



St. John's
Transportation
Commission

December 31

2020

MONTHLY FINANCIAL STATEMENTS

Issued: JANUARY 20, 2021

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
DECEMBER, 2020



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,468,050	\$1,468,050	\$0	\$14,065,310	\$13,821,500	\$243,810
Passenger Revenue	199,291	485,440	(286,149)	3,505,474	6,100,790	(2,595,316)
Low Income Pass Revenue	186,971	0	186,971	752,446	0	752,446
Mt. Pearl Revenue	86,252	86,040	212	1,077,053	1,022,990	54,063
Paradise Revenue	23,244	22,930	314	275,974	277,500	(1,526)
Charter Revenue	610	0	610	1,903	43,400	(41,497)
Transit Advertising Revenue	7,918	12,250	(4,332)	96,477	227,000	(130,523)
THE LINK Revenue	0	0	0	0	39,550	(39,550)
Community Bus Revenue	8,704	8,350	354	99,066	100,000	(934)
Other Income	5,697	10,000	(4,303)	127,115	120,000	7,115
TOTAL REVENUE	\$1,986,737	\$2,093,060	(\$106,323)	\$20,000,818	\$21,752,730	(\$1,751,912)
OPERATIONS						
Operators Salaries	\$569,470	\$551,900	(\$17,570)	\$5,828,366	\$6,098,920	\$270,554
Salaries Operations	128,082	135,670	7,588	1,371,690	1,401,450	29,760
Diesel Fuel	133,714	174,880	41,166	1,391,181	2,062,550	671,369
Company Vehicles	3,032	3,290	258	37,636	37,960	324
Licenses	4,900	4,900	0	65,540	66,700	1,160
Communications Expense	2,065	2,230	165	27,549	26,760	(789)
Miscellaneous	1,772	460	(1,312)	16,669	8,840	(7,829)
Uniforms & Clothing	6,524	5,990	(534)	72,736	73,080	344
Advertising Expense	31,192	95,020	63,828	158,157	229,390	71,233
Bus Charter Expense	806	100	(706)	2,322	25,060	22,738
Transit Advertising Expense	8,484	9,510	1,026	83,253	104,260	21,007
THE LINK Expense	0	0	0	0	32,050	32,050
Community Bus Expense	10,923	8,710	(2,213)	110,562	99,960	(10,602)
Promotions Expense	5,293	25,680	20,387	40,031	87,460	47,429
Registration & Membership	1,022	540	(482)	20,090	24,750	4,660
Schedules & Transfers	1,359	1,600	241	13,735	20,000	6,265
TOTAL OPERATIONS	\$908,638	\$1,020,480	\$111,842	\$9,239,516	\$10,399,190	\$1,159,674
MAINTENANCE						
Garage Salaries	\$218,569	\$229,610	\$11,041	\$2,378,743	\$2,450,050	\$71,307
Wash Salaries	45,951	31,750	(14,201)	460,246	343,520	(116,726)
Shop Tools & Equipment	3,763	750	(3,013)	32,300	18,680	(13,620)
Stock Parts	49,104	63,990	14,886	627,838	673,730	45,892
Garage Expense	5,374	12,890	7,516	90,745	90,660	(85)
Bus Lubricants	5,085	6,030	945	93,206	102,830	9,624
Tire Expense	14,196	0	(14,196)	120,027	103,230	(16,797)
Body Shop Supplies	567	15,340	14,773	1,792	29,200	27,408
Bus Wash	32	4,230	4,198	26,255	19,740	(6,515)
Building & Yards	27,892	18,460	(9,432)	192,230	149,250	(42,980)
Utilities	35,504	22,600	(12,904)	331,948	372,200	40,252

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
DECEMBER, 2020



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	3,760	2,950	(810)	47,476	45,400	(2,076)
Bus Stop & Shelters	17,788	17,000	(788)	41,707	47,500	5,793
Janitorial & Sanitation	4,810	3,550	(1,260)	43,907	42,600	(1,307)
Farebox Repairs	1,785	1,300	(485)	6,014	16,200	10,186
TOTAL MAINTENANCE	\$434,180	\$430,450	(\$3,730)	\$4,494,434	\$4,504,790	\$10,356
FINANCE & ADMINISTRATION						
Administration Salaries	\$87,323	\$87,460	\$137	\$932,812	\$930,170	(\$2,642)
Employer's Payroll Tax	25,368	21,010	(4,358)	234,076	226,800	(7,276)
Sick Leave	19,000	19,000	0	228,000	228,000	0
Worker's Compensation	4,426	6,920	2,494	137,453	141,020	3,567
Employment Insurance	3,219	8,870	5,651	176,925	194,720	17,795
Group Insurance	49,649	50,310	661	594,910	633,750	38,840
Early Retiring Allowance Expense	222,292	0	(222,292)	289,463	0	(289,463)
CPP Expense	9,054	20,150	11,096	413,926	445,260	31,334
Pension Expense	142,223	151,560	9,337	1,545,683	1,654,200	108,517
Audit & Legal Fees	0	0	0	32,630	34,000	1,370
Telephone Expense	2,560	3,210	650	30,154	36,120	5,966
Computer Expense	20,137	10,690	(9,447)	254,363	206,270	(48,093)
Office Supplies Expense	3,521	18,440	14,919	73,096	86,060	12,964
Travel Expense	0	0	0	0	22,260	22,260
Training Expense	600	37,200	36,600	8,295	48,750	40,455
Fleet Insurance Expense	34,999	30,900	(4,099)	340,402	353,980	13,578
General Insurance Expense	5,158	3,600	(1,558)	41,414	39,200	(2,214)
Miscellaneous Expense	4,599	8,960	4,361	43,798	54,920	11,122
Capital Out of Revenue	0	40,000	40,000	0	40,000	40,000
TOTAL FINANCE & ADMIN.	\$634,128	\$518,280	\$95,348	\$5,377,400	\$5,375,480	(\$1,920)
Total Expenses	\$1,976,946	\$1,969,210	(\$7,736)	\$19,111,351	\$20,279,460	\$1,168,109
NET BEFORE DEBT	\$9,791	\$123,850	(\$114,059)	\$889,467	\$1,473,270	(\$583,803)
DEBT CHARGES						
Loan Interest Expense	5,079	13,350	8,271	\$91,688	\$172,270	\$80,582
Bank Loan Payment	195,000	110,500	(84,500)	1,315,000	1,301,000	(14,000)
TOTAL SURPLUS/(COST) OF SERVICE	(\$190,288)	\$0	(\$190,288)	(\$517,221)	\$0	(\$517,221)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 DECEMBER, 2020



