



St. John's
Transportation
Commission

November 30

2020

MONTHLY FINANCIAL STATEMENTS

Issued: DECEMBER 14, 2020

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
NOVEMBER, 2020



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,165,170	\$1,165,170	\$0	\$12,597,260	\$12,353,450	\$243,810
Passenger Revenue	224,346	541,860	(317,514)	3,306,183	5,615,350	(2,309,167)
Low Income Pass Revenue	187,111	0	187,111	565,475	0	565,475
Mt. Pearl Revenue	83,509	81,930	1,579	990,801	936,950	53,851
Paradise Revenue	22,047	21,630	417	252,730	254,570	(1,840)
Charter Revenue	100	700	(600)	1,293	43,400	(42,107)
Transit Advertising Revenue	7,549	22,250	(14,701)	88,559	214,750	(126,191)
THE LINK Revenue	0	0	0	0	39,550	(39,550)
Community Bus Revenue	8,128	8,350	(222)	90,362	91,650	(1,288)
Other Income	7,191	10,000	(2,809)	121,418	110,000	11,418
TOTAL REVENUE	\$1,705,151	\$1,851,890	(\$146,739)	\$18,014,081	\$19,659,670	(\$1,645,589)
OPERATIONS						
Operators Salaries	\$591,127	\$580,220	(\$10,907)	\$5,258,896	\$5,547,020	\$288,124
Salaries Operations	100,835	109,880	9,045	1,243,608	1,265,780	22,172
Diesel Fuel	120,892	174,130	53,238	1,257,467	1,887,670	630,203
Company Vehicles	4,432	3,130	(1,302)	34,604	34,670	66
Licenses	4,900	5,550	650	60,640	61,800	1,160
Communications Expense	2,188	2,230	42	25,484	24,530	(954)
Miscellaneous	1,732	600	(1,132)	14,897	8,380	(6,517)
Uniforms & Clothing	6,047	5,990	(57)	66,212	67,090	878
Advertising Expense	37,952	38,020	68	126,965	134,370	7,405
Bus Charter Expense	126	470	344	1,516	24,960	23,444
Transit Advertising Expense	5,841	8,530	2,689	74,769	94,750	19,981
THE LINK Expense	0	0	0	0	32,050	32,050
Community Bus Expense	8,499	7,840	(659)	99,639	91,250	(8,389)
Promotions Expense	2,228	5,980	3,752	34,738	61,780	27,042
Registration & Membership	1,151	240	(911)	19,068	24,210	5,142
Schedules & Transfers	1,098	1,600	502	12,376	18,400	6,024
TOTAL OPERATIONS	\$889,048	\$944,410	\$55,362	\$8,330,878	\$9,378,710	\$1,047,832
MAINTENANCE						
Garage Salaries	\$207,866	\$211,780	\$3,914	\$2,160,174	\$2,220,440	\$60,266
Wash Salaries	41,265	29,740	(11,525)	414,295	311,770	(102,525)
Shop Tools & Equipment	5,581	1,150	(4,431)	28,537	17,930	(10,607)
Stock Parts	64,709	64,060	(649)	578,734	609,740	31,006
Garage Expense	4,307	4,550	243	85,371	77,770	(7,601)
Bus Lubricants	5,598	7,560	1,962	88,121	96,800	8,679
Tire Expense	8,011	6,390	(1,621)	105,831	103,230	(2,601)
Body Shop Supplies	706	4,390	3,684	1,225	13,860	12,635
Bus Wash	3,625	4,230	605	26,223	15,510	(10,713)
Building & Yards	10,722	12,250	1,528	164,338	130,790	(33,548)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
NOVEMBER, 2020



	NOVEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Utilities	29,524	33,000	3,476	296,444	349,600	53,156
Maintenance Vehicles	2,193	2,950	757	43,716	42,450	(1,266)
Bus Stop & Shelters	1,478	1,700	222	23,919	30,500	6,581
Janitorial & Sanitation	3,561	3,550	(11)	39,097	39,050	(47)
Farebox Repairs	186	1,400	1,214	4,229	14,900	10,671
TOTAL MAINTENANCE	\$389,332	\$388,700	(\$632)	\$4,060,254	\$4,074,340	\$14,086
FINANCE & ADMINISTRATION						
Administration Salaries	\$70,154	\$70,410	\$256	\$845,489	\$842,710	(\$2,779)
Employer's Payroll Tax	22,165	17,810	(4,355)	208,708	205,790	(2,918)
Sick Leave	19,000	19,000	0	209,000	209,000	0
Worker's Compensation	9,595	6,640	(2,955)	133,027	134,100	1,073
Employment Insurance	4,356	5,220	864	173,706	185,850	12,144
Group Insurance	51,327	54,600	3,273	545,261	583,440	38,179
Early Retiring Allowance Expense	67,171	0	(67,171)	67,171	0	(67,171)
CPP Expense	12,696	11,730	(966)	404,872	425,110	20,238
Pension Expense	119,397	130,950	11,553	1,403,460	1,502,640	99,180
Audit & Legal Fees	2,000	2,000	0	32,630	34,000	1,370
Telephone Expense	2,417	2,910	493	27,594	32,910	5,316
Computer Expense	18,812	15,870	(2,942)	221,964	195,580	(26,384)
Office Supplies Expense	2,685	4,640	1,955	69,575	67,620	(1,955)
Travel Expense	0	11,380	11,380	0	22,260	22,260
Training Expense	494	3,600	3,106	7,695	11,550	3,855
Fleet Insurance Expense	34,999	30,900	(4,099)	305,403	323,080	17,677
General Insurance Expense	5,206	3,600	(1,606)	36,256	35,600	(656)
Miscellaneous Expense	5,752	3,360	(2,392)	39,199	45,960	6,761
TOTAL FINANCE & ADMIN.	\$448,226	\$394,620	\$14,531	\$4,731,010	\$4,857,200	\$126,190
Total Expenses	\$1,726,606	\$1,727,730	\$1,124	\$17,122,143	\$18,310,250	\$1,188,107
NET BEFORE DEBT	(\$21,455)	\$124,160	(\$145,615)	\$891,938	\$1,349,420	(\$457,482)
DEBT CHARGES						
Loan Interest Expense	4,988	13,660	8,672	\$86,609	\$158,920	\$72,311
Bank Loan Payment	149,000	110,500	(38,500)	1,120,000	1,190,500	70,500
TOTAL SURPLUS/(COST) OF SERVICE	(\$175,443)	\$0	(\$175,443)	(\$314,671)	\$0	(\$314,671)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 NOVEMBER, 2020



	NOVEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$343,690	\$343,690	\$0	\$4,032,650	\$4,021,730	\$10,920
Passenger Revenue	11,013	23,000	(11,987)	142,297	263,000	(120,703)
Low Income Pass Revenue	12,389	0	12,389	33,025	0	33,025
Mount Pearl Admin	5,530	7,210	(1,680)	62,290	70,620	(8,330)
Government Grant	7,875	7,900	(25)	86,625	86,900	(275)
TOTAL REVENUE	\$380,497	\$381,800	(\$1,303)	\$4,356,887	\$4,442,250	(\$85,363)
EXPENSES						
MVT Subsidy	\$246,415	\$334,350	\$87,935	\$2,197,233	\$3,942,520	\$1,745,287
Administration Salaries	11,047	10,360	(687)	120,702	122,050	1,348
Employer's Payroll Tax	217	210	(7)	2,409	2,420	11
Worker's Compensation	154	150	(4)	1,709	1,710	1
Employment Insurance	86	230	144	2,022	2,760	738
Group Insurance	244	200	(44)	3,341	2,330	(1,011)
CPP Expense	190	540	350	4,691	6,400	1,709
Pension Expense	656	620	(36)	7,826	7,330	(496)
Promotions Expense	416	310	(106)	1,486	3,410	1,924
Telephone Expense	277	360	83	2,969	3,960	991
Professional Fees	3,103	4,860	1,757	23,628	29,780	6,152
Computer Expense	7,020	6,300	(720)	86,106	79,800	(6,306)
Office Supplies Expense	3	250	247	3,277	2,750	(527)
Travel Expense	0	2,500	2,500	0	5,000	5,000
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	2,716	3,650	934	33,540	40,150	6,610
TOTAL EXPENSE	\$272,544	\$364,890	\$92,346	\$2,490,939	\$4,252,370	\$1,761,431
NET BEFORE DEBT	\$107,953	\$16,910	\$91,043	\$1,865,948	\$189,880	\$1,676,068
DEBT CHARGES						
Loan Interest Expense	395	910	515	\$7,705	\$11,880	\$4,175
Bank Loan Payment	16,000	16,000	0	178,000	178,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$91,558	\$0	\$91,558	\$1,680,243	\$0	\$1,680,243

