



St. John's  
Transportation  
Commission

July 31

2021

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MONTHLY FINANCIAL STATEMENTS

Issued: AUGUST 31, 2021

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JULY, 2021



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,354,350	\$1,354,350	\$0	\$8,226,860	\$8,226,860	\$0
Passenger Revenue	238,505	240,720	(2,215)	1,395,100	1,370,620	24,480
Low Income Pass Revenue	153,857	164,500	(10,643)	1,098,424	1,172,500	(74,076)
Mt. Pearl Revenue	88,661	88,560	101	617,148	623,500	(6,352)
Paradise Revenue	24,437	23,380	1,057	166,278	161,590	4,688
Charter Revenue	878	7,000	(6,122)	878	21,700	(20,822)
Transit Advertising Revenue	19,262	27,250	(7,988)	86,551	120,750	(34,199)
Community Bus Revenue	5,766	0	5,766	37,915	0	37,915
Other Income	6,946	10,000	(3,054)	62,390	70,000	(7,610)
<b>TOTAL REVENUE</b>	<b>\$1,892,662</b>	<b>\$1,915,760</b>	<b>(\$23,098)</b>	<b>\$11,691,544</b>	<b>\$11,767,520</b>	<b>(\$75,976)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$595,983	\$606,270	\$10,287	\$3,156,758	\$3,264,620	\$107,862
Salaries Operations	120,779	127,510	6,731	734,283	753,960	19,677
Diesel Fuel	153,035	131,110	(21,925)	1,015,386	971,380	(44,006)
Company Vehicles	1,767	3,130	1,363	17,298	21,350	4,052
Licenses	4,900	4,900	0	41,679	41,600	(79)
Communications Expense	2,269	2,230	(39)	15,209	15,610	401
Miscellaneous	1,485	670	(815)	10,012	5,620	(4,392)
Uniforms & Clothing	5,804	6,020	216	41,255	40,940	(315)
Advertising Expense	7,157	7,460	303	26,190	30,840	4,650
Bus Charter Expense	392	3,910	3,518	392	12,540	12,148
Transit Advertising Expense	9,187	10,010	823	55,882	58,170	2,288
Community Bus Expense	9,057	0	(9,057)	61,795	0	(61,795)
Promotions Expense	2,501	5,980	3,479	16,166	41,860	25,694
Registration & Membership	1,204	960	(244)	16,226	21,000	4,774
Schedules & Transfers	981	1,250	269	11,073	10,150	(923)
<b>TOTAL OPERATIONS</b>	<b>\$916,501</b>	<b>\$911,410</b>	<b>(\$5,091)</b>	<b>\$5,219,604</b>	<b>\$5,289,640</b>	<b>\$70,036</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$262,749	\$220,430	(\$42,319)	\$1,337,895	\$1,326,740	(\$11,155)
Wash Salaries	37,933	39,730	1,797	244,542	252,890	8,348
Shop Tools & Equipment	224	1,150	926	12,300	9,950	(2,350)
Stock Parts	55,737	54,000	(1,737)	445,840	414,000	(31,840)
Garage Expense	7,636	8,290	654	50,971	47,260	(3,711)
Bus Lubricants	6,620	7,990	1,370	59,906	61,690	1,784
Tire Expense	12,018	12,400	382	53,420	57,500	4,080
Body Shop Supplies	198	800	602	1,324	5,400	4,076
Bus Wash	327	1,230	903	5,278	7,590	2,312
Building & Yards	6,201	6,050	(151)	88,420	82,290	(6,130)
Utilities	12,301	16,700	4,399	212,377	258,200	45,823
Maintenance Vehicles	3,562	5,000	1,438	24,598	26,800	2,202

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JULY, 2021



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,422	3,100	678	25,662	19,850	(5,812)
Janitorial & Sanitation	3,292	3,550	258	25,066	24,850	(216)
Farebox Repairs	760	1,400	640	7,793	9,500	1,707
Capital Out of Revenue	0	0	0	0	0	0
<b>TOTAL MAINTENANCE</b>	<b>\$411,980</b>	<b>\$381,820</b>	<b>(\$30,160)</b>	<b>\$2,595,392</b>	<b>\$2,604,510</b>	<b>\$9,118</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$85,899	\$87,460	\$1,561	\$534,825	\$526,970	(\$7,855)
Employer's Payroll Tax	24,777	23,780	(997)	126,722	125,300	(1,422)
Sick Leave	19,000	19,000	0	133,000	133,000	0
Worker's Compensation	16,920	16,890	(30)	90,929	88,970	(1,959)
Employment Insurance	23,195	22,970	(225)	130,297	136,080	5,783
Group Insurance	45,551	56,280	10,729	345,024	416,660	71,636
Retiring Allowance Expense	3,600	3,600	0	25,200	25,200	0
CPP Expense	54,654	54,810	156	301,637	307,420	5,783
Pension Expense	135,054	143,270	8,216	854,358	897,490	43,132
Audit & Legal Fees	2,000	2,000	0	22,656	22,200	(456)
Telephone Expense	2,370	2,510	140	17,475	18,170	695
Computer Expense	17,752	18,710	958	123,508	126,480	2,972
Office Supplies Expense	3,993	5,970	1,977	29,321	36,810	7,489
Travel Expense	0	0	0	0	9,380	9,380
Training Expense	592	9,600	9,008	22,364	30,200	7,836
Fleet Insurance Expense	33,999	33,370	(629)	237,993	233,590	(4,403)
General Insurance Expense	5,284	6,530	1,246	36,886	45,710	8,824
Miscellaneous Expense	4,569	3,260	(1,309)	27,829	27,820	(9)
Capital Out of Revenue	0	0	0	8,697	8,700	3
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$479,209</b>	<b>\$510,010</b>	<b>\$30,645</b>	<b>\$3,068,721</b>	<b>\$3,216,150</b>	<b>\$147,429</b>
Total Expenses	\$1,807,690	\$1,803,240	(\$4,450)	\$10,883,717	\$11,110,300	\$226,583
<b>NET BEFORE DEBT</b>	<b>\$84,972</b>	<b>\$112,520</b>	<b>(\$27,548)</b>	<b>\$807,827</b>	<b>\$657,220</b>	<b>\$150,607</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	4,671	6,320	1,649	\$33,064	\$39,620	\$6,556
Bank Loan Payment	101,000	106,200	5,200	603,000	617,600	14,600
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$20,699)</b>	<b>\$0</b>	<b>(\$20,699)</b>	<b>\$171,763</b>	<b>\$0</b>	<b>\$171,763</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JULY, 2021



