



St. John's
Transportation
Commission

September 30

2022

MONTHLY FINANCIAL STATEMENTS

Issued: OCTOBER 19, 2022

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
SEPTEMBER, 2022



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,327,140	\$1,327,140	\$0	\$10,817,950	\$10,817,950	\$0
Passenger Revenue	500,167	383,560	116,607	3,151,321	2,793,600	357,721
Low Income Pass Revenue	153,544	164,500	(10,956)	1,401,242	1,501,500	(100,258)
Mt. Pearl Revenue	86,950	81,800	5,150	802,799	758,660	44,139
Paradise Revenue	24,480	22,180	2,300	216,898	207,000	9,898
Charter Revenue	3,132	7,000	(3,868)	24,776	35,700	(10,924)
Transit Advertising Revenue	18,180	22,250	(4,070)	131,177	170,250	(39,073)
Community Bus Revenue	1,517	0	1,517	14,128	0	14,128
Other Income	15,636	10,000	5,636	129,177	90,000	39,177
TOTAL REVENUE	\$2,130,746	\$2,018,430	\$112,316	\$16,689,468	\$16,374,660	\$314,808
OPERATIONS						
Operators Salaries	\$586,825	\$584,890	(\$1,935)	\$4,499,228	\$4,499,180	(\$48)
Salaries Operations	125,951	132,030	6,079	1,011,587	1,013,020	1,433
Diesel Fuel	276,441	180,640	(95,801)	2,443,080	1,622,740	(820,340)
Company Vehicles	3,081	3,210	129	24,528	28,490	3,962
Licenses	4,600	4,600	0	49,658	48,700	(958)
Communications Expense	1,929	2,230	301	18,861	20,070	1,209
Miscellaneous	837	1,170	333	10,973	7,180	(3,793)
Uniforms & Clothing	5,319	5,420	101	48,044	49,980	1,936
Advertising Expense	5,114	5,570	456	81,006	88,980	7,974
Bus Charter Expense	2,025	4,260	2,235	18,688	20,920	2,232
Transit Advertising Expense	7,163	10,160	2,997	60,481	82,290	21,809
Community Bus Expense	9,612	0	(9,612)	93,528	0	(93,528)
Promotions Expense	5,384	5,080	(304)	40,458	52,920	12,462
Registration & Membership	7,755	3,830	(3,925)	25,299	25,060	(239)
Schedules & Transfers	2,137	1,650	(487)	12,837	12,050	(787)
TOTAL OPERATIONS	\$1,044,173	\$944,740	(\$99,433)	\$8,438,256	\$7,571,580	(\$866,676)
MAINTENANCE						
Garage Salaries	\$214,917	\$236,540	\$21,623	\$1,837,964	\$1,824,500	(\$13,464)
Wash Salaries	35,600	40,400	4,800	276,815	315,460	38,645
Shop Tools & Equipment	804	1,870	1,066	18,902	15,740	(3,162)
Stock Parts	75,626	73,250	(2,376)	635,711	541,250	(94,461)
Garage Expense	7,331	7,390	59	53,980	56,440	2,460
Bus Lubricants	8,813	8,070	(743)	104,024	81,710	(22,314)
Tire Expense	11,739	8,500	(3,239)	104,097	79,200	(24,897)
Body Shop Supplies	(20)	2,300	2,320	666	11,950	11,284
Bus Wash	568	1,230	662	2,348	10,050	7,702
Building & Yards	28,240	26,450	(1,790)	259,801	109,490	(150,311)
Utilities	15,268	21,700	6,432	235,270	319,100	83,830
Maintenance Vehicles	6,055	5,000	(1,055)	44,102	36,800	(7,302)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
SEPTEMBER, 2022



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Bus Stop & Shelters	4,926	4,950	24	36,566	33,100	(3,466)
Janitorial & Sanitation	3,575	3,500	(75)	33,326	32,600	(726)
Farebox Repairs	0	1,400	1,400	6,397	12,200	5,803
TOTAL MAINTENANCE	\$413,442	\$442,550	\$29,108	\$3,649,969	\$3,479,590	(\$170,379)
FINANCE & ADMINISTRATION						
Administration Salaries	\$87,987	\$87,160	(\$827)	\$677,368	\$677,410	\$42
Employer's Payroll Tax	22,783	22,760	(23)	172,634	170,710	(1,924)
Sick Leave	19,000	19,000	0	171,000	171,000	0
Worker's Compensation	17,278	16,320	(958)	145,516	147,390	1,874
Employment Insurance	17,641	17,680	39	173,950	170,800	(3,150)
Retiring Allowance Expense	3,600	3,600	0	32,400	32,400	0
Group Insurance	44,917	50,830	5,913	425,669	482,730	57,061
CPP Expense	47,393	54,130	6,737	433,651	432,540	(1,111)
Pension Expense	143,275	178,770	35,495	1,149,635	1,390,440	240,805
Professional Fees	9,133	8,000	(1,133)	46,496	34,400	(12,096)
Telephone Expense	2,490	2,910	420	19,597	24,390	4,793
Computer Expense	21,520	20,420	(1,100)	212,645	204,700	(7,945)
Office Supplies Expense	8,682	6,650	(2,032)	50,973	56,910	5,937
Travel Expense	0	1,500	1,500	0	6,880	6,880
Training Expense	0	0	0	10,335	12,200	1,865
Fleet Insurance Expense	39,663	39,500	(163)	356,967	355,500	(1,467)
General Insurance Expense	5,293	5,700	407	47,886	51,300	3,414
Miscellaneous Expense	10,177	6,110	(4,067)	46,124	37,090	(9,034)
Capital Out of Revenue	9,151	0	(9,151)	146,195	0	(146,195)
TOTAL FINANCE & ADMIN.	\$509,983	\$541,040	\$31,057	\$4,319,041	\$4,458,790	\$139,749
Total Expenses	\$1,967,598	\$1,928,330	(\$39,268)	\$16,407,267	\$15,509,960	(\$897,307)
NET BEFORE DEBT	\$163,148	\$90,100	\$73,048	\$282,201	\$864,700	(\$582,499)
DEBT CHARGES						
Loan Interest Expense	8,928	5,100	(3,828)	\$52,302	\$38,700	(\$13,602)
Bank Loan Payment	52,000	85,000	33,000	458,000	826,000	368,000
TOTAL SURPLUS/(COST) OF SERVICE	\$102,220	\$0	\$102,220	(\$228,101)	\$0	(\$228,101)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
SEPTEMBER, 2022



