97 - \$1.0634)	(\$12,823)
		(\$17,938)

☆ Actual burn was 59.0 L / 100KM vs budget of 56.5 L / 100KM.
 ☆ Actual total KM was 235,110 vs budget of 233,660.

CHARTER EXPENSE	☆ No charters during the month. (See Charter statement for more information).	
\$4,160		

COMMUNITY BUS EXPENSE	☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).	
(\$8,589)		

PROMOTIONS EXPENSE	☆ Air Miles earned in the month much lower than budgeted.	
\$3,549		

REGISTRATIONS & MEMBERSHIPS	☆ CUTA conference budgeted for 4 reps - actual was 1 virtual rep.	
\$3,879		

MAINTENANCE DEPT

GARAGE SALARIES	☆ Mechanic short for the month due to retirement.	\$6,205
\$6,254		

UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$31,200
\$5,697	☆ Messenger Drive electricity	ACTUAL	(\$25,503)
	☆ Messenger Drive water	BUDGET	\$0
	☆ Messenger Drive water	ACTUAL	\$0
			\$5,697

☆ Current billing had 267,000 kWh & 785 kVA & while last year had 295,000 kWh & 876 kVA
 ☆ Budget is a 3 yr rolling average - May consisting of 2018-2019-2020.

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE	☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had budgeted an 8% increase based on early feedback from Mercer on potential increases.	
\$11,662		

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
MAY, 2021



PENSION EXPENSE ☆ More DC union members than budgeted.
\$4,889

TRAVEL EXPENSE ☆ CUTA conference travel did not occur.
\$9,380

GOBUS

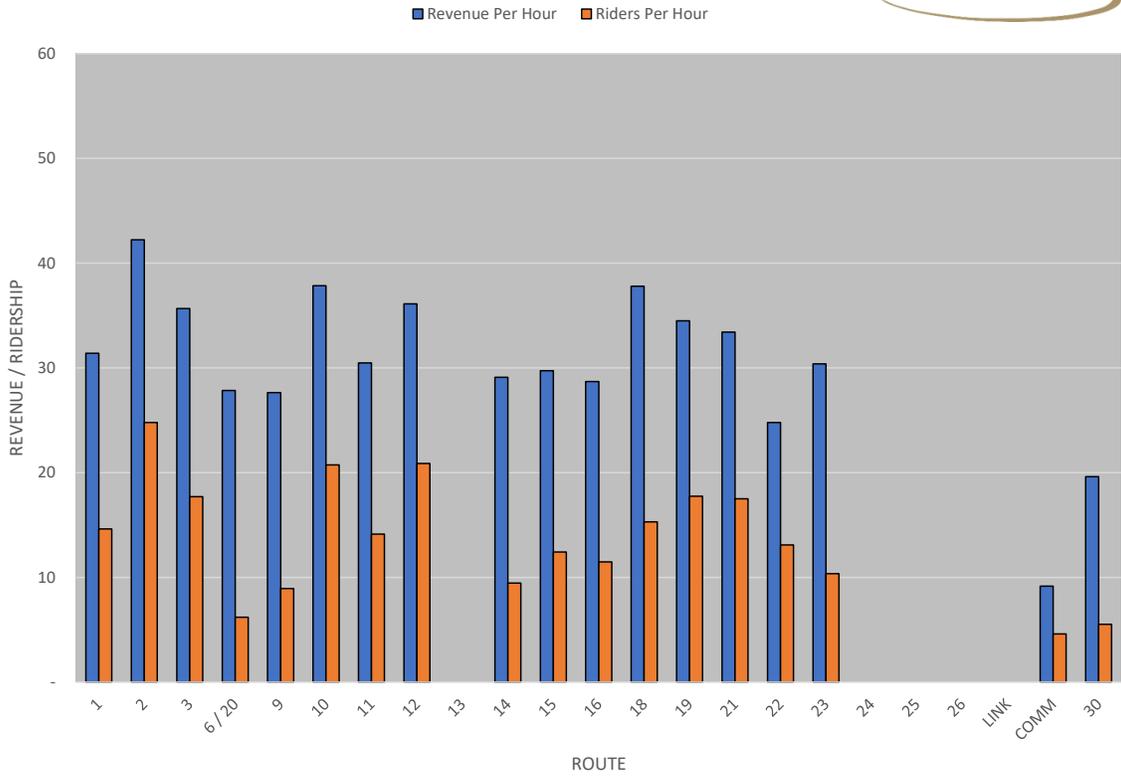
PASSENGER REVENUE -
ACCESSIBLE SERVICES ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.
(\$5,975)

