



St. John's
Transportation
Commission

July 31

2020

MONTHLY FINANCIAL STATEMENTS

Issued: AUGUST 26, 2020

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JULY, 2020



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,228,670	\$1,228,670	\$0	\$8,101,310	\$7,857,500	\$243,810
Passenger Revenue	301,108	457,760	(156,652)	2,220,128	3,401,130	(1,181,002)
Mt. Pearl Revenue	95,915	87,620	8,295	639,218	600,300	38,918
Paradise Revenue	24,184	23,530	654	160,377	163,130	(2,753)
Charter Revenue	880	7,000	(6,120)	880	21,700	(20,820)
Transit Advertising Revenue	5,040	27,250	(22,210)	59,960	120,750	(60,790)
THE LINK Revenue	0	30,750	(30,750)	0	30,750	(30,750)
Community Bus Revenue	8,931	8,330	601	57,331	58,310	(979)
Other Income	6,152	10,000	(3,848)	68,520	70,000	(1,480)
TOTAL REVENUE	\$1,670,880	\$1,880,910	(\$210,030)	\$11,307,724	\$12,323,570	(\$1,015,846)
OPERATIONS						
Operators Salaries	\$550,284	\$586,330	\$36,046	\$3,245,493	\$3,452,120	\$206,627
Salaries Operations	130,066	128,830	(1,236)	818,740	805,180	(13,560)
Diesel Fuel	103,816	156,490	52,674	803,528	1,201,710	398,182
Company Vehicles	2,857	3,190	333	20,828	22,090	1,262
Licenses	4,900	4,900	0	41,040	41,550	510
Communications Expense	1,929	2,230	301	16,665	15,610	(1,055)
Miscellaneous	860	670	(190)	7,049	5,340	(1,709)
Uniforms & Clothing	5,877	6,290	413	41,926	42,830	904
Advertising Expense	6,988	7,610	622	63,557	68,890	5,333
Bus Charter Expense	559	3,920	3,361	1,031	12,600	11,569
Transit Advertising Expense	6,778	10,010	3,232	47,769	59,150	11,381
THE LINK Expense	0	9,900	9,900	0	14,340	14,340
Community Bus Expense	9,333	8,620	(713)	63,190	58,990	(4,200)
Promotions Expense	2,162	5,980	3,818	22,307	37,860	15,553
Registration & Membership	449	870	421	15,044	19,620	4,576
Schedules & Transfers	987	1,600	613	6,872	11,600	4,728
TOTAL OPERATIONS	\$827,845	\$937,440	\$109,595	\$5,215,039	\$5,869,480	\$654,441
MAINTENANCE						
Garage Salaries	\$217,529	\$219,630	\$2,101	\$1,361,168	\$1,413,440	\$52,272
Wash Salaries	44,821	31,430	(13,391)	257,528	198,640	(58,888)
Shop Tools & Equipment	1,907	1,150	(757)	18,219	11,720	(6,499)
Stock Parts	46,096	52,350	6,254	353,841	372,890	19,049
Garage Expense	8,215	6,170	(2,045)	60,620	50,950	(9,670)
Bus Lubricants	5,081	6,730	1,649	53,785	59,720	5,935
Tire Expense	3,796	5,140	1,344	59,446	60,530	1,084
Body Shop Supplies	68	680	612	343	6,520	6,177
Bus Wash	2,410	1,230	(1,180)	21,131	7,590	(13,541)
Building & Yards	9,280	11,050	1,770	69,413	72,190	2,777
Utilities	(13,151)	17,000	30,151	216,979	258,700	41,721

