



St. John's  
Transportation  
Commission

August 31

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: SEPTEMBER 20, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
AUGUST, 2022



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,080,560	\$1,080,560	\$0	\$9,490,810	\$9,490,810	\$0
Passenger Revenue	386,832	294,010	92,822	2,651,154	2,410,040	241,114
Low Income Pass Revenue	153,511	164,500	(10,989)	1,247,698	1,337,000	(89,302)
Mt. Pearl Revenue	94,420	88,620	5,800	715,849	676,860	38,989
Paradise Revenue	26,267	24,490	1,777	192,418	184,820	7,598
Charter Revenue	7,174	7,000	174	21,644	28,700	(7,056)
Transit Advertising Revenue	14,079	27,250	(13,171)	112,997	148,000	(35,003)
Community Bus Revenue	1,814	0	1,814	12,611	0	12,611
Other Income	22,383	10,000	12,383	113,541	80,000	33,541
<b>TOTAL REVENUE</b>	<b>\$1,787,040</b>	<b>\$1,696,430</b>	<b>\$90,610</b>	<b>\$14,558,722</b>	<b>\$14,356,230</b>	<b>\$202,492</b>
<b>OPERATIONS</b>						
Operators Salaries	\$467,737	\$475,580	\$7,843	\$3,912,403	\$3,914,290	\$1,887
Salaries Operations	107,763	105,430	(2,333)	885,636	880,990	(4,646)
Diesel Fuel	251,598	167,680	(83,918)	2,166,639	1,442,100	(724,539)
Company Vehicles	2,329	3,110	781	21,447	25,280	3,833
Licenses	4,600	4,600	0	45,058	44,100	(958)
Communications Expense	1,919	2,230	311	16,932	17,840	908
Miscellaneous	473	670	197	10,136	6,010	(4,126)
Uniforms & Clothing	5,391	5,720	329	42,725	44,560	1,835
Advertising Expense	26,774	27,570	796	75,892	83,410	7,518
Bus Charter Expense	6,028	3,960	(2,068)	16,663	16,660	(3)
Transit Advertising Expense	9,021	9,670	649	53,318	72,130	18,812
Community Bus Expense	10,212	0	(10,212)	83,916	0	(83,916)
Promotions Expense	5,091	5,980	889	35,074	47,840	12,766
Registration & Membership	547	330	(217)	17,544	21,230	3,686
Schedules & Transfers	1,141	1,250	109	10,700	10,400	(300)
<b>TOTAL OPERATIONS</b>	<b>\$900,624</b>	<b>\$813,780</b>	<b>(\$86,844)</b>	<b>\$7,394,083</b>	<b>\$6,626,840</b>	<b>(\$767,243)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$204,844	\$190,150	(\$14,694)	\$1,623,047	\$1,587,960	(\$35,087)
Wash Salaries	27,617	33,410	5,793	241,215	275,060	33,845
Shop Tools & Equipment	2,405	1,150	(1,255)	18,098	13,870	(4,228)
Stock Parts	65,874	54,000	(11,874)	560,085	468,000	(92,085)
Garage Expense	2,488	2,790	302	46,649	49,050	2,401
Bus Lubricants	10,939	8,150	(2,789)	95,211	73,640	(21,571)
Tire Expense	12,072	9,200	(2,872)	92,358	70,700	(21,658)
Body Shop Supplies	49	1,550	1,501	686	9,650	8,964
Bus Wash	0	1,230	1,230	1,780	8,820	7,040
Building & Yards	5,243	5,750	507	231,561	83,040	(148,521)
Utilities	11,238	16,600	5,362	220,002	297,400	77,398
Maintenance Vehicles	3,025	5,000	1,975	38,047	31,800	(6,247)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
AUGUST, 2022



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	1,478	2,650	1,172	31,640	28,150	(3,490)
Janitorial & Sanitation	3,714	3,500	(214)	29,751	29,100	(651)
Farebox Repairs	21	1,300	1,279	6,397	10,800	4,403
<b>TOTAL MAINTENANCE</b>	<b>\$351,007</b>	<b>\$336,430</b>	<b>(\$14,577)</b>	<b>\$3,236,527</b>	<b>\$3,037,040</b>	<b>(\$199,487)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$70,869	\$69,980	(\$889)	\$589,381	\$590,250	\$869
Employer's Payroll Tax	17,837	17,620	(217)	149,851	147,950	(1,901)
Sick Leave	19,000	19,000	0	152,000	152,000	0
Worker's Compensation	14,358	15,420	1,062	128,238	131,070	2,832
Employment Insurance	16,747	14,990	(1,757)	156,309	153,120	(3,189)
Retiring Allowance Expense	3,600	3,600	0	28,800	28,800	0
Group Insurance	50,391	55,040	4,649	380,752	431,900	51,148
CPP Expense	42,856	40,980	(1,876)	386,258	378,410	(7,848)
Pension Expense	119,226	139,800	20,574	1,006,360	1,211,670	205,310
Professional Fees	5,776	2,000	(3,776)	37,363	26,400	(10,963)
Telephone Expense	2,198	2,610	412	17,107	21,480	4,373
Computer Expense	22,247	20,870	(1,377)	191,125	184,280	(6,845)
Office Supplies Expense	7,713	6,450	(1,263)	42,291	50,260	7,969
Travel Expense	0	0	0	0	5,380	5,380
Training Expense	0	0	0	10,335	12,200	1,865
Fleet Insurance Expense	39,663	39,500	(163)	317,304	316,000	(1,304)
General Insurance Expense	5,293	5,700	407	42,593	45,600	3,007
Miscellaneous Expense	3,769	3,160	(609)	35,947	30,980	(4,967)
Capital Out of Revenue	39,050	0	(39,050)	137,044	0	(137,044)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$480,593</b>	<b>\$456,720</b>	<b>(\$23,873)</b>	<b>\$3,809,058</b>	<b>\$3,917,750</b>	<b>\$108,692</b>
Total Expenses	\$1,732,224	\$1,606,930	(\$125,294)	\$14,439,669	\$13,581,630	(\$858,039)
<b>NET BEFORE DEBT</b>	<b>\$54,816</b>	<b>\$89,500</b>	<b>(\$34,684)</b>	<b>\$119,054</b>	<b>\$774,600</b>	<b>(\$655,547)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	8,667	4,500	(4,167)	\$43,374	\$33,600	(\$9,774)
Bank Loan Payment	52,000	85,000	33,000	406,000	741,000	335,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$5,851)</b>	<b>\$0</b>	<b>(\$5,851)</b>	<b>(\$330,321)</b>	<b>\$0</b>	<b>(\$330,321)</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**  
**STATEMENT OF REVENUE & EXPENDITURES (GOBUS)**  
**AUGUST, 2022**