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	<u>2,778,341</u>		<u>2,757,507</u>	-0.75%	<u>2,674,605</u>	-3.01%	<u>2,783,618</u>	4.08%	<u>3,035,109</u>	9.03%	<u>1,771,249</u>	-41.64%
Total Year	<u>3,002,310</u>		<u>2,965,177</u>	-1.24%	<u>2,880,115</u>	-2.87%	<u>2,999,802</u>	4.16%	<u>3,277,811</u>	9.27%	<u>1,771,249</u>	
Weekdays	230		226		231		231		228		222	
Saturdays	47		49		45		47		48		48	
Sundays	47		49		47		45		47		46	
SOE	0		0		0		0		0		8	
Stats	10		11		11		11		11		11	
	334		335		334		334		334		335	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>2,456,780</u>		<u>2,433,333</u>	-0.95%	<u>2,367,679</u>	-2.70%	<u>2,441,060</u>	3.10%	<u>2,635,225</u>	7.95%	<u>1,550,050</u>	-41.18%
Total Year	<u>2,654,800</u>		<u>2,618,492</u>	-1.37%	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,550,050</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
NOVEMBER, 2020



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$18,691	\$20,274	(\$1,583)	\$145,009	\$230,781	(\$85,772)
City of Mount Pearl Billing	83,509	81,930	1,579	990,801	936,950	53,851
Total Revenue	\$102,200	\$102,204	(\$4)	\$1,135,810	\$1,167,731	(\$31,921)
*Less Variable Expenses						
Operating Expenses	\$48,310	\$48,969	\$659	\$503,488	\$515,684	\$12,196
Maintenance Expenses	19,652	18,402	(1,250)	221,603	200,981	(20,622)
Finance & Admin. Expenses	13,970	13,727	(243)	196,915	188,977	(7,938)
Total Expenses	\$81,932	\$81,098	(\$834)	\$922,006	\$905,642	(\$16,364)
Total Overhead Contribution	\$20,268	\$21,106	(\$838)	\$213,804	\$262,089	(\$48,285)
Mount Pearl Kilometers	14,354.0	14,354.0	0.0	159,523.7	164,001.4	(4,477.7)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	14.9					
Riders Per Hour^ - Route 22	14.0					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.4	10.6				
2015-2020	18.9	15.3				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$910	\$1,330	(\$420)	\$7,450	\$13,245	(\$5,795)
Town of Paradise Billing	22,047	21,630	417	252,730	254,570	(1,840)
Total Revenue	\$22,957	\$22,960	(\$3)	\$260,180	\$267,815	(\$7,635)
*Less Variable Expenses						
Operating Expenses	\$10,852	\$10,999	\$147	\$115,305	\$117,234	\$1,929
Maintenance Expenses	4,414	4,133	(281)	50,734	46,084	(4,650)
Finance & Admin. Expenses	3,138	3,083	(55)	45,096	43,327	(1,769)
Total Expenses	\$18,404	\$18,215	(\$189)	\$211,135	\$206,645	(\$4,490)
Total Overhead Contribution	\$4,553	\$4,745	(\$192)	\$49,045	\$61,170	(\$12,125)
Paradise Kilometers	3,224.3	3,224.1	0.2	36,541.7	37,614.6	(1,072.8)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	5.0					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.1					
2016-2020	6.6					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$100	\$700	(\$600)	\$1,293	\$43,400	(\$42,107)
Total Revenue	\$100	\$700	(\$600)	\$1,293	\$43,400	(\$42,107)
EXPENSES						
Operators Salary Expense	\$0	\$220	\$220	\$621	\$13,580	\$12,959
Operation's Salaries Expense	0	100	100	0	1,700	1,700
Diesel Fuel Expense	17	40	23	223	2,170	1,947
Maintenance Expenses *	109	110	1	672	6,760	6,088
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$126	\$470	\$344	\$1,516	\$24,860	\$23,344
PROFIT / (LOSS)	(\$26)	\$230	(\$256)	(\$223)	\$18,540	(\$18,763)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 NOVEMBER, 2020