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$377,990	\$377,990	\$0	\$3,671,660	\$3,671,660	\$0
Passenger Revenue	10,917	24,300	(13,383)	93,274	195,300	(102,026)
Low Income Pass Revenue	10,956	0	10,956	100,258	0	100,258
Mount Pearl Admin	5,650	5,710	(60)	62,770	65,720	(2,950)
Government Grant	7,875	7,900	(25)	70,875	71,100	(225)
TOTAL REVENUE	\$413,388	\$415,900	(\$2,512)	\$3,998,837	\$4,003,780	(\$4,943)
EXPENSES						
MVT Subsidy	\$341,099	\$372,000	\$30,901	\$2,600,414	\$3,498,160	\$897,746
Administration Salaries	12,777	13,650	873	103,983	111,420	7,437
Employer's Payroll Tax	257	270	13	2,081	2,240	159
Worker's Compensation	225	240	15	1,822	1,950	128
Employment Insurance	283	420	137	2,292	3,440	1,148
Group Insurance	209	240	31	1,950	1,830	(120)
CPP Expense	693	780	87	5,627	6,360	733
Pension Expense	780	960	180	6,036	7,820	1,784
Professional Fees	9,374	7,540	(1,834)	50,028	67,860	17,832
Telephone Expense	42	360	318	766	3,240	2,474
Computer Expense	14,183	15,600	1,417	140,490	148,940	8,450
Office Supplies Expense	67	250	183	1,851	2,250	399
Promotions Expense	118	310	192	1,435	2,790	1,355
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,708	3,280	(2,428)	50,618	29,580	(21,038)
TOTAL EXPENSE	\$385,815	\$415,900	\$30,085	\$2,969,393	\$3,890,380	\$920,987
NET BEFORE DEBT	\$27,573	\$0	\$27,573	\$1,029,444	\$113,400	\$916,044
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$499	\$400	(\$99)
Bank Loan Payment	0	0	0	113,000	113,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$27,573	\$0	\$27,573	\$915,945	\$0	\$915,945

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	6,297	6,672	375	49,879	62,474	12,595
TAXI TRIPS *	3,751	4,448	697	27,672	41,656	13,984
TOTAL TRIPS	10,048	11,120	1,072	77,551	104,130	26,579

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%		
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%		
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%		
Year-to-date	<u>2,129,989</u>	<u>25.47%</u>	<u>2,201,108</u>	<u>3.34%</u>	<u>2,406,667</u>	<u>9.34%</u>	<u>1,418,577</u>	<u>-41.06%</u>	<u>1,558,544</u>	<u>9.87%</u>	<u>2,447,452</u>	<u>57.03%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>2,447,452</u>	
Weekdays	188		190		189		185		189		190	
Saturdays	38		39		39		37		39		38	
Sundays	39		38		39		38		39		39	
No Service	3		1		1		9		1		1	
Stats	5		5		5		5		5		5	
	273		273		273		274		273		273	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	-45.24%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	-16.72%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	-10.20%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	-3.34%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	8.23%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	16.23%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	12.17%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	13.46%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	10.95%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%			
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%			
Year-to-date	<u>1,889,625</u>	<u>26.46%</u>	<u>1,932,062</u>	<u>2.25%</u>	<u>2,092,128</u>	<u>8.28%</u>	<u>1,252,476</u>	<u>-40.13%</u>	<u>1,312,081</u>	<u>4.76%</u>	<u>2,060,070</u>	<u>57.01%</u>	<u>-1.53%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,060,070</u>		

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
SEPTEMBER, 2022



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$22,940	\$24,051	(\$1,111)	\$184,446	\$204,460	(\$20,015)
City of Mount Pearl Billing	86,950	81,800	5,150	802,798	758,660	44,138
Total Revenue	\$109,890	\$105,851	\$4,039	\$987,244	\$963,120	\$24,124
*Less Variable Expenses						
Operating Expenses	\$57,145	\$52,526	(\$4,619)	\$475,961	\$427,624	(\$48,337)
Maintenance Expenses	20,238	21,766	1,528	179,016	172,388	(6,628)
Finance & Admin. Expenses	18,028	20,975	2,947	160,203	176,943	16,740
Total Expenses	\$95,411	\$95,267	(\$144)	\$815,180	\$776,955	(\$38,225)
Total Overhead Contribution	\$14,479	\$10,584	\$3,895	\$172,064	\$186,165	(\$14,101)
Mount Pearl Kilometers	15,053.4	15,056.5	(3.1)	136,916.8	137,002.9	(86.1)
Cost per Kilometer	\$7.30	\$7.03		\$7.21	\$7.03	
Riders Per Hour^ - Route 21	23.1					
Riders Per Hour^ - Route 22	24.3					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	16.6				
2016	20.6	15.5				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	19.7	17.5				
2015-2022	18.6	15.1				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 SEPTEMBER, 2022