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$380,230	\$380,230	\$0	\$3,293,670	\$3,293,670	\$0
Passenger Revenue	10,434	21,600	(11,166)	82,357	171,000	(88,643)
Low Income Pass Revenue	10,989	0	10,989	89,302	0	89,302
Mount Pearl Admin	4,770	5,660	(890)	57,120	60,010	(2,890)
Government Grant	7,875	7,900	(25)	63,000	63,200	(200)
<b>TOTAL REVENUE</b>	<b>\$414,298</b>	<b>\$415,390</b>	<b>(\$1,092)</b>	<b>\$3,585,449</b>	<b>\$3,587,880</b>	<b>(\$2,431)</b>
<b>EXPENSES</b>						
MVT Subsidy	\$321,698	\$371,820	\$50,122	\$2,259,315	\$3,126,160	\$866,845
Administration Salaries	11,201	13,420	2,219	91,206	97,770	6,564
Employer's Payroll Tax	225	270	45	1,824	1,970	146
Worker's Compensation	197	230	33	1,597	1,710	113
Employment Insurance	248	420	172	2,009	3,020	1,011
Group Insurance	167	190	23	1,741	1,590	(151)
CPP Expense	610	0	(610)	4,934	4,820	(114)
Pension Expense	624	1,700	1,076	5,256	7,620	2,364
Professional Fees	3,512	7,540	4,028	40,654	60,320	19,666
Telephone Expense	42	360	318	724	2,880	2,156
Computer Expense	13,424	15,600	2,176	126,307	133,340	7,033
Office Supplies Expense	2	250	248	1,784	2,000	216
Promotions Expense	143	310	167	1,317	2,480	1,163
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,317	3,280	(3,037)	44,910	26,300	(18,610)
<b>TOTAL EXPENSE</b>	<b>\$358,410</b>	<b>\$415,390</b>	<b>\$56,980</b>	<b>\$2,583,578</b>	<b>\$3,474,480</b>	<b>\$890,902</b>
<b>NET BEFORE DEBT</b>	<b>\$55,888</b>	<b>\$0</b>	<b>\$55,888</b>	<b>\$1,001,871</b>	<b>\$113,400</b>	<b>\$888,471</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	0	0	\$499	\$400	(\$99)
Bank Loan Payment	0	0	0	113,000	113,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$55,888</b>	<b>\$0</b>	<b>\$55,888</b>	<b>\$888,372</b>	<b>\$0</b>	<b>\$888,372</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	6,304	6,672	368	43,582	55,802	12,220
TAXI TRIPS *	3,288	4,448	1,160	23,921	37,208	13,287
<b>TOTAL TRIPS</b>	<b>9,592</b>	<b>11,120</b>	<b>1,528</b>	<b>67,503</b>	<b>93,010</b>	<b>25,507</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	-7.42%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	-0.83%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	11.32%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	21.09%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	16.33%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	18.55%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	<u>1,861,838</u>	<u>9.68%</u>	<u>1,919,527</u>	<u>3.10%</u>	<u>2,091,129</u>	<u>8.94%</u>	<u>1,258,611</u>	<u>-39.81%</u>	<u>1,313,893</u>	<u>4.39%</u>	<u>2,084,085</u>	<u>58.62%</u>	<u>-0.34%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>2,084,085</u>		
Weekdays	168		171		169		164		168		169		
Saturdays	33		34		35		33		35		34		
Sundays	35		33		34		34		35		35		
No Service	3		1		1		9		1		1		
Stats	4		4		4		4		4		4		
	<b>243</b>		<b>243</b>		<b>243</b>		<b>244</b>		<b>243</b>		<b>243</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%		
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%		
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%		
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%		
Year-to-date	<u>1,651,942</u>	<u>10.55%</u>	<u>1,683,596</u>	<u>1.92%</u>	<u>1,817,038</u>	<u>7.93%</u>	<u>1,113,786</u>	<u>-38.70%</u>	<u>1,104,228</u>	<u>-0.86%</u>	<u>1,754,858</u>	<u>58.92%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>1,754,858</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
AUGUST, 2022



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$22,337	\$24,265	(\$1,928)	\$161,506	\$180,409	(\$18,903)
City of Mount Pearl Billing	94,420	88,620	5,800	715,848	676,860	38,988
<b>Total Revenue</b>	<b>\$116,757</b>	<b>\$112,885</b>	<b>\$3,872</b>	<b>\$877,354</b>	<b>\$857,269</b>	<b>\$20,085</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$54,958	\$49,594	(\$5,364)	\$418,816	\$375,098	(\$43,718)
Maintenance Expenses	21,233	19,585	(1,648)	158,778	150,622	(8,156)
Finance & Admin. Expenses	18,623	19,991	1,368	142,175	155,968	13,793
<b>Total Expenses</b>	<b>\$94,814</b>	<b>\$89,170</b>	<b>(\$5,644)</b>	<b>\$719,769</b>	<b>\$681,688</b>	<b>(\$38,081)</b>
<b>Total Overhead Contribution</b>	<b>\$21,943</b>	<b>\$23,715</b>	<b>(\$1,772)</b>	<b>\$157,585</b>	<b>\$175,581</b>	<b>(\$17,996)</b>
Mount Pearl Kilometers	15,994.4	16,059.1	(64.7)	121,863.4	121,946.4	(83.0)
Cost per Kilometer	\$7.30	\$7.03		\$7.20	\$7.03	
Riders Per Hour^ - Route 21	22.4	19.5				
Riders Per Hour^ - Route 22						
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	16.6				
2016	20.6	15.5				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	19.3	16.6				
<b>2015-2022</b>	<b>18.6</b>	<b>15.0</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 AUGUST, 2022