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$288,930	\$288,930	\$0	\$2,011,230	\$2,011,230	\$0
Passenger Revenue	11,109	16,100	(4,991)	70,795	116,200	(45,405)
Low Income Pass Revenue	10,643	0	10,643	74,077	0	74,077
Mount Pearl Admin	6,190	6,030	160	45,981	47,450	(1,469)
Government Grant	7,875	7,900	(25)	55,125	55,300	(175)
<b>TOTAL REVENUE</b>	<b>\$324,747</b>	<b>\$318,960</b>	<b>\$5,787</b>	<b>\$2,257,208</b>	<b>\$2,230,180</b>	<b>\$27,028</b>
<b>EXPENSES</b>						
MVT Subsidy	\$270,255	\$272,590	\$2,335	\$1,543,131	\$1,864,510	\$321,379
Administration Salaries	14,308	13,370	(938)	81,593	80,120	(1,473)
Employer's Payroll Tax	287	270	(17)	1,638	1,590	(48)
Worker's Compensation	210	190	(20)	1,197	1,130	(67)
Employment Insurance	316	300	(16)	1,805	1,800	(5)
Group Insurance	383	240	(143)	2,249	1,400	(849)
CPP Expense	746	730	(16)	4,244	4,360	116
Pension Expense	936	800	(136)	5,307	4,790	(517)
Professional Fees	4,964	7,540	2,576	18,298	52,780	34,482
Telephone Expense	293	360	67	2,396	2,520	124
Computer Expense	2,165	2,300	135	73,667	74,830	1,163
Office Supplies Expense	29	250	221	2,087	1,750	(337)
Promotions Expense	119	310	191	803	2,170	1,367
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,625	2,920	(2,705)	26,536	18,250	(8,286)
<b>TOTAL EXPENSE</b>	<b>\$300,636</b>	<b>\$302,170</b>	<b>\$1,534</b>	<b>\$1,764,951</b>	<b>\$2,114,500</b>	<b>\$349,549</b>
<b>NET BEFORE DEBT</b>	<b>\$24,111</b>	<b>\$16,790</b>	<b>\$7,321</b>	<b>\$492,257</b>	<b>\$115,680</b>	<b>\$376,577</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	240	290	50	\$2,022	\$2,180	\$158
Bank Loan Payment	17,000	16,500	(500)	114,000	113,500	(500)
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$6,871</b>	<b>\$0</b>	<b>\$6,871</b>	<b>\$376,235</b>	<b>\$0</b>	<b>\$376,235</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	5,996	5,443	(553)	35,855	37,284	1,429
TAXI TRIPS *	2,948	3,629	681	15,100	24,839	9,739
<b>TOTAL TRIPS</b>	<b>8,944</b>	<b>9,072</b>	<b>128</b>	<b>50,955</b>	<b>62,123</b>	<b>11,168</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	-39.68%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	-56.09%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	-57.65%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	-39.32%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	-31.71%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	-24.57%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	-24.94%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%			
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%			
Year-to-date	<u>1,633,700</u>	<u>-3.76%</u>	<u>1,672,483</u>	<u>2.37%</u>	<u>1,825,779</u>	<u>9.17%</u>	<u>1,109,423</u>	<u>-39.24%</u>	<u>1,107,795</u>	<u>-0.15%</u>	<u>-39.32%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>1,107,795</u>		
Weekdays	148		148		147		137		146		
Saturdays	29		30		30		28		31		
Sundays	30		29		30		28		30		
No Service	1		1		1		16		1		
Stats	4		4		4		4		4		
	<b>212</b>		<b>212</b>		<b>212</b>		<b>213</b>		<b>212</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
**MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)**  
**FROM JANUARY 2015 to DECEMBER 2021**



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	-38.07%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	-58.66%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	-59.82%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	-41.45%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	-33.77%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	-27.72%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	-28.01%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%			
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%			
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%			
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%			
Year-to-date	<u>1,447,664</u>	-3.12%	<u>1,463,737</u>	1.11%	<u>1,583,518</u>	8.18%	<u>983,249</u>	-37.91%	<u>930,833</u>	-5.33%	-41.22%
Total Year	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>		<u>930,833</u>		