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JULY, 2020



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	2,294	2,950	656	23,617	24,650	1,033
Bus Stop & Shelters	2,546	3,100	554	14,385	18,400	4,015
Janitorial & Sanitation	3,233	3,550	317	24,786	24,850	64
Farebox Repairs	776	1,400	624	2,540	9,500	6,960
TOTAL MAINTENANCE	\$334,901	\$363,560	\$28,659	\$2,537,801	\$2,590,290	\$52,489
FINANCE & ADMINISTRATION						
Administration Salaries	\$87,469	\$87,460	(\$9)	\$545,699	\$544,020	(\$1,679)
Employer's Payroll Tax	23,834	23,240	(594)	129,780	131,130	1,350
Sick Leave	19,000	19,000	0	133,000	133,000	0
Worker's Compensation	15,613	16,500	887	90,371	93,110	2,739
Employment Insurance	21,059	22,420	1,361	133,593	143,000	9,407
Group Insurance	49,656	50,310	654	346,242	369,330	23,088
CPP Expense	48,343	50,990	2,647	298,290	310,180	11,890
Pension Expense	122,286	123,290	1,004	788,962	807,280	18,318
Audit & Legal Fees	2,000	2,000	0	24,630	26,000	1,370
Telephone Expense	2,781	2,910	129	17,887	20,970	3,083
Computer Expense	19,663	17,790	(1,873)	139,557	122,440	(17,117)
Office Supplies Expense	3,561	4,660	1,099	31,133	42,640	11,507
Travel Expense	0	0	0	0	9,380	9,380
Training Expense	1,379	600	(779)	4,006	5,000	994
Fleet Insurance Expense	26,828	28,920	2,092	187,920	202,440	14,520
General Insurance Expense	3,105	3,200	95	21,735	22,400	665
Miscellaneous Expense	3,645	5,260	1,615	20,713	28,520	7,807
Capital Out of Revenue	0	0	0	0	0	0
TOTAL FINANCE & ADMIN.	\$450,222	\$458,550	\$8,328	\$2,913,518	\$3,010,840	\$97,322
Total Expenses	\$1,612,968	\$1,759,550	\$146,582	\$10,666,358	\$11,470,610	\$804,252
NET BEFORE DEBT	\$57,912	\$121,360	(\$63,448)	\$641,366	\$852,960	(\$211,594)
DEBT CHARGES						
Loan Interest Expense	5,867	14,860	8,993	\$65,044	\$102,460	\$37,416
Bank Loan Payment	97,000	106,500	9,500	680,000	750,500	70,500
TOTAL SURPLUS/(COST) OF SERVICE	(\$44,955)	\$0	(\$44,955)	(\$103,678)	\$0	(\$103,678)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 JULY, 2020



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$349,670	\$349,670	\$0	\$2,663,770	\$2,652,850	\$10,920
Passenger Revenue	16,073	23,000	(6,927)	88,579	166,000	(77,421)
Mount Pearl Admin	6,430	7,330	(900)	39,800	43,770	(3,970)
Government Grant	7,875	7,900	(25)	55,125	55,300	(175)
TOTAL REVENUE	\$380,048	\$387,900	(\$7,852)	\$2,847,274	\$2,917,920	(\$70,646)
EXPENSES						
MVT Subsidy	\$181,847	\$338,500	\$156,653	\$1,261,543	\$2,597,710	\$1,336,167
Administration Salaries	13,331	12,680	(651)	77,405	78,460	1,055
Employer's Payroll Tax	257	250	(7)	1,544	1,550	6
Worker's Compensation	182	180	(2)	1,095	1,100	5
Employment Insurance	283	290	7	1,700	1,780	80
Group Insurance	304	250	(54)	2,164	1,480	(684)
CPP Expense	639	670	31	3,837	4,120	283
Pension Expense	813	760	(53)	5,039	4,710	(329)
Promotions Expense	103	310	207	646	2,170	1,524
Telephone Expense	272	360	88	1,861	2,520	659
Professional Fees	5,319	5,860	541	12,813	15,340	2,527
Computer Expense	6,945	6,300	(645)	57,937	55,700	(2,237)
Office Supplies Expense	89	250	161	1,722	1,750	28
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	3,705	3,650	(55)	18,686	25,550	6,864
TOTAL EXPENSE	\$214,089	\$370,310	\$156,221	\$1,447,992	\$2,796,440	\$1,348,448
NET BEFORE DEBT	\$165,959	\$17,590	\$148,369	\$1,399,282	\$121,480	\$1,277,802
DEBT CHARGES						
Loan Interest Expense	503	1,090	587	\$5,959	\$7,980	\$2,021
Bank Loan Payment	17,000	16,500	(500)	114,000	113,500	(500)
TOTAL SURPLUS/(COST) OF SERVICE	\$148,456	\$0	\$148,456	\$1,279,323	\$0	\$1,279,323

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%		
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%		
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%		
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%		
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	<u>1,715,686</u>	<u>640.79%</u>	<u>1,697,555</u>	<u>-1.06%</u>	<u>1,633,700</u>	<u>-3.76%</u>	<u>1,672,483</u>	<u>2.37%</u>	<u>1,825,779</u>	<u>9.17%</u>	<u>1,109,423</u>	<u>-39.24%</u>
Total Year	<u>3,002,310</u>	<u>1.27%</u>	<u>2,965,177</u>	<u>-1.24%</u>	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,109,423</u>	
Weekdays	146		144		146		146		145		140	
Saturdays	30		31		29		30		30		30	
Sundays	30		31		30		29		30		28	
SOE	0		0		0		0		0		8	
Stats	6		7		7		7		7		7	
	212		213		212		212		212		213	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%		
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%		
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%		
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%		
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>1,515,217</u>	<u>669.12%</u>	<u>1,494,256</u>	<u>-1.38%</u>	<u>1,447,664</u>	<u>-3.12%</u>	<u>1,463,737</u>	<u>1.11%</u>	<u>1,583,518</u>	<u>8.18%</u>	<u>983,249</u>	<u>-37.91%</u>
Total Year	<u>2,654,800</u>	<u>2.93%</u>	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>983,249</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JULY, 2020