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$2,318	\$1,121	\$1,197	\$12,293	\$8,581	\$3,712
Town of Paradise Billing	26,267	24,490	1,777	192,419	184,820	7,599
<b>Total Revenue</b>	<b>\$28,585</b>	<b>\$25,611</b>	<b>\$2,974</b>	<b>\$204,712</b>	<b>\$193,401</b>	<b>\$11,311</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$13,455	\$11,249	(\$2,206)	\$97,931	\$84,636	(\$13,295)
Maintenance Expenses	5,198	4,442	(756)	37,132	33,981	(3,151)
Finance & Admin. Expenses	4,559	4,535	(24)	33,172	35,187	2,015
<b>Total Expenses</b>	<b>\$23,212</b>	<b>\$20,226</b>	<b>(\$2,986)</b>	<b>\$168,235</b>	<b>\$153,804</b>	<b>(\$14,431)</b>
<b>Total Overhead Contribution</b>	<b>\$5,373</b>	<b>\$5,385</b>	<b>(\$12)</b>	<b>\$36,477</b>	<b>\$39,597</b>	<b>(\$3,120)</b>
Paradise Kilometers	3,915.8	3,642.7	273.1	28,421.1	27,511.8	909.3
Cost per Kilometer	\$7.30	\$7.03		\$7.20	\$7.03	
Riders Per Hour*	12.0					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	8.3					
<b>2016-2022</b>	<b>6.5</b>					

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 CHARTER FINANCIAL STATEMENTS  
 AUGUST, 2022



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$7,174	\$7,000	\$174	\$21,644	\$28,700	(\$7,056)
<b>Total Revenue</b>	<b>\$7,174</b>	<b>\$7,000</b>	<b>\$174</b>	<b>\$21,644</b>	<b>\$28,700</b>	<b>(\$7,056)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$3,019	\$2,190	(\$829)	\$8,648	\$8,980	\$332
Operation's Salaries Expense	300	300	0	1,100	1,300	200
Diesel Fuel Expense	1,063	360	(703)	2,807	1,480	(1,327)
Maintenance Expenses *	1,646	1,110	(536)	4,108	4,550	442
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$6,028</b>	<b>\$3,960</b>	<b>(\$2,068)</b>	<b>\$16,663</b>	<b>\$16,660</b>	<b>(\$3)</b>
<b>PROFIT / (LOSS)</b>	<b>\$1,146</b>	<b>\$3,040</b>	<b>(\$1,894)</b>	<b>\$4,981</b>	<b>\$12,040</b>	<b>(\$7,059)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 AUGUST, 2022



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$11,139	\$25,000	(\$13,861)	\$90,857	\$130,000	(\$39,143)
<b>Total Revenues</b>	<b>\$11,139</b>	<b>\$25,000</b>	<b>(\$13,861)</b>	<b>\$90,857</b>	<b>\$130,000</b>	<b>(\$39,143)</b>
<b>EXPENSES</b>						
Salaries	\$3,193	\$3,950	\$757	\$26,865	\$34,360	\$7,495
Sales Commission	1,261	2,610	1,349	10,194	13,880	3,686
Sign Production	2,711	580	(2,131)	1,038	4,640	3,602
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	3,880	3,040	(840)
Telephone	52	80	28	375	640	265
Advertising	275	890	615	3,714	7,120	3,406
Sign Installations	684	630	(54)	4,371	5,040	669
Entertainment	0	190	190	0	1,520	1,520
Advertising Software	360	360	0	2,880	2,880	0
<b>Total Expenses</b>	<b>\$9,021</b>	<b>\$9,670</b>	<b>\$649</b>	<b>\$53,317</b>	<b>\$73,120</b>	<b>\$19,803</b>
<b>PROFIT / (LOSS)</b>	<b>\$2,118</b>	<b>\$15,330</b>	<b>(\$13,212)</b>	<b>\$37,540</b>	<b>\$56,880</b>	<b>(\$19,340)</b>
Contra Transit Advertising Revenue	\$2,940	\$2,250	\$690	\$22,140	\$18,000	\$4,140
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$5,058</b>	<b>\$17,580</b>	<b>(\$12,522)</b>	<b>\$59,680</b>	<b>\$74,880</b>	<b>(\$15,200)</b>

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
AUGUST, 2022



KEY PERFORMANCE INDICATORS	8 MTH	8 MTH	8 MTH	8 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	22.46	15.38	15.73	23.22	17.17	15.51	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.35	13.71	11.40	14.26	14.72	11.14	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	28.2%	24.4%	21.4%	30.5%	26.9%	22.8%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.67	29.58	31.22	27.57	29.39	30.43	26.68
AVERAGE FARE (Low Income Pass incl.)	1.87	2.21	2.01	1.87	2.20	2.20	1.87
OPERATING REVENUE / HOUR	43.23	35.15	32.46	44.56	39.50	34.86	46.40
TOTAL COST PER RIDER	7.14	9.95	10.30	6.75	9.23	10.59	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
AUGUST, 2022



