



St. John's
Transportation
Commission

August 31

2020

MONTHLY FINANCIAL STATEMENTS

Issued: SEPTEMBER 18, 2020

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
AUGUST, 2020



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,031,850	\$1,031,850	\$0	\$9,133,160	\$8,889,350	\$243,810
Passenger Revenue	310,346	469,400	(159,054)	2,530,474	3,870,530	(1,340,056)
Mt. Pearl Revenue	90,791	85,970	4,821	730,009	686,270	43,739
Paradise Revenue	23,267	23,800	(533)	183,644	186,930	(3,286)
Charter Revenue	200	7,000	(6,800)	1,080	28,700	(27,620)
Transit Advertising Revenue	7,801	27,250	(19,449)	65,811	148,000	(82,189)
THE LINK Revenue	0	4,400	(4,400)	0	35,150	(35,150)
Community Bus Revenue	7,982	8,330	(348)	65,313	66,640	(1,327)
Other Income	9,802	10,000	(198)	78,322	80,000	(1,678)
TOTAL REVENUE	\$1,482,039	\$1,668,000	(\$185,961)	\$12,787,813	\$13,991,570	(\$1,203,757)
OPERATIONS						
Operators Salaries	\$440,535	\$480,800	\$40,265	\$3,686,028	\$3,932,920	\$246,892
Salaries Operations	103,260	105,780	2,520	922,000	910,960	(11,040)
Diesel Fuel	108,038	159,490	51,452	911,566	1,361,200	449,634
Company Vehicles	2,577	3,030	453	23,405	25,120	1,715
Licenses	4,900	4,900	0	45,940	46,450	510
Communications Expense	2,070	2,230	160	18,735	17,840	(895)
Miscellaneous	1,467	670	(797)	8,516	6,010	(2,506)
Uniforms & Clothing	6,235	6,290	55	48,161	49,120	959
Advertising Expense	12,760	13,720	960	76,317	82,610	6,293
Bus Charter Expense	290	3,930	3,640	1,321	16,530	15,209
Transit Advertising Expense	6,601	9,030	2,429	54,370	68,180	13,810
THE LINK Expense	0	9,080	9,080	0	23,420	23,420
Community Bus Expense	8,023	7,830	(193)	71,213	66,820	(4,393)
Promotions Expense	2,884	5,980	3,096	25,191	43,840	18,649
Registration & Membership	501	240	(261)	15,545	19,860	4,315
Schedules & Transfers	1,010	1,600	590	7,882	13,200	5,318
TOTAL OPERATIONS	\$701,151	\$814,600	\$113,449	\$5,916,190	\$6,684,080	\$767,890
MAINTENANCE						
Garage Salaries	\$205,549	\$182,660	(\$22,889)	\$1,566,717	\$1,596,100	\$29,383
Wash Salaries	37,782	26,640	(11,142)	295,310	225,280	(70,030)
Shop Tools & Equipment	762	1,150	388	18,981	12,870	(6,111)
Stock Parts	67,462	70,500	3,038	421,303	443,390	22,087
Garage Expense	9,834	6,590	(3,244)	70,454	57,540	(12,914)
Bus Lubricants	4,434	4,920	486	58,219	64,640	6,421
Tire Expense	3,897	4,470	573	63,343	65,000	1,657
Body Shop Supplies	(32)	550	582	311	7,070	6,759
Bus Wash	916	1,230	314	22,047	8,820	(13,227)
Building & Yards	9,192	10,350	1,158	78,605	82,540	3,935

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
AUGUST, 2020



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Utilities	12,040	15,000	2,960	229,019	273,700	44,681
Maintenance Vehicles	9,973	8,950	(1,023)	33,590	33,600	10
Bus Stop & Shelters	2,327	4,000	1,673	16,712	22,400	5,688
Janitorial & Sanitation	3,611	3,550	(61)	28,397	28,400	3
Farebox Repairs	711	1,300	589	3,251	10,800	7,549
TOTAL MAINTENANCE	\$368,458	\$341,860	(\$26,598)	\$2,906,259	\$2,932,150	\$25,891
FINANCE & ADMINISTRATION						
Administration Salaries	\$70,285	\$70,410	\$125	\$615,984	\$614,430	(\$1,554)
Employer's Payroll Tax	16,716	17,450	734	146,496	148,580	2,084
Sick Leave	19,000	19,000	0	152,000	152,000	0
Worker's Compensation	10,688	12,390	1,702	101,059	105,500	4,441
Employment Insurance	14,642	14,860	218	148,235	157,860	9,625
Group Insurance	52,406	54,600	2,194	398,648	423,930	25,282
CPP Expense	33,947	35,810	1,863	332,237	345,990	13,753
Pension Expense	101,040	103,880	2,840	890,002	911,160	21,158
Audit & Legal Fees	2,000	2,000	0	26,630	28,000	1,370
Telephone Expense	2,272	2,910	638	20,159	23,880	3,721
Computer Expense	24,429	16,840	(7,589)	163,986	139,280	(24,706)
Office Supplies Expense	3,913	4,140	227	35,046	46,780	11,734
Travel Expense	0	0	0	0	9,380	9,380
Training Expense	1,787	800	(987)	5,793	5,800	7
Fleet Insurance Expense	26,828	28,920	2,092	214,748	231,360	16,612
General Insurance Expense	3,105	3,200	95	24,840	25,600	760
Miscellaneous Expense	2,208	3,260	1,052	22,921	31,780	8,859
TOTAL FINANCE & ADMIN.	\$385,266	\$390,470	\$5,204	\$3,298,784	\$3,401,310	\$102,526
Total Expenses	\$1,454,875	\$1,546,930	\$92,055	\$12,121,233	\$13,017,540	\$896,307
NET BEFORE DEBT	\$27,164	\$121,070	(\$93,906)	\$666,580	\$974,030	(\$307,450)
DEBT CHARGES						
Loan Interest Expense	5,738	14,570	8,832	\$70,782	\$117,030	\$46,248
Bank Loan Payment	97,000	106,500	9,500	777,000	857,000	80,000
TOTAL SURPLUS/(COST) OF SERVICE	(\$75,574)	\$0	(\$75,574)	(\$181,202)	\$0	(\$181,202)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
AUGUST, 2020



