



St. John's
Transportation
Commission

August 31

2021

MONTHLY FINANCIAL STATEMENTS

Issued: SEPTEMBER 17, 2021

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,096,050	\$1,096,050	\$0	\$9,478,870	\$9,478,870	\$0
Passenger Revenue	254,111	249,370	4,741	1,649,211	1,619,990	29,221
Low Income Pass Revenue	153,791	164,500	(10,709)	1,252,215	1,337,000	(84,785)
Mt. Pearl Revenue	87,773	89,890	(2,117)	704,921	713,390	(8,469)
Paradise Revenue	23,590	23,590	0	189,868	185,180	4,688
Charter Revenue	780	7,000	(6,220)	1,658	28,700	(27,042)
Transit Advertising Revenue	15,924	27,250	(11,326)	102,475	148,000	(45,525)
Community Bus Revenue	5,691	0	5,691	43,606	0	43,606
Other Income	15,130	10,000	5,130	77,520	80,000	(2,480)
TOTAL REVENUE	\$1,652,840	\$1,667,650	(\$14,810)	\$13,500,344	\$13,591,130	(\$90,786)
OPERATIONS						
Operators Salaries	\$463,970	\$476,650	\$12,680	\$3,620,728	\$3,741,270	\$120,542
Salaries Operations	95,840	102,500	6,660	830,123	856,460	26,337
Diesel Fuel	156,055	132,090	(23,965)	1,171,441	1,103,470	(67,971)
Company Vehicles	2,076	3,130	1,054	19,374	24,480	5,106
Licenses	4,900	4,900	0	46,579	46,500	(79)
Communications Expense	1,929	2,230	301	17,138	17,840	702
Miscellaneous	862	670	(192)	10,874	6,290	(4,584)
Uniforms & Clothing	5,667	6,020	353	46,922	46,960	38
Advertising Expense	4,259	5,570	1,311	30,449	36,410	5,961
Bus Charter Expense	633	3,910	3,277	1,025	16,450	15,425
Transit Advertising Expense	8,905	9,030	125	64,787	67,200	2,413
Community Bus Expense	9,800	0	(9,800)	71,595	0	(71,595)
Promotions Expense	2,187	5,980	3,793	18,353	47,840	29,487
Registration & Membership	523	330	(193)	16,749	21,330	4,581
Schedules & Transfers	1,281	1,250	(31)	12,354	11,400	(954)
TOTAL OPERATIONS	\$758,887	\$754,260	(\$4,627)	\$5,978,491	\$6,043,900	\$65,409
MAINTENANCE						
Garage Salaries	\$196,850	\$181,460	(\$15,390)	\$1,534,745	\$1,508,200	(\$26,545)
Wash Salaries	28,393	33,240	4,847	272,935	286,130	13,195
Shop Tools & Equipment	726	2,350	1,624	13,026	12,300	(726)
Stock Parts	78,071	71,000	(7,071)	523,911	485,000	(38,911)
Garage Expense	5,442	6,790	1,348	56,413	54,050	(2,363)
Bus Lubricants	10,368	9,150	(1,218)	70,274	70,840	566
Tire Expense	6,654	6,700	46	60,074	64,200	4,126
Body Shop Supplies	32	1,550	1,518	1,356	6,950	5,594
Bus Wash	2,404	1,230	(1,174)	7,682	8,820	1,138
Building & Yards	9,408	12,050	2,642	97,828	94,340	(3,488)
Utilities	11,375	14,500	3,125	223,752	272,700	48,948
Maintenance Vehicles	3,140	5,000	1,860	27,738	31,800	4,062