KEY PERFORMANCE INDICATORS	8 MTH	% of	8 MTH	% of	8 MTH	% of	8 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	43,582	61.5%	41,822	66.9%	30,915	60.5%	65,254	60.8%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	23,921	33.7%	18,257	29.2%	18,008	35.2%	38,086	35.5%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS</b>	<b>67,503</b>		<b>60,079</b>		<b>48,923</b>		<b>103,340</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS	3,393	4.8%	2,478	4.0%	2,191	4.3%	4,037	3.8%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS</b>	<b>70,896</b>		<b>62,557</b>		<b>51,114</b>		<b>107,377</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS	34,408	48.5%	30,368	48.5%	58,257	114.0%	44,930	41.8%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	17,250	24.3%	12,306	19.7%	8,006	15.7%	15,580	14.5%	18,254	17.9%	12,618	14.8%	23,976	14.8%

**REVENUES**

PASSENGER REVENUE		<b>2022</b>	<b>2019</b>	<b>Variance</b>
\$92,822	Cash Revenue	\$113,621	\$184,752	(\$71,131)
	10-Ride Passes	\$107,946	\$96,584	\$11,362
	Monthly Passes	\$155,071	\$198,701	(\$43,630)
	Other (double-rides, Go-Cards, etc)	\$8,572	\$9,079	(\$507)
	M-Card fees	\$5,578	\$6,330	(\$752)
	Credits / Discounts / Allocations	(\$2,048)	(\$1,959)	(\$89)
	Commission Paid	(\$1,908)	(\$3,236)	\$1,328
	<b>Total Revenue</b>	<b>\$386,832</b>	<b>\$490,251</b>	<b>(\$103,419)</b>

- ☆ Cash revenue down 38% from 2019 while cash ridership down 28%.
- ☆ 10-Ride pass revenue was up 12% from 2019. 10-Ride riders were up 7% & sales were up 10%.
- ☆ Monthly pass revenue was down 22% from 2019. Monthly riders were down 14% & sales were down 24%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 314,573 was 18% higher than 2019 (265,350) and 30% higher than budget (241,450).  
*NOTE: There were 22 week days in 2022 vs 21 in 2021 and 22 in 2020 and 2019.*
- ☆ Avg fare (Incl. LIFT) of \$1.75 compared to \$1.85 in 2019 and \$1.90 budget.
- ☆ Rides per pass ratio was 25.3 (LIFT passes incl.) compared to 20.6 in 2021, 38.7 in 2020, and 48.8 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.9%	16.5%	37.5%	28.0%
2021	18.9%	16.3%	31.2%	33.6%
2020	32.0%	17.5%	50.5%	0.0%
2019	27.0%	17.0%	56.1%	0.0%
2018	30.1%	16.8%	53.0%	0.0%
2017	32.0%	17.1%	50.9%	0.0%
2016	33.7%	16.2%	50.1%	0.0%

LOW INCOME PASS REVENUE (\$10,989) ☆ 6,047 active cards at end of month - 90,406 rides this month (28% of total rides).  
 ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE \$5,800 ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 ☆ Average fare less than budget due to cash / pass / LIF mix.  
 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE (\$13,171) ☆ Sales booked for the month were lower than budget.  
 (See Transit Advertising statement for more information).

OTHER INCOME \$12,383	☆ Reimbursement of bus damages from accident.	\$8,269
	☆ Interest earned on bank balance higher than budget.	\$3,312
	☆ Other miscellaneous amounts higher than budget.	\$802
		<b>\$12,383</b>

**OPERATIONS DEPT**

OPERATORS SALARIES \$7,843 ☆ More operator hours at lower pay scale than budgeted. \$7,352

**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

AUGUST, 2022



OPERATIONS SALARIES (\$2,333)	<ul style="list-style-type: none"> <li>☆ ISR on unpaid leave for first two weeks of month.</li> <li>☆ Part-time ISR moved to full time during month.</li> <li>☆ One Supervisor position unfilled.</li> <li>☆ Temporary supervisor coverage unbudgeted (260 hrs).</li> <li>☆ Allocation of 20% of TA Manager salary for operations work.</li> </ul>	<p>\$2,068 (\$1,425) \$6,640 (\$8,990) (\$978)</p> <hr/> <p><b>(\$2,685)</b></p>
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DIESEL FUEL EXPENSE (\$83,918)	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 140,318 litres @ \$1.1950 /L</li> <li>☆ Actual Usage: 148,663 litres @ \$1.6964 /L</li> </ul>	<p>\$167,680 (\$251,598)</p> <hr/> <p><b>(\$83,918)</b></p>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (140,318 - 148,663) @ \$1.1950 /L</li> <li>☆ Price Variance: 148,663 @ (\$1.1950 - \$1.6924)</li> </ul>	<p>(\$9,972) (\$73,946)</p> <hr/> <p><b>(\$83,918)</b></p>

☆ Actual burn was 61.8 L / 100KM vs budget of 57.0 L / 100KM.  
 ☆ Actual total KM was 243,950 vs budget of 246,180.

BUS CHARTER EXPENSE (\$2,068)	<ul style="list-style-type: none"> <li>☆ Bus hours higher than budget (60 vs 50).</li> <li>☆ Maintenance and diesel costs are higher than budget.</li> </ul>
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COMMUNITY BUS EXPENSE (\$10,212)	<ul style="list-style-type: none"> <li>☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).</li> </ul>
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**MAINTENANCE DEPT**