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	(\$498,960)	\$501,040	(\$1,000,000)	\$3,533,690	\$4,522,770	(\$989,080)
Passenger Revenue	10,719	20,000	(9,281)	153,016	283,000	(129,984)
Low Income Pass Revenue	12,529	0	12,529	45,554	0	45,554
Mount Pearl Admin	6,600	22,510	(15,910)	68,890	93,130	(24,240)
Government Grant	7,875	7,600	275	94,500	94,500	0
TOTAL REVENUE	(\$461,237)	\$551,150	(\$1,012,387)	\$3,895,650	\$4,993,400	(\$1,097,750)
EXPENSES						
MVT Subsidy	\$238,457	\$334,350	\$95,893	\$2,435,690	\$4,276,870	\$1,841,180
Administration Salaries	13,873	12,950	(923)	134,575	135,000	425
Employer's Payroll Tax	279	260	(19)	2,688	2,680	(8)
Worker's Compensation	198	180	(18)	1,907	1,890	(17)
Employment Insurance	110	290	180	2,132	3,050	918
Group Insurance	373	250	(123)	3,714	2,580	(1,134)
CPP Expense	245	680	435	4,936	7,080	2,144
Pension Expense	840	780	(60)	8,666	8,110	(556)
Promotions Expense	134	310	176	1,620	3,720	2,100
Telephone Expense	277	360	83	3,246	4,320	1,074
Professional Fees	12,676	172,540	159,864	36,304	202,320	166,016
Computer Expense	6,969	8,080	1,111	93,075	87,880	(5,195)
Office Supplies Expense	308	250	(58)	3,585	3,000	(585)
Travel Expense	0	0	0	0	5,000	5,000
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	2,228	3,000	772	35,768	43,150	7,382
TOTAL EXPENSE	\$276,965	\$534,280	\$257,315	\$2,767,905	\$4,786,650	\$2,018,745
NET BEFORE DEBT	(\$738,202)	\$16,870	(\$755,072)	\$1,127,746	\$206,750	\$920,996
DEBT CHARGES						
Loan Interest Expense	402	870	468	\$8,107	\$12,750	\$4,643
Bank Loan Payment	16,000	16,000	0	194,000	194,000	0
TOTAL SURPLUS/(COST) OF SERVICE	(\$754,604)	\$0	(\$754,604)	\$925,639	\$0	\$925,639

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%
Year-to-date	<u>3,002,310</u>		<u>2,965,177</u>	-1.24%	<u>2,880,115</u>	-2.87%	<u>2,999,802</u>	4.16%	<u>3,277,811</u>	9.27%	<u>1,937,805</u>	-40.88%
Total Year	<u>3,002,310</u>		<u>2,965,177</u>	-1.24%	<u>2,880,115</u>	-2.87%	<u>2,999,802</u>	4.16%	<u>3,277,811</u>	9.27%	<u>1,937,805</u>	
Weekdays	252		249		250		250		248		244	
Saturdays	50		53		50		52		52		51	
Sundays	51		51		52		50		52		50	
SOE	0		0		0		0		0		8	
Stats	12		13		13		13		13		13	
	365		366		365		365		365		366	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%
Year-to-date	<u>2,654,800</u>		<u>2,618,492</u>	-1.37%	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>	-40.61%
Total Year	<u>2,654,800</u>		<u>2,618,492</u>	-1.37%	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
DECEMBER, 2020



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$19,166	\$19,380	(\$214)	\$164,174	\$250,161	(\$85,987)
City of Mount Pearl Billing	86,252	86,040	212	1,077,054	1,022,990	54,064
Total Revenue	\$105,418	\$105,420	(\$2)	\$1,241,228	\$1,273,151	(\$31,923)
*Less Variable Expenses						
Operating Expenses	\$51,258	\$49,503	(\$1,755)	\$554,746	\$565,187	\$10,441
Maintenance Expenses	20,846	20,420	(426)	242,449	221,401	(21,048)
Finance & Admin. Expenses	15,361	15,719	358	212,276	204,696	(7,580)
Total Expenses	\$87,465	\$85,642	(\$1,823)	\$1,009,471	\$991,284	(\$18,187)
Total Overhead Contribution	\$17,953	\$19,778	(\$1,825)	\$231,757	\$281,867	(\$50,110)
Mount Pearl Kilometers	14,805.9	14,805.9	0.0	174,329.6	178,807.3	(4,477.7)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	15.3					
Riders Per Hour^ - Route 22	10.6					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2015-2020	18.8	15.2				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 DECEMBER, 2020