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 AUGUST, 2021



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	1,503	2,650	1,147	27,165	22,500	(4,665)
Janitorial & Sanitation	3,893	3,550	(343)	28,959	28,400	(559)
Farebox Repairs	56	1,300	1,244	7,849	10,800	2,951
Capital Out of Revenue	0	0	0	0	0	0
TOTAL MAINTENANCE	\$358,315	\$352,520	(\$5,795)	\$2,953,707	\$2,957,030	\$3,323
FINANCE & ADMINISTRATION						
Administration Salaries	\$69,573	\$70,410	\$837	\$604,398	\$597,380	(\$7,018)
Employer's Payroll Tax	17,145	17,400	255	143,867	142,700	(1,167)
Sick Leave	19,000	19,000	0	152,000	152,000	0
Worker's Compensation	11,675	12,360	685	102,604	101,330	(1,274)
Employment Insurance	15,988	14,740	(1,248)	146,285	150,820	4,535
Group Insurance	49,517	60,820	11,303	394,541	477,480	82,939
Retiring Allowance Expense	3,600	3,600	0	28,800	28,800	0
CPP Expense	37,936	37,430	(506)	339,573	344,850	5,277
Pension Expense	113,424	142,140	28,716	967,782	1,195,590	227,808
Audit & Legal Fees	2,000	2,000	0	24,656	24,200	(456)
Telephone Expense	2,327	2,510	183	19,802	20,680	878
Computer Expense	15,440	14,760	(680)	138,948	141,240	2,292
Office Supplies Expense	6,639	7,450	811	35,960	44,260	8,300
Travel Expense	0	0	0	0	9,380	9,380
Training Expense	0	800	800	22,364	31,000	8,636
Fleet Insurance Expense	33,999	33,370	(629)	271,992	266,960	(5,032)
General Insurance Expense	5,284	6,530	1,246	42,170	52,240	10,070
Miscellaneous Expense	3,388	3,160	(228)	31,217	30,980	(237)
Capital Out of Revenue	0	0	0	8,697	8,700	3
TOTAL FINANCE & ADMIN.	\$406,935	\$448,480	\$41,545	\$3,475,656	\$3,820,590	\$344,934
Total Expenses	\$1,524,137	\$1,555,260	\$31,123	\$12,407,854	\$12,821,520	\$413,666
NET BEFORE DEBT	\$128,703	\$112,390	\$16,313	\$1,092,490	\$769,610	\$322,880
DEBT CHARGES						
Loan Interest Expense	4,539	6,190	1,651	\$37,603	\$45,810	\$8,207
Bank Loan Payment	101,000	106,200	5,200	704,000	723,800	19,800
TOTAL SURPLUS/(COST) OF SERVICE	\$23,164	\$0	\$23,164	\$350,887	\$0	\$350,887

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$283,260	\$283,260	\$0	\$2,294,490	\$2,294,490	\$0
Passenger Revenue	10,709	16,800	(6,091)	81,504	133,000	(51,496)
Low Income Pass Revenue	11,511	0	11,511	85,588	0	85,588
Mount Pearl Admin	9,350	5,610	3,740	55,331	53,060	2,271
Government Grant	7,875	7,900	(25)	63,000	63,200	(200)
TOTAL REVENUE	\$322,705	\$313,570	\$9,135	\$2,579,913	\$2,543,750	\$36,163
EXPENSES						
MVT Subsidy	\$276,356	\$270,440	(\$5,916)	\$1,819,487	\$2,134,950	\$315,463
Administration Salaries	12,193	10,700	(1,493)	93,786	90,820	(2,966)
Employer's Payroll Tax	245	210	(35)	1,883	1,800	(83)
Worker's Compensation	179	150	(29)	1,376	1,280	(96)
Employment Insurance	177	240	63	1,982	2,040	58
Group Insurance	304	190	(114)	2,553	1,590	(963)
CPP Expense	619	580	(39)	4,863	4,940	77
Pension Expense	749	640	(109)	6,056	5,430	(626)
Professional Fees	886	7,540	6,654	19,184	60,320	41,136
Telephone Expense	293	360	67	2,689	2,880	191
Computer Expense	33,758	2,300	(31,458)	107,425	77,130	(30,295)
Office Supplies Expense	3	250	247	2,090	2,000	(90)
Promotions Expense	145	310	165	948	2,480	1,532
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,137	2,920	(3,217)	32,673	21,170	(11,503)
TOTAL EXPENSE	\$332,044	\$296,830	(\$35,214)	\$2,096,995	\$2,411,330	\$314,335
NET BEFORE DEBT	(\$9,339)	\$16,740	(\$26,079)	\$482,918	\$132,420	\$350,498
DEBT CHARGES						
Loan Interest Expense	219	240	21	\$2,241	\$2,420	\$179
Bank Loan Payment	16,000	16,500	500	130,000	130,000	0
TOTAL SURPLUS/(COST) OF SERVICE	(\$25,558)	\$0	(\$25,558)	\$350,677	\$0	\$350,677

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,967	5,400	(567)	41,822	42,664	842
TAXI TRIPS *	3,157	3,600	443	18,257	28,439	10,182
TOTAL TRIPS	9,124	9,000	(124)	60,079	71,103	11,024

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	-39.68%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	-56.09%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	-57.65%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	-39.32%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	-31.71%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	-24.57%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	-24.94%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	-22.33%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%			
Year-to-date	<u>1,861,838</u>	9.68%	<u>1,919,527</u>	3.10%	<u>2,091,129</u>	8.94%	<u>1,258,611</u>	-39.81%	<u>1,313,893</u>	4.39%	-37.17%
Total Year	<u>2,880,115</u>	-2.87%	<u>2,999,802</u>	4.16%	<u>3,277,811</u>	9.27%	<u>1,937,805</u>		<u>1,313,893</u>		
Weekdays	169		170		168		157		167		
Saturdays	33		34		35		33		35		
Sundays	35		33		34		33		35		
No Service	1		1		1		16		1		
Stats	5		5		5		5		5		
	243		243		243		244		243		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	-38.07%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	-58.66%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	-59.82%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	-41.45%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	-33.77%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	-27.72%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	-28.01%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	-25.75%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%			
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%			
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%			
Year-to-date	<u>1,651,942</u>	10.55%	<u>1,683,596</u>	1.92%	<u>1,817,038</u>	7.93%	<u>1,113,786</u>	-38.70%	<u>1,104,228</u>	-0.86%	-39.23%
Total Year	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>		<u>1,104,228</u>		