GARAGE SALARIES (\$14,694)	<ul style="list-style-type: none"> <li>☆ One mechanic position empty for first 3 weeks of month.</li> <li>☆ One apprentice position empty for month.</li> <li>☆ Service Tech position empty due to promotion.</li> <li>☆ Overtime, Stat pay higher than budget.</li> </ul>	<p>\$4,703 \$5,640 \$5,180 (\$30,170)</p> <hr/> <p><b>(\$14,648)</b></p>
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WASH SALARIES \$5,793	<ul style="list-style-type: none"> <li>☆ One covid cleaning position less than budget for full month.</li> <li>☆ Overtime &amp; stat pay less than budget.</li> </ul>	<p>\$3,560 \$2,190</p> <hr/> <p><b>\$5,750</b></p>
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STOCK PARTS EXPENSE (\$11,874)	<ul style="list-style-type: none"> <li>☆ Parts used in the month higher than forecasted.</li> <li>☆ Parts prices across the board have seen higher than normal increases since last year.</li> </ul>
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BUS LUBRICANTS (\$2,789)	<ul style="list-style-type: none"> <li>☆ Lubricants pricing has changed due to awarded contract in spring 2022.</li> </ul>
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TIRE EXPENSE (\$2,872)	<ul style="list-style-type: none"> <li>☆ Tire pricing has changed due to awarded contract in spring 2022.</li> </ul>
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**ST. JOHN'S TRANSPORTATION COMMISSION**

**BUDGET VARIANCES (CONTINUED...)**

AUGUST, 2022



UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$16,600
\$5,362	☆ Messenger Drive electricity	ACTUAL	(\$11,238)
	☆ Messenger Drive water	BUDGET	\$0
	☆ Messenger Drive water	ACTUAL	\$0
			<u><u>\$5,362</u></u>
	☆ Current billing had 92,100 kWh & 295 kVA & while last year had 93,000 kWh & 411 kVA.		
	☆ Budget is a 3 yr rolling average - this month consisting of 2019-2020-2021.		

**FINANCE & HUMAN RESOURCES**

GROUP INSURANCE EXPENSE	☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.		
\$4,649			
PENSION EXPENSE	☆ More members in DC plan than budgeted (less in DB).		
\$20,574	☆ A number of union employees (14) not yet in the pension plan, reducing overall expense.		
PROFESSIONAL FEES	☆ Hours for replacement Information Services Rep.		(\$3,776)
(\$3,776)			
CAPITAL OUT OF REVENUE	☆ Aliant costs associated with radio tower move to NTV tower (circuit move).		(\$15,762)
(\$39,050)	☆ Westower costs associated with radio tower move to NTV tower.		(\$34,785)
	☆ First half of LED lighting rebate from NL Power.		\$11,497
			<u><u>(\$39,050)</u></u>
BANK LOAN INTEREST	☆ Budgeted rate of 1.7% vs Actual rate of 4.22% in July.		
(\$4,167)			
BANK LOAN PAYMENT	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.		
\$33,000			

**GOBUS**

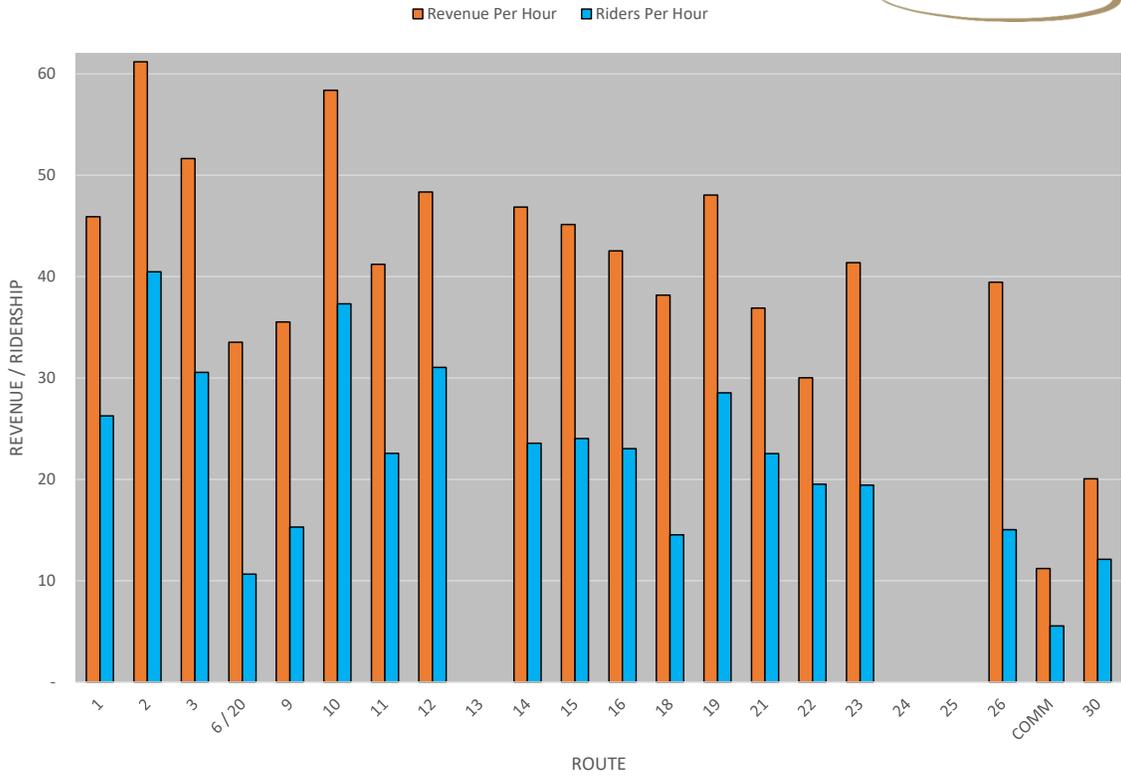
PASSENGER REVENUE - ACCESSIBLE SERVICES	☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program.		
(\$11,166)			
LOW INCOME PASS REVENUE	☆ 433 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.		
\$10,989			
MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT for GO-Card usage:	10,280 rides @ \$2.50	\$25,700
\$50,122	☆ BUDGET - Ridership Subsidy:	11,120 rides @ \$30.74	\$341,867
	☆ BUDGET - No Show Subsidy:	340 rides @ \$12.51	\$4,253
			<u><u>\$371,820</u></u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	8,237 rides @ \$2.50	(\$21,475)
	☆ ACTUAL - Ridership Subsidy:	9,592 rides @ \$30.74	(\$294,906)
	☆ ACTUAL - No Show Subsidy:	425 rides @ \$12.51	(\$5,317)
			<u><u>(\$321,698)</u></u>
			<u><u>\$50,122</u></u>

