



St. John's
Transportation
Commission

July 31

2022

MONTHLY FINANCIAL STATEMENTS

Issued: AUGUST 16, 2022

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JULY, 2022



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,132,050	\$1,132,050	\$0	\$8,410,250	\$8,410,250	\$0
Passenger Revenue	362,714	271,560	91,154	2,264,322	2,116,030	148,292
Low Income Pass Revenue	153,544	164,500	(10,956)	1,094,187	1,172,500	(78,313)
Mt. Pearl Revenue	88,316	85,460	2,856	621,429	588,240	33,189
Paradise Revenue	24,667	22,650	2,017	166,151	160,330	5,821
Charter Revenue	6,653	7,000	(347)	14,470	21,700	(7,230)
Transit Advertising Revenue	13,665	27,250	(13,585)	98,918	120,750	(21,832)
Community Bus Revenue	1,601	0	1,601	10,797	0	10,797
Other Income	10,378	10,000	378	84,986	70,000	14,986
TOTAL REVENUE	\$1,793,588	\$1,720,470	\$73,118	\$12,765,510	\$12,659,800	\$105,710
OPERATIONS						
Operators Salaries	\$569,867	\$490,500	(\$79,367)	\$3,444,666	\$3,438,710	(\$5,956)
Salaries Operations	105,721	106,100	379	777,873	775,560	(2,313)
Diesel Fuel	257,673	160,810	(96,863)	1,915,041	1,274,420	(640,621)
Company Vehicles	2,569	3,110	541	19,118	22,170	3,052
Licenses	4,990	4,600	(390)	40,458	39,500	(958)
Communications Expense	2,195	2,230	35	15,013	15,610	597
Miscellaneous	384	670	286	9,663	5,340	(4,323)
Uniforms & Clothing	5,068	5,720	652	37,334	38,840	1,506
Advertising Expense	6,763	8,460	1,697	49,118	55,840	6,722
Bus Charter Expense	5,525	3,960	(1,565)	10,635	12,700	2,065
Transit Advertising Expense	6,455	9,670	3,215	44,297	62,460	18,163
Community Bus Expense	10,236	0	(10,236)	73,704	0	(73,704)
Promotions Expense	6,010	5,980	(30)	29,983	41,860	11,877
Registration & Membership	990	960	(30)	16,997	20,900	3,903
Schedules & Transfers	1,759	1,250	(509)	9,559	9,150	(409)
TOTAL OPERATIONS	\$986,205	\$804,020	(\$182,185)	\$6,493,459	\$5,813,060	(\$680,399)
MAINTENANCE						
Garage Salaries	\$239,997	\$185,950	(\$54,047)	\$1,418,203	\$1,397,810	(\$20,393)
Wash Salaries	33,105	32,100	(1,005)	213,598	241,650	28,052
Shop Tools & Equipment	2,693	1,150	(1,543)	15,693	12,720	(2,973)
Stock Parts	73,787	54,000	(19,787)	494,211	414,000	(80,211)
Garage Expense	8,769	9,390	621	44,161	46,260	2,099
Bus Lubricants	17,310	8,190	(9,120)	84,272	65,490	(18,782)
Tire Expense	7,064	6,400	(664)	80,286	61,500	(18,786)
Body Shop Supplies	(22)	800	822	637	8,100	7,463
Bus Wash	464	1,230	766	1,780	7,590	5,810
Building & Yards	8,213	8,050	(163)	226,318	77,290	(149,028)
Utilities	6,984	18,000	11,016	208,764	280,800	72,036
Maintenance Vehicles	2,486	2,500	14	35,022	26,800	(8,222)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JULY, 2022



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	2,246	4,650	2,404	30,162	25,500	(4,662)
Janitorial & Sanitation	4,456	3,500	(956)	26,037	25,600	(437)
Farebox Repairs	2,724	1,400	(1,324)	6,376	9,500	3,124
TOTAL MAINTENANCE	\$410,276	\$337,310	(\$72,966)	\$2,885,520	\$2,700,610	(\$184,910)
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,095	\$69,980	(\$4,115)	\$518,512	\$520,270	\$1,758
Employer's Payroll Tax	22,989	17,850	(5,139)	132,014	130,330	(1,684)
Sick Leave	19,000	19,000	0	133,000	133,000	0
Worker's Compensation	18,953	17,040	(1,913)	113,880	115,650	1,770
Employment Insurance	22,354	15,790	(6,564)	139,562	138,130	(1,432)
Retiring Allowance Expense	3,600	3,600	0	25,200	25,200	0
Group Insurance	49,535	55,030	5,495	330,361	376,860	46,499
CPP Expense	56,603	47,030	(9,573)	343,402	337,430	(5,972)
Pension Expense	118,660	145,660	27,000	887,134	1,071,870	184,736
Audit & Legal Fees	4,221	2,000	(2,221)	31,587	24,400	(7,187)
Telephone Expense	2,221	2,610	389	14,909	18,870	3,961
Computer Expense	20,705	20,820	115	168,878	163,410	(5,468)
Office Supplies Expense	4,798	6,970	2,172	34,578	43,810	9,232
Travel Expense	0	0	0	0	5,380	5,380
Training Expense	28	600	572	10,335	12,200	1,865
Fleet Insurance Expense	39,663	39,500	(163)	277,641	276,500	(1,141)
General Insurance Expense	5,293	5,700	407	37,300	39,900	2,600
Miscellaneous Expense	3,340	3,260	(80)	32,178	27,820	(4,358)
Capital Out of Revenue	16,039	0	(16,039)	97,994	0	(97,994)
TOTAL FINANCE & ADMIN.	\$482,097	\$472,440	(\$84)	\$3,328,465	\$3,461,030	\$132,565
Total Expenses	\$1,878,578	\$1,613,770	(\$264,808)	\$12,707,445	\$11,974,700	(\$732,745)
NET BEFORE DEBT	(\$84,990)	\$106,700	(\$191,690)	\$58,066	\$685,100	(\$627,035)
DEBT CHARGES						
Loan Interest Expense	7,305	4,700	(2,605)	\$34,707	\$29,100	(\$5,607)
Bank Loan Payment	52,000	102,000	50,000	354,000	656,000	302,000
TOTAL SURPLUS/(COST) OF SERVICE	(\$144,295)	\$0	(\$144,295)	(\$330,642)	\$0	(\$330,642)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JULY, 2022