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$19,017	\$17,459	\$1,558	\$143,937	\$120,864	\$23,073
City of Mount Pearl Billing	87,773	89,890	(2,117)	704,921	713,390	(8,469)
Total Revenue	\$106,790	\$107,349	(\$559)	\$848,858	\$834,254	\$14,604
*Less Variable Expenses						
Operating Expenses	\$46,738	\$46,989	\$251	\$367,326	\$357,203	(\$10,123)
Maintenance Expenses	21,081	20,193	(888)	162,338	153,019	(9,319)
Finance & Admin. Expenses	17,231	19,973	2,742	147,949	149,956	2,007
Total Expenses	\$85,050	\$87,155	\$2,105	\$677,613	\$660,178	(\$17,435)
Total Overhead Contribution	\$21,740	\$20,194	\$1,546	\$171,245	\$174,076	(\$2,831)
Mount Pearl Kilometers	15,255.7	15,340.9	(85.2)	121,265.4	119,217.2	2,048.2
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	18.6					
Riders Per Hour^ - Route 22	13.1					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	15.4	11.6				
2015-2021	18.5	14.8				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,047	\$852	\$195	\$7,809	\$6,599	\$1,210
Town of Paradise Billing	23,590	23,590	0	189,868	185,180	4,688
Total Revenue	\$24,637	\$24,442	\$195	\$197,676	\$191,779	\$5,897
*Less Variable Expenses						
Operating Expenses	\$10,783	\$10,698	(\$85)	\$86,909	\$82,103	(\$4,806)
Maintenance Expenses	4,864	4,597	(267)	38,368	35,169	(3,199)
Finance & Admin. Expenses	3,975	4,547	572	34,989	34,464	(525)
Total Expenses	\$19,622	\$19,842	\$220	\$160,266	\$151,736	(\$8,530)
Total Overhead Contribution	\$5,015	\$4,600	\$415	\$37,410	\$40,043	(\$2,633)
Paradise Kilometers	3,519.6	3,492.8	26.8	28,239.4	27,404.9	834.5
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	6.0					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	4.5					
2016-2021	6.3					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$780	\$7,000	(\$6,220)	\$1,658	\$28,700	(\$27,042)
Total Revenue	\$780	\$7,000	(\$6,220)	\$1,658	\$28,700	(\$27,042)
EXPENSES						
Operators Salary Expense	\$363	\$2,190	\$1,827	\$619	\$8,980	\$8,361
Operation's Salaries Expense	0	300	300	10	1,200	1,190
Diesel Fuel Expense	88	290	202	214	1,190	976
Maintenance Expenses *	182	1,130	948	182	4,630	4,448
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$633	\$3,910	\$3,277	\$1,025	\$16,350	\$15,325
PROFIT / (LOSS)	\$147	\$3,090	(\$2,943)	\$633	\$12,350	(\$11,717)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$13,674	\$25,000	(\$11,326)	\$84,475	\$130,000	(\$45,525)
Total Revenues	\$13,674	\$25,000	(\$11,326)	\$84,475	\$130,000	(\$45,525)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$33,258	\$33,240	(\$18)
Sales Commission	1,452	2,610	1,158	9,487	13,880	4,393
Sign Production	1,324	580	(744)	3,632	4,640	1,008
Promotion	0	0	0	87	0	(87)
Vehicle	485	370	(115)	3,880	2,960	(920)
Telephone	166	80	(86)	490	640	150
Advertising	866	300	(566)	5,805	2,400	(3,405)
Sign Installations	339	630	291	5,268	5,040	(228)
Entertainment	0	190	190	0	1,520	1,520
Advertising Software	360	360	0	2,880	2,880	0
Total Expenses	\$8,905	\$9,030	\$125	\$64,787	\$67,200	\$2,413
PROFIT / (LOSS)	\$4,769	\$15,970	(\$11,201)	\$19,688	\$62,800	(\$43,112)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$18,000	\$18,000	\$0
TOTAL PROFIT / (LOSS)	\$7,019	\$18,220	(\$11,201)	\$37,688	\$80,800	(\$43,112)

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ST. JOHN'S TRANSPORTATION COMMISSION
COMMUNITY BUS FINANCIAL STATEMENT
AUGUST, 2021