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$342,230	\$342,230	\$0	\$3,006,000	\$2,995,080	\$10,920
Passenger Revenue	15,907	24,000	(8,093)	104,486	190,000	(85,514)
Mount Pearl Admin	5,700	6,930	(1,230)	45,500	50,700	(5,200)
Government Grant	7,875	7,900	(25)	63,000	63,200	(200)
TOTAL REVENUE	\$371,712	\$381,060	(\$9,348)	\$3,218,986	\$3,298,980	(\$79,994)
EXPENSES						
MVT Subsidy	\$202,202	\$335,840	\$133,638	\$1,463,745	\$2,933,550	\$1,469,805
Administration Salaries	9,784	10,140	356	87,189	88,600	1,411
Employer's Payroll Tax	197	200	3	1,741	1,750	9
Worker's Compensation	140	140	0	1,235	1,240	5
Employment Insurance	82	230	148	1,782	2,010	228
Group Insurance	287	200	(87)	2,451	1,680	(771)
CPP Expense	328	530	202	4,165	4,650	485
Pension Expense	655	610	(45)	5,694	5,320	(374)
Promotions Expense	154	310	156	800	2,480	1,680
Telephone Expense	277	360	83	2,138	2,880	742
Professional Fees	4,250	4,860	610	17,063	20,200	3,137
Computer Expense	6,878	6,200	(678)	64,815	61,900	(2,915)
Office Supplies Expense	277	250	(27)	1,999	2,000	1
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	4,070	3,650	(420)	22,756	29,200	6,444
TOTAL EXPENSE	\$229,581	\$363,520	\$133,939	\$1,677,573	\$3,159,960	\$1,482,387
NET BEFORE DEBT	\$142,131	\$17,540	\$124,591	\$1,541,413	\$139,020	\$1,402,393
DEBT CHARGES						
Loan Interest Expense	482	1,040	558	\$6,441	\$9,020	\$2,579
Bank Loan Payment	16,000	16,500	500	130,000	130,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$125,649	\$0	\$125,649	\$1,404,972	\$0	\$1,404,972

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%		
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%		
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%		
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	<u>1,951,820</u>	<u>742.75%</u>	<u>1,932,549</u>	<u>-0.99%</u>	<u>1,861,838</u>	<u>-3.66%</u>	<u>1,919,527</u>	<u>3.10%</u>	<u>2,091,129</u>	<u>8.94%</u>	<u>1,258,611</u>	<u>-39.81%</u>
Total Year	<u>3,002,310</u>	<u>1.27%</u>	<u>2,965,177</u>	<u>-1.24%</u>	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,258,611</u>	
Weekdays	168		164		168		168		166		160	
Saturdays	34		36		33		34		35		35	
Sundays	34		36		34		33		34		33	
SOE	0		0		0		0		0		8	
Stats	7		8		8		8		8		8	
	243		244		243		243		243		244	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%		
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%		
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%		
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>1,515,217</u>	<u>669.12%</u>	<u>1,494,256</u>	<u>-1.38%</u>	<u>1,447,664</u>	<u>-3.12%</u>	<u>1,463,737</u>	<u>1.11%</u>	<u>1,583,518</u>	<u>8.18%</u>	<u>983,249</u>	<u>-37.91%</u>
Total Year	<u>2,654,800</u>	<u>2.93%</u>	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,113,786</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
AUGUST, 2020