LOW INCOME PASS REVENUE ☆ Month 9 - 334 active Go-Cards at the end of the month representing 6.3% of all active LIFT cards.
\$10,001

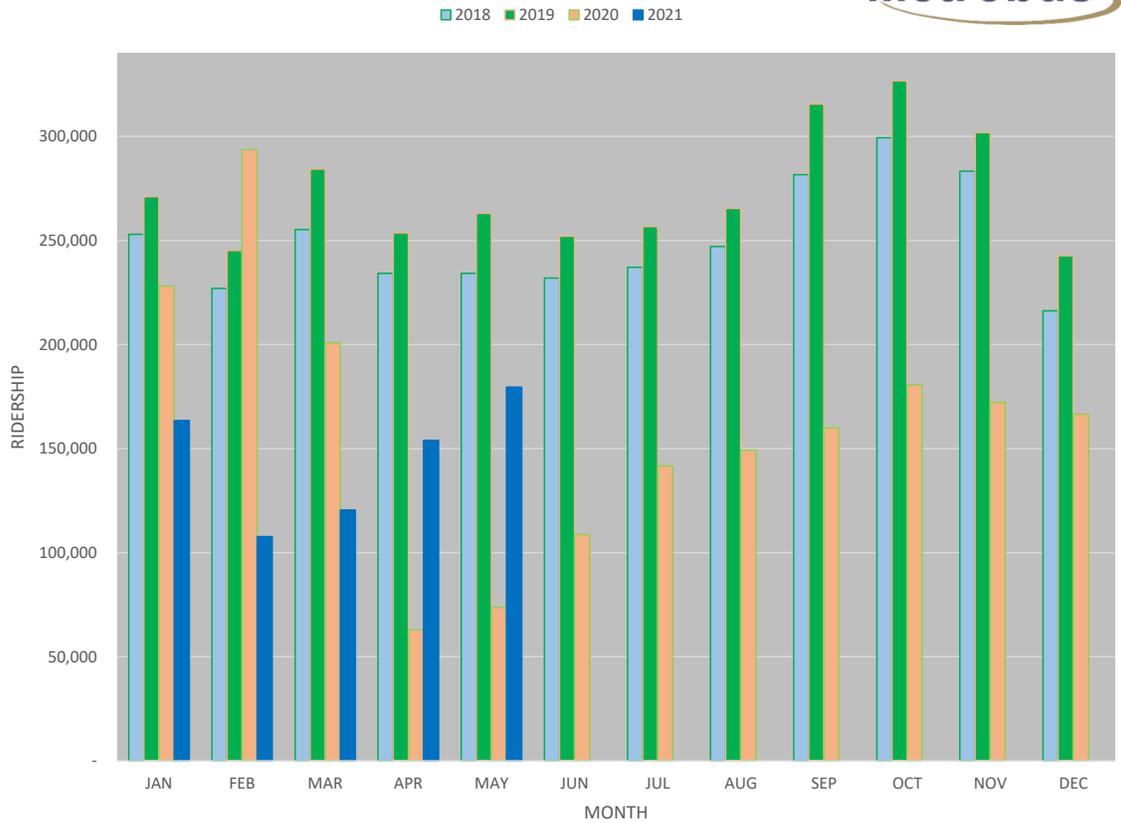
MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT for GO-Card usage:	8,141 rides @ \$2.50	\$20,353
\$2,797	☆ BUDGET - Ridership Subsidy:	8,631 rides @ \$27.26	\$235,273
	☆ BUDGET - No Show Subsidy:	280 rides @ \$12.51	\$3,505
			<u>\$259,130</u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	8,398 rides @ \$2.50	(\$21,895)
	☆ ACTUAL - Ridership Subsidy:	8,448 rides @ \$27.26	(\$230,297)
	☆ ACTUAL - No Show Subsidy:	331 rides @ \$12.51	(\$4,141)
			<u>(\$256,333)</u>
			<u><u>\$2,797</u></u>