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$13,312	\$21,609	(\$8,297)	\$77,318	\$145,332	(\$68,014)
City of Mount Pearl Billing	95,915	87,620	8,295	639,218	600,300	38,918
Total Revenue	\$109,227	\$109,229	(\$2)	\$716,536	\$745,632	(\$29,096)
*Less Variable Expenses						
Operating Expenses	\$55,608	\$55,336	(\$272)	\$322,824	\$326,755	\$3,931
Maintenance Expenses	22,967	20,276	(2,691)	141,887	127,729	(14,158)
Finance & Admin. Expenses	21,322	19,129	(2,193)	125,337	116,832	(8,505)
Total Expenses	\$99,897	\$94,741	(\$5,156)	\$590,048	\$571,316	(\$18,732)
Total Overhead Contribution	\$9,330	\$14,488	(\$5,158)	\$126,488	\$174,316	(\$47,828)
Mount Pearl Kilometers	15,340.9	15,340.9	0.0	100,637.0	104,719.0	(4,082.0)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	11.7					
Riders Per Hour^ - Route 22	9.4					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	12.8	10				
2015-2020	19.2	15.5				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$686	\$1,340	(\$654)	\$4,149	\$8,082	(\$3,933)
Town of Paradise Billing	24,184	23,530	654	160,377	163,130	(2,753)
Total Revenue	\$24,870	\$24,870	(\$0)	\$164,526	\$171,212	(\$6,686)
*Less Variable Expenses						
Operating Expenses	\$12,662	\$12,599	(\$63)	\$74,103	\$74,000	(\$103)
Maintenance Expenses	5,229	4,616	(613)	32,551	29,319	(3,232)
Finance & Admin. Expenses	4,855	4,355	(500)	28,768	26,821	(1,947)
Total Expenses	\$22,746	\$21,570	(\$1,176)	\$135,422	\$130,140	(\$5,282)
Total Overhead Contribution	\$2,124	\$3,300	(\$1,176)	\$29,104	\$41,072	(\$11,968)
Paradise Kilometers	3,493.0	3,492.8	0.2	23,107.3	24,046.5	(939.2)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	3.2					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	3.9					
2016-2020	6.8					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$880	\$7,000	(\$6,120)	\$880	\$21,700	(\$20,820)
Total Revenue	\$880	\$7,000	(\$6,120)	\$880	\$21,700	(\$20,820)
EXPENSES						
Operators Salary Expense	\$244	\$2,190	\$1,946	\$621	\$6,790	\$6,169
Operation's Salaries Expense	0	300	300	0	900	900
Diesel Fuel Expense	70	340	270	133	1,080	947
Maintenance Expenses *	245	1,090	845	277	3,380	3,103
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$559	\$3,920	\$3,361	\$1,031	\$12,500	\$11,469
PROFIT / (LOSS)	\$321	\$3,080	(\$2,759)	(\$151)	\$9,200	(\$9,351)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JULY, 2020



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$2,790	\$25,000	(\$22,210)	\$44,210	\$105,000	(\$60,790)
Total Revenues	\$2,790	\$25,000	(\$22,210)	\$44,210	\$105,000	(\$60,790)
EXPENSES						
Salaries	\$4,890	\$4,890	\$0	\$30,322	\$30,310	(\$12)
Sales Commission	392	2,610	2,218	5,208	11,270	6,062
Sign Production	0	580	580	(4)	4,060	4,064
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	3,395	2,590	(805)
Telephone	37	80	43	301	560	259
Advertising	275	300	25	2,530	2,100	(430)
Sign Installations	339	630	291	3,498	4,410	912
Entertainment	0	190	190	0	1,330	1,330
Advertising Software	360	360	0	2,520	2,520	0
Total Expenses	\$6,778	\$10,010	\$3,232	\$47,770	\$59,150	\$11,380
PROFIT / (LOSS)	(\$3,988)	\$14,990	(\$18,978)	(\$3,560)	\$45,850	(\$49,410)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$15,750	\$15,750	\$0
TOTAL PROFIT / (LOSS)	-\$1,738	\$17,240	(\$18,978)	\$12,190	\$61,600	(\$49,410)

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JULY, 2020



KEY PERFORMANCE INDICATORS	7 MTHS	7 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	<u>2020</u>	<u>2019</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
PASSENGERS PER HOUR	15.78	23.08	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	11.43	14.40	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	21.4%	30.9%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.83	27.15	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	2.00	1.88	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	32.43	44.44	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	10.29	6.69	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JULY, 2020