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,984	\$1,523	\$461	\$14,277	\$10,104	\$4,173
Town of Paradise Billing	24,480	22,180	2,300	216,899	207,000	9,899
Total Revenue	\$26,464	\$23,703	\$2,761	\$231,175	\$217,104	\$14,071
*Less Variable Expenses						
Operating Expenses	\$13,762	\$11,763	(\$1,999)	\$111,693	\$96,399	(\$15,294)
Maintenance Expenses	4,874	4,875	1	42,006	38,856	(3,150)
Finance & Admin. Expenses	4,342	4,698	356	37,514	39,885	2,371
Total Expenses	\$22,978	\$21,336	(\$1,642)	\$191,213	\$175,140	(\$16,073)
Total Overhead Contribution	\$3,486	\$2,367	\$1,119	\$39,962	\$41,964	(\$2,002)
Paradise Kilometers	3,625.2	3,372.0	253.2	32,046.3	30,883.8	1,162.5
Cost per Kilometer	\$7.30	\$7.03		\$7.21	\$7.03	
Riders Per Hour*	17.3					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2016-2022	6.6					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$3,132	\$7,000	(\$3,868)	\$24,776	\$35,700	(\$10,924)
Total Revenue	\$3,132	\$7,000	(\$3,868)	\$24,776	\$35,700	(\$10,924)
EXPENSES						
Operators Salary Expense	\$895	\$2,190	\$1,295	\$9,543	\$11,170	\$1,627
Operation's Salaries Expense	300	300	0	1,400	1,600	200
Diesel Fuel Expense	302	360	58	3,109	1,840	(1,269)
Maintenance Expenses *	528	1,110	582	4,636	5,660	1,024
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	300	300	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$2,025	\$4,260	\$2,235	\$18,688	\$20,920	\$2,232
PROFIT / (LOSS)	\$1,107	\$2,740	(\$1,633)	\$6,088	\$14,780	(\$8,692)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 SEPTEMBER, 2022



	ACTUAL	SEPTEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$15,235	\$20,000	(\$4,765)	\$106,092	\$150,000	(\$43,908)
Total Revenues	\$15,235	\$20,000	(\$4,765)	\$106,092	\$150,000	(\$43,908)
EXPENSES						
Salaries	\$3,991	\$4,940	\$949	\$30,856	\$39,300	\$8,444
Sales Commission	1,671	2,110	439	11,865	15,990	4,125
Sign Production	(10)	580	590	1,028	5,220	4,192
Promotion	0	0	0	0	0	0
Vehicle	485	380	(105)	4,365	3,420	(945)
Telephone	52	80	28	427	720	293
Advertising	275	890	615	3,989	8,010	4,021
Sign Installations	339	630	291	4,710	5,670	960
Entertainment	0	190	190	0	1,710	1,710
Advertising Software	360	360	0	3,240	3,240	0
Total Expenses	\$7,163	\$10,160	\$2,997	\$60,480	\$83,280	\$22,800
PROFIT / (LOSS)	\$8,072	\$9,840	(\$1,768)	\$45,612	\$66,720	(\$21,108)
Contra Transit Advertising Revenue	\$2,945	\$2,250	\$695	\$25,085	\$20,250	\$4,835
TOTAL PROFIT / (LOSS)	\$11,017	\$12,090	(\$1,073)	\$70,697	\$86,970	(\$16,273)

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
SEPTEMBER, 2022



KEY PERFORMANCE INDICATORS	9 MTH	9 MTH	9 MTH	9 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	23.36	16.12	15.64	23.74	17.17	15.51	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.32	13.88	11.22	14.24	14.72	11.14	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	28.8%	25.1%	22.6%	31.7%	26.9%	22.8%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.78	30.36	30.75	27.11	29.39	30.43	26.68
AVERAGE FARE (Low Income Pass incl.)	1.86	2.20	2.14	1.88	2.20	2.20	1.87
OPERATING REVENUE / HOUR	44.70	36.78	34.25	45.74	39.50	34.86	46.40
TOTAL COST PER RIDER	6.91	9.68	10.35	6.54	9.23	10.59	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
SEPTEMBER, 2022



KEY PERFORMANCE INDICATORS	9 MTH	% of	9 MTH	% of	9 MTH	% of	9 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	49,879	61.1%	47,842	66.3%	36,023	61.1%	73,125	60.9%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	27,672	33.9%	21,431	29.7%	20,489	34.7%	42,569	35.4%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS	77,551		69,273		56,512		115,694		97,224		81,719		156,097	
NO SHOWS	4,132	5.1%	2,855	4.0%	2,463	4.2%	4,404	3.7%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS	81,683		72,128		58,975		120,098		101,723		85,235		162,082	
CANCELLATIONS	39,650	48.5%	34,168	47.4%	61,360	104.0%	50,287	41.9%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	19,439	23.8%	14,553	20.2%	9,599	16.3%	17,695	14.7%	18,254	17.9%	12,618	14.8%	23,976	14.8%

REVENUES

PASSENGER REVENUE		<u>2022</u>	<u>2019</u>	<u>Variance</u>
\$116,607	Cash Revenue	\$110,187	\$171,574	(\$61,387)
	10-Ride Passes	\$126,882	\$121,135	\$5,747
	Monthly Passes	\$255,490	\$299,878	(\$44,388)
	Other (double-rides, Go-Cards, etc)	\$5,573	\$8,591	(\$3,018)
	M-Card fees	\$8,834	\$9,874	(\$1,040)
	Credits / Discounts / Allocations	(\$3,019)	(\$6,656)	\$3,637
	Commission Paid	(\$3,780)	(\$4,181)	\$401
	Total Revenue	<u>\$500,167</u>	<u>\$600,215</u>	<u>(\$100,048)</u>