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$5,299	\$20,000	(\$14,701)	\$63,809	\$190,000	(\$126,191)
Total Revenues	\$5,299	\$20,000	(\$14,701)	\$63,809	\$190,000	(\$126,191)
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$46,952	\$46,930	(\$22)
Sales Commission	642	2,110	1,468	7,617	20,210	12,593
Sign Production	(1)	580	581	472	6,380	5,908
Promotion	0	0	0	0	0	0
Vehicle	276	370	94	5,126	4,070	(1,056)
Telephone	37	80	43	449	880	431
Advertising	275	300	25	3,630	3,300	(330)
Sign Installations	339	630	291	6,564	6,930	366
Entertainment	0	190	190	0	2,090	2,090
Advertising Software	360	360	0	3,960	3,960	0
Total Expenses	\$5,841	\$8,530	\$2,689	\$74,770	\$94,750	\$19,980
PROFIT / (LOSS)	(\$542)	\$11,470	(\$12,012)	(\$10,961)	\$95,250	(\$106,211)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$24,750	\$24,750	\$0
TOTAL PROFIT / (LOSS)	\$1,708	\$13,720	(\$12,012)	\$13,789	\$120,000	(\$106,211)

6

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
NOVEMBER, 2020



KEY PERFORMANCE INDICATORS	11 MTHS	11 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2020	2019	2019	2018	2017	2016	2015
PASSENGERS PER HOUR	15.59	24.36	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	11.07	14.30	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	23.1%	32.7%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.45	26.96	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	2.19	1.86	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	34.85	46.54	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	10.35	6.30	6.44	6.97	6.99	6.95	6.78

11

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
NOVEMBER, 2020



KEY PERFORMANCE INDICATORS	11 MTHS	% of	11 MTHS	% of	TOTAL	% of								
	2020	Paid Trips	2019	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips	2015	Paid Trips
BUS TRIPS	47,344	61.6%	90,222	60.5%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	26,360	34.3%	53,606	35.9%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	73,704		143,828		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	3,159	4.1%	5,385	3.6%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	76,863		149,213		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	67,742	88.1%	62,592	41.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	11,813	15.4%	22,142	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

NOVEMBER, 2020



OPERATIONS SALARIES \$9,049	<ul style="list-style-type: none"> ☆ One less supervisor due to delayed start of FTN. ☆ One less supervisor due to medical leave (net of temporary coverage). ☆ Overtime and stat pay less than budget. ☆ Part-time ISR hours higher than budget. 	<p>\$5,976 \$2,507 \$2,235 (\$1,558) \$9,160</p>
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DIESEL FUEL EXPENSE \$53,238	<ul style="list-style-type: none"> ☆ Budgeted Usage: 150,112 litres @ \$1.1600 /L ☆ Actual Usage: 140,002 litres @ \$0.8635 /L 	<p>\$174,130 (\$120,891) \$53,238</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (150,112 - 140,002) @ \$1.16 /L ☆ Price Variance: 140,002 @ (\$1.16 - \$0.8635) 	<p>\$11,728 \$41,511 \$53,238</p>
	<ul style="list-style-type: none"> ☆ Actual burn was 57.8 L / 100KM vs budget of 58.7 L / 100KM. ☆ Actual total KM was 245,096 vs budget of 257,176. 	

TRANSIT ADVERTISING EXPENSE \$2,689	<ul style="list-style-type: none"> ☆ Commissions less than budget due to decreased sales. (See Transit Advertising statement for more information). 	
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PROMOTIONS EXPENSE \$3,752	<ul style="list-style-type: none"> ☆ Air Miles awarded during month less than budget. 	
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MAINTENANCE DEPT

GARAGE SALARIES \$3,914	<ul style="list-style-type: none"> ☆ Mechanic short for month - extra 1 budgeted for start of FTN. ☆ Planning supervisor at lower rate than budgeted. ☆ Signing bonus higher than budget. ☆ New mechanic at 90% wage rate & apprentice @ 70% wage rate. ☆ OT & stat pay less than budget. 	<p>\$6,205 \$463 (\$10,000) \$2,482 \$4,460 \$3,610</p>
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WASH SALARIES (\$12,821)	<ul style="list-style-type: none"> ☆ Three hires to increase bus cleanings - COVID-19. ☆ Signing bonus higher than budget. 	<p>(\$10,675) (\$2,000) (\$12,675)</p>
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SHOP TOOLS & EQUIPMENT (\$4,431)	<ul style="list-style-type: none"> ☆ Plasma cutter purchased to help work processes. ☆ Insire pro registration CUMMINS (2 needed, 1 budgeted). ☆ Valve seat cutter kit. 	<p>(\$1,658) (\$1,116) (\$887) (\$3,661)</p>
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BODY SHOP SUPPLIES \$3,684	<ul style="list-style-type: none"> ☆ Budget not fully used during month. 	
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UTILITIES EXPENSE \$3,476	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity 	<p>BUDGET \$33,000 ACTUAL (\$29,524) \$3,476</p>
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☆ November billing had 235,200 kWh & 771kVA & while last year had 322,500 kWh & 1,037 kVA.