KEY PERFORMANCE INDICATORS	7 MTHS	% of	7 MTHS	% of	TOTAL	% of								
	<u>2020</u>	Paid Trips	<u>2019</u>	Paid Trips	<u>2019</u>	Paid Trips	<u>2018</u>	Paid Trips	<u>2017</u>	Paid Trips	<u>2016</u>	Paid Trips	<u>2015</u>	Paid Trips
BUS TRIPS	26,316	59.7%	56,743	60.0%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	15,776	35.8%	34,241	36.2%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	42,092		90,984		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	1,975	4.5%	3,654	3.9%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	44,067		94,638		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	53,468	121.3%	39,222	41.4%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	6,489	14.7%	13,258	14.0%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

REVENUES

PASSENGER REVENUE		<u>2020</u>	<u>2019</u>	<u>Variance</u>
\$156,652	Cash Revenue	\$93,802	\$165,833	(\$72,031)
	10-Ride Passes	\$64,661	\$90,576	(\$25,915)
	Monthly Passes	\$139,960	\$202,663	(\$62,703)
	Other (double-rides, Go-Cards, etc)	\$3,583	\$9,409	(\$5,826)
	M-Card fees	\$1,951	\$3,951	(\$2,000)
	Credits / Discounts / Allocations	(\$1,345)	(\$3,430)	\$2,085
	Commission Paid	(\$1,503)	(\$2,241)	\$738
	Total Revenue	<u>\$301,109</u>	<u>\$466,761</u>	<u>(\$165,652)</u>

- ☆ **Government of NL declared a pulic health emergency related to COVID-19 on March 18, 2020.**
- ☆ Cash revenue down 43% from 2019 and cash ridership down 42.2%.
- ☆ 10-Ride pass revenue was down 28.6% from 2019. 10-Ride riders were down 29.7% while sales were down 28.9%
- ☆ Monthly pass revenue was down 30.9% from 2019. Monthly riders were down 50.9% while sales were down 32.7%
- ☆ Ridership of 141,670 was 44.8% lower than 2019 (256,665) and 44.8% lower than budget.
 NOTE: There were 22 week days in 2020 and 22 last year.
- ☆ Avg fare of \$2.13 compared to \$1.82 in 2019 and \$1.78 budget.
- ☆ **Rides per pass ratio was 37.0 compared to 50.6 in 2019.**
- ☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth
2020	32.3%	17.0%	50.7%
2019	25.9%	17.0%	57.0%
2018	28.8%	17.0%	54.2%
2017	30.8%	17.3%	51.9%
2016	32.6%	16.2%	51.2%

MOUNT PEARL REVENUE ☆ Actual ridership revenues less than budget due to COVID-19, thus higher subsidy required.
 \$8,295 (See Mount Pearl statement for more information).

CHARTER REVENUE ☆ Charters in the month lower than budget.
 (\$6,120) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales bookings for July were much lower than budgeted.
 (\$22,210) (See Transit Advertising statement for more information).

THE LINK REVENUE ☆ The Link was not renewed by the partners for 2020.
 (\$30,750)

OTHER INCOME ☆ Other general miscellaneous receipts less than budget.
 (\$3,848)

OPERATIONS DEPT

OPERATORS SALARIES	☆ Lower pay scale paid time less than budget.	\$3,372
\$36,046	☆ Overtime, stat pay, temp pay, paid sick leave, net of docked time less than budget.	\$3,828
	☆ Paid shifts were 65 actual vs 69 budget.	\$25,984
	☆ No weekly overshift vs 13 weekly hours budgeted.	\$2,110
		<u>\$35,294</u>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JULY, 2020



DIESEL FUEL EXPENSE \$52,674	<ul style="list-style-type: none"> ☆ Budgeted Usage: 134,905 litres @ \$1.1600 /L ☆ Actual Usage: 122,932 litres @ \$0.8445 /L 	<p>\$156,490 (\$103,816)</p> <hr/> <p>\$52,674</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (134,905 - 122,932) @ \$1.16 /L ☆ Price Variance: 122,932 @ (\$1.16 - \$0.8445) 	<p>\$13,889 \$38,785</p> <hr/> <p>\$52,674</p>

☆ Actual burn was 56.2 L / 100KM vs budget of 56.1 L / 100KM.
 ☆ Actual total KM was 219,576 vs budget of 245,196.

BUS CHARTER EXPENSE \$3,361 ☆ Charters in the month lower than budget.
 (See Charter statement for more information).

TRANSIT ADVERTISING EXPENSE \$3,232 ☆ Lower sales meant lower commissions on sales.
 (See Transit Advertising statement for more information).

THE LINK EXPENSE \$9,900 ☆ No Link in 2020.

PROMOTIONS EXPENSE \$3,818 ☆ Air Miles awarded much lower than budget.

MAINTENANCE DEPT

GARAGE SALARIES \$2,101	<ul style="list-style-type: none"> ☆ Mechanic short for month - moved to Planning Supervisor. ☆ Mechanic unpaid 4 weeks due to WCC. ☆ Apprentice at 70% wage rate. ☆ OT & stat pay higher than budget. 	<p>\$7,756 \$6,205 \$2,331 (\$13,580)</p> <hr/> <p>\$2,712</p>
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WASH SALARIES (\$13,391) ☆ Three hires to increase bus cleanings - COVID-19. (\$13,344)

STOCK PARTS EXPENSE \$6,254 ☆ Parts usage less than budget.

