



St. John's
Transportation
Commission

December 31

2021

MONTHLY FINANCIAL STATEMENTS

Issued: JANUARY 19, 2022

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
DECEMBER, 2021



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,346,290	\$1,346,290	\$0	\$14,159,380	\$14,159,380	\$0
Passenger Revenue	281,202	256,570	24,632	3,004,633	2,820,000	184,633
Low Income Pass Revenue	186,173	199,500	(13,327)	1,965,046	2,100,000	(134,954)
Mt. Pearl Revenue	86,374	89,350	(2,976)	1,041,172	1,060,090	(18,918)
Paradise Revenue	23,520	23,520	0	280,367	275,110	5,257
Charter Revenue	785	0	785	7,623	43,400	(35,777)
Transit Advertising Revenue	8,530	12,250	(3,720)	162,846	227,000	(64,154)
Community Bus Revenue	4,164	0	4,164	64,865	0	64,865
PTIF Grant	0	0	0	0	0	0
Other Income	8,740	10,000	(1,260)	134,908	120,000	14,908
TOTAL REVENUE	\$1,945,778	\$1,937,480	\$8,298	\$20,820,840	\$20,804,980	\$15,860
OPERATIONS						
Operators Salaries	\$570,412	\$538,130	(\$32,282)	\$5,680,212	\$5,776,730	\$96,518
Salaries Operations	123,412	124,350	938	1,259,928	1,305,730	45,802
Diesel Fuel	197,265	150,000	(47,265)	1,936,742	1,687,480	(249,262)
Company Vehicles	1,864	3,230	1,366	30,296	37,400	7,104
Licenses	4,900	4,900	0	66,699	66,750	51
Communications Expense	1,929	2,230	301	27,381	26,760	(621)
Miscellaneous	1,906	460	(1,446)	16,738	8,840	(7,898)
Uniforms & Clothing	5,863	5,720	(143)	70,299	69,840	(459)
Advertising Expense	26,108	81,870	55,762	65,876	135,590	69,714
Bus Charter Expense	759	100	(659)	6,811	24,950	18,139
Park & Ride Shuttle Expense	0	0	0	8,391	0	(8,391)
Transit Advertising Expense	10,082	9,510	(572)	99,473	103,280	3,807
Community Bus Expense	9,710	0	(9,710)	110,999	0	(110,999)
Promotions Expense	2,960	11,680	8,720	34,006	87,460	53,454
Registration & Membership	341	630	289	20,157	26,580	6,423
Schedules & Transfers	1,138	1,250	112	17,570	15,800	(1,770)
TOTAL OPERATIONS	\$958,649	\$934,060	(\$24,589)	\$9,451,578	\$9,373,190	(\$78,388)
MAINTENANCE						
Garage Salaries	\$218,510	\$220,330	\$1,820	\$2,321,285	\$2,305,770	(\$15,515)
Wash Salaries	32,601	45,580	12,979	396,954	449,390	52,436
Shop Tools & Equipment	344	1,150	806	17,670	19,500	1,830
Stock Parts	63,200	48,250	(14,950)	817,592	685,000	(132,592)
Garage Expense	5,603	14,990	9,387	82,572	89,160	6,588
Bus Lubricants	9,461	1,150	(8,311)	124,098	104,600	(19,498)
Tire Expense	12,935	7,800	(5,135)	108,470	105,000	(3,470)
Body Shop Supplies	(40)	9,800	9,840	1,606	24,950	23,344
Bus Wash	718	5,230	4,512	14,354	19,740	5,386
Building & Yards	132,430	23,260	(109,170)	263,799	154,650	(109,149)
Utilities	30,233	22,500	(7,733)	318,805	375,700	56,895

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
DECEMBER, 2021



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	3,524	3,100	(424)	41,518	45,500	3,982
Bus Stop & Shelters	2,524	8,050	5,526	43,758	47,500	3,742
Janitorial & Sanitation	3,182	3,550	368	41,665	42,600	935
Farebox Repairs	1,395	1,300	(95)	17,639	16,200	(1,439)
TOTAL MAINTENANCE	\$516,620	\$416,040	(\$100,580)	\$4,611,785	\$4,485,260	(\$126,525)
FINANCE & ADMINISTRATION						
Administration Salaries	\$86,289	\$87,460	\$1,171	\$914,683	\$913,120	(\$1,563)
Employer's Payroll Tax	22,163	20,600	(1,563)	223,810	219,430	(4,380)
Sick Leave	19,000	19,000	0	228,000	228,000	0
Worker's Compensation	6,794	3,620	(3,174)	142,492	132,800	(9,692)
Employment Insurance	3,651	1,550	(2,101)	181,453	178,830	(2,623)
Group Insurance	45,869	56,280	10,411	585,490	711,680	126,190
Retiring Allowance Expense	3,600	3,600	0	43,200	43,200	0
CPP Expense	11,594	9,120	(2,474)	444,207	430,950	(13,257)
Pension Expense	142,591	170,180	27,589	1,578,692	1,829,910	251,218
Audit & Legal Fees	2,000	4,000	2,000	32,656	34,200	1,544
Telephone Expense	3,349	2,810	(539)	30,639	31,320	681
Computer Expense	30,594	14,510	(16,084)	230,534	210,910	(19,624)
Office Supplies Expense	5,572	10,750	5,178	61,105	77,780	16,675
Travel Expense	0	0	0	0	22,260	22,260
Training Expense	4,000	12,000	8,000	29,701	48,750	19,049
Fleet Insurance Expense	36,163	35,570	(593)	414,316	408,040	(6,276)
General Insurance Expense	5,542	6,530	988	63,822	78,360	14,538
Miscellaneous Expense	3,325	9,860	6,535	53,805	54,920	1,115
Capital Out of Revenue	40,452	0	(40,452)	71,883	40,000	(31,883)
TOTAL FINANCE & ADMIN.	\$472,548	\$467,440	(\$2,634)	\$5,330,488	\$5,694,460	\$363,972
Total Expenses	\$1,947,817	\$1,817,540	(\$130,277)	\$19,393,851	\$19,552,910	\$159,059
NET BEFORE DEBT	(\$2,039)	\$119,940	(\$121,979)	\$1,426,989	\$1,252,070	\$174,919
DEBT CHARGES						
Loan Interest Expense	4,074	6,240	2,166	\$54,280	\$71,770	\$17,490
Bank Loan Payment	389,000	113,700	(275,300)	1,395,000	1,180,300	(214,700)
TOTAL SURPLUS/(COST) OF SERVICE	(\$395,113)	\$0	(\$395,113)	(\$22,291)	\$0	(\$22,291)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
DECEMBER, 2021