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$405,800	\$405,800	\$0	\$2,913,440	\$2,913,440	\$0
Passenger Revenue	9,685	20,700	(11,015)	71,923	149,400	(77,477)
Low Income Pass Revenue	10,956	0	10,956	78,313	0	78,313
Mount Pearl Admin	6,900	8,400	(1,500)	52,350	54,350	(2,000)
Government Grant	7,875	7,900	(25)	55,125	55,300	(175)
TOTAL REVENUE	\$441,216	\$442,800	(\$1,584)	\$3,171,151	\$3,172,490	(\$1,339)
EXPENSES						
MVT Subsidy	\$308,727	\$380,890	\$72,163	\$1,937,617	\$2,754,340	\$816,723
Administration Salaries	11,160	14,050	2,890	80,005	84,350	4,345
Employer's Payroll Tax	217	340	123	1,599	1,700	101
Worker's Compensation	190	290	100	1,400	1,480	80
Employment Insurance	239	520	281	1,761	2,600	839
Group Insurance	167	240	73	1,574	1,400	(174)
CPP Expense	587	960	373	4,324	4,820	496
Pension Expense	611	1,170	559	4,632	5,920	1,288
Professional Fees	4,166	7,540	3,374	37,142	52,780	15,638
Telephone Expense	42	360	318	682	2,520	1,838
Computer Expense	13,531	15,600	2,069	112,883	117,740	4,857
Office Supplies Expense	431	250	(181)	1,782	1,750	(32)
Promotions Expense	122	310	188	1,174	2,170	996
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,638	3,280	(3,358)	38,593	23,020	(15,573)
TOTAL EXPENSE	\$346,828	\$425,800	\$78,972	\$2,225,168	\$3,059,090	\$833,922
NET BEFORE DEBT	\$94,388	\$17,000	\$77,388	\$945,983	\$113,400	\$832,583
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$499	\$400	(\$99)
Bank Loan Payment	17,000	17,000	0	113,000	113,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$77,388	\$0	\$77,388	\$832,484	\$0	\$832,484

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	6,001	6,828	827	37,278	49,130	11,852
TAXI TRIPS *	3,288	4,552	1,264	20,633	32,760	12,127
TOTAL TRIPS	9,289	11,380	2,091	57,911	81,890	23,979

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	-7.42%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	-0.83%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	11.32%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	21.09%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	16.33%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%			
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	<u>1,633,700</u>	<u>-3.76%</u>	<u>1,672,483</u>	<u>2.37%</u>	<u>1,825,779</u>	<u>9.17%</u>	<u>1,109,423</u>	<u>-39.24%</u>	<u>1,107,795</u>	<u>-0.15%</u>	<u>1,769,512</u>	<u>59.73%</u>	<u>-3.08%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>1,769,512</u>		
Weekdays	147		149		148		144		147		147		
Saturdays	29		30		30		28		31		30		
Sundays	30		29		30		29		30		31		
No Service	3		1		1		9		1		1		
Stats	3		3		3		3		3		3		
	212		212		212		213		212		212		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%		
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%		
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%		
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%		
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%		
Year-to-date	<u>1,447,664</u>	<u>-3.12%</u>	<u>1,463,737</u>	<u>1.11%</u>	<u>1,583,518</u>	<u>8.18%</u>	<u>983,249</u>	<u>-37.91%</u>	<u>930,833</u>	<u>-5.33%</u>	<u>1,489,899</u>	<u>60.06%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>1,489,899</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JULY, 2022



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$21,211	\$20,012	\$1,199	\$139,168	\$156,144	(\$16,976)
City of Mount Pearl Billing	88,316	85,460	2,856	621,429	588,240	33,189
Total Revenue	\$109,527	\$105,472	\$4,055	\$760,597	\$744,384	\$16,213
*Less Variable Expenses						
Operating Expenses	\$59,854	\$48,871	(\$10,983)	\$363,858	\$325,504	(\$38,354)
Maintenance Expenses	24,261	18,954	(5,307)	137,545	131,037	(6,508)
Finance & Admin. Expenses	19,758	20,401	643	123,552	135,977	12,425
Total Expenses	\$103,873	\$88,226	(\$15,647)	\$624,955	\$592,518	(\$32,437)
Total Overhead Contribution	\$5,654	\$17,246	(\$11,592)	\$135,642	\$151,866	(\$16,224)
Mount Pearl Kilometers	15,003.7	15,003.7	0.0	105,869.0	105,887.3	(18.3)
Cost per Kilometer	\$7.30	\$7.03		\$7.18	\$7.03	
Riders Per Hour^ - Route 21	22.2					
Riders Per Hour^ - Route 22	19.8					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	16.6				
2016	20.6	15.5				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	18.8	16.2				
2015-2022	18.5	14.9				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JULY, 2022