GARAGE EXPENSE (\$2,045) ☆ COVID-19 cleaner - Bacoban not budgeted. (\$2,499)

UTILITIES EXPENSE \$30,151	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive electricity 	<p>BUDGET \$17,000 ONE TIME CREDIT \$28,792 ACTUAL (\$15,641)</p> <hr/> <p>\$30,151</p>
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☆ July billing had 138,300 kWh & 865 kVA & while last year had 135,900 kWh & 738 kVA.

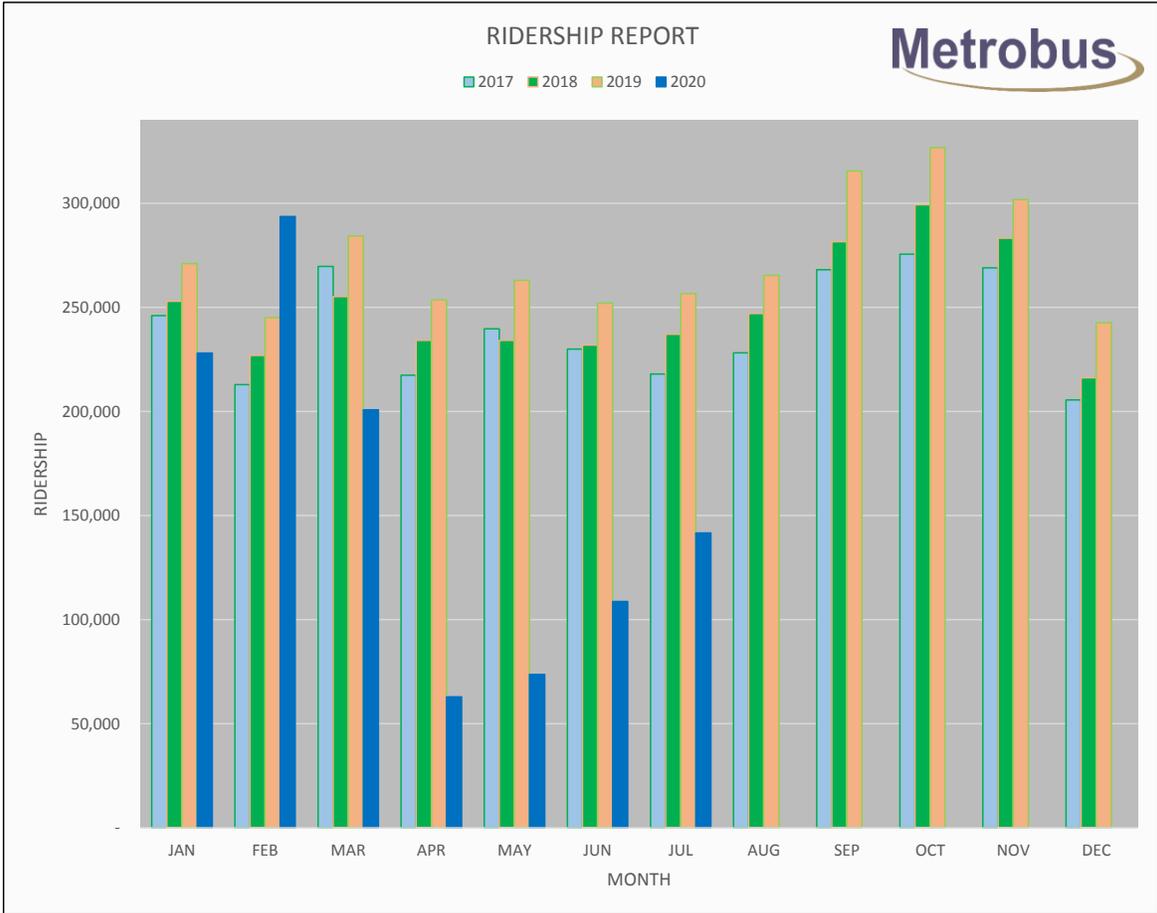
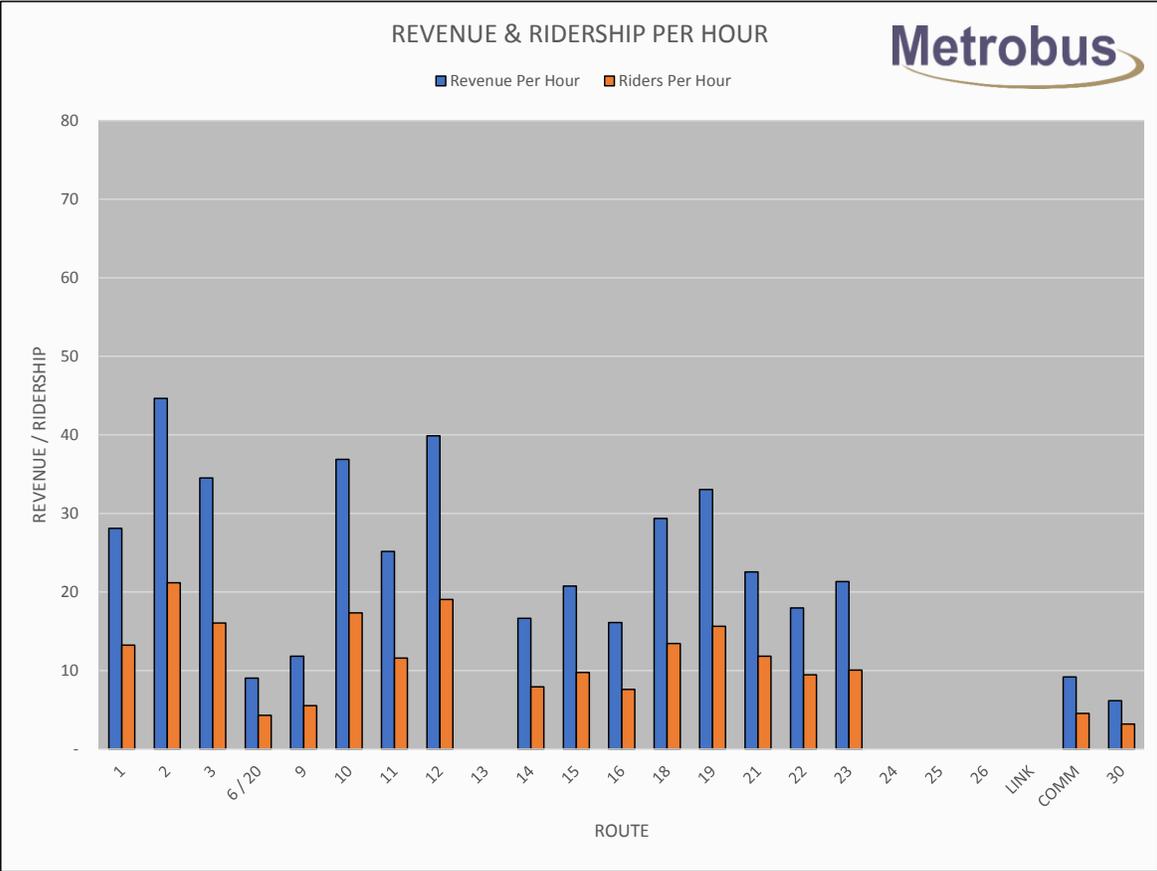
FINANCE & HUMAN RESOURCES