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
JULY, 2021



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$19,140	\$17,028	\$2,112	\$124,920	\$103,405	\$21,515
City of Mount Pearl Billing	88,661	88,560	101	617,148	623,500	(6,352)
<b>Total Revenue</b>	<b>\$107,801</b>	<b>\$105,588</b>	<b>\$2,213</b>	<b>\$742,068</b>	<b>\$726,905</b>	<b>\$15,163</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$56,812	\$55,321	(\$1,491)	\$320,588	\$310,214	(\$10,374)
Maintenance Expenses	24,735	21,791	(2,944)	141,257	132,826	(8,431)
Finance & Admin. Expenses	22,928	21,484	(1,444)	130,718	129,983	(735)
<b>Total Expenses</b>	<b>\$104,475</b>	<b>\$98,596</b>	<b>(\$5,879)</b>	<b>\$592,563</b>	<b>\$573,023</b>	<b>(\$19,540)</b>
<b>Total Overhead Contribution</b>	<b>\$3,326</b>	<b>\$6,992</b>	<b>(\$3,666)</b>	<b>\$149,505</b>	<b>\$153,882</b>	<b>(\$4,377)</b>
Mount Pearl Kilometers	15,400.2	15,089.4	310.8	106,009.7	103,876.3	2,133.4
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	17.9					
Riders Per Hour^ - Route 22	12.4					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	15.0	11.4				
<b>2015-2021</b>	<b>18.5</b>	<b>14.8</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 JULY, 2021



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,128	\$1,065	\$63	\$6,762	\$5,747	\$1,015
Town of Paradise Billing	24,437	23,380	1,057	166,278	161,590	4,688
<b>Total Revenue</b>	<b>\$25,565</b>	<b>\$24,445</b>	<b>\$1,120</b>	<b>\$173,039</b>	<b>\$167,337</b>	<b>\$5,702</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$13,473	\$12,805	(\$668)	\$76,126	\$71,405	(\$4,721)
Maintenance Expenses	5,866	5,044	(822)	33,504	30,572	(2,932)
Finance & Admin. Expenses	5,438	4,973	(465)	31,014	29,917	(1,097)
<b>Total Expenses</b>	<b>\$24,777</b>	<b>\$22,822</b>	<b>(\$1,955)</b>	<b>\$140,644</b>	<b>\$131,894</b>	<b>(\$8,750)</b>
<b>Total Overhead Contribution</b>	<b>\$788</b>	<b>\$1,623</b>	<b>(\$835)</b>	<b>\$32,395</b>	<b>\$35,443</b>	<b>(\$3,048)</b>
Paradise Kilometers	3,652.2	3,492.7	159.5	24,719.8	23,912.1	807.7
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	6.9					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	4.3					
<b>2016-2021</b>	<b>6.3</b>					

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$878	\$7,000	(\$6,122)	\$878	\$21,700	(\$20,822)
<b>Total Revenue</b>	<b>\$878</b>	<b>\$7,000</b>	<b>(\$6,122)</b>	<b>\$878</b>	<b>\$21,700</b>	<b>(\$20,822)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$256	\$2,190	\$1,934	\$256	\$6,790	\$6,534
Operation's Salaries Expense	10	300	290	10	900	890
Diesel Fuel Expense	126	290	164	126	900	774
Maintenance Expenses *	0	1,130	1,130	0	3,500	3,500
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$392</b>	<b>\$3,910</b>	<b>\$3,518</b>	<b>\$392</b>	<b>\$12,440</b>	<b>\$12,048</b>
<b>PROFIT / (LOSS)</b>	<b>\$486</b>	<b>\$3,090</b>	<b>(\$2,604)</b>	<b>\$486</b>	<b>\$9,260</b>	<b>(\$8,774)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 JULY, 2021



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$17,012	\$25,000	(\$7,988)	\$70,801	\$105,000	(\$34,199)
<b>Total Revenues</b>	<b>\$17,012</b>	<b>\$25,000</b>	<b>(\$7,988)</b>	<b>\$70,801</b>	<b>\$105,000</b>	<b>(\$34,199)</b>
<b>EXPENSES</b>						
Salaries	\$4,891	\$4,890	(\$1)	\$29,345	\$29,330	(\$15)
Sales Commission	1,814	2,610	796	8,035	11,270	3,235
Sign Production	(200)	580	780	2,308	4,060	1,752
Promotion	0	0	0	87	0	(87)
Vehicle	485	370	(115)	3,395	2,590	(805)
Telephone	52	80	28	324	560	236
Advertising	900	300	(600)	4,939	2,100	(2,839)
Sign Installations	885	630	(255)	4,929	4,410	(519)
Entertainment	0	190	190	0	1,330	1,330
Advertising Software	360	360	0	2,520	2,520	0
<b>Total Expenses</b>	<b>\$9,187</b>	<b>\$10,010</b>	<b>\$823</b>	<b>\$55,882</b>	<b>\$58,170</b>	<b>\$2,288</b>
<b>PROFIT / (LOSS)</b>	<b>\$7,825</b>	<b>\$14,990</b>	<b>(\$7,165)</b>	<b>\$14,919</b>	<b>\$46,830</b>	<b>(\$31,911)</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$15,750	\$15,750	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$10,075</b>	<b>\$17,240</b>	<b>(\$7,165)</b>	<b>\$30,669</b>	<b>\$62,580</b>	<b>(\$31,911)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
COMMUNITY BUS FINANCIAL STATEMENT  
JULY, 2021