- ☆ Cash revenue down 36% from 2019 while cash ridership down 28%.
- ☆ 10-Ride pass revenue was up 5% from 2019. 10-Ride riders were up 7% & sales were up 4%.
- ☆ Monthly pass revenue was down 15% from 2019. Monthly riders were down 14% & sales were down 15%.
NOTE: LIFT ridership and revenue not included in monthly pass comparative data.
- ☆ Ridership of 363,367 was 15% higher than 2019 (315,538) and 25% higher than budget (291,640).
NOTE: There were 21 week days in 2022 vs 21 in 2021 and 2020; 20 in 2019.
- ☆ Avg fare (Incl. LIFT) of \$1.83 compared to \$1.90 in 2019 and \$1.88 budget.
- ☆ Rides per pass ratio was 26.2 (LIFT passes incl.) compared to 20.9 in 2021, 16.6 in 2020, and 45.2 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.6%	16.3%	38.5%	27.6%
2021	18.9%	16.3%	32.1%	32.6%
2020	31.4%	17.8%	50.1%	0.8%
2019	26.8%	16.8%	56.4%	0.0%
2018	30.0%	16.8%	53.2%	0.0%
2017	31.8%	17.1%	51.2%	0.0%
2016	33.5%	16.2%	50.3%	0.0%

LOW INCOME PASS REVENUE ☆ 6,153 active cards at end of month - 91,836 rides this month (25% of total rides).
 (\$10,956) ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.
 \$5,150 ☆ Average fare less than budget due to cash / pass / LIF mix.
 (See Mount Pearl statement for more information).

PARADISE REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.
 \$2,300 ☆ New updated scheduling software maps increased actual route 30 KM totals.
 (See Paradise statement for more information).

CHARTER REVENUE ☆ Budget was 40 billable hours while actual was 18 hours.
 (\$3,868) (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were lower than budget.
 (\$4,070) (See Transit Advertising statement for more information).

OTHER INCOME	☆ Reimbursement of bus damages from accident.	\$961
\$5,636	☆ Interest earned on bank balance higher than budget.	\$4,444
	☆ Other miscellaneous amounts higher than budget.	\$232
		<u>\$5,637</u>

OPERATIONS DEPT

OPERATIONS SALARIES \$6,079	<ul style="list-style-type: none"> ☆ One Supervisor position unfilled. \$8,300 ☆ Part-time ISR moved to full time during month. (\$2,020) ☆ OT & stat pay less than budget. \$2,812 ☆ Temporary supervisor coverage unbudgeted (80 hrs). (\$2,766) ☆ Allocation of 20% of TA Manager salary for operations work. (\$998) 	<hr style="border-top: 1px solid black;"/> <hr style="border-top: 3px double black;"/> \$5,328
DIESEL FUEL EXPENSE (\$95,801)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 151,164 litres @ \$1.1950 /L \$180,640 ☆ Actual Usage: 160,089 litres @ \$1.7268 /L (\$276,441) 	<hr style="border-top: 1px solid black;"/> <hr style="border-top: 3px double black;"/> (\$95,801)
	<ul style="list-style-type: none"> ☆ Volume Variance: (151,164 - 160,089) @ \$1.1950 /L (\$10,665) ☆ Price Variance: 160,089 @ (\$1.1950 - \$1.7268) (\$85,135) 	<hr style="border-top: 1px solid black;"/> <hr style="border-top: 3px double black;"/> (\$95,801)
	<ul style="list-style-type: none"> ☆ <i>Actual burn was 61.1 L / 100KM vs budget of 58.0 L / 100KM.</i> ☆ <i>Actual total KM was 263,750 vs budget of 260,630.</i> 	
BUS CHARTER EXPENSE \$2,235	<ul style="list-style-type: none"> ☆ Bus hours lower than budget (18 vs 40). 	
TRANSIT ADVERTISING EXPENSE \$2,997	<ul style="list-style-type: none"> ☆ Allocation of 20% of TA Manager salary for operations work. ☆ Sales commissions less than budget due to lower sales. <i>(See Transit Advertising statement for more information).</i> 	
COMMUNITY BUS EXPENSE (\$9,612)	<ul style="list-style-type: none"> ☆ Community bus route not budgeted as status was unavailable at budget time. <i>(See Community Bus statement for more information).</i> 	
REGISTRATIONS & MEMBERSHIPS (\$3,925)	<ul style="list-style-type: none"> ☆ CUTA conference budget 4 reps - actual 5 reps. ☆ Subscription to Canada Payroll manual. 	

MAINTENANCE DEPT

GARAGE SALARIES \$21,623	<ul style="list-style-type: none"> ☆ One apprentice position empty for month. \$7,050 ☆ Service Tech position empty due to promotion. \$6,470 ☆ Overtime, Stat pay less than budget. \$8,071 	<hr style="border-top: 1px solid black;"/> <hr style="border-top: 3px double black;"/> \$21,591
WASH SALARIES \$4,800	<ul style="list-style-type: none"> ☆ One covid cleaning position less than budget for full month. \$4,490 ☆ Overtime & stat pay less than budget. \$368 	<hr style="border-top: 1px solid black;"/> <hr style="border-top: 3px double black;"/> \$4,858
STOCK PARTS EXPENSE (\$2,376)	<ul style="list-style-type: none"> ☆ Parts used in the month higher than forecasted. ☆ Parts prices across the board have seen higher than normal increases since last year. 	