TRAVEL EXPENSE ☆ CUTA conference travel did not occur.
\$2,500

REVENUE & RIDERSHIP PER HOUR



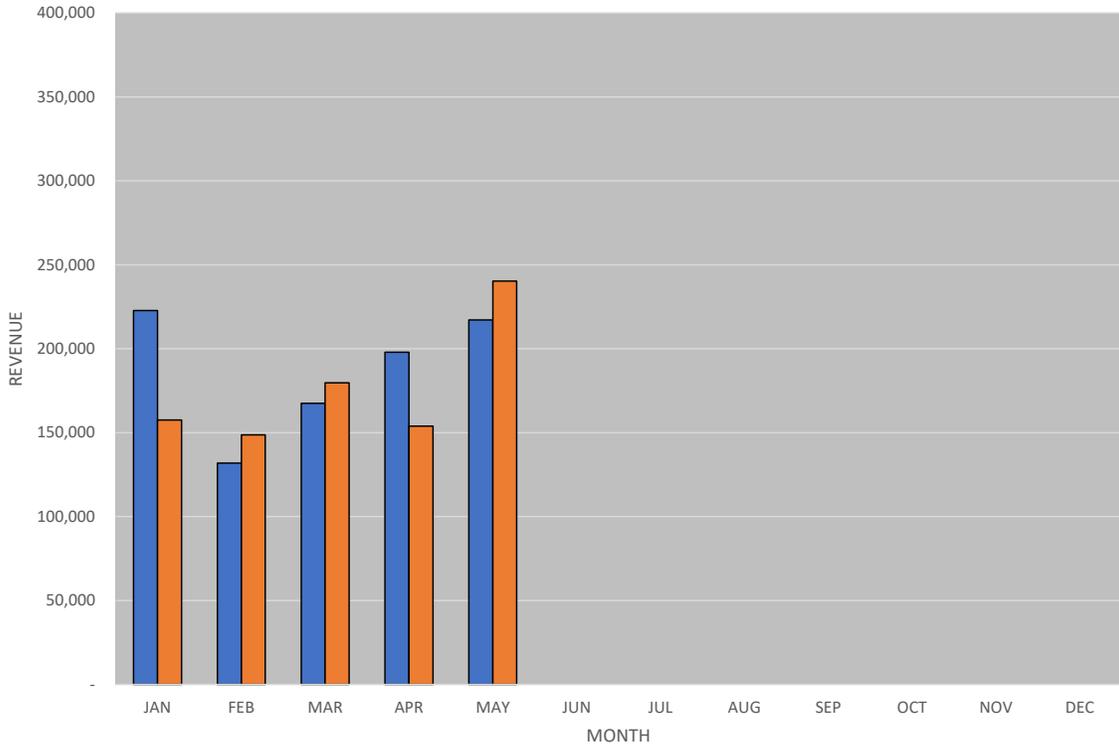
RIDERSHIP REPORT



REVENUE REPORT