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	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,366	\$0	\$1,366	\$8,115	\$0	\$8,115
Government Grant	4,400	0	4,400	29,800	0	29,800
<b>Total Revenues</b>	<b>\$5,766</b>	<b>\$0</b>	<b>\$5,766</b>	<b>\$37,915</b>	<b>\$0</b>	<b>\$37,915</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$38,975	\$0	(\$38,975)
Operations Salaries	0	0	0	0	0	0
Benefits	637	0	(637)	4,341	0	(4,341)
Diesel / Gas	1,552	0	(1,552)	10,591	0	(10,591)
Maintenance Expenses	1,152	0	(1,152)	7,863	0	(7,863)
Other	0	0	0	26	0	(26)
<b>Total Expenses</b>	<b>\$9,057</b>	<b>\$0</b>	<b>(\$9,057)</b>	<b>\$61,796</b>	<b>\$0</b>	<b>(\$61,796)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$3,291)</b>	<b>\$0</b>	<b>(\$3,291)</b>	<b>(\$23,881)</b>	<b>\$0</b>	<b>(\$23,881)</b>
West # 1 (Mon) X 4	127			993		
East # 1 (Tue) X 4	85			512		
West # 2 (Wed) X 4	135			867		
East # 2 (Thu) X 4	128			676		
Bidgoods (Fri) X 5	210			1,000		
	<b>685</b>			<b>4,048</b>		
Riders Per Hour*	4.5					
* Riders per hour average:						
2014	2.3			^ Other costs consist of non-regular maintenance expenses & promo items		
2015	4.2			Magnet Latch		26
2016	5.5					
2017	5.9			<b>Total Other</b>		<b>26</b>
2018	5.7					
2019	5.5					
2020	3.9					
2021	3.8					
<b>2014-2021</b>	<b>4.8</b>					

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JULY, 2021



KEY PERFORMANCE INDICATORS	7 MTH	7 MTH	7 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2019	2020	2019	2018	2017
PASSENGERS PER HOUR	14.81	15.78	23.08	15.51	24.21	22.08	21.47
ENERGY EFFIC. (Diesel / Rev Hours)	13.58	11.43	14.40	11.14	14.36	14.49	12.12
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	23.8%	21.4%	30.9%	22.8%	32.7%	31.2%	33%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.41	30.83	27.15	30.43	26.68	25.59	25.06
AVERAGE FARE (Low Income Pass incl.)	2.25	2.00	1.88	2.20	1.87	1.92	1.95
OPERATING REVENUE / HOUR	34.50	32.43	44.44	34.86	46.40	43.80	43.47
TOTAL COST PER RIDER	10.40	10.29	6.69	10.59	6.44	6.97	6.99

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JULY, 2021



KEY PERFORMANCE INDICATORS	7 MTH		7 MTH	% of	7 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	
BUS TRIPS	35,855	67.6%	26,316	59.7%	56,743	60.0%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%
TAXI TRIPS	15,100	28.5%	15,776	35.8%	34,241	36.2%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%
<b>TOTAL TRIPS</b>	<b>50,955</b>		<b>42,092</b>		<b>90,984</b>		<b>81,719</b>		<b>156,097</b>		<b>141,840</b>		<b>121,878</b>	
NO SHOWS	2,087	3.9%	1,975	4.5%	3,654	3.9%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%
<b>TOTAL PAID TRIPS</b>	<b>53,042</b>		<b>44,067</b>		<b>94,638</b>		<b>85,235</b>		<b>162,082</b>		<b>148,672</b>		<b>129,352</b>	
CANCELLATIONS	26,164	49.3%	53,468	121.3%	39,222	41.4%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%
GOBUS rides on METROBUS	9,940	18.7%	6,489	14.7%	13,258	14.0%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%

**REVENUES**

PASSENGER REVENUE		<u>2021</u>	<u>2019</u>	<u>Variance</u>
(\$2,215)	Cash Revenue	\$72,983	\$165,833	(\$92,850)
	10-Ride Passes	\$66,636	\$90,576	(\$23,940)
	Monthly Passes	\$93,457	\$202,663	(\$109,206)
	Other (double-rides, Go-Cards, etc)	\$6,419	\$9,409	(\$2,990)
	M-Card fees	\$2,169	\$3,951	(\$1,782)
	Credits / Discounts / Allocations	(\$1,913)	(\$3,430)	\$1,517
	Commission Paid	(\$1,246)	(\$2,241)	\$995
	<b>Total Revenue</b>	<b><u>\$238,505</u></b>	<b><u>\$466,761</u></b>	<b><u>(\$228,256)</u></b>

☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆ Cash revenue down 56% from 2019 while cash ridership down 49.5%.

☆ 10-Ride pass revenue was down 26.4% from 2019. 10-Ride riders were down 28% & sales were down 26.6%.

☆ Monthly pass revenue was down 54% from 2019. Monthly riders were down 56.9% & sales were down 54.9%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data for 2020.

☆ Ridership of 192,650 was 25% lower than 2019 (256,665) and 5.1% lower than budget (202,930).

NOTE: There were 21 week days in 2021 and 22 last year.

☆ Avg fare (incl. LIFT) of \$2.04 compared to \$1.82 in 2019 and \$2.00 budget.

☆ Rides per pass ratio was 19.6 (LIFT passes incl.) compared to 37.0 in 2020, and 50.6 in 2019.

☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.6%	16.4%	31.4%	33.7%
2020	32.3%	17.0%	50.7%	0.0%
2019	25.9%	17.0%	57.0%	0.0%
2018	28.8%	17.0%	54.2%	0.0%
2017	30.8%	17.3%	51.9%	0.0%
2016	32.6%	16.2%	51.2%	0.0%

LOW INCOME PASS REVENUE (\$10,643) ☆ Month 11 of program - 5,058 active cards at end of month - 64,127 rides this month.  
 ☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

CHARTER REVENUE (\$6,122) ☆ Only 5.2 billable hours in July vs 40 budgeted.  
 (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE (\$7,988) ☆ Sales booked for July lower than budget.  
 (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE \$5,766 ☆ Service not budgeted due to lack of committed Government funding. Funding was received in April - \$50,000 for the full year.  
 (See Community Bus statement for more information).