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,784	\$1,037	\$747	\$9,975	\$7,460	\$2,515
Town of Paradise Billing	24,667	22,650	2,017	166,151	160,330	5,821
Total Revenue	\$26,451	\$23,687	\$2,764	\$176,126	\$167,790	\$8,336
*Less Variable Expenses						
Operating Expenses	\$14,455	\$10,974	(\$3,481)	\$84,476	\$73,387	(\$11,089)
Maintenance Expenses	5,859	4,256	(1,603)	31,934	29,539	(2,395)
Finance & Admin. Expenses	4,771	4,581	(190)	28,613	30,652	2,039
Total Expenses	\$25,085	\$19,811	(\$5,274)	\$145,023	\$133,578	(\$11,445)
Total Overhead Contribution	\$1,366	\$3,876	(\$2,510)	\$31,103	\$34,212	(\$3,109)
Paradise Kilometers	3,623.4	3,369.2	254.2	24,505.3	23,869.1	636.2
Cost per Kilometer	\$7.30	\$7.03		\$7.19	\$7.03	
Riders Per Hour*	10.4					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	4.3					
2022	7.7					
2016-2022	6.4					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$6,653	\$7,000	(\$347)	\$14,470	\$21,700	(\$7,230)
Total Revenue	\$6,653	\$7,000	(\$347)	\$14,470	\$21,700	(\$7,230)
EXPENSES						
Operators Salary Expense	\$3,040	\$2,190	(\$850)	\$5,629	\$6,790	\$1,161
Operation's Salaries Expense	300	300	0	800	1,000	200
Diesel Fuel Expense	753	360	(393)	1,744	1,120	(624)
Maintenance Expenses *	1,432	1,110	(322)	2,462	3,440	978
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$5,525	\$3,960	(\$1,565)	\$10,635	\$12,700	\$2,065
PROFIT / (LOSS)	\$1,128	\$3,040	(\$1,912)	\$3,835	\$9,000	(\$5,165)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JULY, 2022



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$10,725	\$25,000	(\$14,275)	\$82,658	\$107,250	(\$24,592)
Total Revenues	\$10,725	\$25,000	(\$14,275)	\$82,658	\$107,250	(\$24,592)
EXPENSES						
Salaries	\$3,326	\$4,940	\$1,614	\$23,672	\$30,410	\$6,738
Sales Commission	1,220	2,610	1,390	8,933	11,270	2,337
Sign Production	0	580	580	(1,673)	4,060	5,733
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	3,395	2,660	(735)
Telephone	52	80	28	323	560	237
Advertising	275	890	615	3,439	6,230	2,791
Sign Installations	737	630	(107)	3,687	4,410	723
Entertainment	0	190	190	0	1,330	1,330
Advertising Software	360	360	0	2,520	2,520	0
Total Expenses	\$6,455	\$10,660	\$4,205	\$44,296	\$63,450	\$19,154
PROFIT / (LOSS)	\$4,270	\$14,340	(\$10,070)	\$38,362	\$43,800	(\$5,438)
Contra Transit Advertising Revenue	\$2,940	\$2,250	\$690	\$19,200	\$15,750	\$3,450
TOTAL PROFIT / (LOSS)	\$7,210	\$16,590	(\$9,380)	\$57,562	\$59,550	(\$1,988)

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JULY, 2022



KEY PERFORMANCE INDICATORS	7 MTH	7 MTH	7 MTH	7 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	21.66	14.81	15.78	23.08	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.44	13.58	11.43	14.40	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.5%	23.8%	21.4%	30.9%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.61	29.41	30.83	27.15	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.90	2.25	2.00	1.88	2.20	2.16	1.87
OPERATING REVENUE / HOUR	42.32	34.50	32.43	44.44	39.50	34.58	46.40
TOTAL COST PER RIDER	7.40	10.40	10.29	6.69	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JULY, 2022



KEY PERFORMANCE INDICATORS	7 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL							
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	37,278	61.2%	35,855	67.6%	26,316	59.7%	56,743	60.0%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	20,633	33.9%	15,100	28.5%	15,776	35.8%	34,241	36.2%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS	57,911		50,955		42,092		90,984		97,224		81,719		156,097	
NO SHOWS	2,967	4.9%	2,087	3.9%	1,975	4.5%	3,654	3.9%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS	60,878		53,042		44,067		94,638		101,723		85,235		162,082	
CANCELLATIONS	28,345	46.6%	26,164	49.3%	53,468	121.3%	39,222	41.4%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	14,813	24.3%	9,940	18.7%	6,489	14.7%	13,258	14.0%	18,254	17.9%	12,618	14.8%	23,976	14.8%

REVENUES

PASSENGER REVENUE		2022	2019	Variance
\$91,154	Cash Revenue	\$103,456	\$165,833	(\$62,377)
	10-Ride Passes	\$97,709	\$90,576	\$7,133
	Monthly Passes	\$153,630	\$202,663	(\$49,033)
	Other (double-rides, Go-Cards, etc)	\$7,894	\$9,409	(\$1,516)
	M-Card fees	\$3,359	\$3,951	(\$592)
	Credits / Discounts / Allocations	(\$2,050)	(\$3,430)	\$1,381
	Commission Paid	(\$1,284)	(\$2,241)	\$957
	Total Revenue	\$362,714	\$466,761	(\$104,047)

- ☆☆ Cash revenue down 38% from 2019 while cash ridership down 25%.
- ☆☆ 10-Ride pass revenue was up 8% from 2019. 10-Ride riders were up 6% & sales were up 8%.
- ☆☆ Monthly pass revenue was down 24% from 2019. Monthly riders were down 19% & sales were down 26%.
 NOTE: LIFT ridership and revenue not included in monthly pass comparative data.
- ☆☆ Ridership of 298,585 was 16% higher than 2019 (256,666) and 34% higher than budget (223,011).
 NOTE: There were 20 week days in 2022 vs 21 in 2021 and 22 in 2020 and 2019.
- ☆☆ Avg fare (Incl. LIFT) of \$1.77 compared to \$1.82 in 2019 and \$1.96 budget.
- ☆☆ Rides per pass ratio was 24.7 (LIFT passes incl.) compared to 19.6 in 2021, 37.0 in 2020, and 50.6 in 2019.
- ☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.4%	16.8%	37.9%	27.9%
2021	18.6%	16.4%	31.4%	33.7%
2020	32.3%	17.0%	50.7%	0.0%
2019	25.9%	17.0%	57.0%	0.0%
2018	28.8%	17.0%	54.2%	0.0%
2017	30.8%	17.3%	51.9%	0.0%
2016	32.1%	16.2%	51.8%	0.0%

LOW INCOME PASS REVENUE (\$10,956) ☆☆ 5,958 active cards at end of month - 84,325 rides this month (28% of total rides).
 ☆☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE \$2,856 ☆☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.
 (See Mount Pearl statement for more information).