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$287,450	\$287,450	\$0	\$3,437,070	\$3,437,070	\$0
Passenger Revenue	8,705	14,000	(5,295)	128,782	198,100	(69,318)
Low Income Pass Revenue	13,327	0	13,327	135,757	0	135,757
Mount Pearl Admin	4,875	5,950	(1,075)	78,121	76,650	1,471
Government Grant	7,875	7,600	275	94,500	94,500	0
TOTAL REVENUE	\$322,232	\$315,000	\$7,232	\$3,874,230	\$3,806,320	\$67,910
EXPENSES						
MVT Subsidy	\$254,754	\$269,250	\$14,496	\$2,952,103	\$3,216,710	\$264,607
Administration Salaries	15,891	13,370	(2,521)	154,346	138,960	(15,386)
Employer's Payroll Tax	319	270	(49)	3,098	2,760	(338)
Worker's Compensation	233	190	(43)	2,262	1,960	(302)
Employment Insurance	155	300	145	2,613	3,120	507
Group Insurance	389	240	(149)	3,930	2,450	(1,480)
CPP Expense	353	730	377	6,302	7,560	1,258
Pension Expense	936	800	(136)	9,426	8,310	(1,116)
Professional Fees	443	7,540	7,097	27,693	90,480	62,787
Telephone Expense	314	360	46	4,101	4,320	219
Computer Expense	14,059	2,300	(11,759)	147,417	87,880	(59,537)
Office Supplies Expense	89	250	161	2,770	3,000	230
Promotions Expense	82	310	228	1,403	3,720	2,317
Travel Expense	0	0	0	0	5,000	5,000
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	4,460	2,920	(1,540)	54,167	32,850	(21,317)
TOTAL EXPENSE	\$292,477	\$298,830	\$6,353	\$3,371,631	\$3,609,080	\$237,449
NET BEFORE DEBT	\$29,755	\$16,170	\$13,585	\$502,599	\$197,240	\$305,359
DEBT CHARGES						
Loan Interest Expense	155	170	15	\$2,923	\$3,240	\$317
Bank Loan Payment	16,000	16,000	0	194,000	194,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$13,600	\$0	\$13,600	\$305,676	\$0	\$305,676

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,057	5,376	319	65,456	64,264	(1,192)
TAXI TRIPS *	3,215	3,584	369	31,768	42,839	11,071
TOTAL TRIPS	8,272	8,960	688	97,224	107,103	9,879

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	-39.68%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	-56.09%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	-57.65%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	-39.32%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	-31.71%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	-24.57%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%	-24.94%
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%	-22.33%
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%	-22.47%
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%	-23.16%
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%	-14.58%
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%	-21.08%
Year-to-date	<u>2,880,115</u>	<u>69.66%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>	<u>-40.88%</u>	<u>2,258,870</u>	<u>16.57%</u>	<u>-31.09%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		
Weekdays	251		252		250		241		252		
Saturdays	50		52		52		49		51		
Sundays	53		50		52		50		51		
No Service	3		3		3		18		3		
Stats	8		8		8		8		8		
	365		365		365		366		365		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2021



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	Percentage change 2019/2021
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	-38.07%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	-58.66%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	-59.82%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	-41.45%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	-33.77%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	-27.72%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%	-28.01%
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%	-25.75%
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%	-24.44%
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%	-24.77%
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%	-15.69%
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%	-20.38%
Year-to-date	<u>2,548,736</u>	70.57%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>	-40.61%	<u>1,744,321</u>	3.21%	-38.70%
Total Year	<u>2,548,736</u>	-2.66%	<u>2,631,008</u>	3.23%	<u>2,845,618</u>	8.16%	<u>1,690,116</u>		<u>1,911,827</u>		

	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$22,177	\$17,033	\$5,144	\$231,983	\$189,808	\$42,175
City of Mount Pearl Billing	86,374	89,350	(2,976)	1,041,172	1,060,090	(18,918)
Total Revenue	\$108,551	\$106,383	\$2,168	\$1,273,155	\$1,249,898	\$23,257
*Less Variable Expenses						
Operating Expenses	\$55,239	\$48,216	(\$7,023)	\$563,264	\$537,943	(\$25,321)
Maintenance Expenses	21,047	19,919	(1,128)	242,386	226,939	(15,447)
Finance & Admin. Expenses	15,615	16,608	993	211,251	218,468	7,217
Total Expenses	\$91,901	\$84,743	(\$7,158)	\$1,016,901	\$983,350	(\$33,551)
Total Overhead Contribution	\$16,650	\$21,640	(\$4,990)	\$256,254	\$266,548	(\$10,294)
Mount Pearl Kilometers	15,507.3	15,201.7	305.6	181,879.4	178,611.9	3,267.4
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour^ - Route 21	16.0					
Riders Per Hour^ - Route 22	12.0					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2015-2021	18.5	14.8				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 DECEMBER, 2021