OTHER INCOME (\$3,054) ☆ Miscellaneous receipts, bank interest, and ITC's lower than budget.

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$12,416
\$10,287	☆ Employee working call centre on RTW.	(\$4,271)
	☆ Vacation weeks higher than budget (86 vs 85).	(\$1,299)
	☆ Overtime & temp paid time (net of docked time) less than budget..	\$3,297
		<u><u>\$10,143</u></u>

OPERATIONS SALARIES	☆ Part-time ISR position not filled for month.	\$2,700
\$6,731	☆ Overtime & Stat pay less than budget.	\$3,915
	☆ Three positions (Ops Mgr, Senior Supervisor, Supervisor) all filled currently at lower rates than budget due to salary scale.	\$3,965
	☆ Temporary supervisor wks (8) not budgeted (less 3 weeks empty position due to retirement).	(\$3,745)
		<u><u>\$6,835</u></u>

DIESEL FUEL EXPENSE	☆ Budgeted Usage: 135,165 litres @ \$0.9700 /L	\$131,110
(\$21,925)	☆ Actual Usage: 135,959 litres @ \$1.1256 /L	(\$153,035)
		<u><u>(\$21,925)</u></u>

☆ Volume Variance: (135,165 - 135,959) @ \$0.97 /L	(\$770)
☆ Price Variance: 135,959 @ (\$0.97 - \$1.1256)	(\$21,155)
	<u><u>(\$21,925)</u></u>

☆ Actual burn was 57.5 L / 100KM vs budget of 56.5 L / 100KM.  
 ☆ Actual total KM was 238,945 vs budget of 239,226.

CHARTER EXPENSE	☆ Only 5.2 billable hours in July vs 40 budgeted. (See Charter statement for more information).	
\$3,518		

COMMUNITY BUS EXPENSE	☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).	
(\$9,057)		

PROMOTIONS EXPENSE	☆ Air Miles earned in the month much lower than budgeted.	
\$3,479		

**MAINTENANCE DEPT**

GARAGE SALARIES	☆ Mechanic short for the last week of month.	\$1,551
(\$42,319)	☆ Casual worker short first week of month - delayed start.	\$460
	☆ Overlap new electrician with retiring electrician for 3 weeks end of month.	(\$4,654)
	☆ Overtime & stat pay higher than budget - work to prep buses for return to full service & wire buses for new PIM account-based system.	(\$42,040)
	☆ Foreman at lower pay rate due to retirement.	\$880
		<u><u>(\$43,802)</u></u>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JULY, 2021



UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$16,700
\$4,399	☆ Messenger Drive electricity	ACTUAL	(\$12,301)
	☆ Messenger Drive water	BUDGET	\$0
	☆ Messenger Drive water	ACTUAL	\$0
			<u><u>\$4,399</u></u>

☆ Current billing had 135,000 kWh & 634 kVA & while last year had 138,300 kWh & 866 kVA  
 ☆ Budget is a 3 yr rolling average - July consisting of 2018-2019-2020.

**FINANCE & HUMAN RESOURCES**

GROUP INSURANCE EXPENSE ☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had budgeted an 8% increase based on early feedback from Mercer on potential increases.  
 \$10,729

PENSION EXPENSE ☆ More DC union members than budgeted.  
 \$8,216

TRAINING EXPENSE ☆ Budget not fully utilized thus far in 2021.  
 \$9,008

BANK LOAN PAYMENT ☆ Account based PIM debt not yet taken and debt for accessibility app not taken.  
 \$5,200