FINANCE & HUMAN RESOURCES

PAYROLL TAXES (\$4,435)	☆ Payroll taxes on signing bonuses, early retiring allowance payouts not budgeted.	
WORKERS COMPENSATION (\$2,955)	☆ Workers compensation expenses on signing bonuses, early retiring allowance payouts not budgeted.	
GROUP INSURANCE \$3,273	☆ Fewer union members in plan from when budget was determined & increase in December 2019 was slightly lower than expected.	
EARLY RETIRING ALLOWANCE (\$67,171)	☆ Unbudgeted payout of accrued retiring allowances for employees who elected to receive it.	
PENSION EXPENSE \$11,553	☆ Valuations filed in September increased ER rates to 181.2% for non-union (budget - 151.6%) and 127.9% for union (budget - 103.3%). ☆ More DC members than budgeted. ☆ Valuation required no increase to special payment for 2020.	(\$6,696) (\$4,031) \$22,280 <hr/> \$11,553
COMPUTER EXPENSE (\$2,942)	☆ Google cloud user fees not budgeted in 2020. ☆ Other miscellaneous expenses higher than budget.	(\$1,537) (\$1,405) <hr/> (\$2,942)
TRAVEL EXPENSE \$11,380	☆ Budget not used in 2020.	
TRAINING EXPENSE \$3,106	☆ Budget not fully used.	
FLEET INSURANCE (\$4,099)	☆ Renewal in November 2020 had a 37% increase in premium. We are part of the City of St. John's insurance renewal process.	
MISCELLANEOUS EXPENSE (\$2,392)	☆ Flu vaccinations cost (portion to be recaptured through government grant).	(\$2,574)
LOAN INTEREST EXPENSE \$8,672	☆ Lower total debt balance & lower interest rate than budget (1.47% vs 3.35%).	
BANK LOAN PAYMENT (\$38,500)	☆ New debt payments for PTIF2 projects not started and none required for Transit Signal Priority. ☆ No debt payments needed on camera system or 2014 loader - paid off in December 2019. ☆ Additional \$52,000 paid on debt which will not be paid now in 2021 as budgeted - offset new pickup coming in first half of next year.	

GOBUS

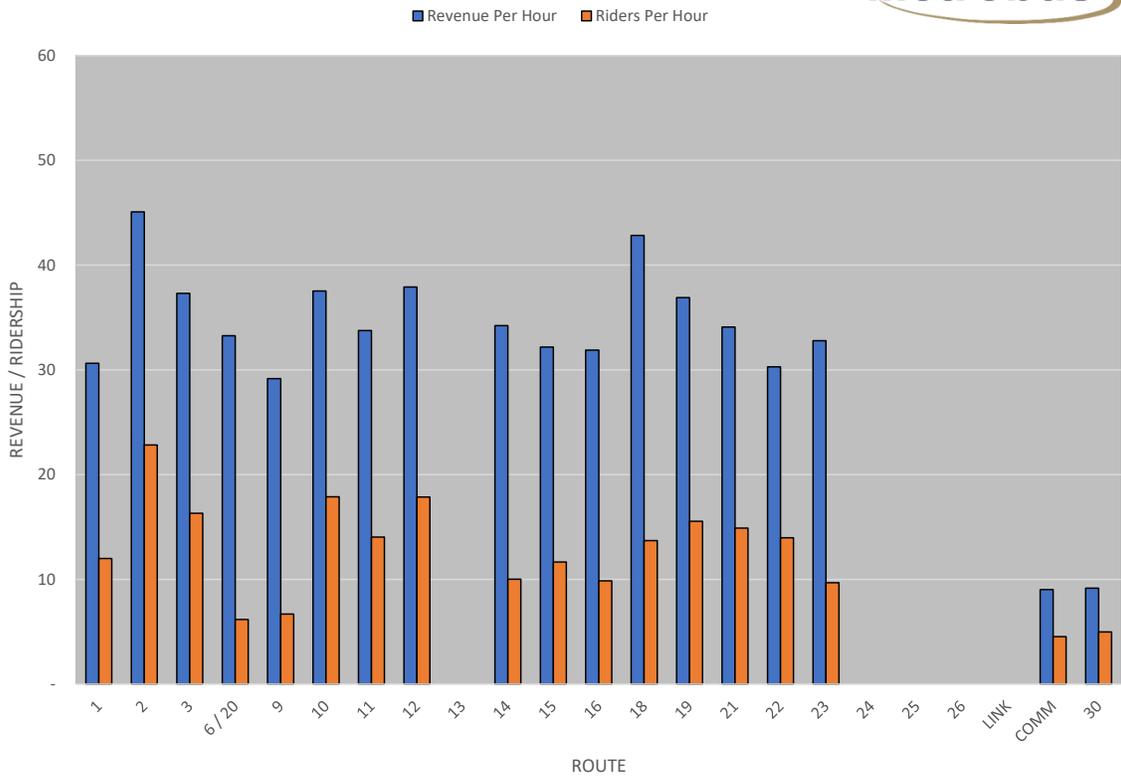
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$11,987) ☆ Pass sales lower than budget due to emergency health declaration - COVID-19.