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,003	\$918	\$85	\$12,494	\$11,598	\$896
Town of Paradise Billing	23,520	23,520	0	280,367	275,110	5,257
Total Revenue	\$24,523	\$24,438	\$85	\$292,861	\$286,708	\$6,153
*Less Variable Expenses						
Operating Expenses	\$12,479	\$11,079	(\$1,400)	\$130,873	\$123,393	(\$7,480)
Maintenance Expenses	4,755	4,577	(178)	56,326	52,056	(4,270)
Finance & Admin. Expenses	3,528	3,816	288	49,189	50,112	923
Total Expenses	\$20,762	\$19,472	(\$1,290)	\$236,388	\$225,561	(\$10,827)
Total Overhead Contribution	\$3,761	\$4,966	(\$1,205)	\$56,473	\$61,147	(\$4,674)
Paradise Kilometers	3,503.3	3,493.0	10.3	41,837.3	40,973.2	864.1
Cost per Kilometer	\$7.00	\$7.00		\$7.00	\$7.00	
Riders Per Hour*	4.3					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2016-2021	6.2					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$785	\$0	\$785	\$7,623	\$43,400	(\$35,777)
Total Revenue	\$785	\$0	\$785	\$7,623	\$43,400	(\$35,777)
EXPENSES						
Operators Salary Expense	\$402	\$0	(\$402)	\$3,785	\$13,580	\$9,795
Operation's Salaries Expense	100	100	0	310	1,800	1,490
Diesel Fuel Expense	144	0	(144)	1,033	1,820	787
Maintenance Expenses *	113	0	(113)	1,682	7,000	5,318
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$759	\$100	(\$659)	\$6,810	\$24,850	\$18,040
PROFIT / (LOSS)	\$26	-\$100	\$126	\$813	\$18,550	(\$17,737)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 DECEMBER, 2021



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$5,590	\$10,000	(\$4,410)	\$133,766	\$200,000	(\$66,234)
Total Revenues	\$5,590	\$10,000	(\$4,410)	\$133,766	\$200,000	(\$66,234)
EXPENSES						
Salaries	\$4,891	\$4,890	(\$1)	\$50,864	\$50,840	(\$24)
Sales Commission	706	1,110	404	14,706	21,320	6,614
Sign Production	1,073	580	(493)	4,795	6,960	2,165
Promotion	0	1,000	1,000	87	1,000	913
Vehicle	485	370	(115)	5,820	4,440	(1,380)
Telephone	42	80	38	678	960	282
Advertising	1,486	300	(1,186)	9,950	3,600	(6,350)
Sign Installations	594	630	36	7,808	7,560	(248)
Entertainment	445	190	(255)	445	2,280	1,835
Advertising Software	360	360	0	4,320	4,320	0
Total Expenses	\$10,082	\$9,510	(\$572)	\$99,473	\$103,280	\$3,807
PROFIT / (LOSS)	(\$4,492)	\$490	(\$4,982)	\$34,293	\$96,720	(\$62,427)
Contra Transit Advertising Revenue	\$2,940	\$2,250	\$690	\$29,080	\$27,000	\$2,080
TOTAL PROFIT / (LOSS)	(\$1,552)	\$2,740	(\$4,292)	\$63,373	\$123,720	(\$60,347)

	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,364	\$0	\$1,364	\$14,865	\$0	\$14,865
Government Grant	2,800	0	2,800	50,000	0	50,000
Total Revenues	\$4,164	\$0	\$4,164	\$64,865	\$0	\$64,865
EXPENSES						
Operators Salaries	\$5,976	\$0	(\$5,976)	\$67,556	\$0	(\$67,556)
Operations Salaries	0	0	0	0	0	0
Benefits	665	0	(665)	7,525	0	(7,525)
Diesel / Gas	1,774	0	(1,774)	19,064	0	(19,064)
Maintenance Expenses	1,255	0	(1,255)	13,677	0	(13,677)
Other	40	0	(40)	3,177	0	(3,177)
Total Expenses	\$9,710	\$0	(\$9,710)	\$110,999	\$0	(\$110,999)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$5,546)	\$0	(\$5,546)	(\$46,134)	\$0	(\$46,134)
West # 1 (Mon) X 4	142			1,671		
East # 1 (Tue) X 4	62			962		
West # 2 (Wed) X 5	205			1,731		
East # 2 (Thu) X 5	111			1,214		
Bidgoods (Fri) X 5	169			1,884		
	689			7,462		

Riders Per Hour* 4.1

* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2014-2021	4.8

^ Other costs consist of non-regular maintenance expenses & promo items

Magnet Latch	26
Batteries	289
Shaft for bus	294
Circulator pump	327
Fuel Lines	348
DEF line & labour	514
Tires	369
Brochures	561
Other	449

Total Other 3,177

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
DECEMBER, 2021



KEY PERFORMANCE INDICATORS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	2021	2020	2019	2018	2017	2016
PASSENGERS PER HOUR	17.17	15.51	24.21	22.08	21.47	22.12
ENERGY EFFIC. (Diesel / Rev Hours)	14.72	11.14	14.36	14.49	12.12	11.07
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	26.9%	22.8%	32.7%	31.2%	33%	30%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.39	30.43	26.68	25.59	25.06	25.88
AVERAGE FARE (Low Income Pass incl.)	2.20	2.20	1.87	1.92	1.95	1.76
OPERATING REVENUE / HOUR	39.50	34.86	46.40	43.80	43.47	40.87
TOTAL COST PER RIDER	9.23	10.59	6.44	6.97	6.99	6.95

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
DECEMBER, 2021



KEY PERFORMANCE INDICATORS	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	TOTAL	% of	
	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2018	Paid Trips	2017	2016	Paid Trips	
BUS TRIPS	65,456	64.3%	52,523	61.6%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%
TAXI TRIPS	31,768	31.2%	29,196	34.3%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%
TOTAL TRIPS	97,224		81,719		156,097		141,840		121,878		108,411	
NO SHOWS	4,499	4.4%	3,516	4.1%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%
TOTAL PAID TRIPS	101,723		85,235		162,082		148,672		129,352		116,816	
CANCELLATIONS	48,379	47.6%	71,522	83.9%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%
GOBUS rides on METROBUS	18,254	17.9%	12,618	14.8%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%

REVENUES

PASSENGER REVENUE		<u>2021</u>	<u>2019</u>	<u>Variance</u>
\$24,632	Cash Revenue	\$74,695	\$141,021	(\$66,326)
	10-Ride Passes	\$71,973	\$88,502	(\$16,529)
	Monthly Passes	\$130,909	\$242,780	(\$111,871)
	Other (double-rides, Go-Cards, etc)	\$5,234	\$6,120	(\$886)
	M-Card fees	\$2,692	\$4,421	(\$1,729)
	Credits / Discounts / Allocations	(\$2,608)	(\$4,475)	\$1,867
	Commission Paid	(\$1,693)	(\$2,811)	\$1,118
	Total Revenue	<u>\$281,202</u>	<u>\$475,558</u>	<u>(\$194,356)</u>

☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆ Cash revenue down 47% from 2019 while cash ridership down 41%.