CPP EXPENSE \$2,647	☆ Lower payroll expenses for the month led to decreased CPP contributions.
FLEET INSURANCE \$2,092	☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020.
LOAN INTEREST EXPENSE \$8,993	☆ Lower total debt balance & lower interest rate than budget (1.50% vs 3.35%).
BANK LOAN PAYMENT \$9,500	☆ New debt payments for PTIF2 projects not started and none required for Transit Signal Priority. ☆ No debt payments needed on camera system or 2014 loader - paid off in December 2019.

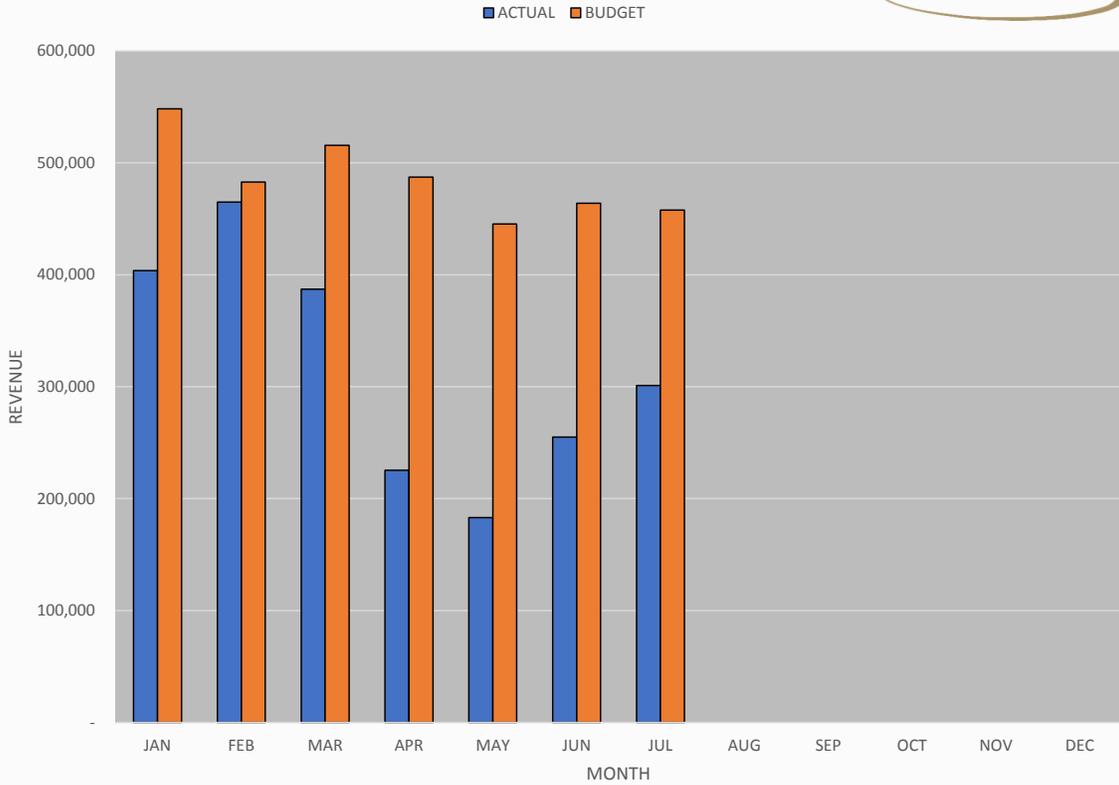
GOBUS

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$6,927) ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.