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$13,828	\$21,467	(\$7,639)	\$91,146	\$166,799	(\$75,653)
City of Mount Pearl Billing	90,791	85,970	4,821	730,009	686,270	43,739
Total Revenue	\$104,619	\$107,437	(\$2,818)	\$821,155	\$853,069	(\$31,914)
*Less Variable Expenses						
Operating Expenses	\$45,433	\$46,970	\$1,537	\$368,257	\$373,725	\$5,468
Maintenance Expenses	22,523	18,422	(4,101)	164,410	146,151	(18,259)
Finance & Admin. Expenses	16,975	15,969	(1,006)	142,312	132,801	(9,511)
Total Expenses	\$84,931	\$81,361	(\$3,570)	\$674,979	\$652,677	(\$22,302)
Total Overhead Contribution	\$19,688	\$26,076	(\$6,388)	\$146,176	\$200,392	(\$54,216)
Mount Pearl Kilometers	14,693.6	15,089.4	(395.8)	115,330.6	119,808.3	(4,477.8)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	12.9					
Riders Per Hour^ - Route 22	10.0					

^ Riders per hour average:

	Route 21	Route 22
2015	20.5	17.5
2016	20.6	16.6
2017	19.6	15.7
2018	18.7	15.1
2019	20.1	17.6
2020	12.8	10.0
2015-2020	19.1	15.4

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 AUGUST, 2020



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$647	\$1,067	(\$420)	\$4,796	\$9,149	(\$4,353)
Town of Paradise Billing	23,267	23,800	(533)	183,644	186,930	(3,286)
Total Revenue	\$23,914	\$24,867	(\$953)	\$188,440	\$196,079	(\$7,639)
*Less Variable Expenses						
Operating Expenses	\$10,384	\$10,872	\$488	\$84,487	\$84,872	\$385
Maintenance Expenses	5,148	4,264	(884)	37,699	33,583	(4,116)
Finance & Admin. Expenses	3,880	3,696	(184)	32,648	30,517	(2,131)
Total Expenses	\$19,412	\$18,832	(\$580)	\$154,834	\$148,972	(\$5,862)
Total Overhead Contribution	\$4,502	\$6,035	(\$1,533)	\$33,606	\$47,107	(\$13,501)
Paradise Kilometers	3,358.4	3,492.7	(134.3)	26,465.7	27,539.2	(1,073.5)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	2.9					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	3.8					
2016-2020	6.7					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 AUGUST, 2020



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$200	\$7,000	(\$6,800)	\$1,080	\$28,700	(\$27,620)
Total Revenue	\$200	\$7,000	(\$6,800)	\$1,080	\$28,700	(\$27,620)
EXPENSES						
Operators Salary Expense	\$0	\$2,190	\$2,190	\$621	\$8,980	\$8,359
Operation's Salaries Expense	0	300	300	0	1,200	1,200
Diesel Fuel Expense	45	350	305	178	1,430	1,252
Maintenance Expenses *	245	1,090	845	522	4,470	3,948
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$290	\$3,930	\$3,640	\$1,321	\$16,430	\$15,109
PROFIT / (LOSS)	(\$90)	\$3,070	(\$3,160)	(\$241)	\$12,270	(\$12,511)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 AUGUST, 2020



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$5,551	\$25,000	(\$19,449)	\$47,811	\$130,000	(\$82,189)
Total Revenues	\$5,551	\$25,000	(\$19,449)	\$47,811	\$130,000	(\$82,189)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$34,235	\$34,220	(\$15)
Sales Commission	473	2,610	2,137	5,681	13,880	8,199
Sign Production	0	580	580	(4)	4,640	4,644
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	3,880	2,960	(920)
Telephone	37	80	43	338	640	302
Advertising	275	300	25	2,805	2,400	(405)
Sign Installations	1,058	630	(428)	4,556	5,040	484
Entertainment	0	190	190	0	1,520	1,520
Advertising Software	360	360	0	2,880	2,880	0
Total Expenses	\$6,601	\$9,030	\$2,429	\$54,371	\$68,180	\$13,809
PROFIT / (LOSS)	(\$1,050)	\$15,970	(\$17,020)	(\$6,560)	\$61,820	(\$68,380)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$18,000	\$18,000	\$0
TOTAL PROFIT / (LOSS)	\$1,200	\$18,220	(\$17,020)	\$11,440	\$79,820	(\$68,380)

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ST. JOHN'S TRANSPORTATION COMMISSION
 COMMUNITY BUS FINANCIAL STATEMENT
 AUGUST, 2020



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	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,157	\$0	\$1,157	\$8,638	\$0	\$8,638
Government Grant	6,825	8,330	(1,505)	56,675	66,640	(9,965)
Total Revenues	\$7,982	\$8,330	(\$348)	\$65,313	\$66,640	(\$1,327)
EXPENSES						
Operators Salaries	\$5,457	\$5,200	(\$257)	\$45,211	\$44,200	(\$1,011)
Operations Salaries	0	0	0	0	0	0
Benefits	596	520	(76)	4,943	4,460	(483)
Diesel / Gas	1,010	980	(30)	8,191	8,620	429
Maintenance Expenses	960	1,030	70	7,048	8,740	1,692
Other	0	100	100	5,819	800	(5,019)
Total Expenses	\$8,023	\$7,830	(\$193)	\$71,213	\$66,820	(\$4,393)
Capital Debt Payment	\$1,800	\$1,800	\$0	\$14,400	\$14,400	\$0
PROFIT / (LOSS)	(\$1,841)	(\$1,300)	(\$541)	(\$20,300)	(\$14,580)	(\$5,720)
West # 1 (Mon) X 4	177			1,198		
East # 1 (Tue) X 4	48			429		
West # 2 (Wed) X 4	108			876		
East # 2 (Thu) X 4	83			853		
Bidgoods (Fri) X 4	167			844		
	583			4,200		