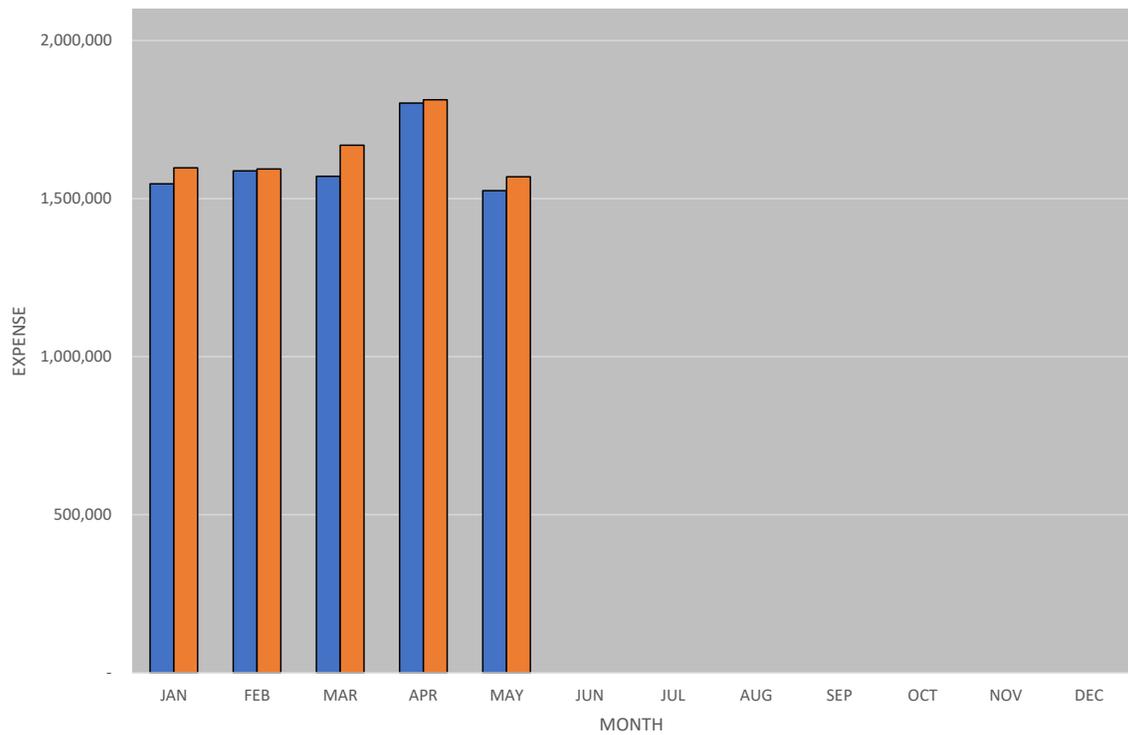
■ ACTUAL ■ BUDGET



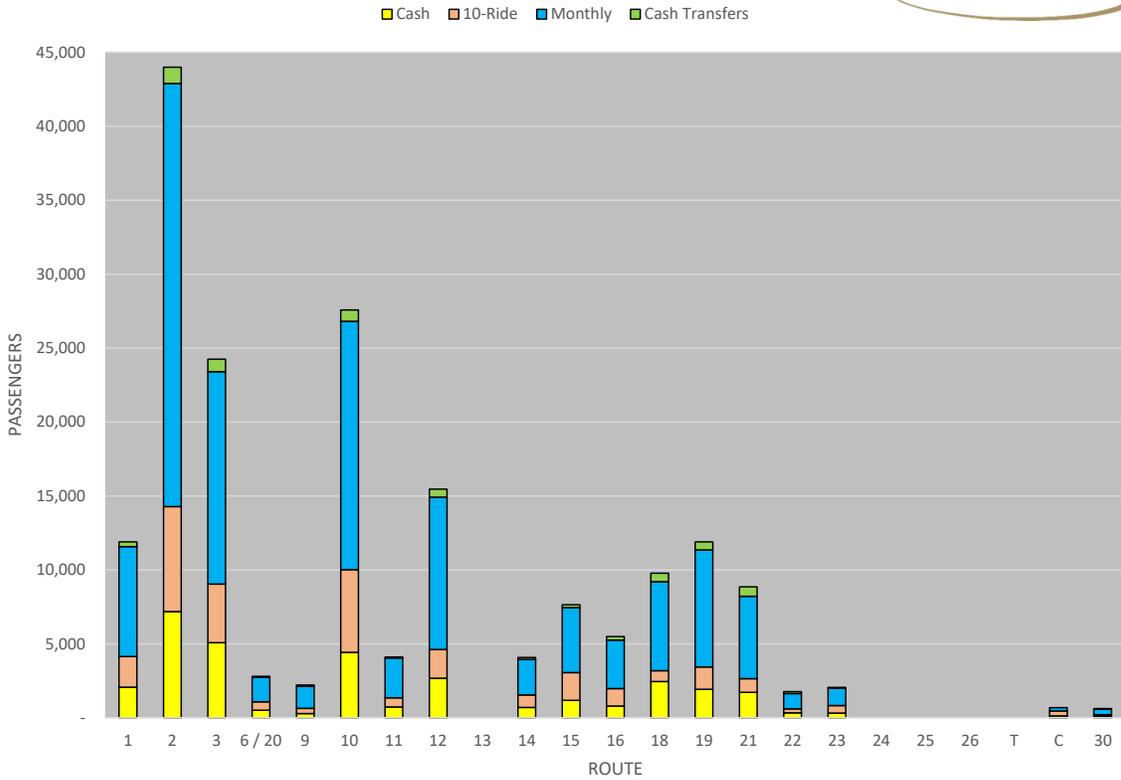
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