ST. JOHN'S TRANSPORTATION COMMISSION  
BUDGET VARIANCES (CONTINUED...)  
AUGUST, 2022

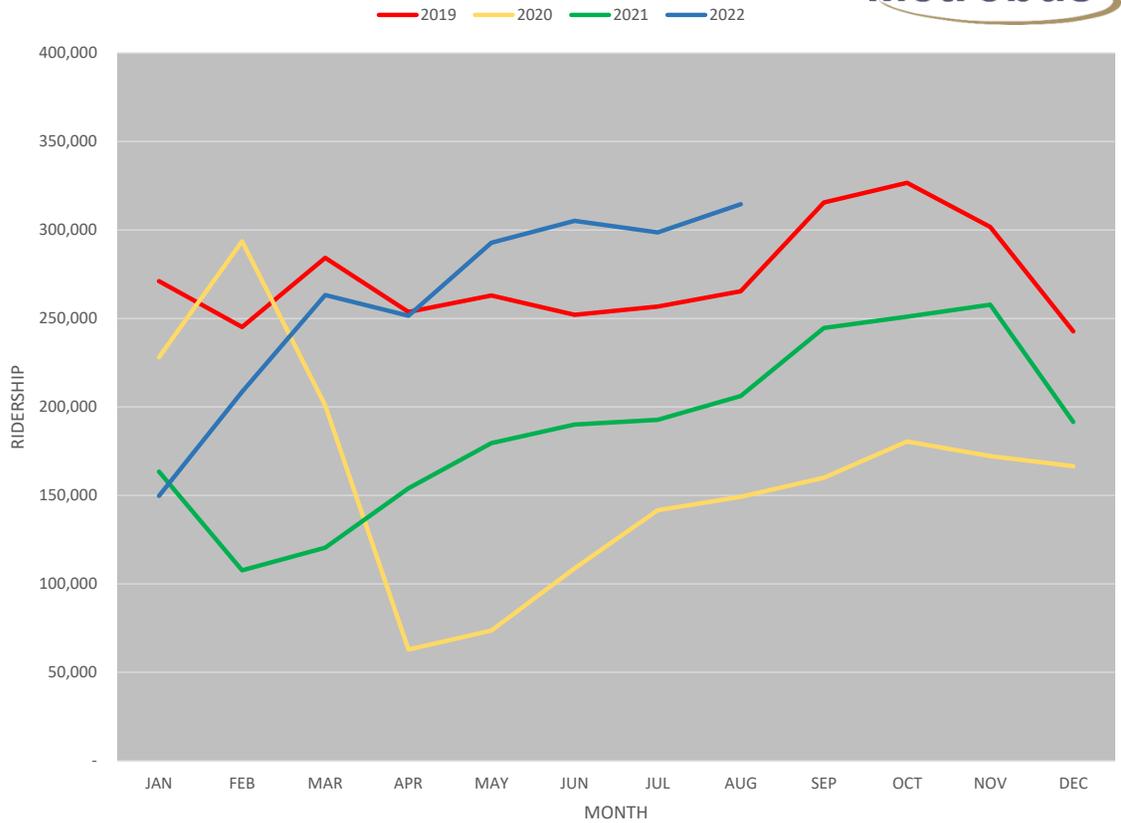


PROFESSIONAL FEES \$4,028	☆ Budget 85 assessments - actual was 47. ☆ Adjustment to June assessments (decrease).	\$3,368 \$660 <b>\$4,028</b>
COMPUTER EXPENSE \$2,176	☆ VIA on-demand monthly bill less than budget.	
MISCELLANEOUS EXPENSE (\$3,037)	☆ Ride allocation for GO-CARD on Metrobus higher than budget.	(\$3,037)