Riders Per Hour*

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.8
2014-2020	5.0

^ Other costs consist of non-regular maintenance expenses & promo items

Check engine codes service @ Hickmans	192
Tires	369
DEF resevoir	342
Module kit	468
Sensor	322
Element	170
Filters	256
Exhaust sensor	210
Diagnose & repair sensor	1,198
Other	2,292
Total Other	5,819

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
AUGUST, 2020



KEY PERFORMANCE INDICATORS	8 MTHS	8 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2020	2019	2019	2018	2017	2016	2015
PASSENGERS PER HOUR	15.73	23.22	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	11.40	14.26	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	21.4%	30.5%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.22	27.57	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	2.01	1.87	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	32.46	44.56	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	10.30	6.75	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
AUGUST, 2020



KEY PERFORMANCE INDICATORS	8 MTHS	% of	8 MTHS	% of	TOTAL	% of								
	2020	Paid Trips	2019	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips	2015	Paid Trips
BUS TRIPS	30,915	60.5%	65,254	60.8%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	18,008	35.2%	38,086	35.5%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	48,923		103,340		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	2,191	4.3%	4,037	3.8%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	51,114		107,377		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	58,257	114.0%	44,930	41.8%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	8,006	15.7%	15,580	14.5%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

REVENUES

PASSENGER REVENUE		<u>2020</u>	<u>2019</u>	<u>Variance</u>
(\$159,054)	Cash Revenue	\$95,459	\$184,752	(\$89,293)
	10-Ride Passes	\$67,806	\$96,584	(\$28,778)
	Monthly Passes	\$143,790	\$198,701	(\$54,911)
	Other (double-rides, Go-Cards, etc)	\$4,168	\$9,079	(\$4,911)
	M-Card fees	\$2,230	\$6,330	(\$4,100)
	Credits / Discounts / Allocations	(\$1,391)	(\$1,959)	\$568
	Commission Paid	(\$1,716)	(\$3,236)	\$1,520
	Total Revenue	<u>\$310,346</u>	<u>\$490,250</u>	<u>(\$179,904)</u>

- ☆ **Government of NL declared a pulic health emergency related to COVID-19 on March 18, 2020.**
- ☆ Cash revenue down 48% from 2019 and cash ridership down 50.7%.
- ☆ 10-Ride pass revenue was down 29.8% from 2019. 10-Ride riders were down 28.7% while sales were down 30.3%
- ☆ Monthly pass revenue was down 27.6% from 2019. Monthly riders were down 44% while sales were down 29.4%.
- ☆ Ridership of 149,188 was 44% lower than 2019 (265,350) and 43% lower than budget (259,836).
 NOTE: There were 20 week days in 2020 and 21 last year.
- ☆ Avg fare of \$2.08 compared to \$1.85 in 2019 and \$1.81 budget.
- ☆ **Rides per pass ratio was 38.7 compared to 48.8 in 2019.**
- ☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth
2020	32.0%	17.5%	50.5%
2019	27.0%	17.0%	56.1%
2018	30.1%	16.8%	53.0%
2017	32.0%	17.1%	50.9%
2016	33.7%	16.2%	50.1%

MOUNT PEARL REVENUE \$4,821 ☆ Actual ridership revenues less than budget due to COVID-19, thus higher subsidy required.
 (See Mount Pearl statement for more information).

CHARTER REVENUE (\$6,800) ☆ Only two employee charters in the month.
 (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE (\$19,449) ☆ Sales bookings were much lower than budgeted.
 (See Transit Advertising statement for more information).

THE LINK REVENUE (\$4,400) ☆ The Link was not renewed by the partners for 2020.

OPERATIONS DEPT

OPERATORS SALARIES \$40,265	☆ Lower pay scale paid time less than budget.	\$3,252
	☆ Overtime, stat pay, temp pay, paid sick leave, net of docked time less than budget.	\$9,034
	☆ Vacation weeks less than budget (64 vs 68).	\$5,197
	☆ Paid shifts were 65 actual vs 69 budget.	\$20,787
	☆ No weekly overshift vs 13 weekly hours budgeted.	\$1,690
		<u>\$39,960</u>

OPERATIONS SALARIES \$2,520 ☆ Overtime & stat pay less than budget. \$2,670

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
AUGUST, 2020



DIESEL FUEL EXPENSE \$51,452	<ul style="list-style-type: none"> ☆ Budgeted Usage: 137,490 litres @ \$1.1600 /L ☆ Actual Usage: 127,950 litres @ \$0.8444 /L 	<p>\$159,490 (\$108,038) <hr/> \$51,452</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (137,490 - 127,950) @ \$1.16 /L ☆ Price Variance: 127,950 @ (\$1.16 - \$0.8444) 	<p>\$11,068 \$40,384 <hr/> \$51,452</p>
	<ul style="list-style-type: none"> ☆ Actual burn was 58.7 L / 100KM vs budget of 57.4 L / 100KM. ☆ Actual total KM was 215,050 vs budget of 243,790. 	