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$671	\$981	(\$310)	\$8,121	\$14,226	(\$6,105)
Town of Paradise Billing	23,244	22,930	314	275,974	277,500	(1,526)
Total Revenue	\$23,915	\$23,911	\$4	\$284,095	\$291,726	(\$7,631)
*Less Variable Expenses						
Operating Expenses	\$11,628	\$11,229	(\$399)	\$126,933	\$128,463	\$1,530
Maintenance Expenses	4,729	4,632	(97)	55,463	50,716	(4,747)
Finance & Admin. Expenses	3,485	3,566	81	48,581	46,893	(1,688)
Total Expenses	\$19,842	\$19,427	(\$415)	\$230,977	\$226,072	(\$4,905)
Total Overhead Contribution	\$4,073	\$4,484	(\$411)	\$53,118	\$65,654	(\$12,536)
Paradise Kilometers	3,358.8	3,358.6	0.2	39,900.5	40,973.2	(1,072.6)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	3.4					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2016-2020	6.5					

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 CHARTER FINANCIAL STATEMENTS
 DECEMBER, 2020



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$610	\$0	\$610	\$1,903	\$43,400	(\$41,497)
Total Revenue	\$610	\$0	\$610	\$1,903	\$43,400	(\$41,497)
EXPENSES						
Operators Salary Expense	\$243	\$0	(\$243)	\$864	\$13,580	\$12,716
Operation's Salaries Expense	100	100	0	100	1,900	1,800
Diesel Fuel Expense	136	0	(136)	359	2,170	1,811
Maintenance Expenses *	327	0	(327)	999	6,760	5,761
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$806	\$100	(\$706)	\$2,322	\$25,060	\$22,738
PROFIT / (LOSS)	(\$196)	-\$100	(\$96)	(\$419)	\$18,340	(\$18,759)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 DECEMBER, 2020



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$5,668	\$10,000	(\$4,332)	\$69,477	\$200,000	(\$130,523)
Total Revenues	\$5,668	\$10,000	(\$4,332)	\$69,477	\$200,000	(\$130,523)
EXPENSES						
Salaries	\$4,891	\$4,890	(\$1)	\$51,843	\$51,820	(\$23)
Sales Commission	804	1,110	306	8,421	21,320	12,899
Sign Production	893	580	(313)	1,365	6,960	5,595
Promotion	0	1,000	1,000	0	1,000	1,000
Vehicle	485	370	(115)	5,611	4,440	(1,171)
Telephone	37	80	43	486	960	474
Advertising	275	300	25	3,905	3,600	(305)
Sign Installations	339	630	291	6,903	7,560	657
Entertainment	400	190	(210)	400	2,280	1,880
Advertising Software	360	360	0	4,320	4,320	0
Total Expenses	\$8,484	\$9,510	\$1,026	\$83,254	\$104,260	\$21,006
PROFIT / (LOSS)	(\$2,816)	\$490	(\$3,306)	(\$13,777)	\$95,740	(\$109,517)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$27,000	\$27,000	\$0
TOTAL PROFIT / (LOSS)	(\$566)	\$2,740	(\$3,306)	\$13,223	\$122,740	(\$109,517)

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	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,229	\$0	\$1,229	\$13,790	\$0	\$13,790
Government Grant	7,475	8,350	(875)	85,275	100,000	(14,725)
Total Revenues	\$8,704	\$8,350	\$354	\$99,065	\$100,000	(\$935)
EXPENSES						
Operators Salaries	\$5,976	\$5,720	(\$256)	\$68,076	\$66,040	(\$2,036)
Operations Salaries	0	0	0	0	0	0
Benefits	653	580	(73)	7,443	6,700	(743)
Diesel / Gas	1,230	1,180	(50)	12,026	12,980	954
Maintenance Expenses	1,023	1,130	107	11,072	13,040	1,968
Other	2,041	100	(1,941)	11,944	1,200	(10,744)
Total Expenses	\$10,923	\$8,710	(\$2,213)	\$110,562	\$99,960	(\$10,602)
Capital Debt Payment	\$1,800	\$1,800	\$0	\$21,600	\$21,600	\$0
PROFIT / (LOSS)	(\$4,019)	(\$2,160)	(\$1,859)	(\$33,096)	(\$21,560)	(\$11,536)
West # 1 (Mon) X 4	133			1,792		
East # 1 (Tue) X 5	82			734		
West # 2 (Wed) X 5	146			1,364		
East # 2 (Thu) X 5	131			1,312		
Bidgoods (Fri) X 3	121			1,567		
	613			6,769		

Riders Per Hour* 3.8

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2014-2020	5.0

^ Other costs consist of non-regular maintenance expenses & promo items

Tires	1,047
DEF resevoir	342
Module kit	468
Refurbish fuel tank	1,121
Radiator	416
Brochures	593
Headlamp assembly	393
Brake repairs	842
Replace yoke tubing and balance	741
Sensor	322
Filters	256
Exhaust sensor	210
Battery	254
Diagnose & repair sensor	1,198
Other	3,741
Total Other	11,944

ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 DECEMBER, 2020



KEY PERFORMANCE INDICATORS	12 MTHS	12 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2020	2019	2019	2018	2017	2016	2015
PASSENGERS PER HOUR	15.51	24.21	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	11.14	14.36	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	22.8%	32.7%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.43	26.68	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	2.20	1.87	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	34.86	46.40	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	10.59	6.44	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION
 KEY PERFORMANCE INDICATORS
 DECEMBER, 2020