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,291	\$0	\$1,291	\$9,406	\$0	\$9,406
Government Grant	4,400	0	4,400	34,200	0	34,200
Total Revenues	\$5,691	\$0	\$5,691	\$43,606	\$0	\$43,606
EXPENSES						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$44,691	\$0	(\$44,691)
Operations Salaries	0	0	0	0	0	0
Benefits	637	0	(637)	4,978	0	(4,978)
Diesel / Gas	1,682	0	(1,682)	12,273	0	(12,273)
Maintenance Expenses	1,182	0	(1,182)	9,045	0	(9,045)
Other	583	0	(583)	609	0	(609)
Total Expenses	\$9,800	\$0	(\$9,800)	\$71,596	\$0	(\$71,596)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$4,109)	\$0	(\$4,109)	(\$27,990)	\$0	(\$27,990)
West # 1 (Mon) X 5	148			1,141		
East # 1 (Tue) X 5	96			608		
West # 2 (Wed) X 4	137			1,004		
East # 2 (Thu) X 3	93			769		
Bidgoods (Fri) X 4	181			1,181		
	655			4,703		

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Riders Per Hour* 4.3

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	3.8
2014-2021	4.8

^ Other costs consist of non-regular maintenance expenses & promo items

Magnet Latch	26
Batteries	289
Shaft for bus	294
Total Other	609

ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 AUGUST, 2021



KEY PERFORMANCE INDICATORS	8 MTH	8 MTH	8 MTH	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2019	2020	2019	2018	2017
PASSENGERS PER HOUR	15.38	15.73	23.22	15.51	24.21	22.08	21.47
ENERGY EFFIC. (Diesel / Rev Hours)	13.71	11.40	14.26	11.14	14.36	14.49	12.12
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	24.4%	21.4%	30.5%	22.8%	32.7%	31.2%	33%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.58	31.22	27.57	30.43	26.68	25.59	25.06
AVERAGE FARE (Low Income Pass incl.)	2.21	2.01	1.87	2.20	1.87	1.92	1.95
OPERATING REVENUE / HOUR	35.15	32.46	44.56	34.86	46.40	43.80	43.47
TOTAL COST PER RIDER	9.95	10.30	6.75	10.59	6.44	6.97	6.99

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ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 AUGUST, 2021



KEY PERFORMANCE INDICATORS	8 MTH		8 MTH	% of	8 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	
BUS TRIPS	41,822	66.9%	30,915	60.5%	65,254	60.8%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%
TAXI TRIPS	18,257	29.2%	18,008	35.2%	38,086	35.5%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%
TOTAL TRIPS	60,079		48,923		103,340		81,719		156,097		141,840		121,878	
NO SHOWS	2,478	4.0%	2,191	4.3%	4,037	3.8%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%
TOTAL PAID TRIPS	62,557		51,114		107,377		85,235		162,082		148,672		129,352	
CANCELLATIONS	30,368	48.5%	58,257	114.0%	44,930	41.8%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%
GOBUS rides on METROBUS	12,306	19.7%	8,006	15.7%	15,580	14.5%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%

REVENUES

		2021	2019	Variance
PASSENGER REVENUE				
\$4,741	Cash Revenue	\$81,147	\$184,752	(\$103,605)
	10-Ride Passes	\$75,483	\$96,584	(\$21,101)
	Monthly Passes	\$89,624	\$198,701	(\$109,077)
	Other (double-rides, Go-Cards, etc)	\$8,567	\$9,079	(\$512)
	M-Card fees	\$3,890	\$6,330	(\$2,440)
	Credits / Discounts / Allocations	(\$2,812)	(\$1,959)	(\$853)
	Commission Paid	(\$1,788)	(\$3,236)	\$1,448
	Total Revenue	\$254,111	\$490,251	(\$236,140)

☆☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆☆ Cash revenue down 56% from 2019 while cash ridership down 52%.

☆☆ 10-Ride pass revenue was down 21.8% from 2019. 10-Ride riders were down 23% & sales were down 22%.

☆☆ Monthly pass revenue was down 54% from 2019. Monthly riders were down 53% & sales were down 55%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data for 2019.

☆☆ Ridership of 206,098 was 22% lower than 2019 (265,350) and 2% lower than budget (210,510).

NOTE: There were 21 week days in 2021 and 21 last year.

☆☆ Avg fare (incl. LIFT) of \$1.98 compared to \$1.85 in 2019 and \$1.97 budget.

☆☆ Rides per pass ratio was 20.6 (LIFT passes incl.) compared to 38.7 in 2020, and 48.8 in 2019.

☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.9%	16.3%	31.2%	33.6%
2020	32.0%	17.5%	50.5%	0.0%
2019	27.0%	17.0%	56.1%	0.0%
2018	30.1%	16.8%	53.0%	0.0%
2017	32.0%	17.1%	50.9%	0.0%
2016	33.7%	16.2%	50.1%	0.0%

LOW INCOME PASS REVENUE ☆☆ Month 12 of program - 5,117 active cards at end of month - 68,487 rides this month.
 (\$10,709) ☆☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

CHARTER REVENUE ☆☆ Only 6.5 billable hours vs 40 budgeted.
 (\$6,220) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆☆ Sales booked for the month were lower than budget.
 (\$11,327) (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE ☆☆ Service not budgeted due to lack of committed Government funding. Funding was received in
 \$5,691 April - \$50,000 for the full year.
 (See Community Bus statement for more information).

OTHER INCOME ☆☆ Miscellaneous receipts, bank interest, and ITC's higher than budget.
 \$5,130

OPERATIONS DEPT

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$10,434
\$12,680	☆ Employee working call centre on RTW.	(\$3,173)
	☆ Vacation weeks higher than budget (70 vs 68).	(\$2,598)
	☆ Overtime & temp paid time (net of docked time) less than budget.	\$7,650
		<u><u>\$12,313</u></u>

OPERATIONS SALARIES	☆ Part-time ISR position not filled for first 3 weeks of month.	\$1,620
\$6,660	☆ Overtime & Stat pay less than budget.	\$4,355
	☆ Three positions (Ops Mgr, Senior Supervisor, Supervisor) all filled currently at lower rates than budget due to salary scale.	\$3,160
	☆ Temporary supervisor wks (7) not budgeted (less 4 weeks empty position due to retirement).	(\$2,922)
		<u><u>\$6,213</u></u>

DIESEL FUEL EXPENSE	☆ Budgeted Usage: 136,175 litres @ \$0.9700 /L	\$132,090
(\$23,965)	☆ Actual Usage: 137,034 litres @ \$1.1388 /L	(\$156,054)
		<u><u>(\$23,965)</u></u>

☆ Volume Variance: (136,175 - 137,034) @ \$0.97 /L	(\$833)
☆ Price Variance: 137,034 @ (\$0.97 - \$1.1388)	(\$23,131)
	<u><u>(\$23,965)</u></u>

☆ Actual burn was 58.3 L / 100KM vs budget of 56.5 L / 100KM.
 ☆ Actual total KM was 237,553 vs budget of 236,177.

CHARTER EXPENSE	☆ Only 6.5 billable hours in August vs 40 budgeted. (See Charter statement for more information).
(\$3,277)	

COMMUNITY BUS EXPENSE	☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).
(\$9,800)	

PROMOTIONS EXPENSE	☆ Air Miles earned in the month much lower than budgeted.
\$3,793	

MAINTENANCE DEPT

GARAGE SALARIES	☆ Mechanic short for the month.	\$6,205
(\$15,390)	☆ Overlap new electrician with retiring electrician for 4 weeks.	(\$6,205)
	☆ Overtime & stat pay higher than budget - work to prep buses for return to full service & wire buses for new PIM account-based system.	(\$16,910)
	☆ Foreman at lower pay rate due to retirement.	\$710
		<u><u>(\$16,200)</u></u>

WASH SALARIES	☆ One wash utility employee on unpaid leave.	\$4,186
\$4,847		

STOCK PARTS EXPENSE (\$7,071) ☆ Overall parts expenses higher than budget. A number of buses needing larger repairs, and increased prep for return to full service.

BUILDING & YARDS \$2,642 ☆ Less maintenance expenses for depot than budgeted during the month.

UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$14,500
\$3,125	☆ Messenger Drive electricity	ACTUAL	(\$11,375)
	☆ Messenger Drive water	BUDGET	\$0
	☆ Messenger Drive water	ACTUAL	\$0
			\$3,125

☆ Current billing had 93,000 kWh & 412 kVA & while last year had 113,700 kWh & 593 kVA
 ☆ Budget is a 3 yr rolling average - August consisting of 2018-2019-2020.

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE \$11,303 ☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had budgeted an 8% increase based on early feedback from Mercer on potential increases.

PENSION EXPENSE	☆ More DC union members than budgeted.	\$6,436
\$28,716	☆ Special pension payment required is less than budget.	\$22,280
		\$28,716

BANK LOAN PAYMENT \$5,200 ☆ Account based PIM debt not yet taken and debt for accessibility app not taken.

GOBUS

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$6,091) ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.

LOW INCOME PASS REVENUE \$11,511 ☆ Month 12 - 356 active Go-Cards at the end of the month representing 6.5% of all active LIFT cards.

MOUNT PEARL ADMIN FEE \$3,740 ☆ Admin fee % for August included amount related to first payment to VIA for on-demand software.