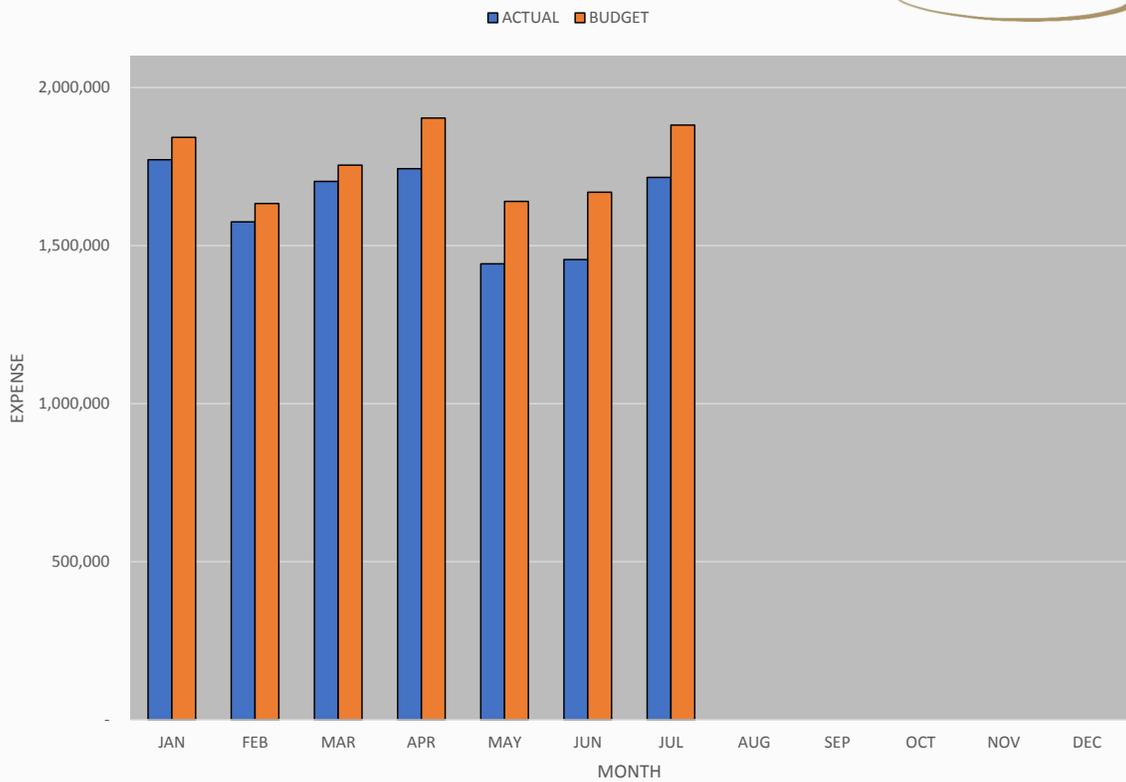
MVT SUBSIDY EXPENSE \$156,653	☆ BUDGET - Credit to MVT for GO-Card usage: 10,640 rides @ \$2.50 \$26,600 ☆ BUDGET - Ridership Subsidy: 11,340 rides @ \$27.06 \$306,896 ☆ BUDGET - No Show Subsidy: 400 rides @ \$12.51 \$5,004 <hr/> ☆ ACTUAL - Credit to MVT for GO-Card usage: 5,009 rides @ \$2.50 (\$12,523) ☆ ACTUAL - Ridership Subsidy: 6,145 rides @ \$27.06 (\$166,836) ☆ ACTUAL - No Show Subsidy: 199 rides @ \$12.51 (\$2,489) <hr/> (\$181,848) <hr/> \$156,653
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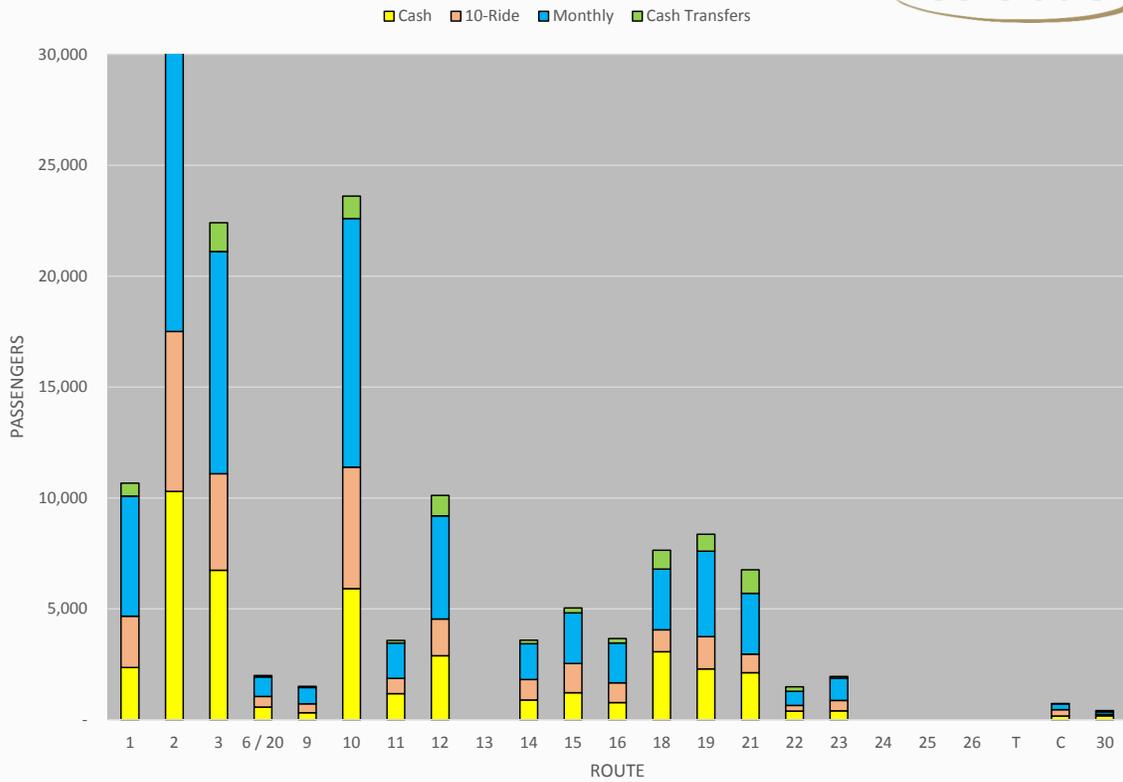
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	762.23		\$21,429.67	\$132,419.17	0.16	0.22
2	1,614.49		\$72,101.42	\$280,478.89	0.26	0.26
3	1,315.52		\$45,390.25	\$228,540.03	0.20	0.19
6	447.00		\$4,042.44	\$77,655.52	0.05	0.07
9	262.24		\$3,103.28	\$45,557.91	0.07	0.10