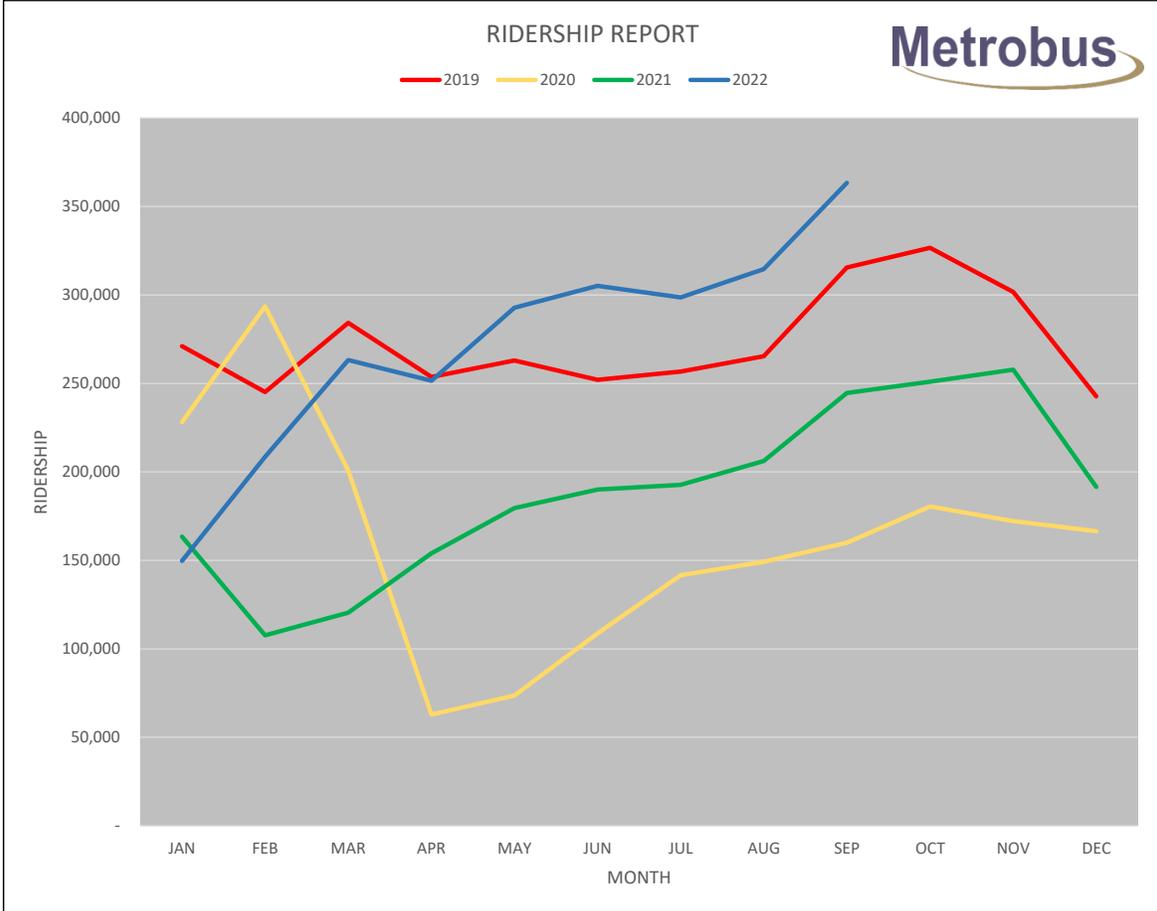
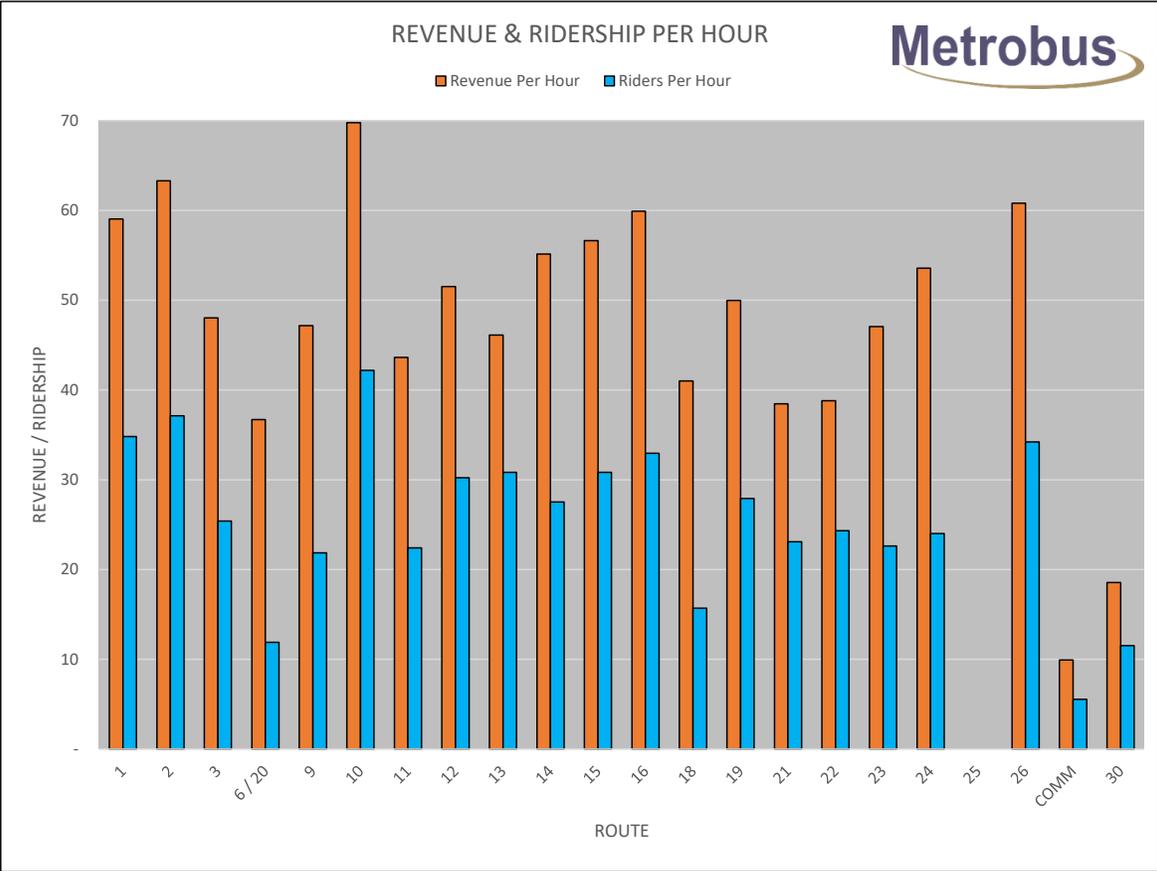
TIRE EXPENSE (\$3,239)	☆ Tire pricing has changed due to awarded contract in spring 2022.		
BODY SHOP SUPPLIES \$2,320	☆ Actual overall expenses less than budgeted.		
UTILITIES EXPENSE \$6,432	☆ Messenger Drive electricity	BUDGET	\$20,200
	☆ Messenger Drive electricity	ACTUAL	(\$14,282)
	☆ Messenger Drive water	BUDGET	\$1,500
	☆ Messenger Drive water	ACTUAL	(\$986)
			<u>\$6,432</u>
	☆ Current billing had 93,000 kWh & 700 kVA & while last year had 111,900 kWh & 560 kVA.		
	☆ Budget is a 3 yr rolling average - this month consisting of 2018-2019-2020.		