LOW INCOME PASS REVENUE \$12,389 ☆ Month 3 of program - 282 active Go-Cards as of November 30.

MVT SUBSIDY EXPENSE	☆ BUDGET - Credit to MVT for GO-Card usage:	10,500 rides @ \$2.50	\$26,250
\$87,935	☆ BUDGET - Ridership Subsidy:	11,200 rides @ \$27.06	\$303,096
	☆ BUDGET - No Show Subsidy:	400 rides @ \$12.51	\$5,004
			<u>\$334,350</u>
	☆ ACTUAL - Credit to MVT for GO-Card usage:	6,076 rides @ \$2.50	(\$15,841)
	☆ ACTUAL - Ridership Subsidy:	8,362 rides @ \$27.06	(\$226,296)
	☆ ACTUAL - No Show Subsidy:	342 rides @ \$12.51	(\$4,278)
			<u>(\$246,415)</u>
			<u><u>\$87,935</u></u>

TRAVEL EXPENSE \$2,500 ☆ Budget not used in 2020.

REVENUE & RIDERSHIP PER HOUR



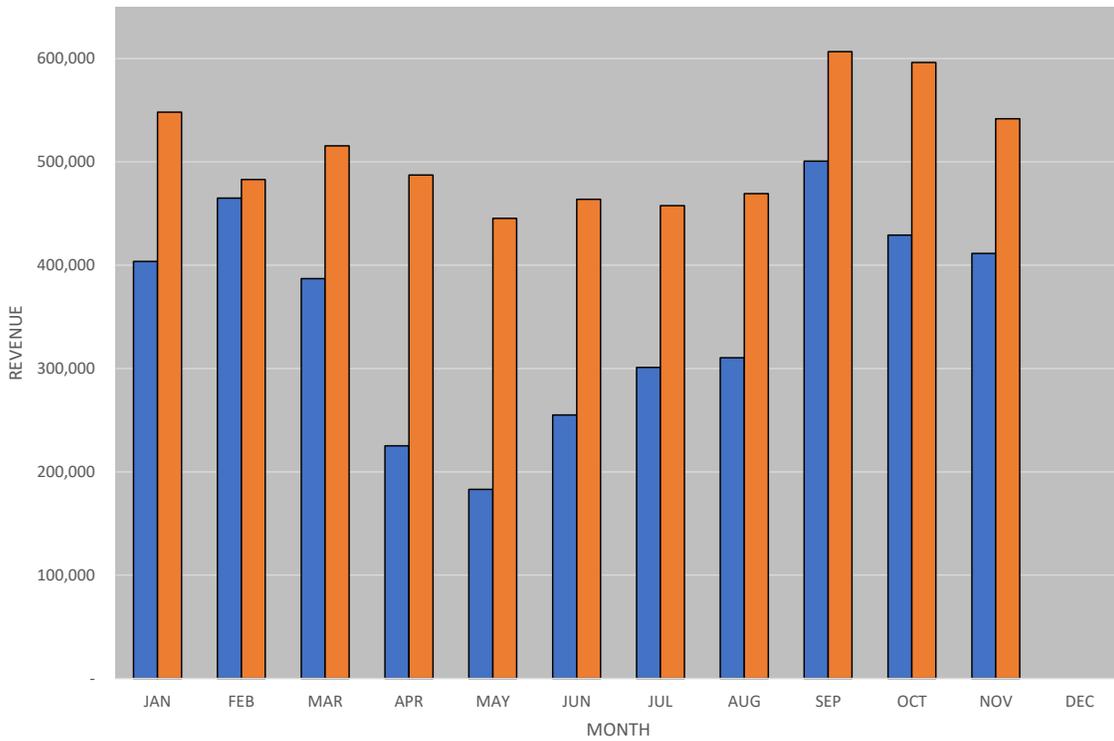