10	1,303.69		\$48,099.47	\$226,484.85	0.21	0.26
11	298.26		\$7,502.18	\$51,815.52	0.14	0.13
12	482.15		\$19,226.71	\$83,761.99	0.23	0.22
13						0.22
14	432.85		\$7,212.50	\$75,197.30	0.10	0.13
15	493.15		\$10,233.23	\$85,672.98	0.12	0.18
16	454.84		\$7,328.76	\$79,017.53	0.09	0.14
18	505.15		\$14,831.47	\$87,757.69	0.17	0.16
19	485.83		\$16,052.12	\$84,401.30	0.19	0.19
21	481.68	\$70,170.30	\$10,870.96	\$83,680.34	0.13	0.12
22	135.74	\$25,744.99	\$2,440.95	\$23,581.57	0.10	0.10
23	186.00		\$3,967.21	\$32,313.04	0.12	0.13
24						0.16
25						0.13
26						0.31
27						
28	158.35	\$7,475.00	\$1,455.86	\$11,133.00	0.13	0.10
30	111.26	\$24,184.26	\$685.90	\$19,328.75	0.04	0.03
	9,930.43	\$127,574.55	\$295,974.36	\$1,708,797.37	0.17	0.19

Cost / revenue hour (includes regular debt payments & special pension): \$173.72

Total Expenses	\$1,613,255
Debt Interest	\$5,867
Debt Payment	\$97,000