PARADISE REVENUE \$2,017 ☆☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.
 ☆☆ New updated scheduling software maps increased actual route 30 KM totals.
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE (\$13,585) ☆☆ Sales booked for the month were lower than budget.
 (See Transit Advertising statement for more information).

OPERATIONS DEPT

OPERATORS SALARIES (\$79,367)	☆☆ More operator hours at lower pay scale than budgeted.	\$7,057
	☆☆ Signing bonus not budgeted.	(\$82,730)
	☆☆ Vacation weeks less than budget (70 vs 85).	\$9,245
	☆☆ 2% increase (Jun-Jul) vs 1% budget in July.	(\$12,740)
		(\$79,168)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JULY, 2022



DIESEL FUEL EXPENSE (\$96,863)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 134,569 litres @ \$1.1950 /L ☆ Actual Usage: 144,169 litres @ \$1.7873 /L 	<p>\$160,810</p> <p>(\$257,673)</p> <hr/> <p>(\$96,863)</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (134,569 - 144,169) @ \$1.1950 /L ☆ Price Variance: 144,169 @ (\$1.1950 - \$1.7873) 	<p>(\$11,472)</p> <p>(\$85,391)</p> <hr/> <p>(\$96,863)</p>
	<ul style="list-style-type: none"> ☆ Actual burn was 61.1 L / 100KM vs budget of 57.0 L / 100KM. ☆ Actual total KM was 236,696 vs budget of 236,080. 	

TRANSIT ADVERTISING EXPENSE \$4,205	<ul style="list-style-type: none"> ☆ Sign production costs were less than budget. ☆ Sales commissions less than budget. ☆ Allocation of 20% of TA Manager salary for operations work.
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COMMUNITY BUS EXPENSE (\$10,236)	<ul style="list-style-type: none"> ☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).
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MAINTENANCE DEPT

GARAGE SALARIES (\$54,047)	<ul style="list-style-type: none"> ☆ Retired Maintenance Manager final month - budgeted to end in June. ☆ One mechanic position empty for month. ☆ One apprentice position empty for month. ☆ Service Tech position empty due to promotion. ☆ Signing bonus not budgeted. ☆ 2% increase (Jun-Jul) vs 1% budget in July. ☆ Overtime, Stat pay higher than budget. 	<p>(\$8,661)</p> <p>\$6,270</p> <p>\$5,640</p> <p>\$5,180</p> <p>(\$20,004)</p> <p>(\$6,412)</p> <p>(\$35,337)</p> <hr/> <p>(\$53,324)</p>
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STOCK PARTS EXPENSE (\$19,787)	<ul style="list-style-type: none"> ☆ Parts used in the month higher than forecasted. ☆ Parts prices across the board have seen higher than normal increases since last year.
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BUS LUBRICANTS (\$9,120)	<ul style="list-style-type: none"> ☆ Large order of transmission fluid made - budget spread throughout year. 	<p>(\$14,640)</p>
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UTILITIES EXPENSE \$11,016	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive water ☆ Messenger Drive water 	<p>BUDGET \$18,000</p> <p>ACTUAL (\$6,984)</p> <p>BUDGET \$0</p> <p>ACTUAL \$0</p> <hr/> <p>\$11,016</p>
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☆ Current billing had 105,600 kWh & 420 kVA & while last year had 135,000 kWh & 635 kVA
 ☆ Budget is a 3 yr rolling average - this month consisting of 2019-2020-2021.

BUS STOP & SHELTERS \$2,404	<ul style="list-style-type: none"> ☆ Glass budget not used this month. 	<p>\$2,000</p>
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FINANCE & HUMAN RESOURCES

ADMINISTRATION SALARIES (\$4,115)	<ul style="list-style-type: none"> ☆ 2% increase (Jun-Jul) vs 1% budget in July. ☆ HR Assistant (Payroll) position reclassified up 1 level. ☆ Commission compensation higher than budget. 	(\$1,873) (\$1,628) (\$325) <hr style="border-top: 3px double black;"/> (\$3,826)
PAYROLL TAX (\$5,139)	<ul style="list-style-type: none"> ☆ Overall wages higher than budget in July. 	
EMPLOYMENT INSURANCE (\$6,564)	<ul style="list-style-type: none"> ☆ Overall wages higher than budget in July. 	
GROUP INSURANCE EXPENSE \$5,495	<ul style="list-style-type: none"> ☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized. 	
CPP EXPENSE (\$9,573)	<ul style="list-style-type: none"> ☆ Overall wages higher than budget in July. 	
PENSION EXPENSE \$27,000	<ul style="list-style-type: none"> ☆ More members in DC plan than budgeted. 	
AUDIT & LEGAL EXPENSE (\$2,221)	<ul style="list-style-type: none"> ☆ Hours for replacement Information Services Rep. 	(\$2,221)
OFFICE SUPPLIES \$2,172	<ul style="list-style-type: none"> ☆ General overall expenses were lower than budget this month. 	
CAPITAL OUT OF REVENUE (\$16,039)	<ul style="list-style-type: none"> ☆ MacKay Marine costs associated with radio tower move to NTV tower. ☆ Norm Cook fee related to radio tower move to NTV tower. 	(\$10,119) (\$5,920) <hr style="border-top: 3px double black;"/> (\$16,039)
BANK LOAN INTEREST (\$2,605)	<ul style="list-style-type: none"> ☆ Budgeted rate of 1.9% vs Actual rate of 3.9% in July. 	
BANK LOAN PAYMENT \$50,000	<ul style="list-style-type: none"> ☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance. 	