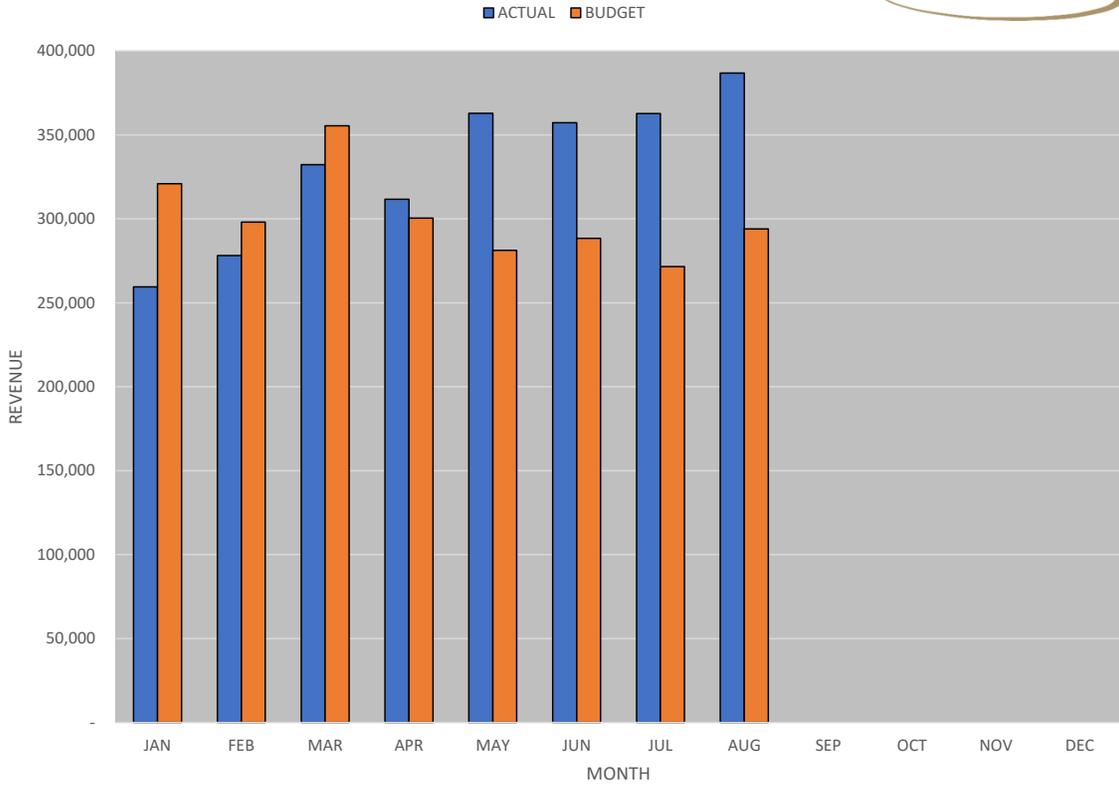
### REVENUE & RIDERSHIP PER HOUR



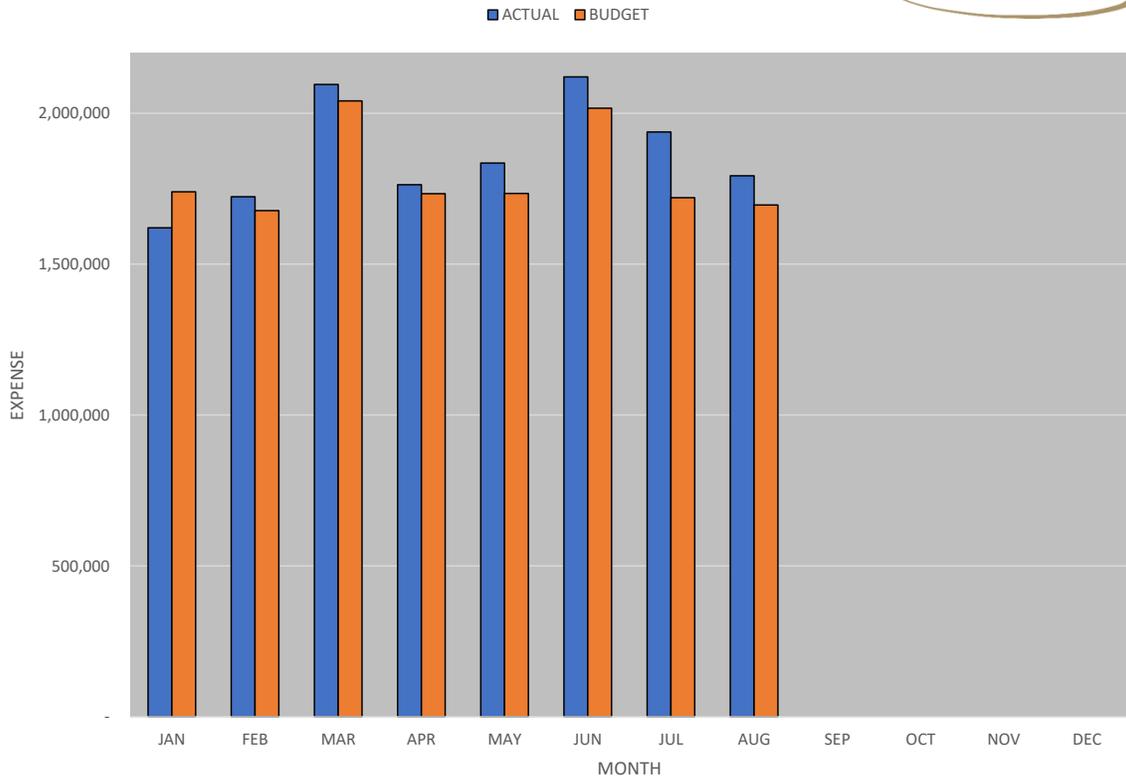
### RIDERSHIP REPORT



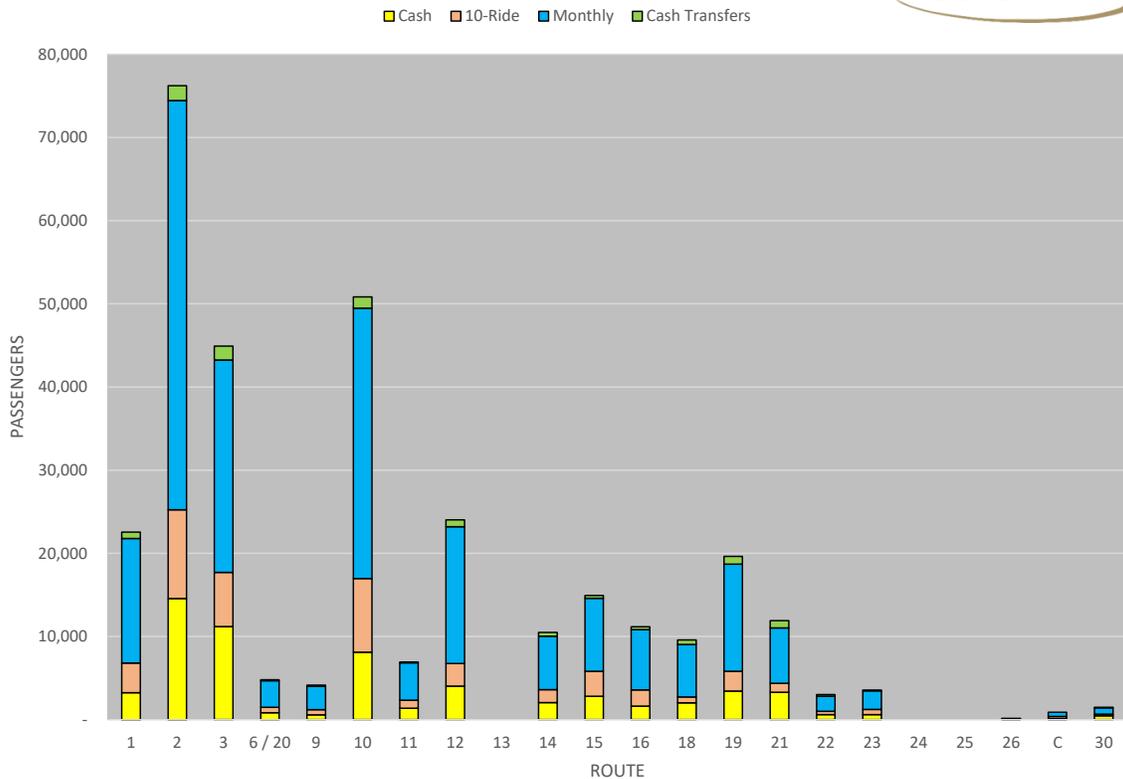
### REVENUE REPORT



### EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



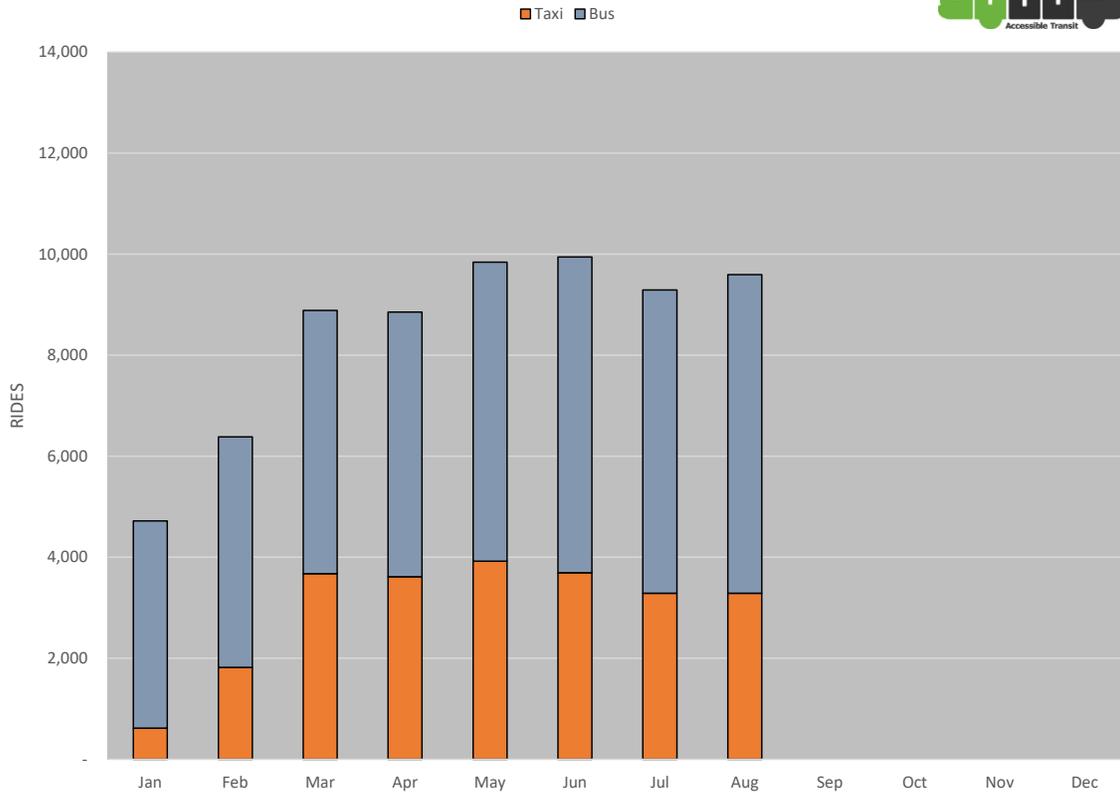
ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	829.26		\$38,063.24	\$131,858.97	0.29	0.25
2	1,839.54		\$112,552.39	\$292,501.58	0.38	0.31
3	1,415.70		\$73,122.76	\$225,107.63	0.32	0.26
6	439.00		\$14,723.35	\$69,804.51	0.21	0.20
9	262.24		\$9,315.99	\$41,698.26	0.22	0.21
10	1,325.24		\$77,371.56	\$210,723.76	0.37	0.31
11	302.24		\$12,458.13	\$48,058.58	0.26	0.23
12	746.56		\$36,102.26	\$118,709.01	0.30	0.27
13	0.00		\$0.00	\$0.00	0.00	0.14
14	425.92		\$19,963.07	\$67,724.69	0.29	0.26