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE \$5,913	☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.		
CPP EXPENSE \$6,737	☆ Overall wages lower than budget this month.		
	☆ Contribution ceilings reached for more employees than budget this month.		
PENSION EXPENSE \$35,495	☆ More members in DC plan than budgeted (less in DB).		
	☆ A number of union employees (14) not yet in the pension plan, reducing overall expense.		
	☆ Special pension payment less than budget (26,219 vs 31,000).		
OFFICE SUPPLIES EXPENSE (\$2,032)	☆ Timing issue of supplies purchases. Still well under budget YTD.		
MISCELLANEOUS EXPENSE (\$4,067)	☆ Budget Timing issue of retirement gifts / function.		(\$3,815)
	☆ eStore bank fees higher than budget as more sales move online.		(\$252)
			<u>(\$4,067)</u>
CAPITAL OUT OF REVENUE (\$9,151)	☆ Batteries for radio towers.		(\$9,151)
BANK LOAN INTEREST (\$3,828)	☆ Budgeted rate of 1.95% vs Actual rate of 4.73%.		
BANK LOAN PAYMENT \$33,000	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.		

GOBUS

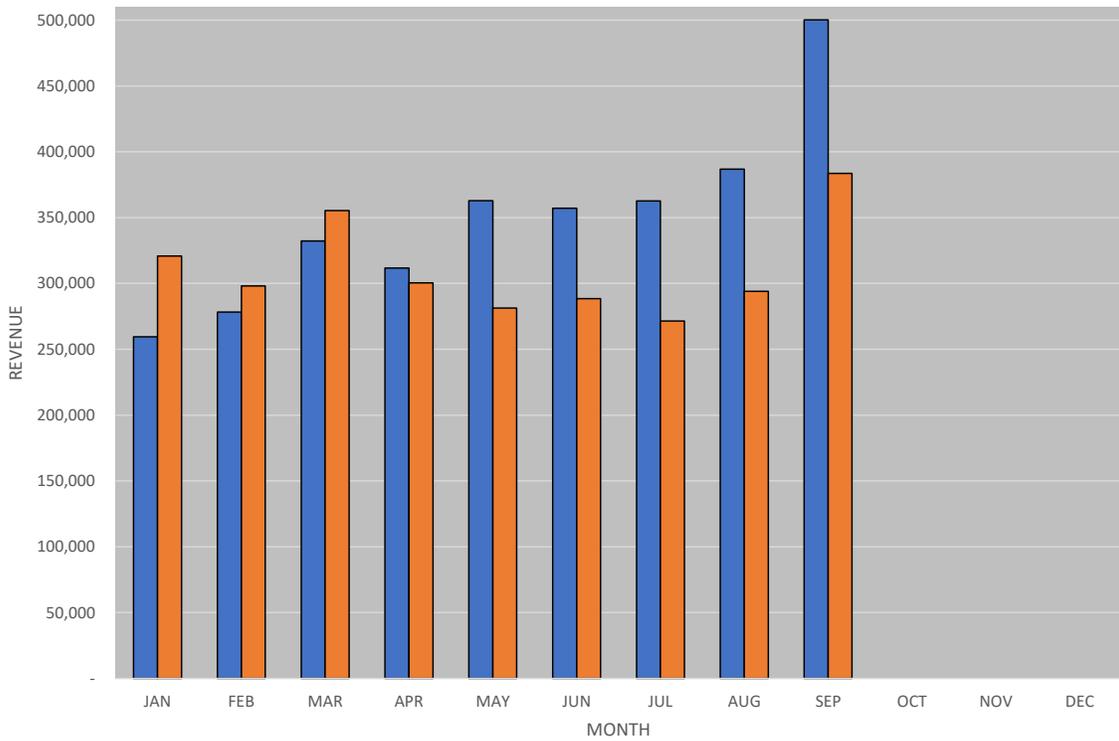
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$13,323)	☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program.		
LOW INCOME PASS REVENUE \$10,956	☆ 439 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.		
MVT SUBSIDY EXPENSE \$30,901	☆ BUDGET - Credit to MVT for GO-Card usage: ☆ BUDGET - Ridership Subsidy: ☆ BUDGET - No Show Subsidy: ☆ ACTUAL - Credit to MVT for GO-Card usage: ☆ ACTUAL - Ridership Subsidy: ☆ ACTUAL - No Show Subsidy:	10,400 rides @ \$2.50 11,120 rides @ \$30.74 330 rides @ \$12.51 8,599 rides @ \$2.50 10,048 rides @ \$30.74 739 rides @ \$12.51	\$26,000 \$341,872 \$4,128 <hr/> \$372,000 <hr/> (\$22,419) (\$309,436) (\$9,245) <hr/> (\$341,099) <hr/> \$30,901
MISCELLANEOUS EXPENSE (\$2,428)	☆ Ride allocation for GO-CARD on Metrobus higher than budget.		(\$2,428)