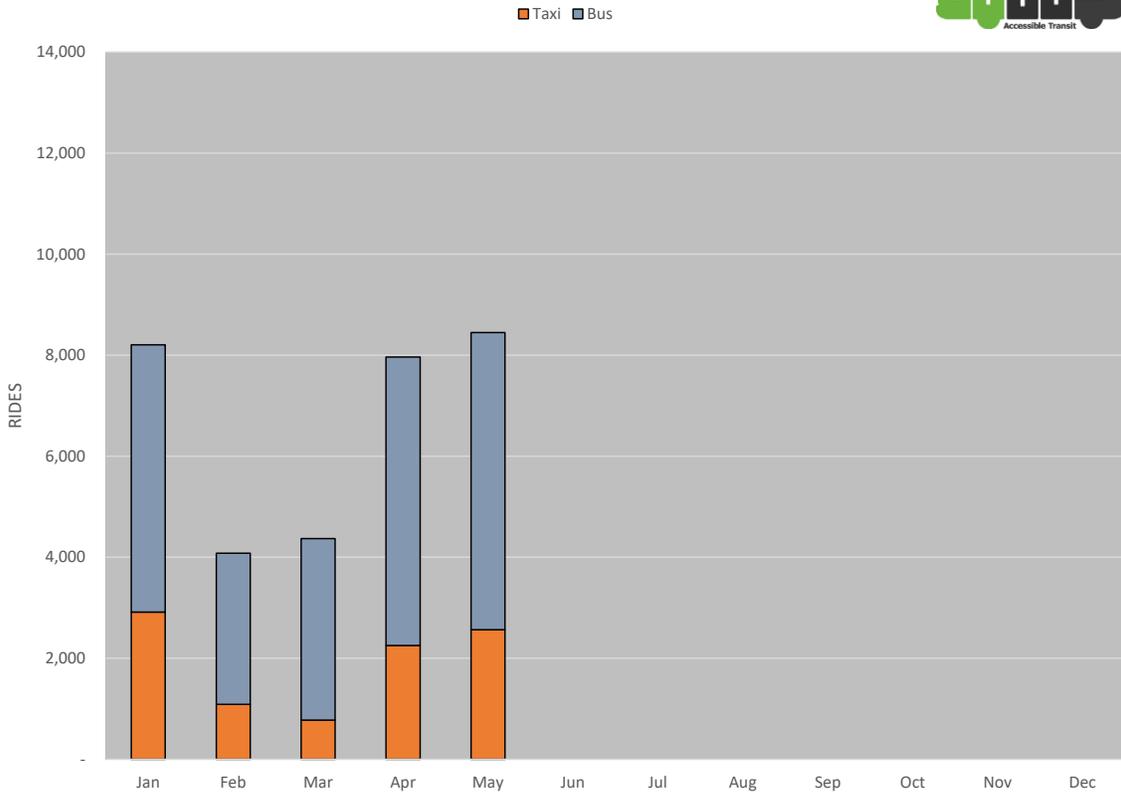
ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	790.93		\$24,828.20	\$114,207.13	0.22	0.20
2	1,731.52		\$73,125.45	\$250,024.56	0.29	0.26
3	1,322.00		\$47,151.07	\$190,891.51	0.25	0.22
6	442.50		\$12,320.76	\$63,895.23	0.19	0.19
9	238.40		\$6,590.29	\$34,424.01	0.19	0.19
10	1,293.65		\$48,971.38	\$186,797.89	0.26	0.23
11	285.90		\$8,714.18	\$41,282.82	0.21	0.19
12	714.38		\$25,795.33	\$103,153.61	0.25	0.22
14	418.00		\$12,161.41	\$60,357.53	0.20	0.19
15	599.38		\$17,821.38	\$86,548.07	0.21	0.19
16	456.92		\$13,112.70	\$65,977.42	0.20	0.18
18	601.38		\$22,729.86	\$86,836.87	0.26	0.25
19	639.23		\$22,043.98	\$92,302.26	0.24	0.22
21	468.85	\$61,400.76	\$15,662.14	\$67,700.06	0.23	0.20
22	125.00	\$21,884.04	\$3,097.86	\$18,049.50	0.17	0.16
23	193.00		\$5,864.37	\$27,868.43	0.21	0.20
28	146.36	\$4,200.00	\$1,341.00	\$8,589.00	0.16	0.12
30	106.60	\$22,478.00	\$2,090.61	\$15,392.61	0.14	0.06
	10,574.00	\$109,962.80	\$363,421.97	\$1,514,298.51	0.24	0.22

Cost / revenue hour (includes regular debt payments & special pension):

\$144.39

Total Expenses	\$1,240,207
Debt Interest	\$4,910
Debt Payment	\$100,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