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

AUGUST, 2021

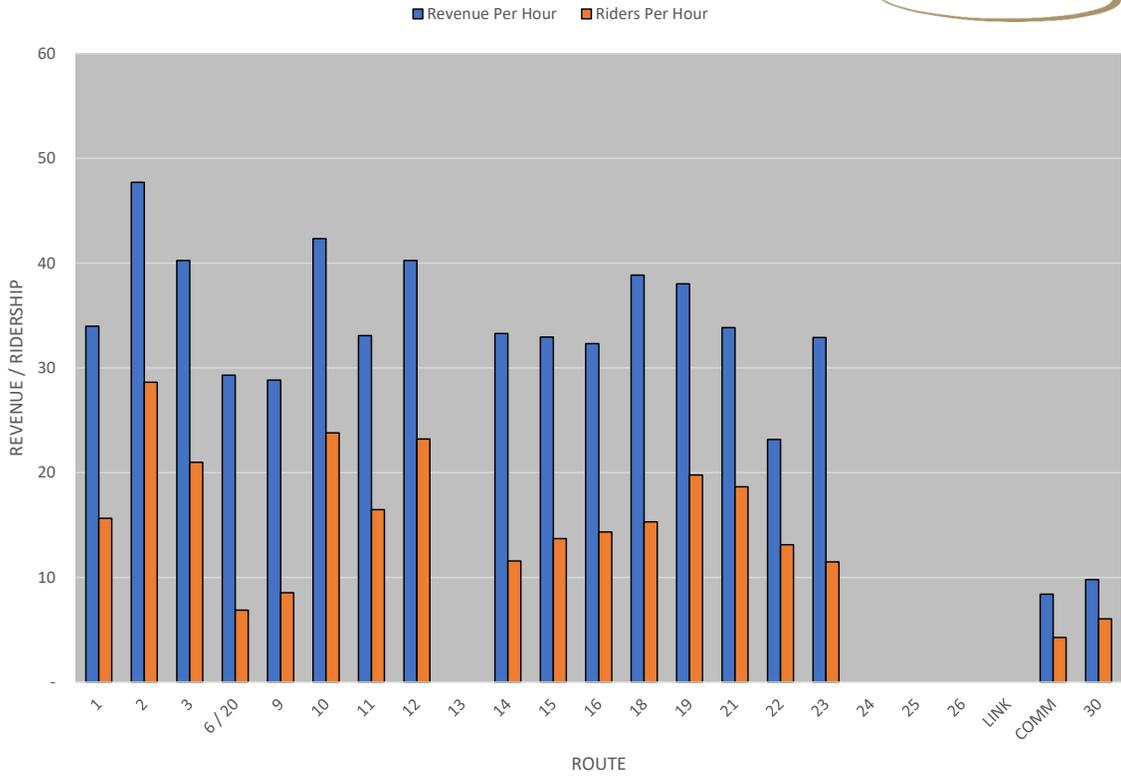


MVT SUBSIDY EXPENSE (\$5,916)	<ul style="list-style-type: none"> ☆ BUDGET - Credit to MVT for GO-Card usage: 8,440 rides @ \$2.50 ☆ BUDGET - Ridership Subsidy: 9,000 rides @ \$27.26 ☆ BUDGET - No Show Subsidy: 320 rides @ \$12.51 	<p>\$21,100</p> <p>\$245,340</p> <p>\$4,000</p> <hr/> <p>\$270,440</p>
	<ul style="list-style-type: none"> ☆ ACTUAL - Credit to MVT for GO-Card usage: 8,722 rides @ \$2.50 ☆ ACTUAL - Ridership Subsidy: 9,124 rides @ \$27.26 ☆ ACTUAL - No Show Subsidy: 391 rides @ \$12.51 	<p>(\$22,740)</p> <p>(\$248,725)</p> <p>(\$4,891)</p> <hr/> <p>(\$276,356)</p> <hr/> <p>(\$5,916)</p>

PROFESSIONAL FEES \$6,654 ☆ Budget was 85 assessments - actual was 13 completed. NOTE: Assessment provider moved to new office during the month, likely having a significant impact on assessments completed during the month.

MISCELLANEOUS EXPENSE (\$2,705) ☆ Go-card rides on Metrobus allocation higher than budget.