REVENUE REPORT



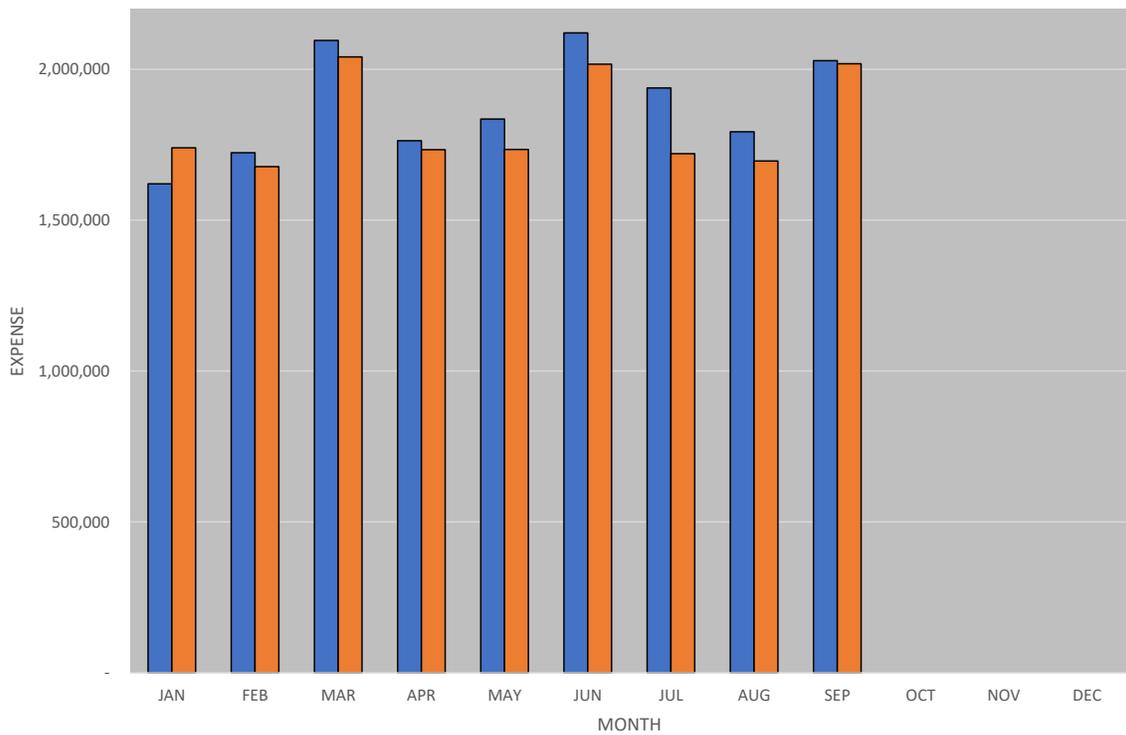
■ ACTUAL ■ BUDGET



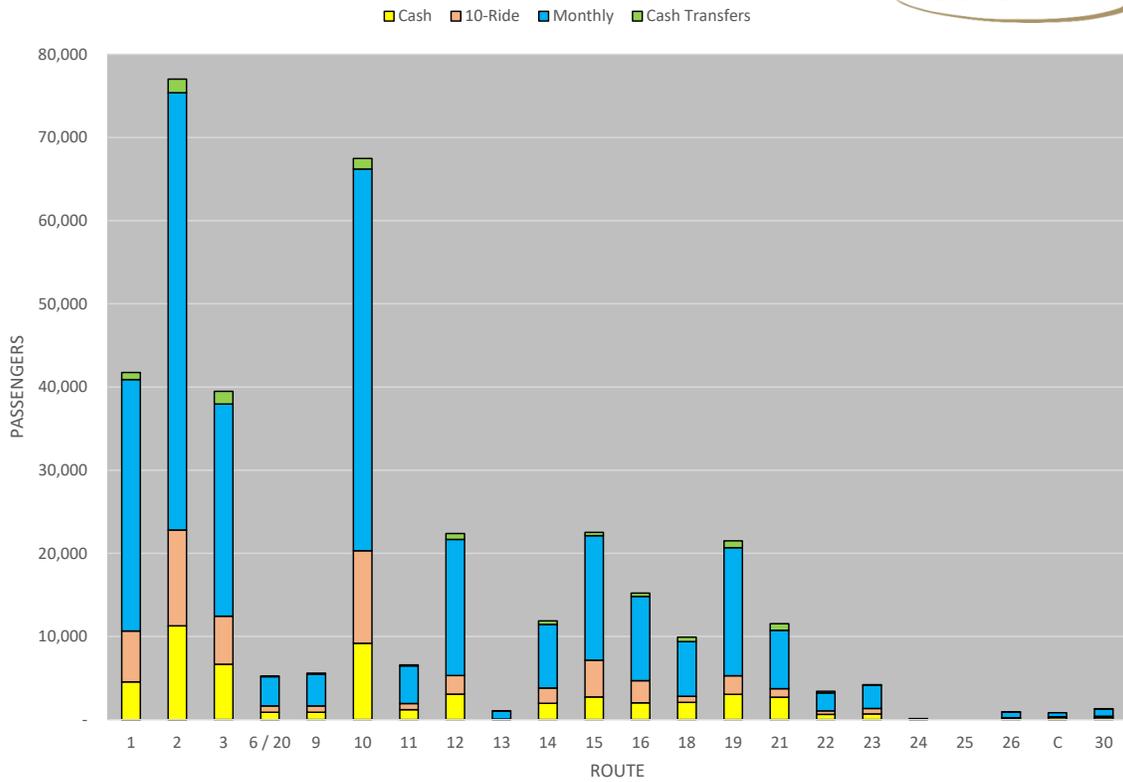
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