BUS CHARTER EXPENSE \$3,640 ☆ Only two employee charters during the month.
(See Charter statement for more information).

TRANSIT ADVERTISING EXPENSE \$2,429 ☆ Lower sales meant lower commissions on sales.
(See Transit Advertising statement for more information).

THE LINK EXPENSE \$9,080 ☆ No Link in 2020.

PROMOTIONS EXPENSE \$3,096 ☆ Air Miles awarded much lower than budget.

MAINTENANCE DEPT

GARAGE SALARIES (\$22,889)	<ul style="list-style-type: none"> ☆ Mechanic short for month - moved to Planning Supervisor. ☆ Apprentice at 70% wage rate. ☆ OT & stat pay higher than budget. 	<p>\$6,205 \$3,417 (\$32,005) <hr/> (\$22,384)</p>
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WASH SALARIES (\$11,142) ☆ Three hires to increase bus cleanings - COVID-19. (\$10,680)

STOCK PARTS EXPENSE \$3,038 ☆ Parts usage less than budget.

GARAGE EXPENSE (\$3,244) ☆ COVID-19 cleaner - Bacoban not budgeted. (\$2,281)
☆ COVID-19 cleaner - Masks not budgeted. (\$3,491)

UTILITIES EXPENSE \$2,960	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity 	<p>BUDGET \$15,000 ACTUAL (\$12,040) <hr/> \$2,960</p>
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☆ August billing had 113,700 kWh & 593 kVA & while last year had 102,900 kWh & 723 kVA.

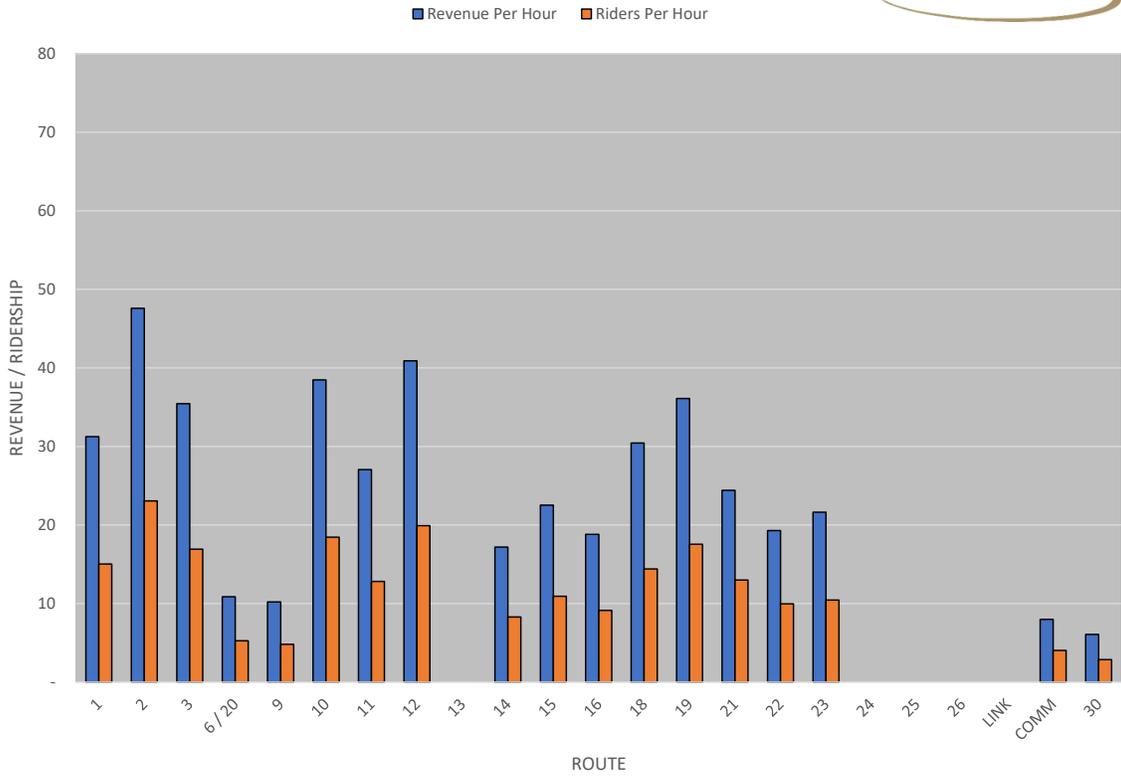
FINANCE & HUMAN RESOURCES

GROUP INSURANCE \$2,194	☆ Employee paid portion (arrears and current) slightly higher than budgeted.	
PENSION EXPENSE \$2,840	☆ DC contributions higher than budget; more than offset by DB contributions being lower than budget.	
COMPUTER EXPENSE (\$7,589)	☆ One time purchase - Microsoft Office licenses not budgeted.	(\$7,560)
FLEET INSURANCE \$2,092	☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020.	
LOAN INTEREST EXPENSE \$8,832	☆ Lower total debt balance & lower interest rate than budget (1.49% vs 3.35%).	
BANK LOAN PAYMENT \$9,500	☆ New debt payments for PTIF2 projects not started and none required for Transit Signal Priority. ☆ No debt payments needed on camera system or 2014 loader - paid off in December 2019.	