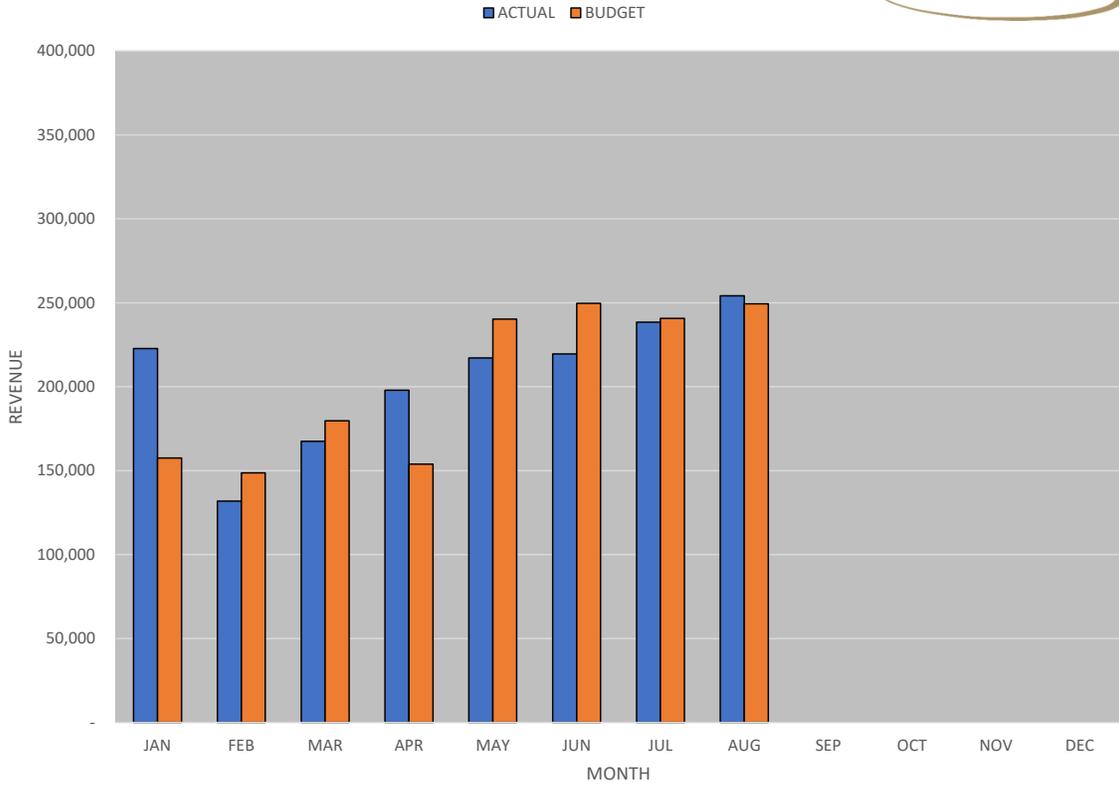
REVENUE & RIDERSHIP PER HOUR



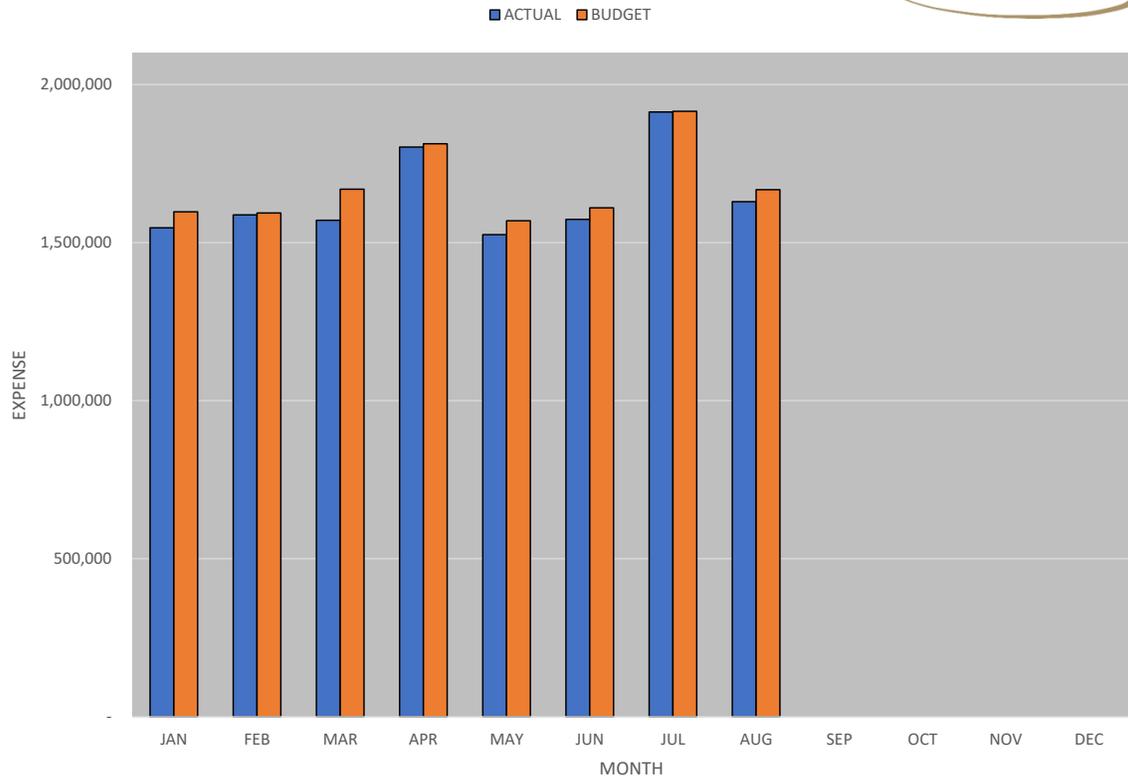
RIDERSHIP REPORT



REVENUE REPORT



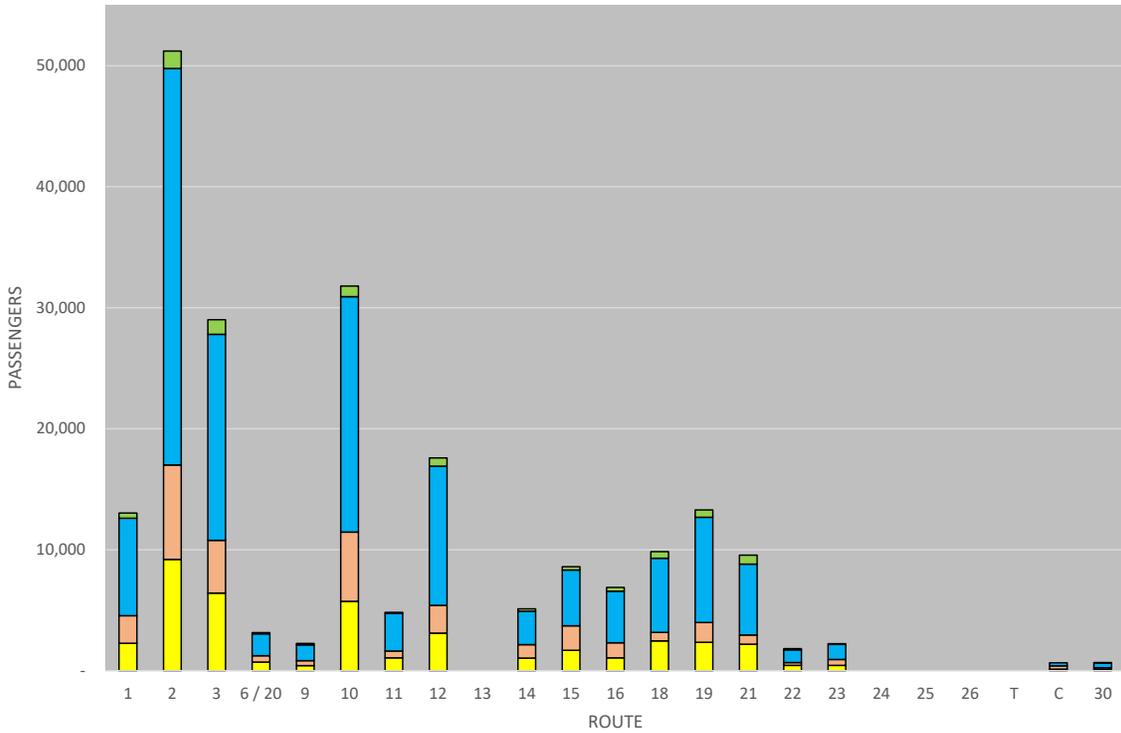
EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



■ Cash
 ■ 10-Ride
 ■ Monthly
 ■ Cash Transfers



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	806.09		\$27,395.42	\$123,433.34		0.20
2	1,738.52		\$82,950.17	\$266,212.61		0.27
3	1,324.75		\$53,315.37	\$202,853.67		0.23
6	443.50		\$12,991.55	\$67,911.38		0.19
9	250.32		\$7,218.50	\$38,330.50		0.18
10	1,299.57		\$55,013.62	\$198,997.96		0.24
11	288.32		\$9,538.24	\$44,149.29		0.20
12	727.80		\$29,291.57	\$111,445.10		0.23
14	424.00		\$14,112.83	\$64,925.42		0.20
15	607.05		\$19,993.85	\$92,955.14		0.19
16	458.34		\$14,812.26	\$70,183.77		0.19
18	607.80		\$23,613.32	\$93,069.98		0.24
19	640.98		\$24,371.52	\$98,150.70		0.22
21	472.18	\$64,207.63	\$15,976.01	\$72,303.03		0.20
22	131.25	\$23,565.33	\$3,041.57	\$20,097.79		0.15
23	189.00		\$6,216.82	\$28,940.81		0.20
28	153.86	\$4,400.00	\$1,291.15	\$9,800.00		0.13
30	106.93	\$23,590.00	\$1,047.40	\$16,373.76		0.06
	10,670.26	\$115,762.96	\$402,191.19	\$1,620,134.27	0.25	0.22

Cost / revenue hour (includes regular debt payments & special pension):

\$153.12

Total Expenses	\$1,524,137
Debt Interest	\$4,539
Debt Payment	\$101,000