☆ 10-Ride pass revenue was down 18% from 2019. 10-Ride riders were down 21% & sales were down 19%.

☆ Monthly pass revenue was down 46% from 2019. Monthly riders were down 50% & sales were down 46%.

NOTE: LIFT ridership and revenue not included in monthly pass comparative data.

☆ Ridership of 191,536 was 21% lower than 2019 (242,702) and 6.7% lower than budget (205,370).

NOTE: There were 23 week days in 2021 and 20 in 2019.

☆ Avg fare (Incl. LIFT) of \$2.44 compared to \$1.96 in 2019 and \$2.22 budget.

☆ Rides per pass ratio was 17.1 (LIFT passes incl.) compared to 19.5 in 2020, and 40.8 in 2019.

☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2021	18.4%	16.3%	34.3%	30.9%
2020	28.3%	17.5%	44.9%	9.2%
2019	25.9%	16.7%	57.5%	0.0%
2018	29.1%	16.8%	54.1%	0.0%
2017	30.8%	16.9%	52.3%	0.0%
2016	32.8%	16.2%	51.0%	0.0%

LOW INCOME PASS REVENUE (\$13,327) ☆ Month 16 of program - 5,332 active cards at end of month - 54,274 rides this month.
 ☆ Variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE (\$2,976) ☆ Ridership revenues higher than budget due Low Income Pass allocation, thus lower subsidy required
 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE (\$3,720) ☆ Sales booked for the month were lower than budget.
 (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE \$4,164 ☆ Service not budgeted due to lack of committed Government funding. Funding was received in
 April - \$50,000 for the full year.
 (See Community Bus statement for more information).

OPERATIONS DEPT

OPERATORS SALARIES (\$32,282)	☆ More operator hours at lower pay scale than budgeted.	\$6,601
	☆ Vacation weeks higher than budget (25 vs 20).	(\$6,496)
	☆ Overtime, union bus., stat & temps (net of docked time) higher than budget.	(\$32,739)
		<u>(\$32,634)</u>

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 DECEMBER, 2021



DIESEL FUEL EXPENSE (\$47,265)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 154,639 litres @ \$0.9700 /L ☆ Actual Usage: 152,058 litres @ \$1.2973 /L 	\$150,000 (\$197,265) <hr/> (\$47,265)
	<ul style="list-style-type: none"> ☆ Volume Variance: (154,639 - 152,058) @ \$0.97 /L ☆ Price Variance: 154,569 @ (\$0.97 - \$1.3083) 	\$2,504 (\$49,769) <hr/> (\$47,265)
	<ul style="list-style-type: none"> ☆ Actual burn was 60.6 L / 100KM vs budget of 59.5 L / 100KM. ☆ Actual total KM was 253,500 vs budget of 259,905. 	
ADVERTISING EXPENSE \$55,762	<ul style="list-style-type: none"> ☆ Annual budget not fully used. 	
COMMUNITY BUS EXPENSE (\$9,710)	<ul style="list-style-type: none"> ☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information). 	
PROMOTIONS EXPENSE \$8,720	<ul style="list-style-type: none"> ☆ Air miles awarded less than budget. ☆ Awards lunch, post-secondary reimbursement & misc less than budget. 	\$2,607 \$6,113 <hr/> \$8,720

MAINTENANCE DEPT

WASH SALARIES \$12,979	<ul style="list-style-type: none"> ☆ One wash utility employee on unpaid leave. ☆ Two extra COVID cleaners vs 3 budget. ☆ Overtime, stat pay & floaters less than budget. 	\$5,232 \$4,710 \$2,410 <hr/> \$12,352
STOCK PARTS EXPENSE (\$14,950)	<ul style="list-style-type: none"> ☆ Fuel Pump bus 1207 ☆ Rear axle & valve bus 0151 ☆ Other Inventory parts & external parts higher than budget. 	(\$3,261) (\$8,432) (\$3,257) <hr/> (\$14,950)
GARAGE EXPENSE \$9,387	<ul style="list-style-type: none"> ☆ Budget not fully used. 	
BUS LUBRICANTS (\$8,311)	<ul style="list-style-type: none"> ☆ Required lubricants were higher than budget. ☆ Transmission fluid had to be sourced from new supplier for latter part of 2021 at higher price as normal supplier got out of the business of providing it. 	
TIRE EXPENSE (\$5,135)	<ul style="list-style-type: none"> ☆ Additional tires bought up - shortage of tires from supplier. 	
BODY SHOP SUPPLIES \$9,840	<ul style="list-style-type: none"> ☆ Budget not fully used. 	
BUS WASH SUPPLIES \$4,512	<ul style="list-style-type: none"> ☆ Budget not fully used. 	

ST. JOHN'S TRANSPORTATION COMMISSION
 BUDGET VARIANCES (CONTINUED...)
 DECEMBER, 2021



BUILDING & YARDS	☆ 36 Drums of glycol to replenish building piping.		(\$97,724)
(\$109,170)	☆ Ramp recalls and inspections.		(\$12,827)
			(\$110,551)

UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$21,000
(\$7,733)	☆ Messenger Drive electricity	ACTUAL	(\$29,400)
	Messenger Drive water	BUDGET	\$1,500
	Messenger Drive water	ACTUAL	(\$833)
			(\$7,733)

- ☆ Current billing had 216,300 kWh & 1,463 kVA & while last year had 264,000 kWh & 856 kVA
 ☆ Budget is a 3 yr rolling average - October consisting of 2017-2018-2019.

BUS STOPS & SHELTERS	☆ Budget not fully used.
\$5,526	

FINANCE & HUMAN RESOURCES

WORKERS COMPENSATION	☆ Contributions ceilings budgeted earlier than actually met for some employees - newer hires.
(\$3,174)	

EMPLOYMENT INSURANCE	☆ Contributions ceilings budgeted earlier than actually met for some employees - newer hires.
(\$2,101)	

GROUP INSURANCE EXPENSE	☆ December 2020 renewal was finalized with an overall decrease in premiums, but we had budgeted an 8% increase based on early feedback from Mercer on potential increases.
\$10,411	

CPP EXPENSE	☆ Contributions ceilings budgeted earlier than actually met for some employees - newer hires.
(\$2,474)	

PENSION EXPENSE	☆ ER rates increased to 144.9 from 127.9 for U & 195.0 from 181.2 for N-U - raising overall costs.
\$27,589	☆ More members in the DC plan than budgeted - lowering total costs.
	☆ Special pension payment required is less than budget (\$22,280 less).