KEY PERFORMANCE INDICATORS	12 MTHS	% of	12 MTHS	% of	TOTAL	% of								
	2020	Paid Trips	2019	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	Paid Trips	2016	Paid Trips	2015	Paid Trips
BUS TRIPS	52,523	61.6%	98,012	60.5%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	29,196	34.3%	58,085	35.8%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	81,719		156,097		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	3,516	4.1%	5,985	3.7%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	85,235		162,082		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	71,522	83.9%	70,239	43.3%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	12,618	14.8%	23,976	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

REVENUES

PASSENGER REVENUE		<u>2020</u>	<u>2019</u>	<u>Variance</u>
(\$286,149)	Cash Revenue	\$68,967	\$141,021	(\$72,054)
	10-Ride Passes	\$59,472	\$88,502	(\$29,030)
	Monthly Passes	\$69,430	\$242,780	(\$173,350)
	Other (double-rides, Go-Cards, etc)	\$3,132	\$6,120	(\$2,988)
	M-Card fees	\$1,518	\$4,421	(\$2,903)
	Credits / Discounts / Allocations	(\$2,049)	(\$4,475)	\$2,426
	Commission Paid	(\$1,179)	(\$2,811)	\$1,632
	Total Revenue	<u>\$199,291</u>	<u>\$475,558</u>	<u>(\$276,267)</u>

- ☆ **Government of NL declared a pulic health emergency related to COVID-19 on March 18, 2020.**
- ☆ Cash revenue down 51.0% from 2019 and cash ridership down 49.3%.
- ☆ 10-Ride pass revenue was down 32.8% from 2019. 10-Ride riders were down 32.3% while sales were down 32.9%
- ☆ Monthly pass revenue was down 71.4% from 2019. Monthly riders were down 63.2% while sales were down 71.9%
 NOTE: LIFT ridership and revenue not included in monthly pass comparative data for 2020.
- ☆ Ridership of 166,556 was 31% lower than 2019 (242,702) and 32.1% lower than budget (245,202).
 NOTE: There were 22 week days in 2020 and 20 last year.
- ☆ Avg fare of \$1.80 compared to \$1.96 in 2019 and \$1.98 budget (this is avg fare not including LIFT revenue or 55,461 rides on LIFT cards in December.
- ☆ Rides per pass ratio was 53.6 (LIFT passes not incl.) compared to 40.8 in 2019.
- ☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth	LIFT
2020	28.3%	17.5%	44.9%	9.2%
2019	25.9%	16.7%	57.5%	0.0%
2018	29.1%	16.8%	54.1%	0.0%
2017	30.8%	16.9%	52.3%	0.0%
2016	32.8%	16.2%	51.0%	0.0%

LOW INCOME PASS REVENUE ☆ Month 4 of program - 8,500 cards sent out. 4,488 active on December 31 - 55,461 rides this month.
 \$186,971

TRANSIT ADVERTISING REVENUE ☆ Sales bookings were lower than budgeted.
 (\$4,332) (See Transit Advertising statement for more information).

OTHER INCOME ☆ Other general miscellaneous receipts and interest earned less than budget.
 (\$4,303)

OPERATIONS DEPT

OPERATORS SALARIES (\$17,570)	☆ Two fewer shifts (75 vs 77) - Delayed FTN.	\$12,992
	☆ Overtime, stat pay, temp pay (net of docked time) higher than budget.	(\$29,751)
	☆ Weekly overshift less than budget.	\$1,320
	☆ Lower pay scale paid time less than budget.	\$718
	☆ Vacation weeks higher than budget (22 vs 20).	(\$2,598)
		<u>(\$17,319)</u>

OPERATIONS SALARIES ☆ One less supervisor due to delayed start of FTN. \$7,470
 \$7,588

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 DECEMBER, 2020



DIESEL FUEL EXPENSE \$41,166	☆ Budgeted Usage: 150,758 litres @ \$1.1600 /L ☆ Actual Usage: 141,078 litres @ \$0.9478 /L	\$174,880 (\$133,714) <hr/> \$41,166
	☆ Volume Variance: (150,758 - 141,078) @ \$1.16 /L ☆ Price Variance: 141,078 @ (\$1.16 - \$0.9478)	\$11,229 \$29,937 <hr/> \$41,166
	☆ Actual burn was 58.2 L / 100KM vs budget of 58.0 L / 100KM. ☆ Actual total KM was 243,805 vs budget of 261,689.	
ADVERTISING EXPENSE \$63,828	☆ Budget not fully utilized in 2020.	
COMMUNITY BUS EXPENSE (\$2,213)	☆ Bus maintenance costs higher than budget. (See <i>Community Bus statement for more information</i>).	
PROMOTIONS EXPENSE \$20,387	☆ Budget not fully utilized in 2020.	

MAINTENANCE DEPT

GARAGE SALARIES \$11,041	☆ Mechanic short for month - extra 1 budgeted for start of FTN. ☆ Planning supervisor at lower rate than budgeted. ☆ Apprentice @ 70% wage rate and back to school last week of year.	\$7,756 \$579 \$3,413 <hr/> \$11,747
WASH SALARIES (\$14,201)	☆ Three hires to increase bus cleanings - COVID-19.	(\$13,899)
SHOP TOOLS & EQUIPMENT (\$3,013)	☆ HEPPA Filter kit for DPF filter cleaning machine.	(\$3,080)
STOCK PARTS EXPENSE \$14,886	☆ Budget not fully utilized in 2020.	(\$1,658)
GARAGE EXPENSE \$7,516	☆ Budget not fully utilized in 2020.	
TIRE EXPENSE (\$14,196)	☆ Tire expenses continue to be higher than budgeted due to various issues, such as damage and wear beyond repair.	
BODY SHOP SUPPLIES \$14,773	☆ Budget not fully utilized in 2020.	