GOBUS

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$11,015)	<ul style="list-style-type: none"> ☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program. 	
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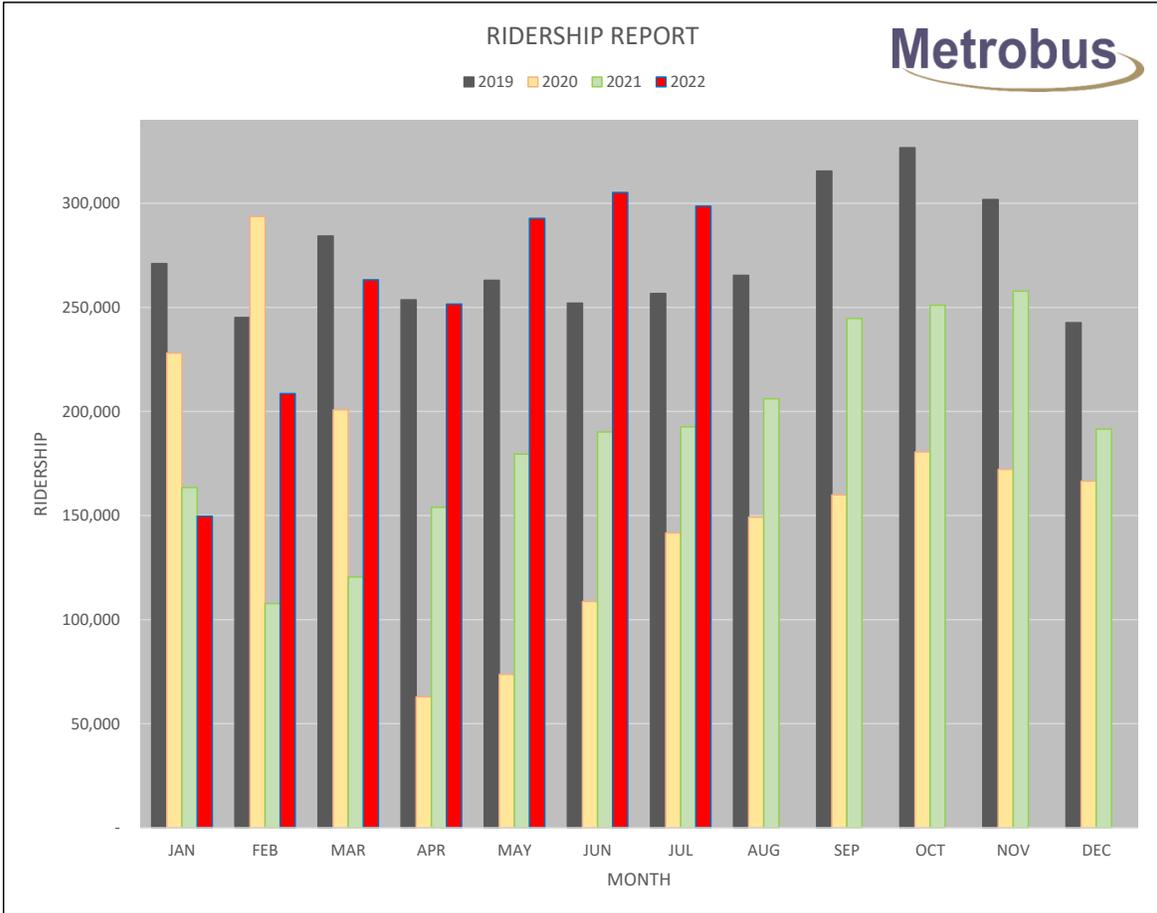
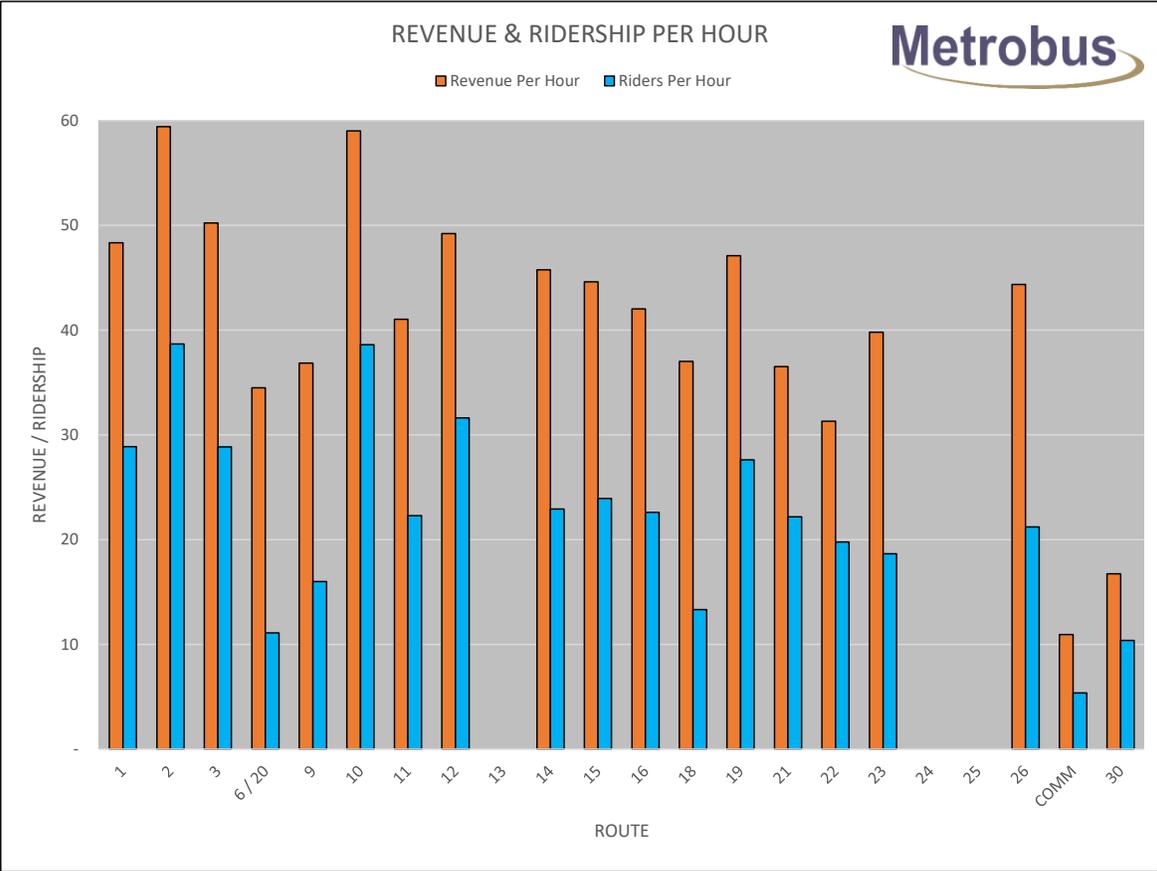
ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