AUDIT & LEGAL FEES	☆ Full budget not utilized.
\$2,000	

COMPUTER EXENSE	☆ Cloud hosting fees Oct-Dec PIM Account based system - not budgeted.	(\$6,257)
(\$16,084)	☆ Additional shortcode text credits for use in 2022.	(\$3,129)
	☆ Account based system support fees & Bell related fees not budgeted.	(\$1,078)
	☆ Other miscellaneous amounts higher than budget.	(\$5,620)
		(\$16,084)

OFFICE SUPPLIES EXPENSE	☆ Budget not fully used.
\$5,178	

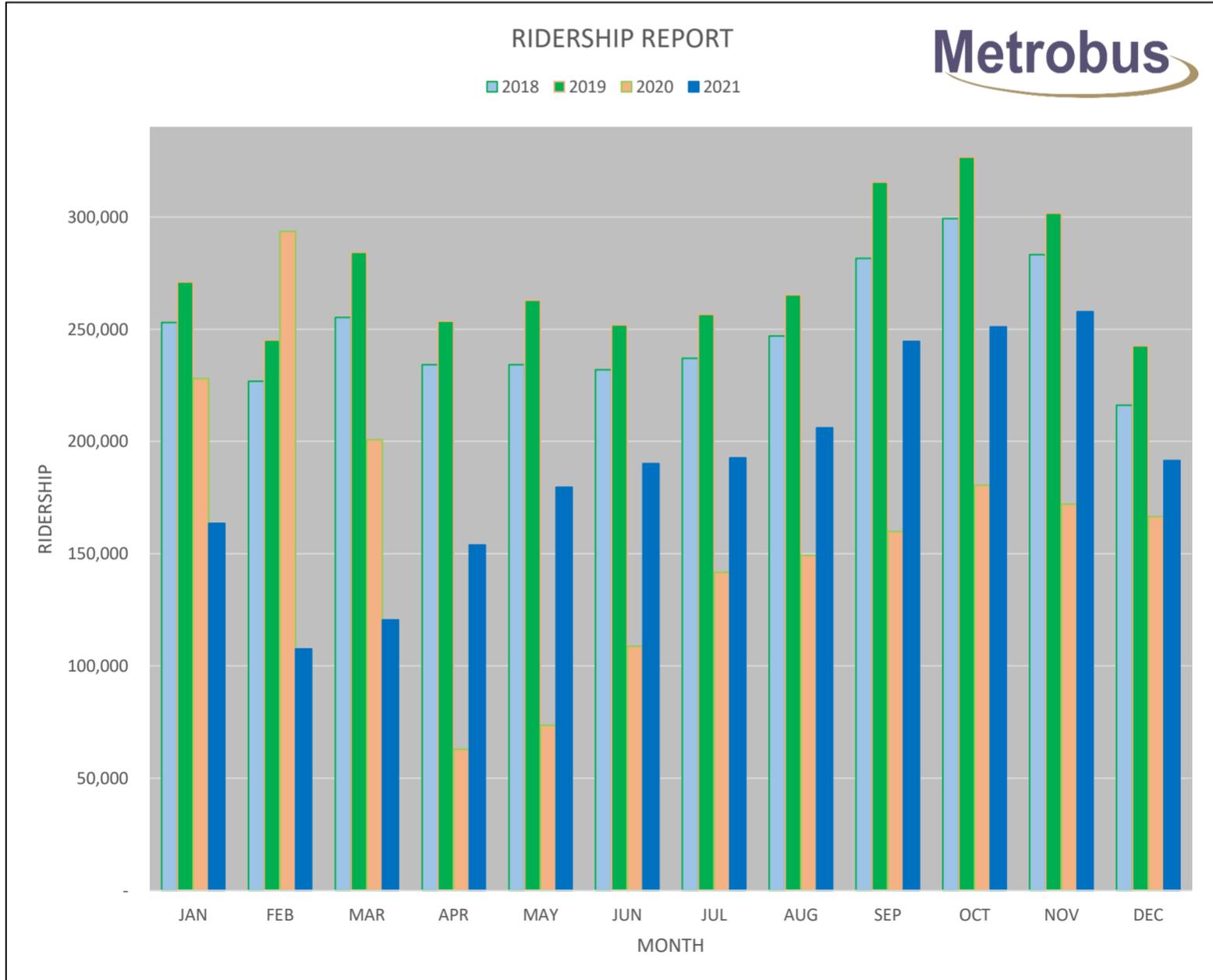
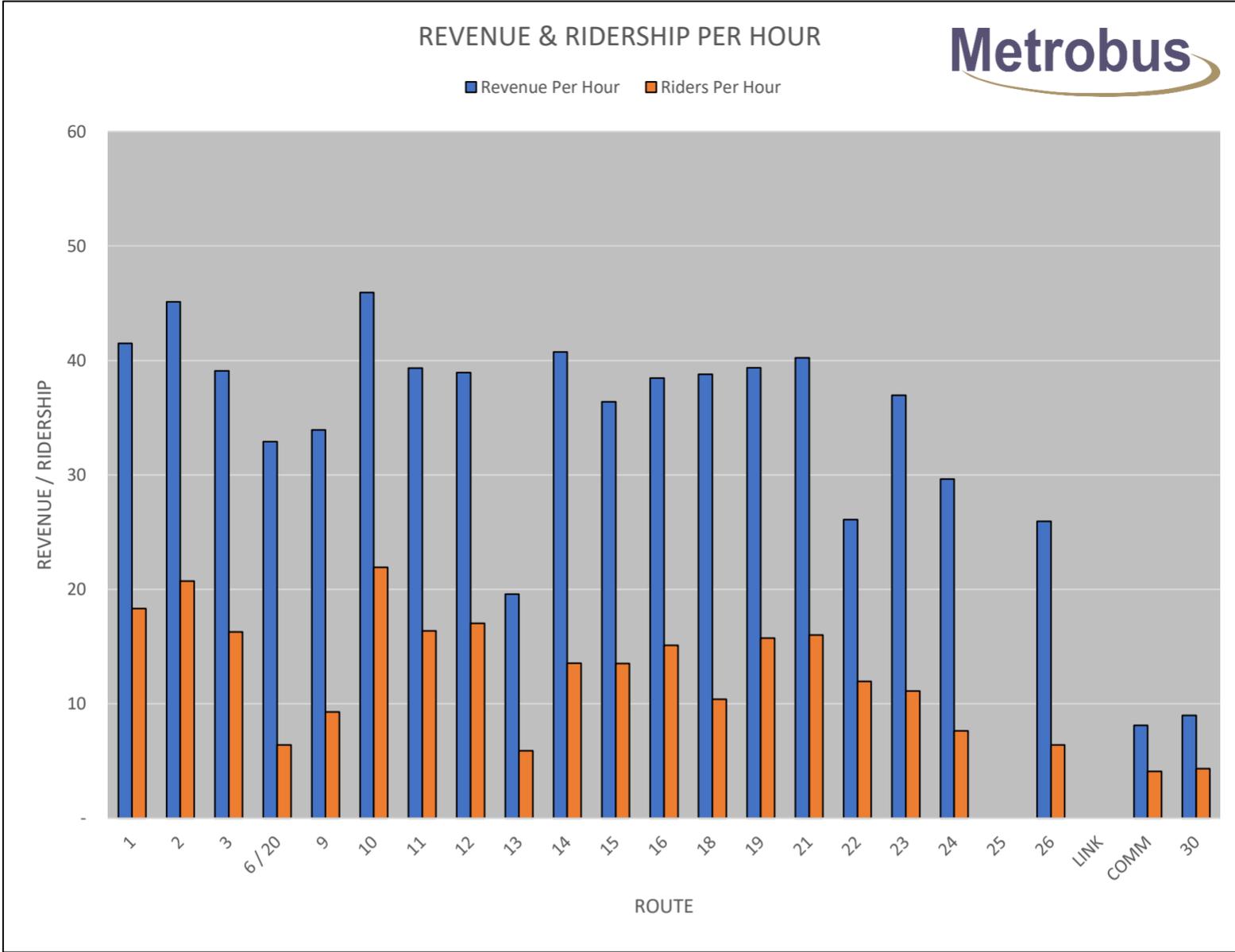
ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
DECEMBER, 2021