15	606.06		\$27,365.49	\$96,368.39	0.28	0.25
16	468.92		\$19,945.76	\$74,562.03	0.27	0.25
18	621.64		\$23,738.94	\$98,845.73	0.24	0.23
19	654.10		\$31,421.51	\$104,007.13	0.30	0.26
21	488.68	\$68,338.08	\$18,031.14	\$77,704.03	0.23	0.22
22	143.50	\$26,081.61	\$4,308.29	\$22,817.65	0.19	0.18
23	178.00		\$7,366.24	\$28,303.42	0.26	0.23
24	0.00		\$0.00	\$0.00	0.00	0.21
26	9.24		\$364.58	\$1,469.23	0.25	0.25
28	161.78	\$0.00	\$1,814.05	\$10,212.00	0.18	0.15
30	115.59	\$26,267.29	\$2,318.05	\$18,379.73	0.13	0.09
	<b>11,033.21</b>	<b>\$120,686.98</b>	<b>\$530,346.78</b>	<b>\$1,738,856.34</b>	<b>0.30</b>	<b>0.26</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$159.01

Total Expenses	\$1,732,224
Debt Interest	\$8,667
Debt Payment	\$52,000

### BUS RIDES / TAXI RIDES



### GOBUS RIDERS USING METROBUS