**GOBUS**

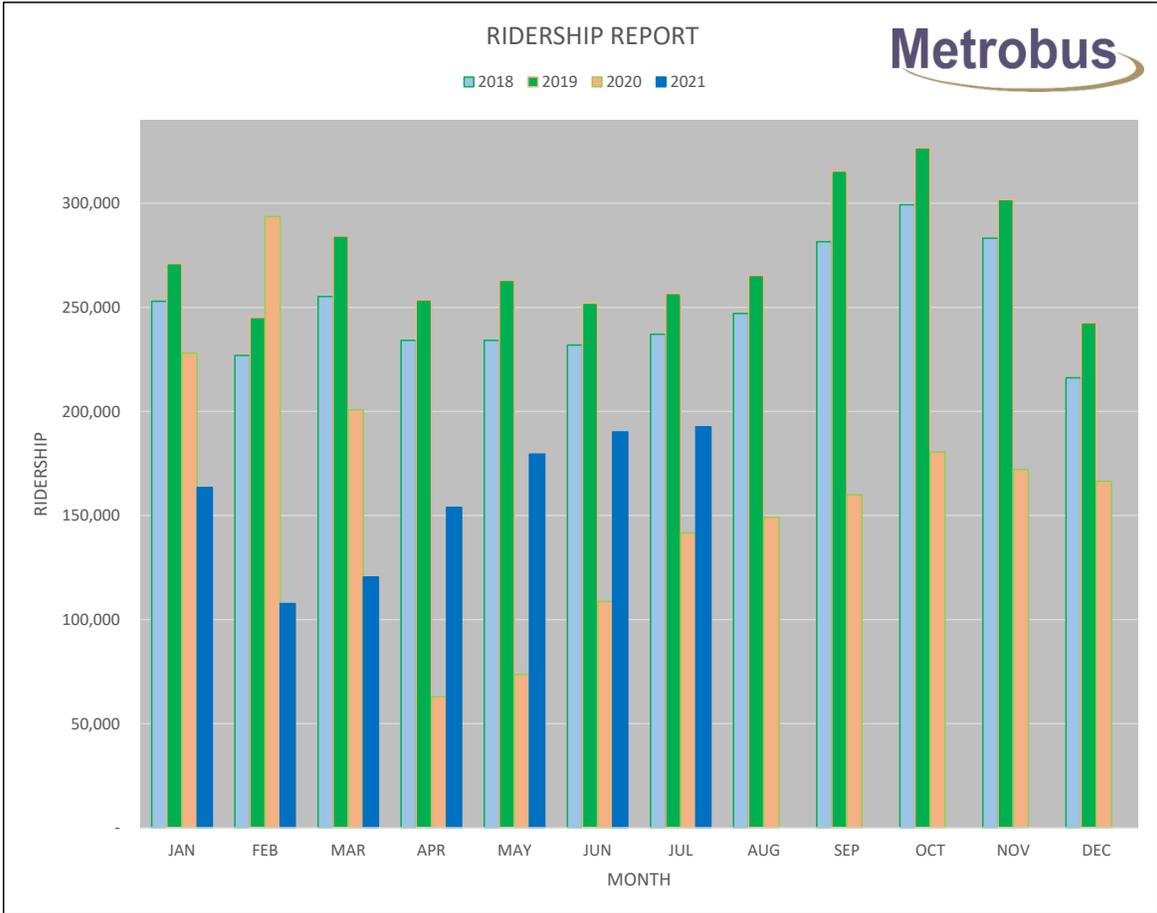
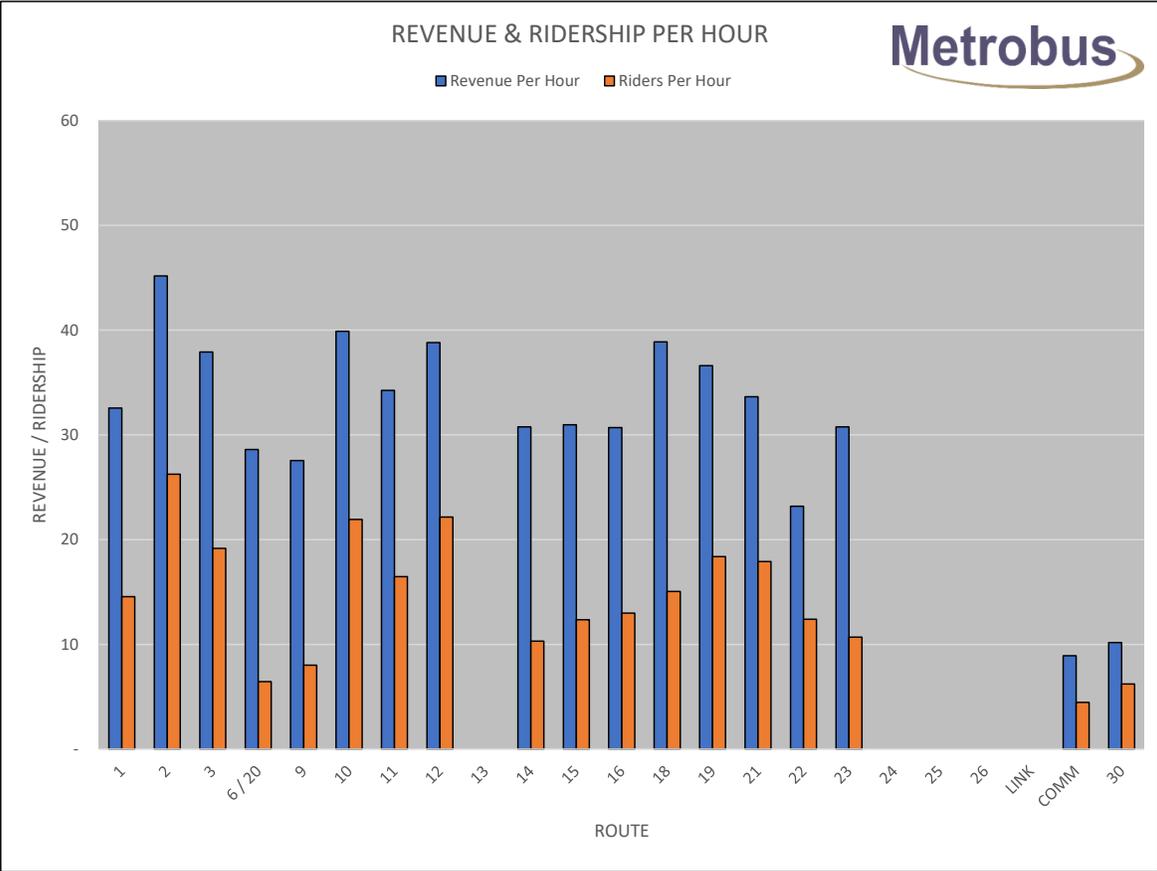
PASSENGER REVENUE - ACCESSIBLE SERVICES ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.  
 (\$4,991)

LOW INCOME PASS REVENUE ☆ Month 11 - 350 active Go-Cards at the end of the month representing 6.4% of all active LIFT cards.  
 \$10,643