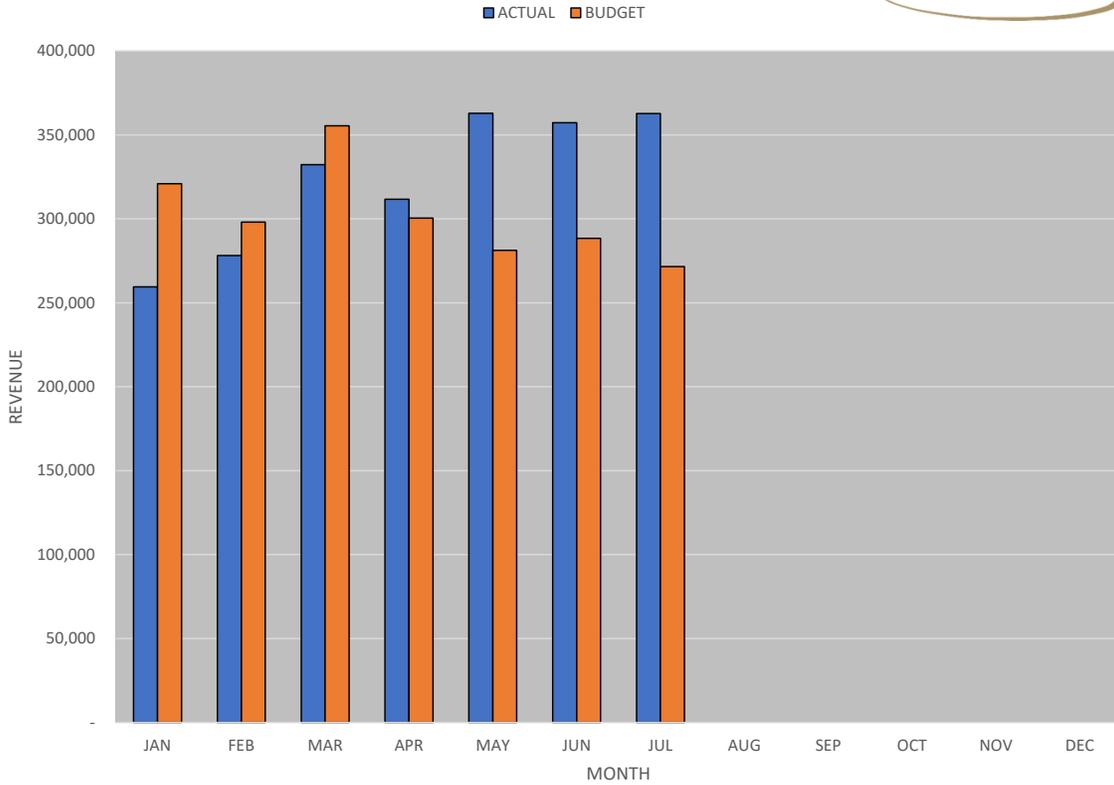
JULY, 2022



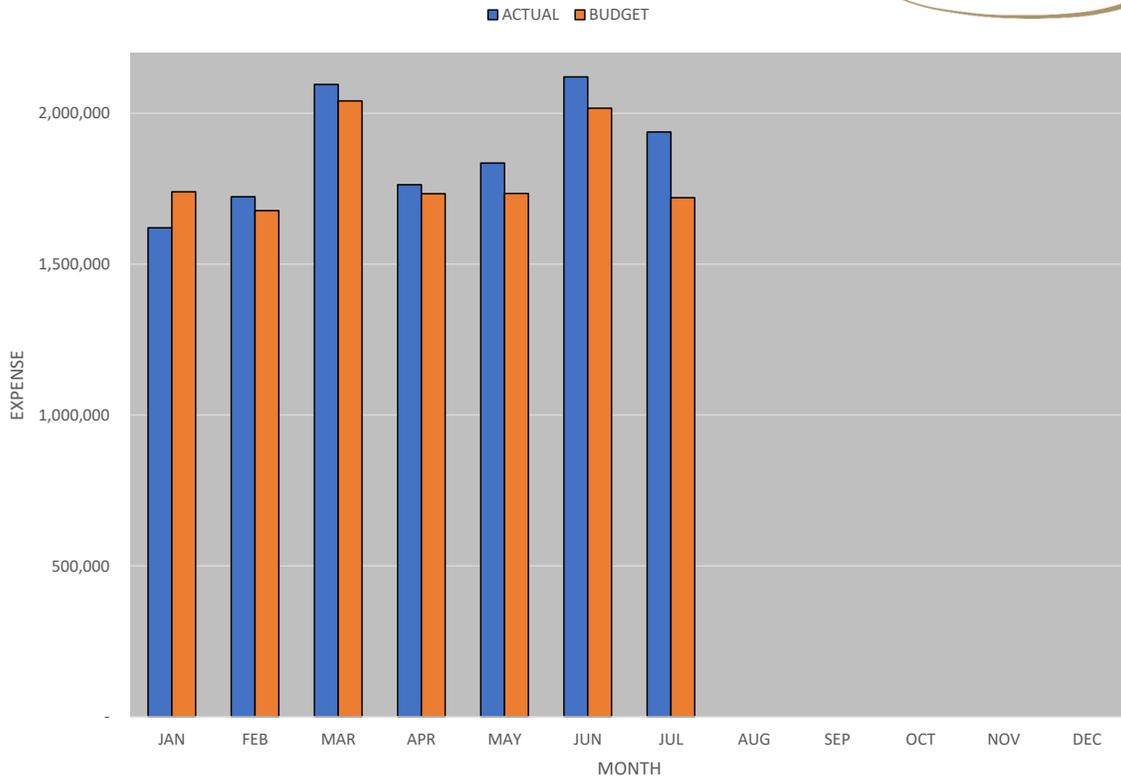
<p>LOW INCOME PASS REVENUE \$10,956</p>	<p>☆ 425 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.</p>	
<p>MVT SUBSIDY EXPENSE \$72,163</p>	<p>☆ BUDGET - Credit to MVT for GO-Card usage: 10,710 rides @ \$2.50 ☆ BUDGET - Ridership Subsidy: 11,380 rides @ \$30.74 ☆ BUDGET - No Show Subsidy: 340 rides @ \$12.51</p>	<p>\$26,775 \$349,861 \$4,253 <hr/>\$380,890<hr/></p>
	<p>☆ ACTUAL - Credit to MVT for GO-Card usage: 7,109 rides @ \$2.50 ☆ ACTUAL - Ridership Subsidy: 9,289 rides @ \$30.74 ☆ ACTUAL - No Show Subsidy: 491 rides @ \$12.51</p>	<p>(\$16,993) (\$285,591) (\$6,142) <hr/>(\$308,727)<hr/>\$72,163<hr/><hr/></p>