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 DECEMBER, 2020



BUS WASH EXPENSE \$4,198	☆ Budget not fully utilized in 2020.		
BUILDING & YARDS EXPENSE (\$9,432)	☆ Mini-split for computer server room - issues with high temperatures. ☆ Ramp repairs.		(\$7,316) (\$1,053) (\$8,369)
UTILITIES EXPENSE (\$12,904)	☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive water ☆ Messenger Drive water	BUDGET ACTUAL BUDGET ACTUAL	\$21,100 (\$35,192) \$1,500 (\$312) (\$12,904)
	☆ December billing had 264,000 kWh & 856 kVA & while last year had 324,000 kWh & 1,203 kVA ☆ Budget is a 3 yr rolling average - December consisting of 2016-2017-2018.		

FINANCE & HUMAN RESOURCES

PAYROLL TAXES (\$4,358)	☆ Payroll taxes on early retiring allowance payouts not budgeted.		
WORKERS COMPENSATION \$2,494	☆ Max contribution ceilings hit for more employees than budgeted.		
EMPLOYMENT INSURANCE \$5,651	☆ Max contribution ceilings hit for more employees than budgeted and earlier in December for others than budget (Payouts).		
EARLY RETIRING ALLOWANCE (\$222,292)	☆ Unbudgeted payout of accrued retiring allowances for employees who elected to receive it.		
CPP EXPENSE \$11,096	☆ Max contribution ceilings hit for most employees early in December.		
PENSION EXPENSE \$9,337	☆ Valuations filed in September increased ER rates to 181.2% for non-union (budget - 151.6%) and 127.9% for union (budget - 103.3%). ☆ More DC members than budgeted. ☆ Valuation required no increase to special payment for 2020.		(\$7,770) (\$5,173) \$22,280 \$9,337
COMPUTER EXPENSE (\$9,447)	☆ Google cloud user fees not budgeted in 2020. ☆ Mac Computer / 2 mini PC towers / monitors. ☆ Other miscellaneous expenses and some computers.		(\$1,311) (\$2,645) (\$5,491) (\$9,447)
OFFICE SUPPLIES EXPENSE \$14,919	☆ Budget not fully utilized in 2020.		