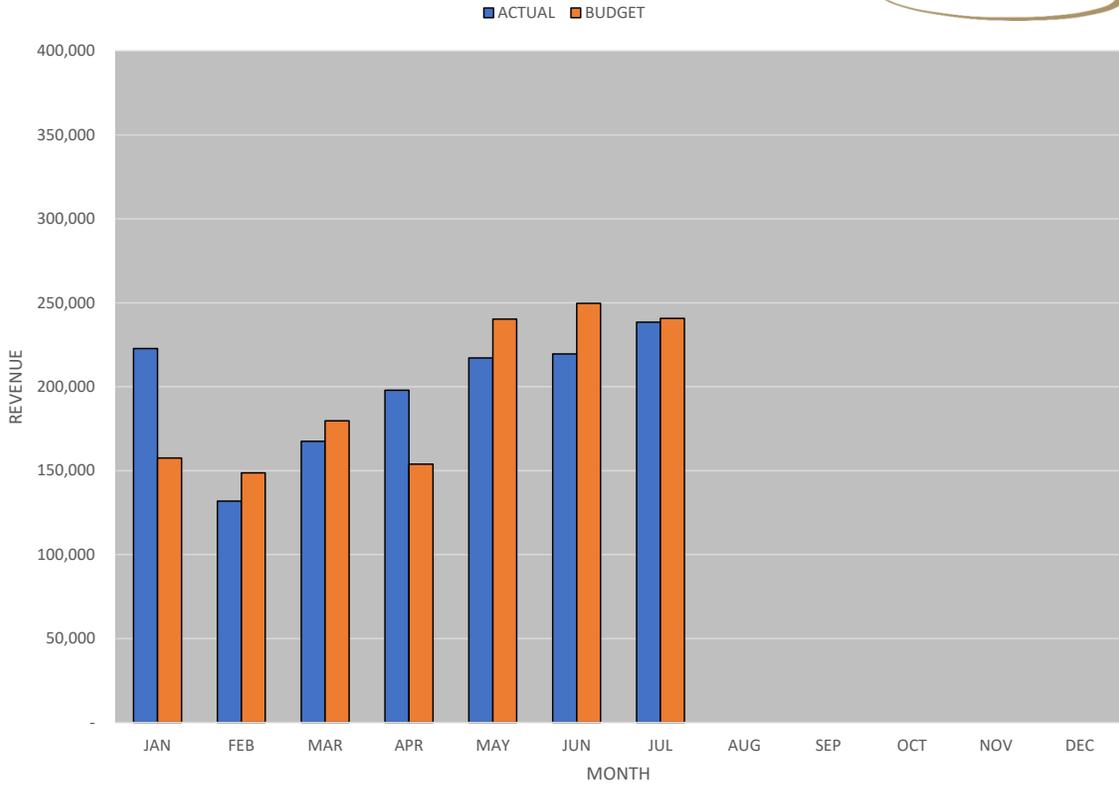
MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT for GO-Card usage:	8,512 rides @ \$2.50	\$21,280
\$2,335	☆ BUDGET - Ridership Subsidy:	9,072 rides @ \$27.26	\$247,303
	☆ BUDGET - No Show Subsidy:	320 rides @ \$12.51	\$4,007
			<u><u>\$272,590</u></u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	8,571 rides @ \$2.50	(\$22,346)
	☆ ACTUAL - Ridership Subsidy:	8,944 rides @ \$27.26	(\$243,818)
	☆ ACTUAL - No Show Subsidy:	327 rides @ \$12.51	(\$4,091)
			<u><u>(\$270,255)</u></u>
			<u><u>\$2,335</u></u>

PROFESSIONAL FEES ☆ Budget was 85 assessments - actual was 57 completed.  
 \$2,576

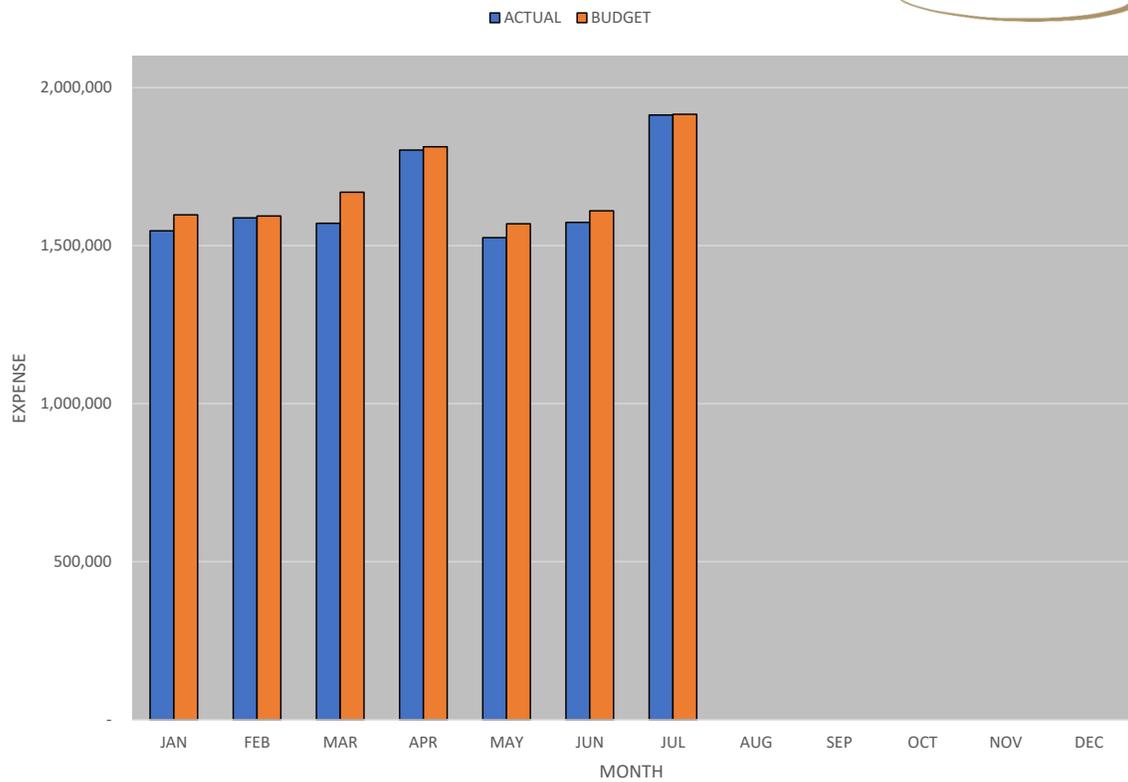
MISCELLANEOUS EXPENSE ☆ Go-card rides on Metrobus allocation higher than budget.  
 (\$2,705)