TRAINING EXPENSE \$8,000	☆ Budget not fully used.	
MISCELLANEOUS EXPENSE \$6,535	☆ Budget not fully used.	
CAPITAL OUT OF REVENUE (\$40,452)	☆ LED Lighting Project - first delivery of goods for installation.	(\$40,452)
INTEREST EXPENSE \$2,166	☆ Debt total and interest rate both lower than budget.	
BANK LOAN PAYMENT (\$275,300)	☆ (1) Account based PIM debt, (2) debt for accessibility app, and (3) debt for Avalon Mall shelters not yet taken. ☆ Extra \$75,000 payment made on the 2012 buses and an extra \$214,000 payment made on the 2014 buses during the month.	

GOBUS

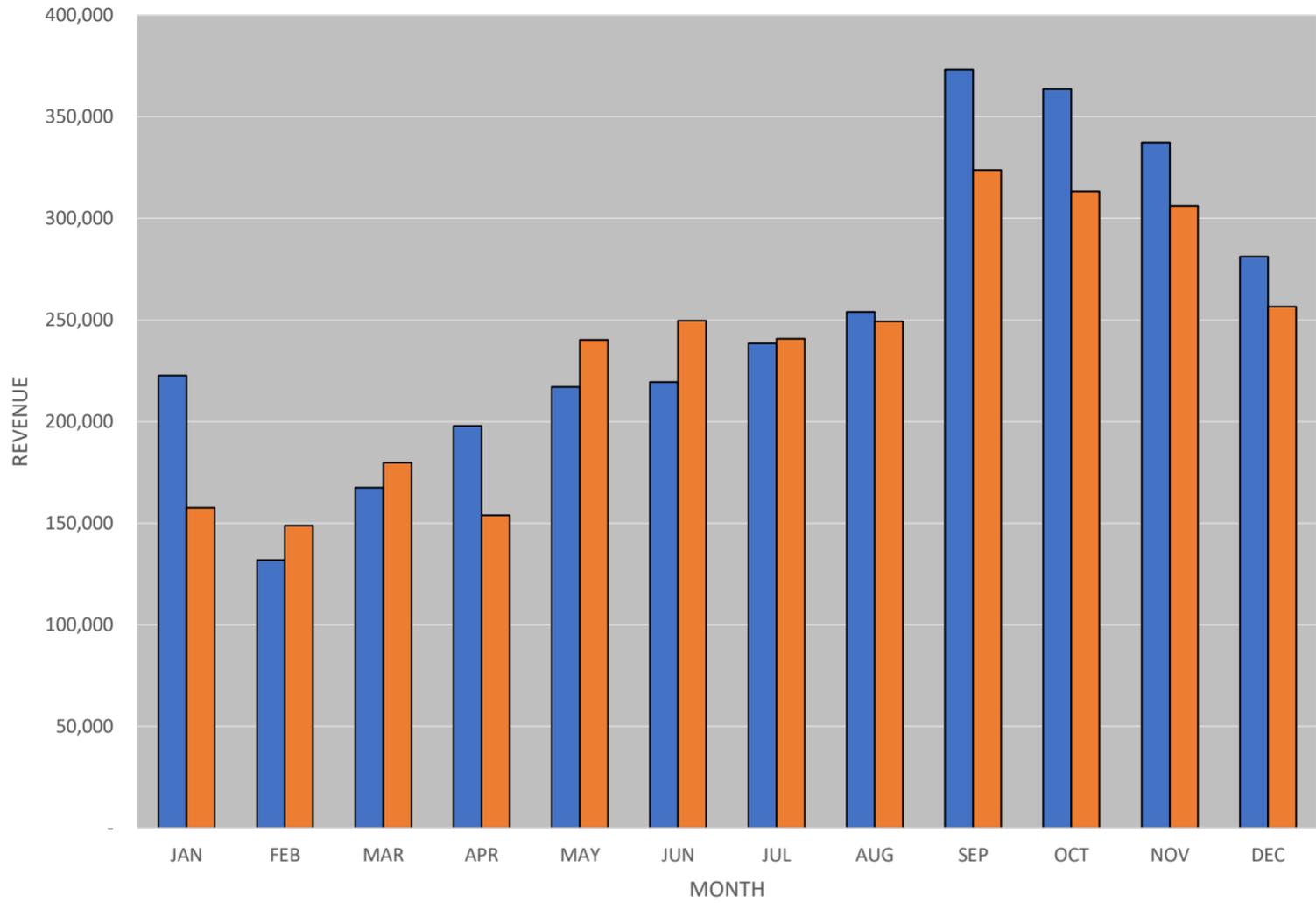
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$5,295)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.	
LOW INCOME PASS REVENUE \$13,327	☆ Month 16 - 382 active Go-Cards at the end of the month representing 6.8% of all active LIFT cards.	
MVT SUBSIDY EXPENSE \$14,496	☆ BUDGET - Credit to MVT for GO-Card usage: 8,400 rides @ \$2.50 ☆ BUDGET - Ridership Subsidy: 8,960 rides @ \$27.26 ☆ BUDGET - No Show Subsidy: 320 rides @ \$12.51	\$21,000 \$244,247 \$4,003 <u>\$269,250</u>
	☆ ACTUAL - Credit to MVT for GO-Card usage: 8,084 rides @ \$2.50 ☆ ACTUAL - Ridership Subsidy: 8,272 rides @ \$27.26 ☆ ACTUAL - No Show Subsidy: 612 rides @ \$12.51	(\$21,076) (\$226,023) (\$7,656) <u>(\$254,755)</u> <u>\$14,496</u>
ADMINISTRATION SALARIES (\$2,521)	☆ Commerce student not budgeted. ☆ IT Support actual hours higher than budget.	(\$1,791) (\$375) <u>(\$2,166)</u>
PROFESSIONAL FEES \$7,097	☆ Third party assessments of 5 far less than budget.	
COMPUTER EXPENSE (\$11,759)	☆ VIA fees for December - estimate . Invoice not received. ☆ Bell Mobility fees higher than budget (new system not budgeted).	(\$10,719) (\$1,106) <u>(\$11,825)</u>