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 DECEMBER, 2020

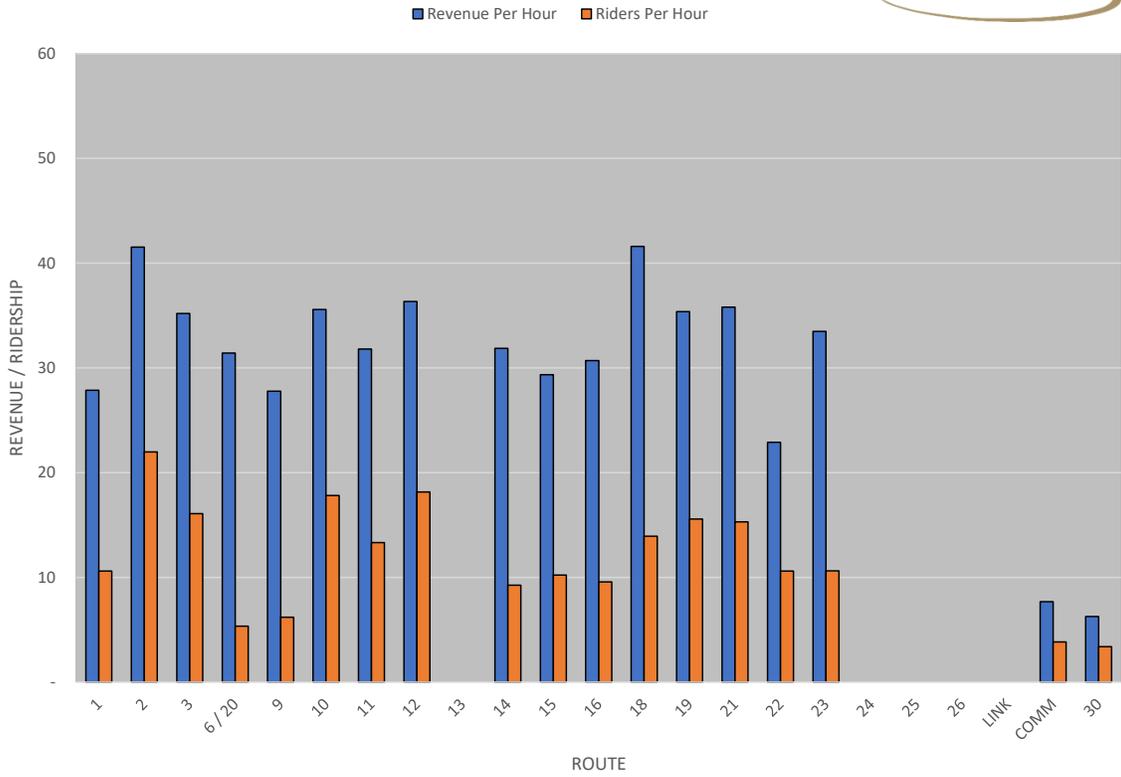


TRAINING EXPENSE \$36,600	☆ Budget not fully utilized in 2020.
FLEET INSURANCE (\$4,099)	☆ Renewal in November 2020 had a 37% increase in premium. We are part of the City of St. John's insurance renewal process.
MISCELLANEOUS EXPENSE \$4,361	☆ Christmas luncheon canceled. ☆ Miscellaneous bank charges and fees less than budget.
CAPITAL OUT OF REVENUE \$40,000	☆ Budget not used in 2020.
LOAN INTEREST EXPENSE \$8,271	☆ Lower total debt balance & lower interest rate than budget (1.47% vs 3.35%).
BANK LOAN PAYMENT (\$84,500)	☆ New debt payments for PTIF2 projects not started and none required for Transit Signal Priority. ☆ No debt payments needed on camera system or 2014 loader - paid off in December 2019. ☆ Additional \$100,000 paid on debt which will not be paid now in 2021 as budgeted.

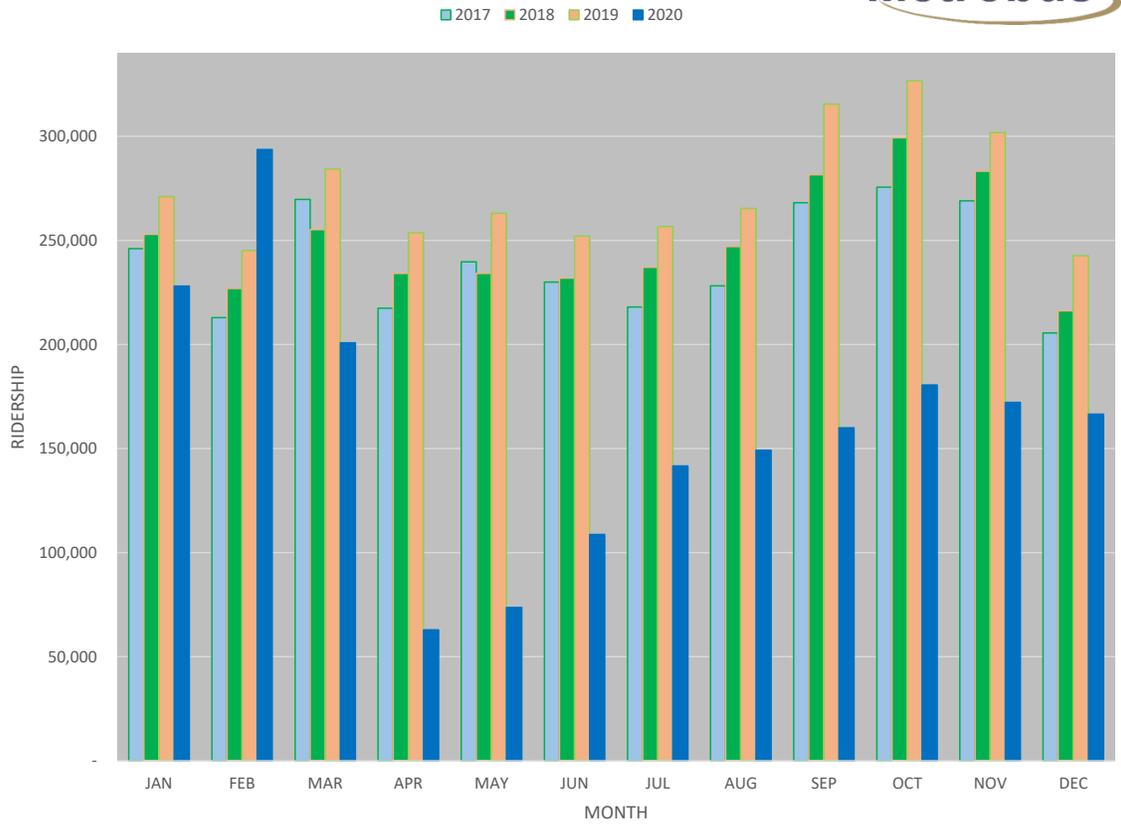
GOBUS

SJMC SUBSIDY (\$1,000,000)	☆ City reclaimed \$1,000,000 of projected surplus to help with City deficit for 2020.																											
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$9,281)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.																											
LOW INCOME PASS REVENUE \$12,529	☆ Month 4 of program - 301 active Go-Cards as of December 31.																											
MOUNT PEARL ADMIN FEE (\$15,910)	☆ Admin fee is billed as % of total costs - GOBUS costs down vs budget as third party assessments much lower than expected in 2020.																											
MVT SUBSIDY EXPENSE \$95,893	<table border="0"> <tr> <td>☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td>10,500 rides @ \$2.50</td> <td>\$26,250</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>11,200 rides @ \$27.06</td> <td>\$303,096</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>400 rides @ \$12.51</td> <td>\$5,004</td> </tr> <tr> <td></td> <td></td> <td>\$334,350</td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>5,947 rides @ \$2.50</td> <td>(\$15,505)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>8,015 rides @ \$27.06</td> <td>(\$218,486)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>357 rides @ \$12.51</td> <td>(\$4,466)</td> </tr> <tr> <td></td> <td></td> <td>(\$238,457)</td> </tr> <tr> <td></td> <td></td> <td>\$95,893</td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	10,500 rides @ \$2.50	\$26,250	☆ BUDGET - Ridership Subsidy:	11,200 rides @ \$27.06	\$303,096	☆ BUDGET - No Show Subsidy:	400 rides @ \$12.51	\$5,004			\$334,350	☆ ACTUAL - Credit to MVT for GO-Card usage:	5,947 rides @ \$2.50	(\$15,505)	☆ ACTUAL - Ridership Subsidy:	8,015 rides @ \$27.06	(\$218,486)	☆ ACTUAL - No Show Subsidy:	357 rides @ \$12.51	(\$4,466)			(\$238,457)			\$95,893
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		(\$238,457)																										
		\$95,893																										
PROFESSIONAL FEES \$180,075	☆ Third party assessments for 2020 ended up much lower than expected primarily due to impact of COVID-19.																											