<p>ADMINISTRATION SALARIES \$2,890</p>	<p>☆ 2% increase (Jun-Jul) vs 1% budget in July. ☆ Part time support budgeted at 40 hours to cover vacation - actual 34 hrs less. ☆ Manager position filled at lower step.</p>	<p>(\$230) \$1,342 \$1,504 <hr/>\$2,616<hr/><hr/></p>
<p>PROFESSIONAL FEES \$3,374</p>	<p>☆ Budget 85 assessments - actual was 47.</p>	
<p>COMPUTER EXPENSE \$2,069</p>	<p>☆ VIA on-demand monthly bill less than budget.</p>	
<p>MISCELLANEOUS EXPENSE (\$3,358)</p>	<p>☆ Ride allocation for GO-CARD on Metrobus higher than budget.</p>	<p>(\$3,358)</p>



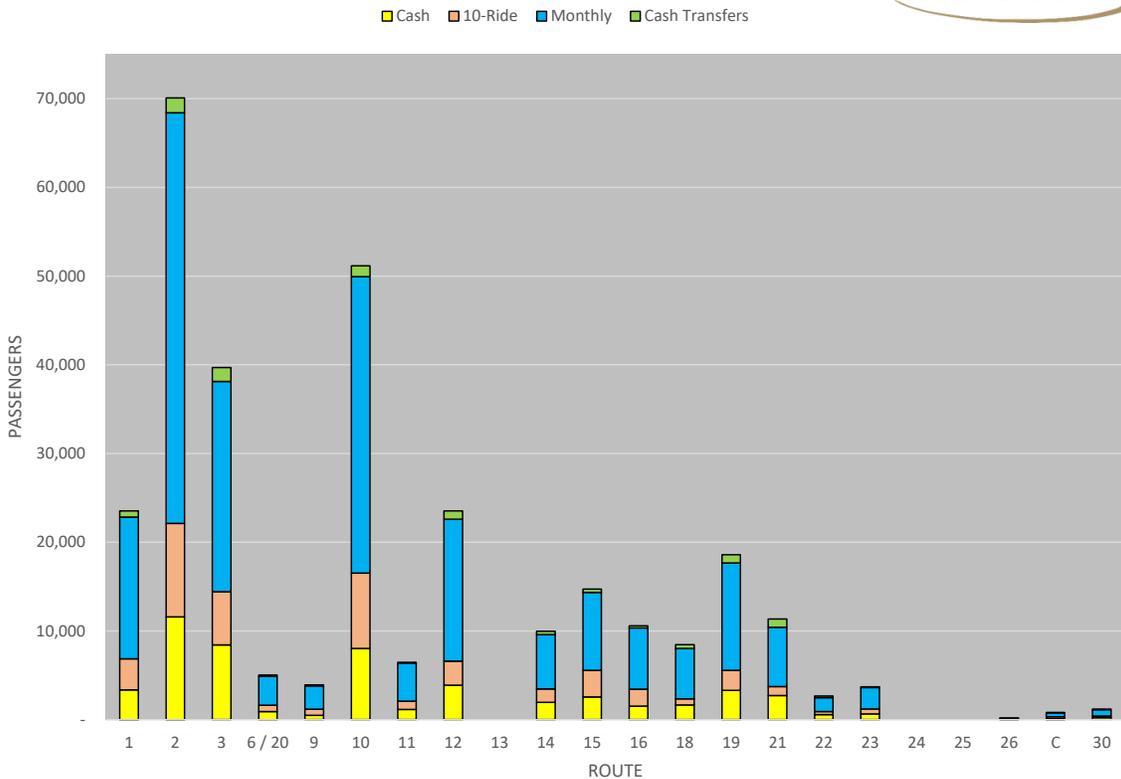
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