### REVENUE REPORT



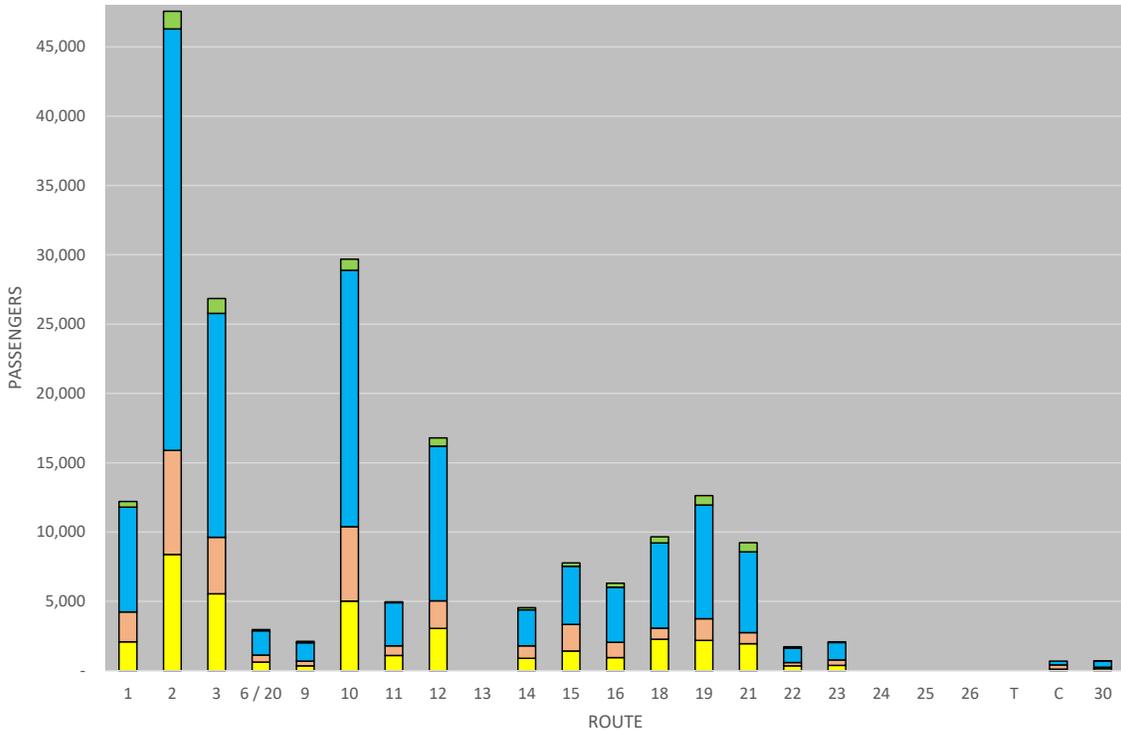
### EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



■ Cash 
 ■ 10-Ride 
 ■ Monthly 
 ■ Cash Transfers



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	810.93		\$26,397.72	\$144,420.15	0.18	0.20
2	1,764.77		\$79,737.31	\$314,291.42	0.25	0.26
3	1,345.67		\$51,010.42	\$239,653.06	0.21	0.22
6	448.00		\$12,819.83	\$79,785.22	0.16	0.18
9	250.32		\$6,896.96	\$44,579.99	0.15	0.18
10	1,316.82		\$52,514.25	\$234,515.11	0.22	0.23
11	297.82		\$10,198.40	\$53,039.36	0.19	0.20
12	730.97		\$28,373.07	\$130,179.91	0.22	0.22
14	426.00		\$13,107.47	\$75,867.19	0.17	0.19
15	610.22		\$18,892.96	\$108,675.30	0.17	0.19
16	464.42		\$14,253.76	\$82,709.49	0.17	0.18
18	612.05		\$23,801.59	\$109,001.21	0.22	0.24
19	650.48		\$23,819.59	\$115,845.28	0.21	0.22
21	478.35	\$65,097.84	\$16,096.56	\$85,190.31	0.19	0.20
22	131.25	\$23,563.21	\$3,043.79	\$23,374.58	0.13	0.15
23	190.00		\$5,843.11	\$33,837.48	0.17	0.19
28	153.19	\$4,400.00	\$1,365.91	\$9,057.00	0.15	0.13
30	110.93	\$24,437.01	\$1,128.39	\$19,755.75	0.06	0.06
	<b>10,792.19</b>	<b>\$117,498.06</b>	<b>\$389,301.11</b>	<b>\$1,903,777.79</b>	<b>0.20</b>	<b>0.22</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$178.09

Total Expenses	\$1,807,690
Debt Interest	\$4,671
Debt Payment	\$101,000