REVENUE REPORT



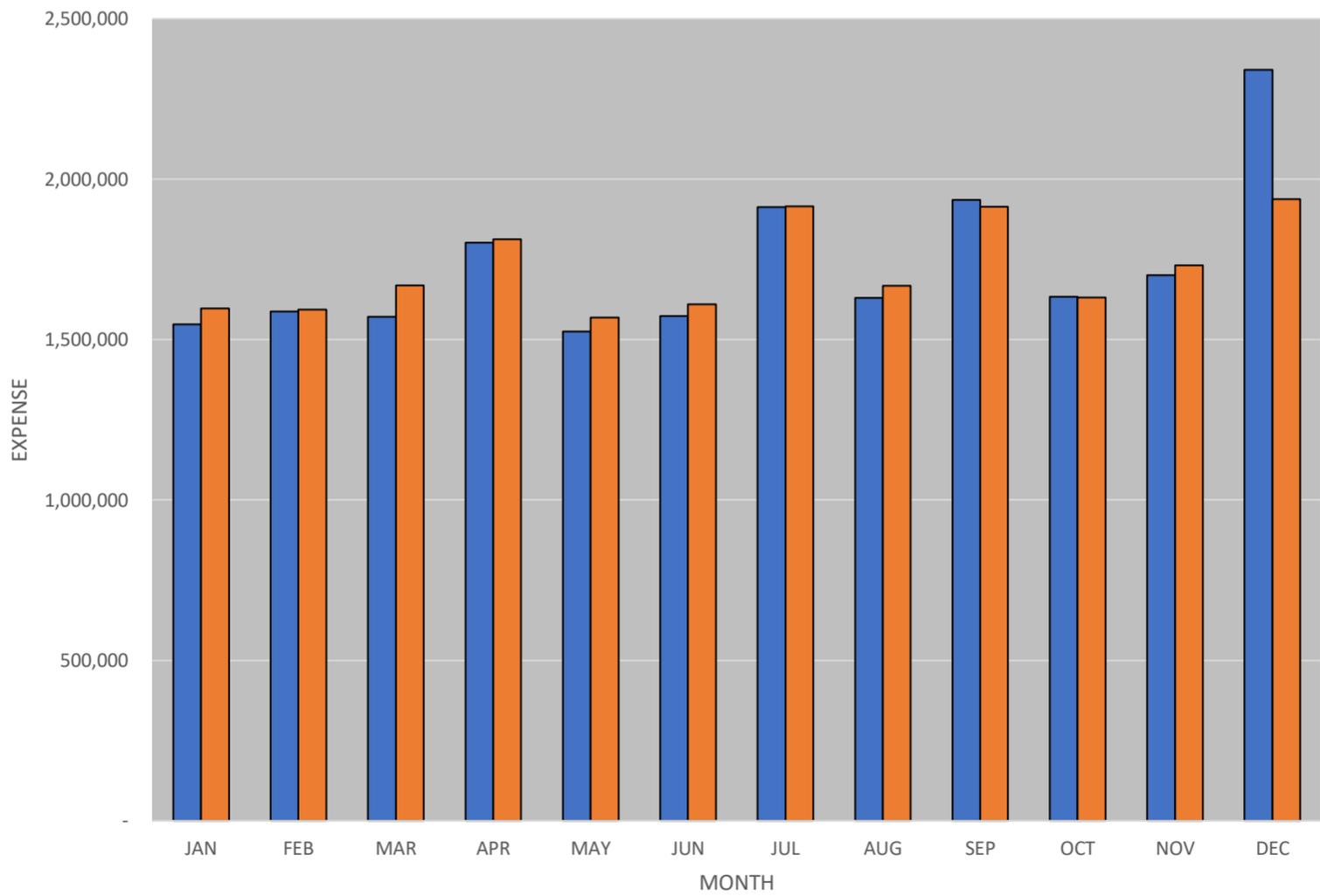
■ ACTUAL ■ BUDGET



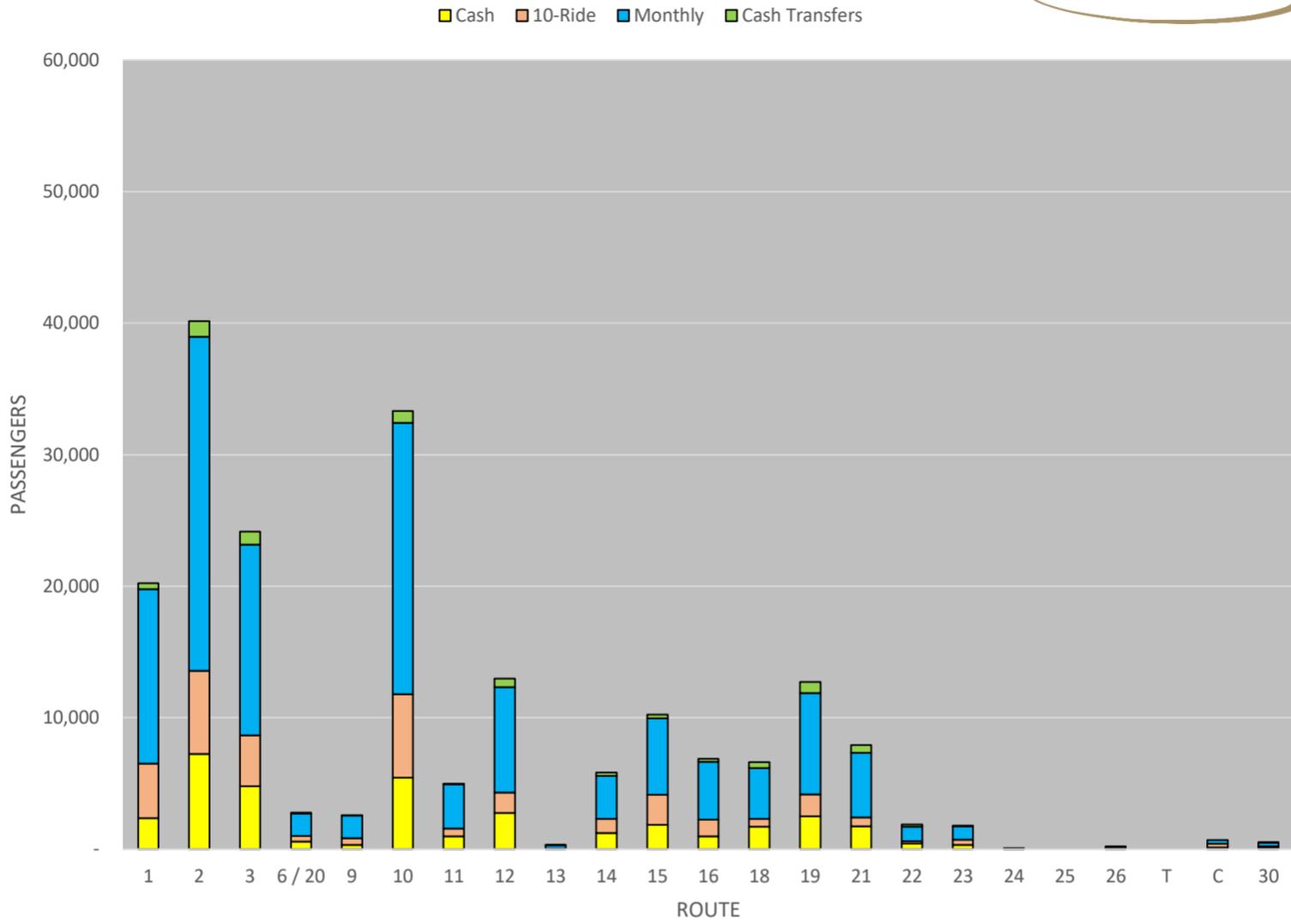
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,078.08		\$44,713.31	\$186,971.41	0.24	0.23
2	1,881.94		\$84,933.67	\$326,384.85	0.26	0.29
3	1,423.23		\$55,610.23	\$246,830.78	0.23	0.24
6	421.83		\$13,884.25	\$73,157.98	0.19	0.19
9	274.16		\$9,300.62	\$47,547.57	0.20	0.20
10	1,479.94		\$67,994.77	\$256,665.99	0.26	0.27
11	300.66		\$11,821.05	\$52,143.46	0.23	0.21
12	723.32		\$28,154.25	\$125,445.39	0.22	0.25
13	49.91		\$976.88	\$8,655.89	0.11	0.18
14	412.00		\$16,779.97	\$71,453.16	0.23	0.22
15	735.65		\$26,764.06	\$127,583.78	0.21	0.23
16	439.42		\$16,900.69	\$76,208.61	0.22	0.22
18	594.15		\$23,038.71	\$103,043.43	0.22	0.25
19	753.81		\$29,667.10	\$130,733.27	0.23	0.24
21	458.01	\$60,985.26	\$18,424.84	\$79,432.67	0.23	0.22
22	143.75	\$25,388.90	\$3,752.11	\$24,930.56	0.15	0.16
23	156.00		\$5,764.06	\$27,055.08	0.21	0.21
24	7.59		\$224.81	\$1,316.33	0.17	0.27
26	34.50		\$895.50	\$5,983.34	0.15	0.24
28	168.28	\$2,800.00	\$1,363.65	\$9,710.00	0.14	0.13
30	111.59	\$23,519.96	\$1,003.14	\$19,353.05	0.05	0.06
	11,647.82	\$112,694.12	\$461,967.69	\$2,000,606.62	0.23	0.24

Cost / revenue hour (includes regular debt payments & special pension):

\$173.43

Total Expenses	\$1,947,817
Debt Interest	\$4,074
Debt Payment	\$100,000
Debt Payment (Additional)	\$289,000