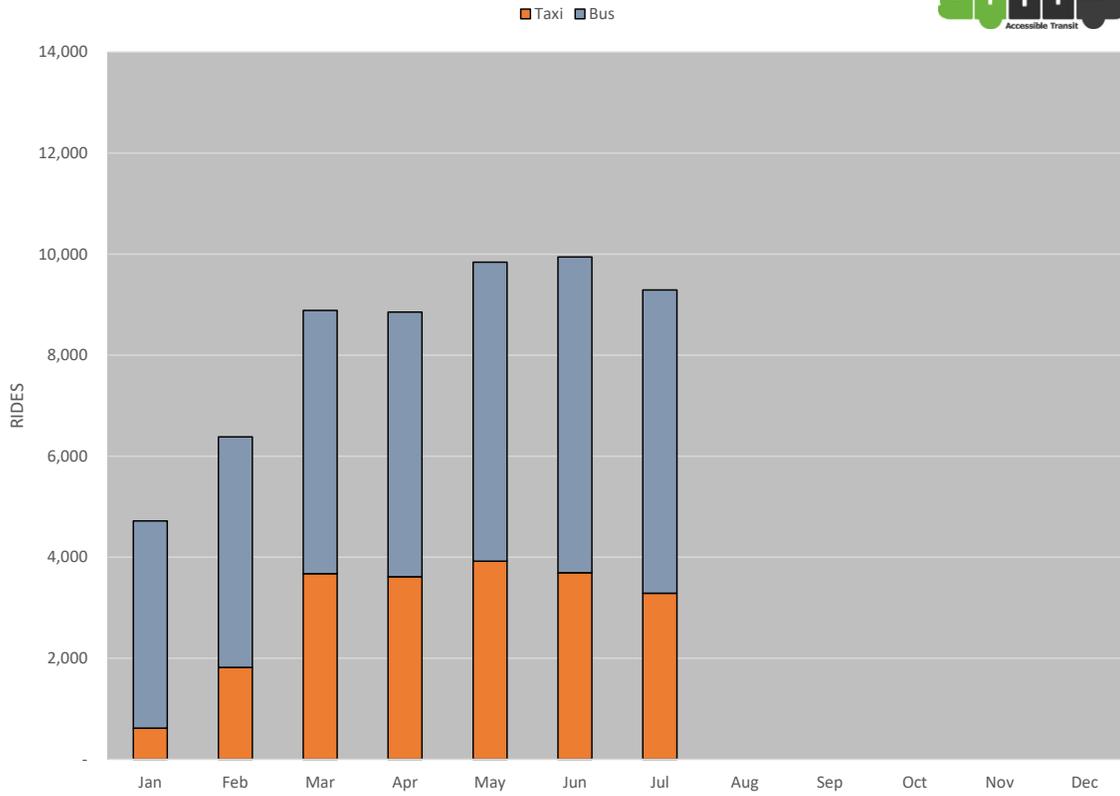
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	790.93		\$38,236.65	\$143,461.26	0.27	0.24
2	1,768.98		\$105,130.18	\$320,862.90	0.33	0.30
3	1,321.52		\$66,365.42	\$239,701.26	0.28	0.25
6	442.50		\$15,260.48	\$80,261.98	0.19	0.20
9	238.40		\$8,785.29	\$43,241.71	0.20	0.21
10	1,293.65		\$76,338.80	\$234,646.12	0.33	0.30
11	285.90		\$11,732.68	\$51,857.40	0.23	0.22
12	714.38		\$35,154.47	\$129,576.39	0.27	0.27
13	0.00		\$0.00	\$0.00	0.00	0.14
14	418.00		\$19,129.74	\$75,818.09	0.25	0.26
15	599.38		\$26,742.57	\$108,717.34	0.25	0.25
16	456.92		\$19,203.81	\$82,877.52	0.23	0.24
18	601.38		\$22,257.68	\$109,080.11	0.20	0.23
19	639.23		\$30,104.50	\$115,945.46	0.26	0.25
21	468.85	\$65,804.56	\$17,124.48	\$85,041.42	0.20	0.22
22	125.00	\$22,511.90	\$3,914.10	\$22,672.88	0.17	0.17
23	193.00		\$7,679.62	\$35,006.92	0.22	0.23
24	0.00		\$0.00	\$0.00	0.00	0.21
26	8.40		\$372.68	\$1,523.62	0.24	0.25
28	146.36	\$0.00	\$1,600.50	\$10,236.00	0.16	0.15
30	106.60	\$24,666.95	\$1,783.87	\$19,335.43	0.09	0.08
	10,619.38	\$112,983.41	\$506,917.50	\$1,909,863.79	0.27	0.26

Cost / revenue hour (includes regular debt payments & special pension):

\$181.30

Total Expenses	\$1,878,578
Debt Interest	\$7,305
Debt Payment	\$52,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