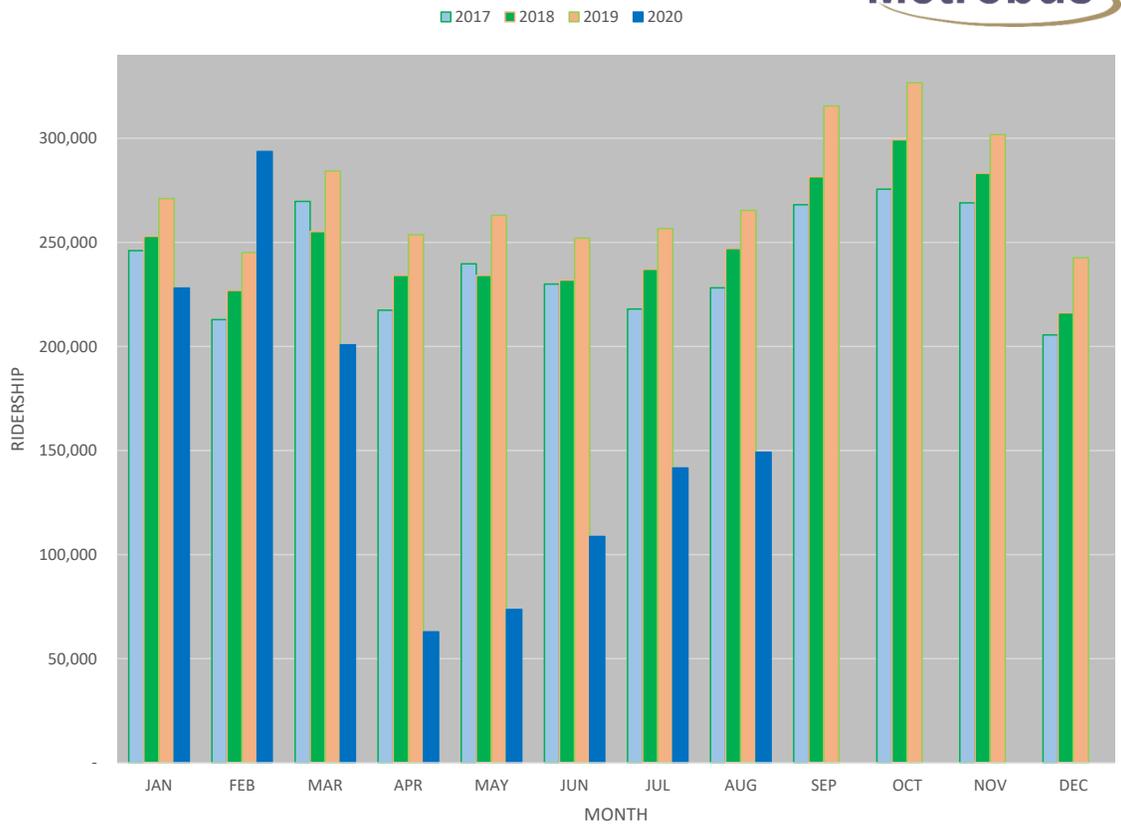
GOBUS

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$8,093)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.	
MVT SUBSIDY EXPENSE \$133,638	☆ BUDGET - Credit to MVT for GO-Card usage:	10,550 rides @ \$2.50 \$26,375
	☆ BUDGET - Ridership Subsidy:	11,250 rides @ \$27.06 \$304,461
	☆ BUDGET - No Show Subsidy:	400 rides @ \$12.51 \$5,004
		<u>\$335,840</u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	5,614 rides @ \$2.50 (\$14,035)
	☆ ACTUAL - Ridership Subsidy:	6,831 rides @ \$27.06 (\$185,503)
	☆ ACTUAL - No Show Subsidy:	213 rides @ \$12.51 (\$2,665)
		<u>(\$202,202)</u>
		<u><u>\$133,638</u></u>