REVENUE & RIDERSHIP PER HOUR



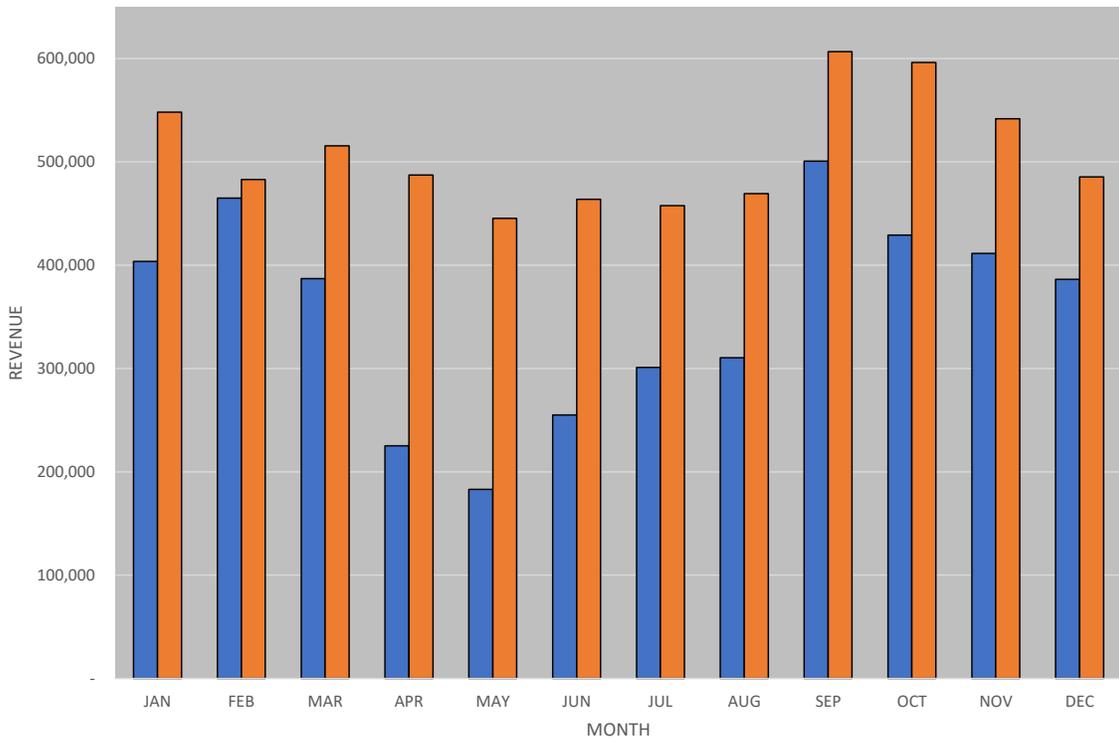
RIDERSHIP REPORT



REVENUE REPORT



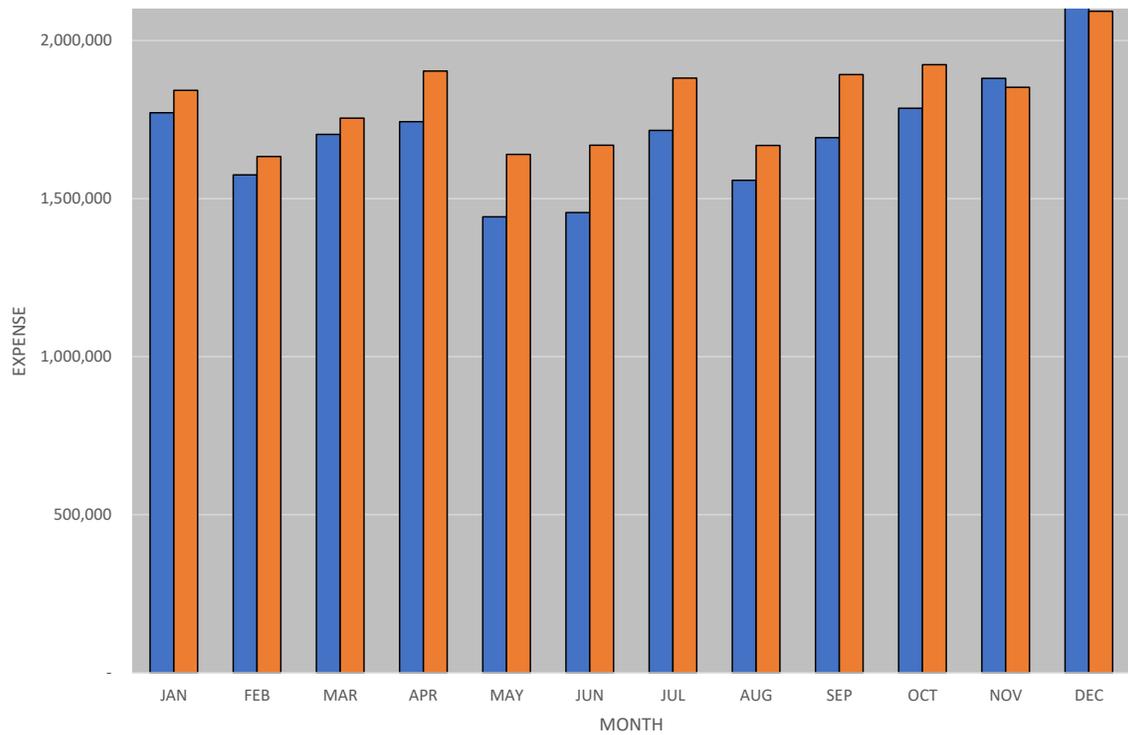
■ ACTUAL ■ BUDGET



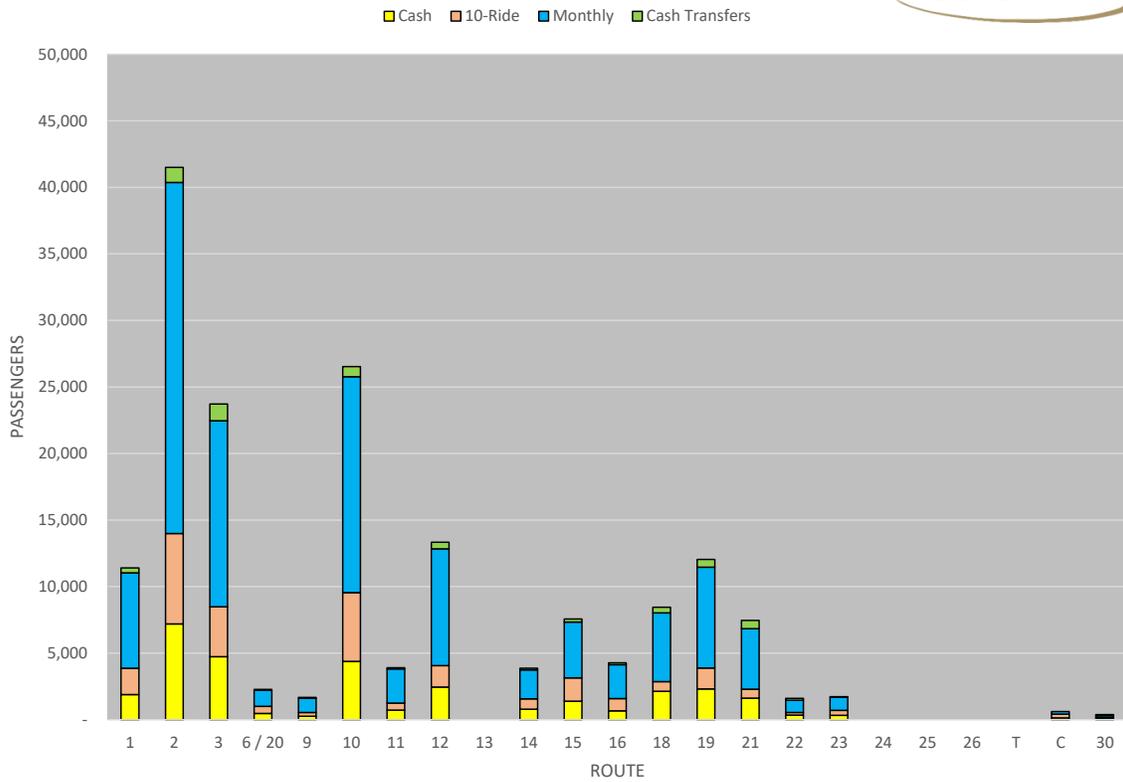
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,040.73		\$29,003.64	\$202,156.60	0.14	0.21
2	1,837.00		\$76,305.48	\$356,828.07	0.21	0.27
3	1,395.30		\$49,103.56	\$271,030.05	0.18	0.21
6	416.34		\$13,079.99	\$80,871.96	0.16	0.12
9	262.24		\$7,283.68	\$50,938.81	0.14	0.12
10	1,446.42		\$51,440.67	\$280,959.85	0.18	0.25
11	286.76		\$9,120.57	\$55,701.70	0.16	0.16
12	706.72		\$25,683.28	\$137,276.83	0.19	0.23
13	0.00		\$0.00	\$0.00		0.22
14	404.68		\$12,895.00	\$78,607.07	0.16	0.15
15	718.56		\$21,093.17	\$139,576.69	0.15	0.18
16	431.92		\$13,254.11	\$83,898.30	0.16	0.16
18	576.72		\$23,989.00	\$112,024.98	0.21	0.21
19	736.71		\$26,062.03	\$143,102.23	0.18	0.21
21	447.51	\$61,215.84	\$16,016.22	\$86,926.58	0.18	0.15
22	137.50	\$25,036.59	\$3,149.35	\$26,708.69	0.12	0.12
23	159.00		\$5,323.45	\$30,884.96	0.17	0.16
24	0.00		\$0.00	\$0.00		0.16
25	0.00		\$0.00	\$0.00		0.13
26	0.00		\$0.00	\$0.00		0.31
27	0.00	\$0.00	\$0.00	\$0.00		
28	160.18	\$7,475.00	\$1,228.50	\$12,723.00	0.10	0.10
30	107.26	\$23,243.74	\$670.92	\$20,834.72	0.03	0.04
	11,271.55	\$116,971.17	\$384,702.63	\$2,171,051.07	0.18	0.21

Cost / revenue hour (includes regular debt payments & special pension):

\$194.25

Total Expenses	\$1,979,384
Debt Interest	\$5,079
Debt Payment	\$195,000