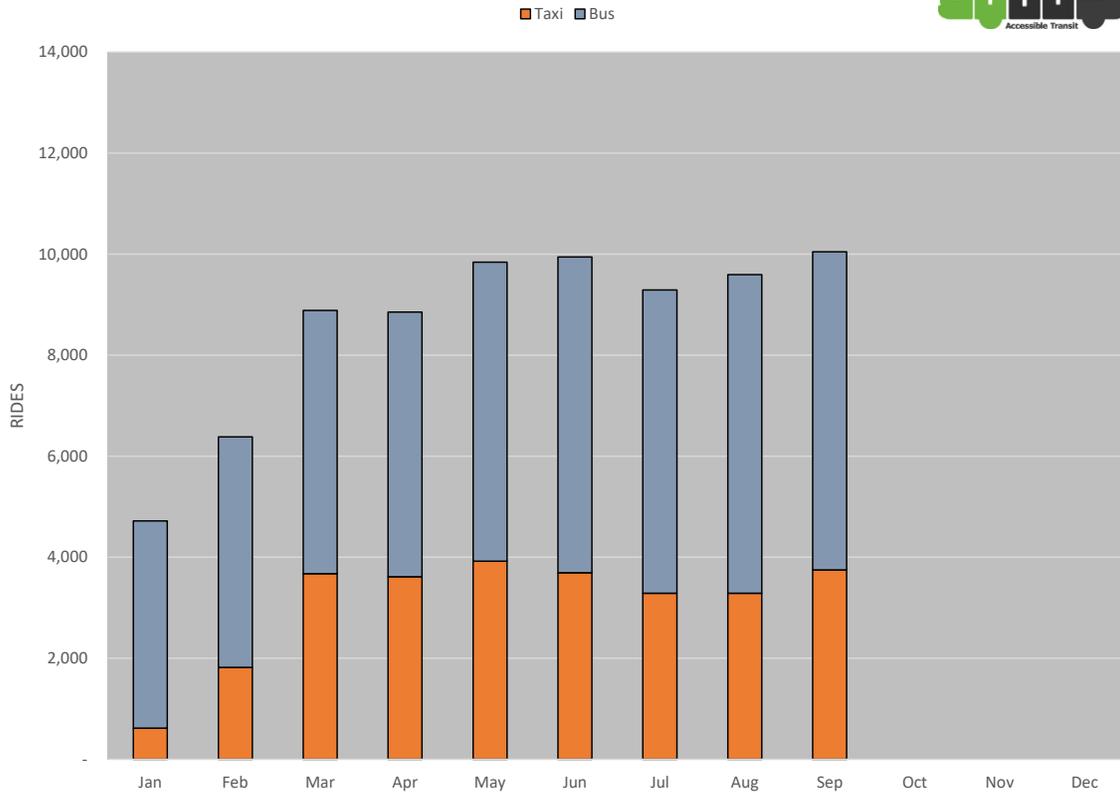
RC RATIOS						
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	MONTHLY	YTD
1	1,174.47		\$69,353.32	\$198,627.54	0.35	0.26
2	2,031.24		\$128,578.30	\$343,525.34	0.37	0.32
3	1,493.63		\$71,742.58	\$252,604.20	0.28	0.26
6	433.50		\$15,909.95	\$73,313.95	0.22	0.20
9	250.32		\$11,807.55	\$42,334.37	0.28	0.22
10	1,569.31		\$109,484.41	\$265,403.28	0.41	0.32
11	288.32		\$12,576.72	\$48,760.97	0.26	0.23
12	715.97		\$36,890.46	\$121,085.56	0.30	0.27
13	33.25		\$1,533.51	\$5,623.27	0.27	0.18
14	416.00		\$22,942.71	\$70,354.34	0.33	0.27
15	717.01		\$40,607.24	\$121,261.45	0.33	0.26
16	449.42		\$26,930.62	\$76,006.36	0.35	0.26
18	595.97		\$24,442.42	\$100,791.04	0.24	0.23
19	740.11		\$36,993.06	\$125,168.14	0.30	0.26
21	464.18	\$64,293.99	\$17,848.53	\$78,502.59	0.23	0.22
22	131.25	\$22,656.04	\$5,091.26	\$22,197.13	0.23	0.18
23	181.00		\$8,517.49	\$30,610.90	0.28	0.24
24	4.75		\$254.41	\$803.32	0.32	0.24
26	26.11		\$1,587.66	\$4,415.75	0.36	0.27
28	152.86	\$0.00	\$1,516.65	\$9,612.00	0.16	0.15
30	106.93	\$24,480.16	\$1,983.80	\$18,084.11	0.11	0.09
	11,975.60	\$111,430.19	\$646,592.66	\$2,009,085.61	0.32	0.27

Cost / revenue hour (includes regular debt payments & special pension):

\$169.12

Total Expenses	\$1,967,598
Debt Interest	\$8,928
Debt Payment	\$52,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