RIDERSHIP REPORT



REVENUE REPORT



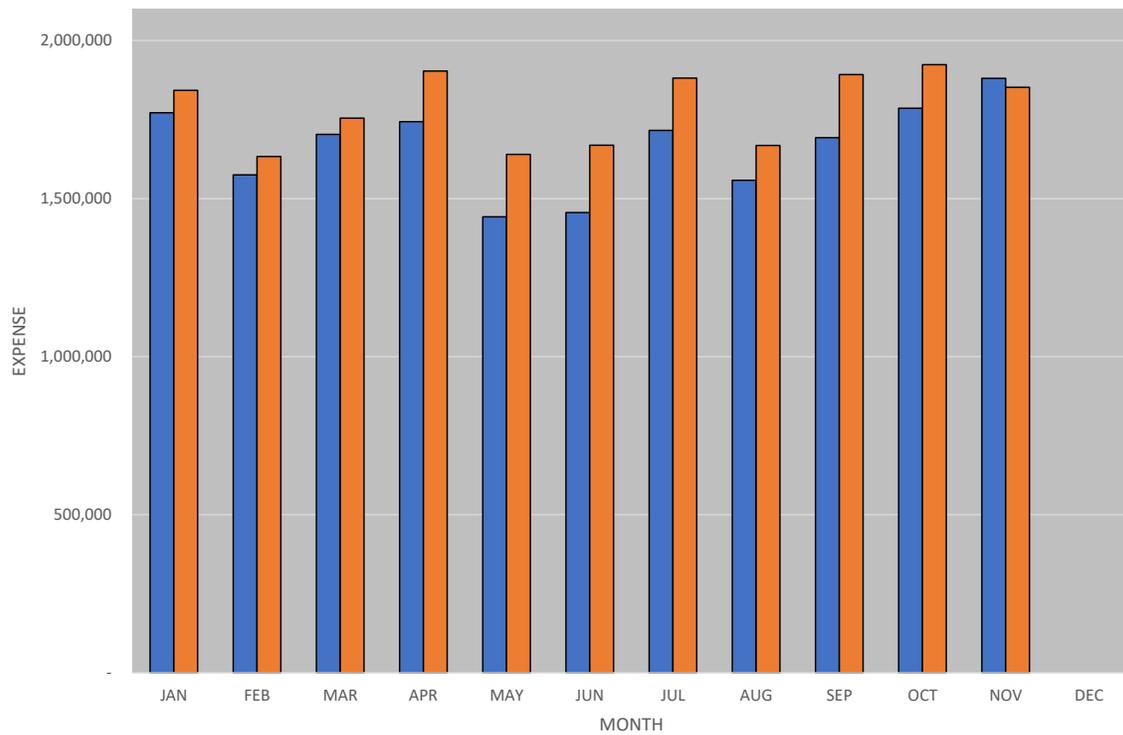
■ ACTUAL ■ BUDGET



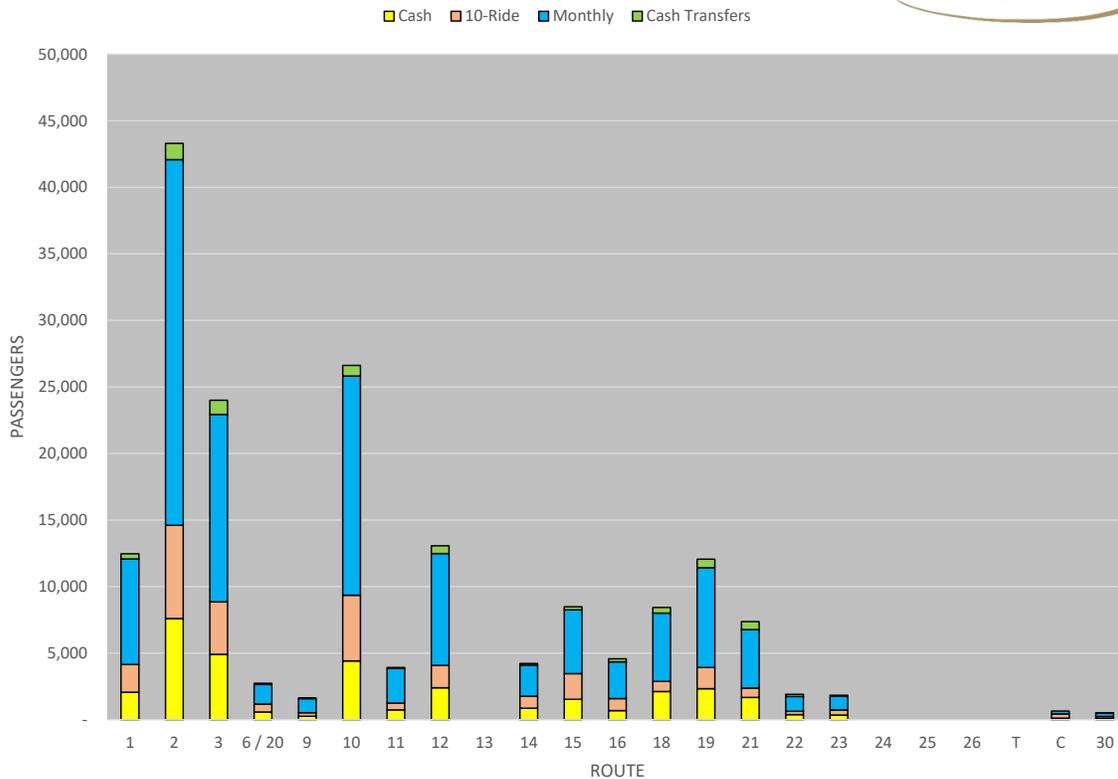
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,006.06		\$30,803.32	\$169,146.86	0.18	0.22
2	1,844.30		\$83,126.80	\$310,078.47	0.27	0.28
3	1,406.40		\$52,470.42	\$236,455.22	0.22	0.21
6	428.00		\$14,235.62	\$71,958.78	0.20	0.11
9	238.40		\$6,951.38	\$40,081.72	0.17	0.12
10	1,444.34		\$54,196.19	\$242,834.00	0.22	0.26
11	274.60		\$9,265.69	\$46,167.95	0.20	0.16
12	699.38		\$26,508.77	\$117,585.36	0.23	0.24
13	0.00		\$0.00	\$0.00		0.22
14	409.02		\$14,002.69	\$68,767.71	0.20	0.15
15	709.38		\$22,820.46	\$119,266.64	0.19	0.19
16	441.92		\$14,096.57	\$74,299.13	0.19	0.16
18	585.30		\$25,072.07	\$98,405.32	0.25	0.21
19	734.70		\$27,107.86	\$123,523.64	0.22	0.21
21	454.68	\$61,673.00	\$15,496.38	\$76,444.44	0.20	0.15
22	125.00	\$21,836.12	\$3,787.58	\$21,016.00	0.18	0.12
23	184.00		\$6,034.20	\$30,935.55	0.20	0.16
24	0.00		\$0.00	\$0.00		0.16
25	0.00		\$0.00	\$0.00		0.13
26	0.00		\$0.00	\$0.00		0.31
27	0.00	\$0.00	\$0.00	\$0.00		0.00
28	144.26	\$6,825.00	\$1,302.97	\$10,299.00	0.13	0.10
30	102.60	\$22,046.68	\$940.34	\$17,249.93	0.05	0.04
	11,232.34	\$112,380.80	\$408,219.31	\$1,874,515.71	0.22	0.21

Cost / revenue hour (includes regular debt payments & special pension):

\$168.12

Total Expenses	\$1,726,486
Debt Interest	\$4,988
Debt Payment	\$149,000