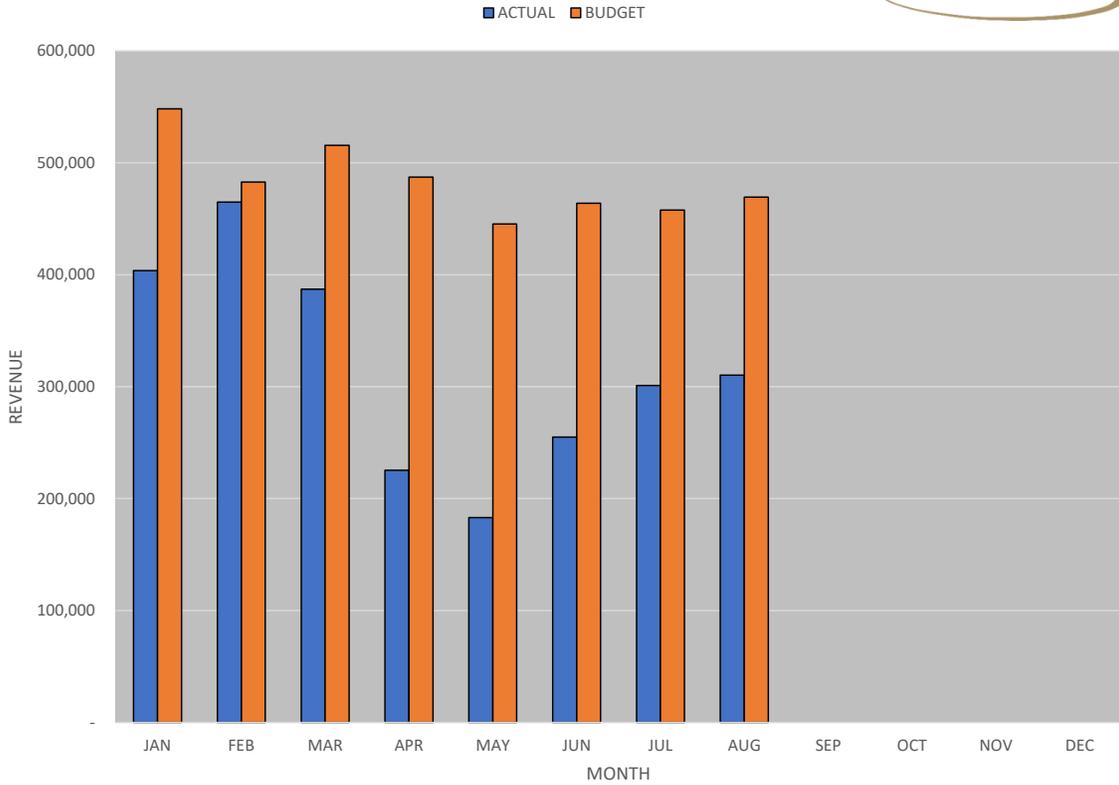
REVENUE & RIDERSHIP PER HOUR



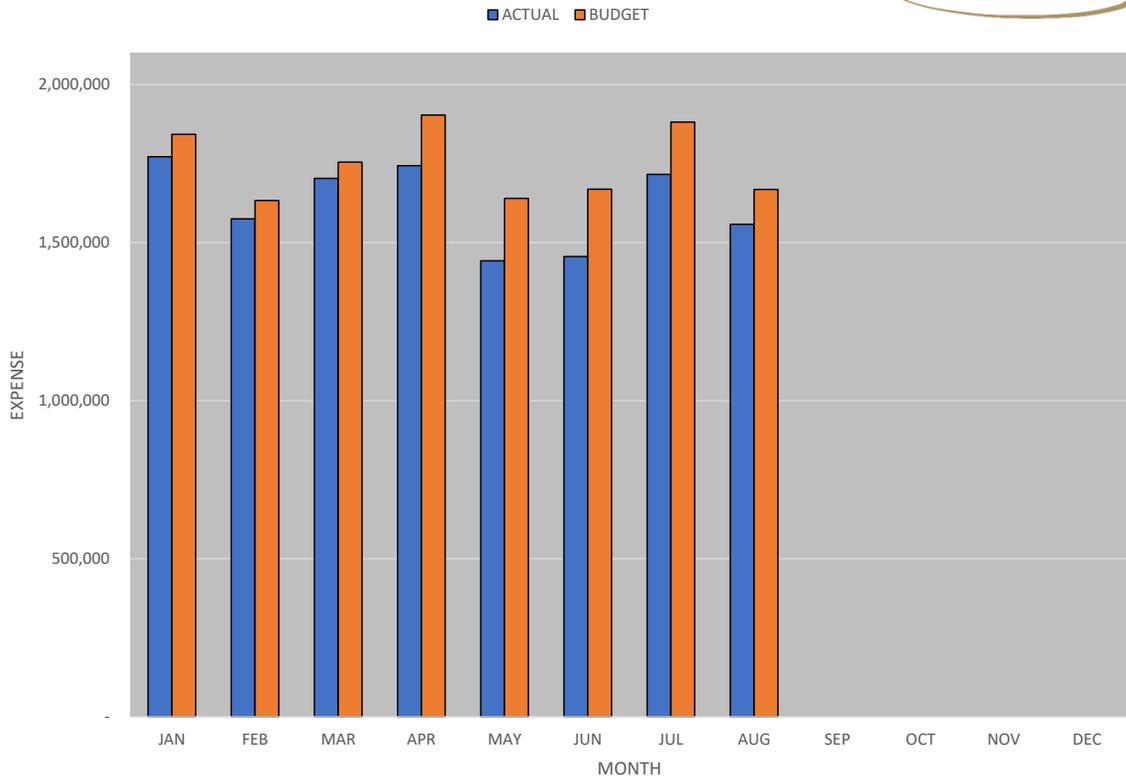
RIDERSHIP REPORT



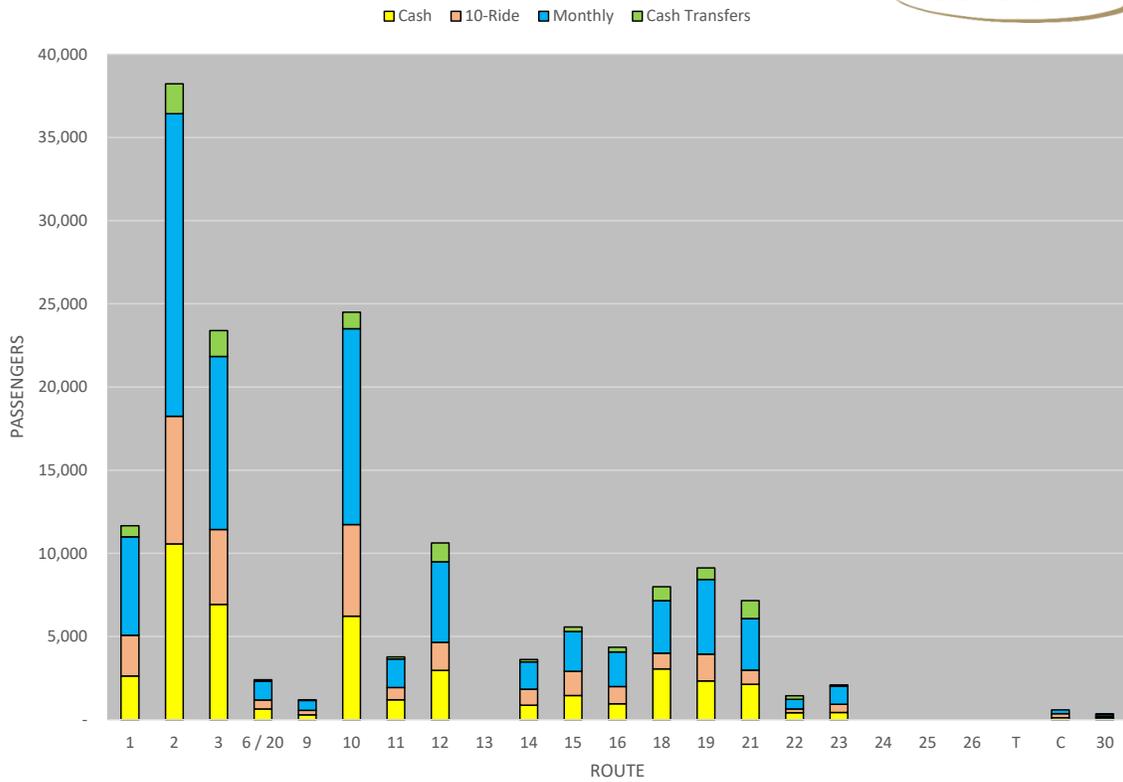
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	731.73		\$22,854.21	\$118,238.79	0.19	0.22
2	1,579.32		\$75,133.75	\$255,199.16	0.29	0.26
3	1,290.27		\$45,736.77	\$208,492.15	0.22	0.19
6	440.00		\$4,785.37	\$71,098.72	0.07	0.07
9	238.40		\$2,431.08	\$38,522.58	0.06	0.09
10	1,274.38		\$49,017.60	\$205,924.52	0.24	0.26
11	284.10		\$7,687.77	\$45,907.15	0.17	0.13
12	475.98		\$19,461.70	\$76,912.66	0.25	0.23
13	0.00		\$0.00	\$0.00		0.22
14	419.02		\$7,199.49	\$67,708.60	0.11	0.13
15	485.98		\$10,951.08	\$78,528.54	0.14	0.18
16	446.92		\$8,410.10	\$72,216.91	0.12	0.14
18	497.23		\$15,140.01	\$80,346.40	0.19	0.16
19	480.58		\$17,355.50	\$77,655.96	0.22	0.19
21	468.85	\$67,548.00	\$11,446.78	\$75,760.53	0.15	0.13
22	123.40	\$23,242.00	\$2,381.25	\$19,939.96	0.12	0.10
23	193.00		\$4,174.78	\$31,186.48	0.13	0.13
24	0.00		\$0.00	\$0.00		0.16
25	0.00		\$0.00	\$0.00		0.13
26	0.00		\$0.00	\$0.00		0.31
27	0.00		\$0.00	\$0.00		
28	144.68	\$6,825.00	\$1,157.15	\$9,823.00	0.12	0.10
30	106.60	\$23,267.00	\$647.06	\$17,225.28	0.04	0.03
	9,680.44	\$120,882.00	\$305,971.45	\$1,550,687.39	0.20	0.19

Cost / revenue hour (includes regular debt payments & special pension):

\$161.59

Total Expenses	\$1,454,875
Debt Interest	\$5,738
Debt Payment	\$97,000

